## AUSTRALIAN WINE AND GRAPE INDUSTRY

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- For further information about these and related statistics, contact the National Information Service on 1300135070 or Helen Shannon on Adelaide 0882377420.


## NOTES

ABOUT THIS PUBLICATION

SOURCE MATERIAL

ROUNDING

SYMBOLS AND OTHER USAGES

This publication presents a summary of statistics on grape and wine production and related activities collected by the Australian Bureau of Statistics (ABS) and from other sources.

With the exception of chapter 13 , all sources cited in tables and graphs are to ABS publications and/or unpublished data.

Where figures have been rounded, discrepancies may occur between sums of the component items and totals

| ABS | Australian Bureau of Statistics |
| :---: | :---: |
| ha | hectares |
| L | litres |
| L al | Litres of alcohol |
| n.a. | not available |
| n.c. | not collected |
| n.p. | not available for publication but included in totals where applicable, unless otherwise indicated |
| OIV | Office International de la Vigne et du Vin |
| p | preliminary |
| r | figure or series revised since previous issue |
| t | tonnes |
| \$m | million dollars |
| - | nil or rounded to zero |

Dennis Trewin<br>Australian Statistician

CHAPTER 1
OVERVIEW

## INTRODUCTION

All the grape-growing and winemaking indicators in the table below, excluding imports of wine, reached record levels in 1999-2000 driven by significant increases in export sales. A substantial rise in the area of bearing grapes was counteracted by unfavourable seasonal conditions in many grape-growing regions which kept the increase in levels of both grape and beverage wine production below expectations.

WINE AND GRAPE INDUSTRY, Statistical Summary—1999-2000

| Area of bearing vines (ha) | p 115068 |
| :--- | ---: |
| Total grape production (t) | p 1342814 |
|  |  |
| Fresh grapes crushed (t) | 1145238 |
| Beverage wine production (million L) | 824.4 |
| Beverage wine stocks (million L) | 1191.8 |
|  |  |
| Domestic sales of Australian wine (million L) | 369.3 |
| Domestic sales value of Australian wine (\$m) | 1733.5 |
| Exports of Australian wine (million L) | 284.9 |
| Imports of wine (million L) | 19.6 |

Source: Sales of Australian Wine and Brandy by Winemakers
(Cat. no. 8504.0); Wine Statistics Survey, 1999-2000; Wine and
Spirit Production Survey, 1999-2000; Stocks of Australian Wine and Brandy and Vineyards Survey, 30 June 2000.

BEVERAGE WINE TRADE


The total area of vines at harvest has once again attained a record with 146,177 hectares in the year 2000, representing a $19 \%$ increase on the 122,915 hectares recorded in 1999. The area of vines was comprised of 115,068 hectares of grape bearing vines and 31,109 hectares of vines not yet bearing grapes. A record 1,342,814 tonnes of grapes was produced from the 2000 harvest, an increase of 77,278 tonnes or $6 \%$ on the 1999 harvest. Movements in total grape production in the mainland grape-growing States were South Australia down 1\%, Victoria up $9 \%$, New South Wales up $12 \%$ and Western Australia up $16 \%$.

## WINEMAKING

Winemakers who crush 50 tonnes or more reported a record 1,145,238 tonnes of fresh grapes crushed for the 2000 vintage, up $2 \%$ or 19,398 tonnes on 1998-99. Beverage wine produced by these winemakers during 1999-2000 was 824.4 million litres, up $2 \%$ on 1998-99.

Beverage wine production levels, for winemakers crushing over 400 tonnes, rose in all winemaking States except South Australia and Victoria with New South Wales up 18.6 million litres (7\%), South Australia down 3.1 million litres (1\%) and Victoria down 4.6 million litres (3\%) between 1998-99 and 1999-2000. Stocks of Australian produced beverage wine rose $9 \%$ to a record $1,191.8$ million litres at 30 June 2000.

Australian wine production is highly concentrated amongst a few producers. While 276 winemaking businesses crushed 50 or more tonnes of grapes in 1999-2000, the largest nine of these businesses crushed $67 \%$ of these grapes and produced $68 \%$ of beverage wine.

GRAPES CRUSHED AND WINE PRODUCED—1999-2000

| Size | Winemakers | Grapes crushed | Beverage wine produced |
| :---: | :---: | :---: | :---: |
| tonnes crushed | no. | t | ‘000 L |
| . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 50-400 | 160 | 27154 | (a)19 000 |
| 401-10 000 | 96 | 182995 | 119018 |
| 10 001-20 000 | 11 | 166259 | 128215 |
| 20001 or more | 9 | 768830 | 558113 |
| Total | 276 | 1145238 | 824354 |

(a) Wine production is not collected from winemakers who crushed $50-400$ tonnes but it is estimated to be 19 million litres (based on 700 litres per tonne extraction rate).
Source: Wine Statistics Survey, 1999-2000; Wine and Spirit Production Survey, 1999-2000.

Wine exports in 1999-2000 were a record 284.9 million litres, up $32 \%$ on the previous record in 1998-99. The value of wine exported continued to increase, reaching a record high of $\$ 1,372.8 \mathrm{~m}$ in 1999-2000, up $29 \%$ on 1998-99. Imports of wine into Australia were 19.6 million litres in 1999-2000, down $19 \%$ on the previous year.

## CONSUMPTION

Wine available for consumption in Australia remained relatively constant between 1991-92 and 1995-96, increasing by $2 \%$ in this period. In the four financial years since, wine available for consumption has increased by $18 \%$, with a $19 \%$ rise in domestic sales of Australian-produced wine and a 3\% fall in imports cleared for home consumption. Over a 60 -year period consumption of wine in Australia rose sevenfold from an average of 3 litres per person in the late 1930 s to a peak of 20 litres per person in the late 1980s.

## WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

|  | Domestic sales of Australianproduced wine | Imports cleared for home consumption | Available for consumption | Apparent per capita consumption |
| :---: | :---: | :---: | :---: | :---: |
| Period | '000 L | '000 L | '000 L | L |
| 1992-93 | 312081 | 7832 | 319913 | 18.3 |
| 1993-94 | 319534 | 8341 | 327875 | 18.6 |
| 1994-95 | 313357 | 14057 | 327414 | 18.4 |
| 1995-96 | 309463 | 20256 | 329719 | 18.3 |
| 1996-97 | 333591 | 13589 | 347180 | 19.0 |
| 1997-98 | 338814 | 25622 | 364436 | 19.7 |
| 1998-99 | 348349 | 24255 | 372604 | 19.8 |
| 1999-00 | 369271 | 19607 | 388878 | p20.4 |

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0);
Apparent Consumption of Foodstuffs, 1999-2000.

Disposals of Australian-produced wine have risen by $58 \%$ since 1992-93, with domestic sales of Australian-produced wine up $18 \%$ and exports up $177 \%$ over this period.

DISPOSALS OF AUSTRALIAN-PRODUCED WINE

```
...............................................
```

|  | Domestic sales of Australianproduced wine | Exports of Australianproduced wine | Total disposals |
| :---: | :---: | :---: | :---: |
| Period | '000 L | '000 L | '000 L |
|  |  |  |  |
| 1992-93 | 312081 | 102832 | 414913 |
| 1993-94 | 319534 | 125464 | 444998 |
| 1994-95 | 313357 | 113663 | 427020 |
| 1995-96 | 309463 | 129671 | 439134 |
| 1996-97 | 333591 | 154393 | 487984 |
| 1997-98 | 338814 | 192404 | 531218 |
| 1998-99 | 348349 | 215501 | 563850 |
| 1999-00 | 369271 | 284935 | 654206 |

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

## PRICES

Prices paid by winemakers for grapes fell for the 2000 vintage, the first fall since 1991. Average grape prices for the 2000 vintage were down $5 \%$ following a $3 \%$ increase for the 1999 vintage. Prices paid for wine grapes had consistently increased over the last decade and increased significantly in the mid-1990s, by $33 \%$ in 1994 and $22 \%$ in 1995 , but the rate of increase had slowed in the latter half of the decade. The average price of wine produced by winemakers (wholesale price) increased in 1999-2000 (by 1\%) following last year's fall of $1 \%$. Over the last nine vintages grape prices have increased $81 \%$. In contrast, during the same period the average price of wine produced by winemakers rose by $30 \%$ while the average price of table wine exported from Australia rose by $46 \%$.

Preliminary figures from the Vineyards 2000 collection show that season 2000 was another record year for Australia's grape growers, with 146,177 hectares of vines being cultivated. This was an increase of $19 \%$ on the previous record of 122,915 hectares in season 1999. The total area of vines increased in every State, with South Australia recording the highest total increase of 8,590 hectares, followed by New South Wales with an increase of 6,096 hectares.

The area of vines newly planted or grafted during season 2000 decreased by $29 \%$ compared with season 1999, to 11,468 hectares. South Australia was once again the major State for new plantings, accounting for $41 \%$ of the newly planted vines for season 2000. The total area of vines currently not bearing grapes increased by $13 \%$ to 31,109 hectares, while the area of vines bearing grapes increased $21 \%$ to 115,068 hectares. The proportion of the total area not bearing grapes in season 2000 remained at $21 \%$.

Existing vineyards report intended planting of a further 13,509 hectares of vines before the 2001 harvest. This represents $9 \%$ of the current plantings and an increase from last year's intended planting of 7,412 hectares. Of these new plantings, South Australian vineyards intend to plant 5,728 hectares (42\%), and Victoria 4,464 hectares (33\%).

## GRAPE PRODUCTION

The 2000 grape harvest was a record $1,342,814$ tonnes, an increase of $6 \%$ on the 1999 harvest. Total grapes harvested rose in all States with the exception of South Australia and Queensland which fell by $1 \%$ and $14 \%$ respectively. Victoria recorded the largest rise in production with an increase of 38,975 tonnes or $9 \%$, followed by New South Wales with an increase of 37,693 tonnes or $12 \%$. South Australia remained the largest grape producing State with a harvest of 493,247 tonnes or $37 \%$ of the total harvest.

The national yield per hectare of bearing vines fell to 11.7 tonnes in season 2000. Victoria achieved the highest yield per hectare of 15.3 tonnes, down from 15.9 tonnes per hectare in season 1999.

GRAPE VARIETIES
Red grape varieties covered 86,582 hectares at harvest 2000, 27\% more than the 1999 area, while the area covered with white grape varieties increased by $8 \%$ to 59,595 hectares. Red grape varieties comprised $59 \%$ of the total area of vines grown in season 2000. The bearing area of red grape varieties, with $54 \%$ of bearing area, overtook white grape varieties for the first time since this data was collected by the ABS.

The new plantings of red grape varieties totalled 9,538 hectares with the main varieties being Shiraz ( 3,209 hectares) and Cabernet Sauvignon ( 2,962 hectares). There were 1,930 hectares of new plantings of white grape varieties during season 2000, with the main varieties being Colombard (328 hectares) and Sultana (319 hectares).
$\qquad$

AREA OF VINES. $\qquad$ GRAPE PRODUCTION(a) $\qquad$

Not yet bearing (planted or grafted)...

| Bearing | Prior to collection year | During collection year | Total | Winemaking(b) | Drying | Table and other | Total | Yield(c) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ha | ha | ha | ha | t | t | t | t | t/ha |


| New South Wales |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1996 | 13768 | 1933 | 1183 | 16883 | 167556 | 46687 | 10841 | 225084 | 16.3 |
| 1997 | 15898 | 1802 | 2290 | 19990 | 174265 | 24364 | 11273 | 209901 | 13.2 |
| 1998 | 17108 | 2324 | 2765 | 22197 | 175321 | 31438 | 11228 | 217987 | 12.7 |
| 1999 | 22525 | 2684 | 3535 | 28744 | 270236 | 19137 | 14128 | 303501 | 13.5 |
| 2000p | 28060 | 4500 | 2280 | 34840 | 302257 | 26649 | 12289 | 341194 | 12.1 |
| Victoria |  |  |  |  |  |  |  |  |  |
| 1996 | 19821 | 1506 | 1761 | 23088 | 199141 | 193028 | 34522 | 426691 | 21.5 |
| 1997 | 21338 | 2416 | 1602 | 25356 | 181772 | 106662 | 41253 | 329687 | 15.5 |
| 1998 | 21609 | 2290 | 2352 | 26251 | 214462 | 140850 | 41684 | 396996 | 18.4 |
| 1999 | 26149 | 2641 | 3510 | 32299 | 277869 | 96788 | 42391 | 417048 | 15.9 |
| 2000p | 29721 | 5311 | 3330 | 38362 | 305260 | 106608 | 44155 | 456023 | 15.3 |
| Queensland |  |  |  |  |  |  |  |  |  |
| 1996 | 967 | 92 | 113 | 1172 | 618 | - | 3366 | 3984 | 4.1 |
| 1997 | 1048 | 123 | 154 | 1325 | 746 | - | 3784 | 4530 | 4.3 |
| 1998 | 1041 | 199 | 165 | 1405 | 693 | - | 4113 | 4806 | 4.6 |
| 1999 | 1378 | 130 | 230 | 1739 | 1264 | - | 5586 | 6850 | 5.0 |
| 2000p | 1700 | 350 | 168 | 2218 | 2018 | 8 | 3834 | 5860 | 3.4 |
| South Australia |  |  |  |  |  |  |  |  |  |
| 1996 | 27153 | 4826 | 3310 | 35289 | 395835 | 7229 | 3769 | 406832 | 15.0 |
| 1997 | 30270 | 4741 | 3535 | 38546 | 367792 | 4245 | 2551 | 374589 | 12.4 |
| 1998 | 34324 | 4162 | 5072 | 43557 | 455531 | 3337 | 2390 | 461257 | 13.4 |
| 1999 | 40188 | 5177 | 7185 | 52551 | 491621 | 2764 | 2149 | 496534 | 12.4 |
| 2000p | 48412 | 8080 | 4649 | 61141 | 487612 | 3156 | 2479 | 493247 | 10.2 |
| Western Australia |  |  |  |  |  |  |  |  |  |
| 1996 | 2803 | 453 | 386 | 3642 | 17234 | 1398 | 3288 | 21920 | 7.8 |
| 1997 | 3106 | 430 | 432 | 3969 | 17295 | 1164 | 3337 | 21796 | 7.0 |
| 1998 | 3521 | 447 | 566 | 4534 | 21406 | 946 | 4063 | 26414 | 7.5 |
| 1999 | 4453 | 770 | 1489 | 6712 | 32067 | 749 | 3531 | 36347 | 8.2 |
| 2000p | 6454 | 1227 | 880 | 8560 | 37982 | 747 | 3288 | 42017 | 6.5 |
| Tasmania |  |  |  |  |  |  |  |  |  |
| 1996 | 324 | 88 | 63 | 475 | 1988 | - | 1 | 1989 | 6.1 |
| 1997 | 341 | 102 | 41 | 484 | 1497 | - | - | 1497 | 4.4 |
| 1998 | 379 | 111 | 45 | 535 | 3136 | - | - | 3136 | 8.3 |
| 1999 | 460 | 143 | 68 | 671 | 3121 | - | - | 3121 | 6.8 |
| 2000p | 524 | 115 | 122 | 761 | 3369 | - | - | 3369 | 6.4 |
| Australia(d) |  |  |  |  |  |  |  |  |  |
| 1996 | 64845 | 8900 | 6815 | 80559 | 782381 | 248342 | 55786 | 1086509 | 16.8 |
| 1997 | 72119 | 9615 | 8063 | 89797 | 743382 | 136435 | 63296 | 943113 | 13.1 |
| 1998 | 78090 | 9532 | 10989 | 98612 | 870627 | 176570 | 64972 | 1112170 | 14.2 |
| 1999 | 95301 | 11566 | 16048 | 122915 | 1076207 | 119438 | 69891 | 1265536 | 13.3 |
| 2000p | 115068 | 19641 | 11468 | 146177 | 1138585 | 137179 | 67050 | 1342814 | 11.7 |

(a) Fresh weight.
(b) Wine grape production data are less than grape-crushings data in chapter 4 (see Explanatory Notes, paragraph 4).
(c) Yield represents the quantity of grapes produced per hectare of bearing vines
(d) Includes Australian Capital Territory and Northern Territory from and including 1997.

Source: Vineyards Survey, 2000.

AREA OF VINES $\qquad$
$\qquad$

|  |  | Not yet be (planted or | aring grafted)... |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bearing | Prior to collection year | During collection year | Total | Winemaking | Drying(a) | Table and other | Total | Yield(b) |
|  | ha | ha | ha | ha | t | t | t | t | t/ha |
| Red grapes |  |  |  |  |  |  |  |  |  |
| Barbera | 84 | 12 | 20 | 116 | 650 | 26 | 68 | 743 | 8.9 |
| Cabernet Franc | 731 | 213 | 63 | 1008 | 5909 | 47 | 3 | 5958 | 8.2 |
| Cabernet Sauvignon | 19155 | 4557 | 2962 | 26674 | 159358 | 143 | 160 | 159661 | 8.3 |
| Currant | 829 | 76 | 17 | 923 | 3591 | 8876 | 18 | 12486 | 15.1 |
| Durif | 123 | 35 | 94 | 252 | 971 | 14 | 57 | 1043 | 8.5 |
| Grenache | 2349 | 253 | 153 | 2756 | 23998 | 115 | 136 | 24249 | 10.3 |
| Malbec | 455 | 41 | 36 | 532 | 3137 | - | 12 | 3149 | 6.9 |
| Mataro | 877 | 150 | 119 | 1147 | 10496 | 32 | 171 | 10700 | 12.2 |
| Merlot | 5390 | 2047 | 1138 | 8575 | 51269 | 23 | 28 | 51319 | 9.5 |
| Muscat a Petit Grains Rouge/Rosé | 382 | 29 | 16 | 427 | 1608 | 87 | 344 | 2039 | 5.3 |
| Petit Verdot | 284 | 229 | 457 | 970 | 1795 | - | 10 | 1806 | 6.3 |
| Pinot Noir | 2739 | 629 | 388 | 3756 | 19578 | - | 10 | 19588 | 7.2 |
| Ruby Cabernet | 1802 | 615 | 415 | 2832 | 25341 | 5 | 166 | 25511 | 14.2 |
| Sangiovese | 362 | 103 | 146 | 611 | 2634 | 5 | 26 | 2665 | 7.4 |
| Shiraz | 23595 | 5523 | 3209 | 32327 | 224394 | 403 | 530 | 225326 | 9.5 |
| Tarrango | 142 | 20 | 32 | 194 | 2286 | 1 | 31 | 2318 | 16.3 |
| Other red grapes | 2673 | 456 | 255 | 3384 | 8459 | 327 | 19772 | 28559 | 10.7 |
| Total red grapes | 62051 | 14993 | 9538 | 86582 | 546348 | 10142 | 21546 | 578036 | 9.3 |
| White Grapes |  |  |  |  |  |  |  |  |  |
| Chardonnay | 16997 | 1238 | 292 | 18526 | 201248 | 180 | 349 | 201777 | 11.9 |
| Chenin Blanc | 898 | 54 | 18 | 970 | 15147 | - | 77 | 15224 | 17.0 |
| Colombard | 1676 | 287 | 328 | 2291 | 38945 | - | 120 | 39065 | 23.3 |
| Crouchen | 107 | 6 | 2 | 115 | 1275 | 5 | 1 | 1280 | 11.9 |
| Doradillo | 301 | 6 | 2 | 310 | 6049 | 5 | 41 | 6095 | 20.2 |
| Marsanne | 227 | 13 | 26 | 266 | 2094 | 13 | 5 | 2112 | 9.3 |
| Muscadelle | 233 | 7 | 14 | 254 | 1748 | - | 20 | 1767 | 7.6 |
| Muscat a Petit Grains Blanc | 257 | 10 | 1 | 268 | 3093 | 276 | 15 | 3384 | 13.2 |
| Muscat Gordo Blanco | 2961 | 194 | 42 | 3196 | 58374 | 3126 | 348 | 61848 | 20.9 |
| Palomino | 154 | 14 | 2 | 169 | 2302 | 9 | 92 | 2402 | 15.6 |
| Pedro Ximenes | 120 | 8 | 1 | 129 | 1472 | - | 2 | 1474 | 12.3 |
| Riesling | 3153 | 257 | 248 | 3658 | 26800 | 75 | 60 | 26935 | 8.5 |
| Sauvignon Blanc | 2315 | 317 | 75 | 2706 | 21487 | 350 | 99 | 21935 | 9.5 |
| Semillon | 6199 | 505 | 128 | 6832 | 77506 | 1126 | 288 | 78920 | 12.7 |
| Sultana | 11718 | 1005 | 319 | 13042 | 92972 | 118275 | 27488 | 238736 | 20.4 |
| Traminer | 496 | 9 | 6 | 512 | 4105 | 6 | 26 | 4136 | 8.3 |
| Trebbiano | 743 | 32 | 16 | 791 | 12679 | 45 | 122 | 12846 | 17.3 |
| Verdelho | 998 | 219 | 108 | 1326 | 10201 | - | 4 | 10206 | 10.2 |
| Waltham Cross | 446 | 16 | 3 | 464 | 1396 | 2325 | 1170 | 4891 | 11.0 |
| Other white grapes | 3019 | 452 | 299 | 3770 | 13345 | 1223 | 15177 | 29746 | 9.9 |
| Total white grapes | 53017 | 4648 | 1930 | 59595 | 592237 | 127036 | 45504 | 764778 | 14.4 |
| Total grapes | 115068 | 19641 | 11468 | 146177 | 1138585 | 137179 | 67050 | 1342814 | 11.7 |

(a) Fresh weight.
(b) Yield represents the quantity of grapes produced per hectare of bearing vines.

Source: Vineyards Survey, 2000.

In season 2000, a record $1,138,585$ tonnes of grapes were harvested for winemaking, an increase of $6 \%$ over the previous year's harvest. The proportion of total grape production which was intended for use in winemaking remained at $85 \%$ for season 2000. The production of grapes for drying rose by $15 \%$ to 137,179 tonnes and represented $10 \%$ of total grape production. The harvest of table and other grapes fell by $4 \%$ to 67,050 tonnes or $5 \%$ of the total grapes produced.

GRAPE PRODUCTION AND INTENDED USAGE


In season 2000 total production of the multi-purpose Sultana grapes fell by $5 \%$ to 238,736 tonnes ( $18 \%$ of total grape production) but still maintained its position as the grape variety with highest production. Sultana grapes accounted for $86 \%$ of dried grape production, $41 \%$ of table and other grapes production and $8 \%$ of winemaking production.

## VINE PLANTING

Net increase in area planted under vines for 1999-2000 (derived from vines planted and vines lost during the year) was recorded as 8,795 hectares, a decrease of $36 \%$ from the 1998-99 figure of 13,796 hectares. It should be noted that both vines planted and vines lost include vines changed to another variety (e.g. by grafting) therefore net change represents change to the actual area planted or lost.

Most activity occurred in the red grape varieties with a net increase of 8,177 hectares compared with 618 hectares of white grapes. The total area of vines lost or regrafted was highest for red grape varieties at 1,361 hectares, while white grape varieties recorded 1,312 hectares.

For red grape varieties the highest gain in area was recorded for Shiraz with an additional 2,888 hectares, which represented $35 \%$ of the total gain in area of red grapes. This was followed by Cabernet Sauvignon with 2,472 hectares (30\%) and Merlot with 1,094 hectares $(13 \%)$. Intended planting in 2000-2001 will see a further increase in the area of Shiraz of 3,035 hectares and Cabernet Sauvignon of 2,111 hectares. Barbera and Currants were the only red grape varieties to show a net area loss, 94 hectares and 48 hectares respectively.

Net change as a proportion of total area under vines in 1999-2000 was highest for the lesser grown varieties of Petit Verdot (45\%), Tempranillo (43\%), Durif (35\%), Sangiovese(21\%) and Nebbiolo (20\%), while in the previous year Shiraz and Cabernet Sauvignon had shown the greatest proportional increases.

For white grapes the highest gains in area during 1999-2000 were for Colombard of 304 hectares or $49 \%$ of total net gain in area of white grape varieties, Riesling 190 hectares (31\%), Chardonnay 136 hectares (22\%) and Verdelho 98 hectares (16\%). The highest net losses were for Sultanas (141 hectares), Muscat Gordo Blanco ( 103 hectares) and Pedro Ximenes ( 88 hectares). The largest intended plantings for 2000-2001 are in the varieties of Chardonnay (1,537 hectares), Sultanas (1,263 hectares) and Semillon (595 hectares).

The largest net change to area planted occurred in South Australia where 3,649 hectares ( $41 \%$ of total) were gained despite a minor loss in white grape area ( 26 hectares).
New South Wales recorded the largest net increase in area of white grape planting with 251 hectares.

South Australia also recorded the highest intended planting of 5,728 hectares, followed by Victoria (4,464 hectares) and New South Wales (2,504 hectares).

VINE PLANTING, Net Change by State


Source: Vineyards Survey, 2000.

VINE PLANTING, Gains and Losses-By variety, 2000p

CHANGES TO AREA
PLANTED DURING 1999-00.

|  | Net | Intended planting |
| :--- | ---: | ---: |
| Planted | Lost |  |
| change | 2000 to 2001 |  |

Red grapes

| Barbera | 20 | 114 | -94 | 54 |
| :--- | ---: | ---: | ---: | ---: |
| Cabernet Franc | 63 | 5 | 58 | 66 |
| Cabernet Sauvignon | 2962 | 490 | 2472 | 111 |
| Carignan | 17 | 4 | 13 | 12 |
| Currant | 17 | 65 | -48 | 96 |
| Durif |  |  |  |  |
| Grenache | 94 | 5 | 89 | 41 |
| Malbec | 153 | 58 | 95 | 407 |
| Mataro | 36 | 5 | 31 | 60 |
| Merlot | 119 | 27 | 93 | 192 |
|  | 1138 | 44 | 1094 | 691 |
| Meunier |  |  |  |  |
| Muscat a Petit Grains Rouge/Rosé | 12 | 5 | 7 | 73 |
| Nebbiolo | 14 | 7 | 9 | 55 |
| Petit Verdot | 457 | 4 | 9 | 18 |
| Pinot Noir | 388 | 39 | 439 | 138 |
| Ruby Cabernet |  | 349 | 440 |  |
| Sangiovese | 415 | 34 | 381 | 216 |
| Shiraz | 146 | 18 | 128 | 104 |
| Tarrango | 3209 | 322 | 2888 | 3035 |
| Tempranillo | 32 | 1 | 31 | 8 |
| Touriga | 28 | 2 | 26 | 32 |
| Other red grapes |  |  |  |  |
| Total red grapes | 197 | 94 | 103 | 13 |

White grapes

| Chardonnay | 292 | 156 | 136 | 1537 |
| :--- | ---: | ---: | ---: | ---: |
| Chenin Blanc | 18 | 29 | -11 | 134 |
| Colombard | 328 | 25 | 304 | 241 |
| Crouchen | 2 | 5 | -4 | 36 |
| Doradillo | 2 | 14 | -11 | 27 |


| Doradillo | 2 | 14 | -11 | 27 |
| :--- | ---: | ---: | ---: | ---: |
| Marsanne | 26 | - | 25 | 18 |
| Muscadelle | 14 | 9 | 5 | 37 |


| Muscadelle | 14 | 9 | 5 | 37 |
| :--- | ---: | ---: | ---: | ---: |
| Muscat a Petit Grains Blanc | 1 | 17 | -16 | 30 |
| Muscat Gordo Blanco | 42 | 145 | -103 | 230 |

Muscat Gordo Blanco
$18 \quad-16$

230
Palomino

| Pedro Ximenes | 1 | 89 | -88 | 18 |
| :--- | ---: | ---: | ---: | ---: |
| Riesling | 248 | 58 | 190 | 450 |
| Sauvignon Blanc | 75 | 25 | 50 | 171 |
| Semillon | 128 | 109 | 20 | 595 |


| Semillon | 128 | 109 | 20 | 59 |
| :--- | ---: | ---: | ---: | ---: |
| Sultana | 319 | 461 | -141 | 1263 |

595
1263

| Traminer | 6 | 14 | -8 | 37 |
| :--- | ---: | ---: | ---: | ---: |
| Trebbiano | 16 | 23 | -7 | 160 |
| Verdelho | 108 | 10 | 98 | 106 |
| Viognier | 49 | 4 | 44 | 51 |
| Waltham Cross | 3 | 29 | -26 | 45 |
| Other white grapes | 250 | 73 | 177 | 281 |
| Total white grapes | 1930 | $\mathbf{1 3 1 2}$ | 618 | 5474 |
| Total grapes | $\mathbf{1 1 4 6 8}$ | $\mathbf{2 6 7 3}$ | $\mathbf{8 7 9 5}$ | $\mathbf{1 3} \mathbf{5 0 9}$ |

Total grapes 11468 2673 8795 13509
Source: Vineyards Survey, 2000.

VINE PLANTING, Gains and Losses-By State, 2000p

|  | CHANGES TO AREA PLANTED DURING 1999-00.. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Planted | Lost | $\begin{array}{r} \text { Net } \\ \text { change } \end{array}$ | Intended planting 2000 to 2001 |
| New South Wales |  |  |  |  |
| Total red grapes | 1744 | 277 | 1467 | 1193 |
| Total white grapes | 536 | 285 | 251 | 1311 |
| Total | 2280 | 563 | 1717 | 2504 |
| Victoria |  |  |  |  |
| Total red grapes | 2697 | 468 | 2229 | 2333 |
| Total white grapes | 633 | 447 | 186 | 2131 |
| Total | 3330 | 915 | 2415 | 4464 |
| Queensland |  |  |  |  |
| Total red grapes | 125 | 32 | 93 | 78 |
| Total white grapes | 43 | 21 | 22 | 60 |
| Total | 168 | 53 | 115 | 138 |
| South Australia |  |  |  |  |
| Total red grapes | 4175 | 500 | 3675 | 4115 |
| Total white grapes | 474 | 500 | -26 | 1613 |
| Total | 4649 | 1000 | 3649 | 5728 |
| Western Australia |  |  |  |  |
| Total red grapes | 705 | 80 | 625 | 383 |
| Total white grapes | 174 | 37 | 137 | 342 |
| Total | 880 | 117 | 763 | 725 |
| Tasmania |  |  |  |  |
| Total red grapes | 83 | 3 | 80 | 32 |
| Total white grapes | 39 | 5 | 34 | 14 |
| Total | 122 | 8 | 114 | 46 |
| Australia(c) |  |  |  |  |
| Total red grapes | 9538 | 1361 | 8177 | 8035 |
| Total white grapes | 1930 | 1312 | 618 | 5474 |
| Total | 11468 | 2673 | 8795 | 13509 |

## PRINCIPAL GRAPE-PRODUCING REGIONS

South Australia remains the principal red grape-growing State with $50 \%$ of total red grape production. In season 2000, South Australia produced $53 \%$ of the red grapes used for winemaking. The major South Australian regions for red wine grape production in season 2000 were the North Murray District, Central District and South Eastern District. South Australia also accounted for 34\% of the total production of white grapes used for winemaking.

Victoria produced $42 \%$ of all white grapes harvested in 2000 . The Victorian Sunraysia region was the largest producer of white wine grapes with 191,232 tonnes or $32 \%$ of total white wine grape production, followed by the New South Wales region of Murrumbidgee with $11 \%$.

Victoria also produced $78 \%$ of the total grapes harvested for drying, and $66 \%$ of total table and other grape production, in 2000. Dried and table and other grapes made up $33 \%$ of Victoria's production. The main regions producing drying and table and other grapes in Victoria were Sunraysia and Kerang-Swan Hill. Together with Sunraysia (New South Wales), these three regions made up $95 \%$ of total drying grape production and $80 \%$ of the total table and other grape production.

The regions with the largest areas of vines planted or grafted during season 2000 were the Central District in South Australia and the Sunraysia region of Victoria.

SELECTED GRAPE-PRODUCING REGIONS—2000p


Source: Vineyards Survey, 2000.

Total dried grape production rose by $16 \%$ in season 2000 . The production of all varieties rose, with Raisins up by $107 \%$, Sultanas by $12 \%$ and Currants (including Carina) by $22 \%$.

PRODUCTION OF DRIED GRAPES(a)

|  | Currants (incl. Carina) | Raisins | Sultanas | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | '000 t | '000 t | '000 t |  |
| 1997 | 2.9 | 1.7 | 25.3 | 29.9 |
| 1998 | 2.4 | 2.5 | 33.8 | 38.6 |
| 1999 | 2.0 | 1.1 | 23.0 | 26.1 |
| 2000p | 2.4 | 2.2 | 25.7 | 30.3 |

(a) Dried weight.

Source: Vineyards Survey, 2000.

AREA AND PRODUCTION OF RED AND WHITE GRAPES, By Principal Grape-Producing Regions—At Harvest 2000p

AREA OF VINES $\qquad$ GRAPE PRODUCTION(a) $\qquad$

|  |  | Not yet be (planted | aring <br> grafted)... |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bearing | Prior to collection year | During collection year | Total | Winemaking | Drying | Table and other | Total | Yield(b) |
|  | ha | ha | ha | ha | t | t | t | t | t/ha |
|  |  |  | NEW | UTH WA |  |  |  |  |  |
| Murrumbidgee |  |  |  |  |  |  |  |  |  |
| Total red grapes | 4865 | 1217 | 505 | 6587 | 57661 | 409 | 207 | 58277 | 12.0 |
| Total white grapes | 5578 | 384 | 245 | 6207 | 85507 | 1612 | 579 | 87698 | 15.7 |
| Total | 10444 | 1601 | 750 | 12794 | 143168 | 2021 | 786 | 145975 | 14.0 |
| Hunter Valley |  |  |  |  |  |  |  |  |  |
| Total red grapes | 1435 | 96 | 55 | 1586 | 6755 | - | 30 | 6785 | 4.7 |
| Total white grapes | 2652 | 94 | 21 | 2767 | 19210 | - | 133 | 19343 | 7.3 |
| Total | 4087 | 190 | 76 | 4353 | 25965 | - | 163 | 26128 | 6.4 |
| Sunraysia (New Sout |  |  |  |  |  |  |  |  |  |
| Total red grapes | 2369 | 560 | 345 | 3274 | 31432 | 1292 | 2156 | 34880 | 14.7 |
| Total white grapes | 3681 | 324 | 147 | 4152 | 43060 | 23291 | 7533 | 73884 | 20.1 |
| Total | 6050 | 884 | 492 | 7426 | 74492 | 24583 | 9689 | 108764 | 18.0 |
| Rest of New South |  |  |  |  |  |  |  |  |  |
| Total red grapes | 4257 | 1371 | 840 | 6468 | 28174 | - | 547 | 28722 | 6.7 |
| Total white grapes | 3222 | 454 | 123 | 3799 | 30458 | 44 | 1103 | 31605 | 9.8 |
| Total | 7479 | 1825 | 962 | 10267 | 58633 | 44 | 1650 | 60327 | 8.1 |
| Total New South Wa |  |  |  |  |  |  |  |  |  |
| Total red grapes | 12927 | 3244 | 1744 | 17915 | 124023 | 1701 | 2940 | 128664 | 10.0 |
| Total white grapes | 15133 | 1256 | 536 | 16925 | 178235 | 24947 | 9348 | 212530 | 14.0 |
| Total | 28060 | 4500 | 2280 | 34840 | 302257 | 26649 | 12289 | 341194 | 12.2 |
|  |  |  |  | TORIA |  |  |  |  |  |
| Sunraysia (Victoria) |  |  |  |  |  |  |  |  |  |
| Total red grapes | 5051 | 1456 | 900 | 7408 | 62143 | 5835 | 6583 | 74561 | 14.8 |
| Total white grapes | 11344 | 1186 | 375 | 12904 | 134433 | 90989 | 13762 | 239184 | 21.1 |
| Total | 16394 | 2642 | 1275 | 20312 | 196576 | 96824 | 20344 | 313745 | 19.1 |
| Kerang-Swan Hill |  |  |  |  |  |  |  |  |  |
| Total red grapes | 1796 | 537 | 362 | 2696 | 17517 | 431 | 6425 | 24374 | 13.6 |
| Total white grapes | 3401 | 361 | 136 | 3897 | 31654 | 9007 | 16942 | 57603 | 16.9 |
| Total | 5197 | 898 | 498 | 6593 | 49172 | 9438 | 23367 | 81977 | 15.8 |
| Rest of Victoria |  |  |  |  |  |  |  |  |  |
| Total red grapes | 5210 | 1449 | 1435 | 8093 | 34367 | 128 | 299 | 34794 | 6.7 |
| Total white grapes | 2920 | 322 | 122 | 3364 | 25144 | 218 | 145 | 25507 | 8.7 |
| Total | 8130 | 1771 | 1557 | 11457 | 59512 | 346 | 444 | 60301 | 7.4 |
| Total Victoria |  |  |  |  |  |  |  |  |  |
| Total red grapes | 12057 | 3442 | 2697 | 18197 | 114027 | 6395 | 13307 | 133730 | 11.1 |
| Total white grapes | 17664 | 1869 | 633 | 20165 | 191232 | 100213 | 30848 | 322293 | 18.2 |
| Total | 29721 | 5311 | 3330 | 38362 | 305260 | 106608 | 44155 | 456023 | 15.3 |

(a) Fresh weight.
(b) Yield represents the quantity of grapes produced per hectare of bearing vines.

Source: Vineyards Survey, 2000.

AREA AND PRODUCTION OF RED AND WHITE GRAPES, By Principal Grape-Producing Regions—At Harvest 2000p continued AREA OF VINES $\qquad$ GRAPE PRODUCTION(a) $\qquad$

(a) Fresh weight.
(b) Yield represents the quantity of grapes produced per hectare of bearing vines.

Source: Vineyards Survey, 2000

AREA AND PRODUCTION OF RED AND WHITE GRAPES, By Principal Grape-Producing Regions—At Harvest 2000p continued AREA OF VINES. $\qquad$
$\qquad$
Not yet bearing
(planted or grafted).

| Bearing | Prior to collection year | During collection year | Total | Winemaking | Drying | Table and other | Total | Yield(b) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ha | ha | ha | ha | t | t | t | t | t/ha |

## WESTERN AUSTRALIA

| Swan Shire |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total red grapes | 390 | 70 | 26 | 486 | 1493 | 157 | 805 | 2455 | 6.3 |
| Total white grapes | 480 | 20 | 13 | 512 | 3150 | 21 | 1059 | 4230 | 8.8 |
| Total | 869 | 89 | 39 | 998 | 4643 | 177 | 1865 | 6685 | 7.7 |
| Margaret River |  |  |  |  |  |  |  |  |  |
| Total red grapes | 1190 | 378 | 252 | 1820 | 6691 | - | 258 | 6949 | 5.8 |
| Total white grapes | 1075 | 172 | 71 | 1319 | 7977 | 4 | - | 7980 | 7.4 |
| Total | 2265 | 550 | 323 | 3139 | 14667 | 4 | 258 | 14930 | 6.6 |
| Rest of Western Australia |  |  |  |  |  |  |  |  |  |
| Total red grapes | 1847 | 409 | 427 | 2684 | 8593 | 380 | 1040 | 10013 | 5.4 |
| Total white grapes | 1472 | 179 | 90 | 1740 | 10078 | 186 | 126 | 10390 | 7.1 |
| Total | 3319 | 588 | 517 | 4423 | 18671 | 566 | 1165 | 20402 | 6.1 |
| Total Western Australia |  |  |  |  |  |  |  |  |  |
| Total red grapes | 3427 | 857 | 705 | 4990 | 16776 | 538 | 2103 | 19417 | 5.7 |
| Total white grapes | 3026 | 371 | 174 | 3571 | 21206 | 210 | 1185 | 22600 | 7.5 |
| Total | 6454 | 1227 | 880 | 8560 | 37982 | 747 | 3288 | 42017 | 6.5 |
| TASMANIA |  |  |  |  |  |  |  |  |  |
| Total Tasmania |  |  |  |  |  |  |  |  |  |
| Total red grapes | 234 | 71 | 83 | 387 | 1390 | - | - | 1390 | 5.9 |
| Total white grapes | 290 | 44 | 39 | 374 | 1979 | - | - | 1979 | 6.8 |
| Total | 524 | 115 | 122 | 761 | 3369 | - | - | 3369 | 6.4 |
| AUSTRALIA |  |  |  |  |  |  |  |  |  |
| Total Australia(c) |  |  |  |  |  |  |  |  |  |
| Total red grapes | 62051 | 14993 | 9538 | 86582 | 546348 | 10142 | 21546 | 578036 | 9.3 |
| Total white grapes | 53017 | 4648 | 1930 | 59595 | 592237 | 127036 | 45504 | 764778 | 14.4 |
| Total | 115068 | 19641 | 11468 | 146177 | 1138585 | 137179 | 67050 | 1342814 | 11.7 |

(a) Fresh weight.
(b) Yield represents the quantity of grapes produced per hectare of bearing vines.
(c) Includes Australian Capital Territory and Northern Territory.

Source: Vineyards Survey, 2000.

## CHAPTER 3

## STRUCTURE OF THE WINE MANUFACTURING INDUSTRY

## NUMBER AND SIZE OF WINERIES

The 2000 edition of the Australian and New Zealand Wine Industry Directory lists nearly 1,200 wineries manufacturing, blending or selling wine in Australia. Many of these are very small establishments which do not crush grapes and have their wine made elsewhere. Those that do crush grapes range in size from small family businesses without employees, producing a few thousand litres of wine, to large corporations producing over one hundred million litres.

For the 2000 vintage there were 324 locations around Australia which crushed 50 tonnes or more of grapes, owned by 276 winemaking businesses. While all States crushed some grapes, one-third of all locations are in South Australia and these account for almost half of the Australian wine grape crush.

South Australia has the highest proportion of locations crushing more than 400 tonnes, with $41 \%$ of all locations in that category. Western Australia has the highest proportion of locations crushing 50-400 tonnes with $27 \%$ of total locations in that category followed by South Australia and Victoria with $25 \%$ each.

SIZE OF GRAPE CRUSH AND NUMBER OF WINE-PRODUCING LOCATIONS—1999-2000

|  | NSW/ACT | Vic. | Qld | SA | WA | Tas. | Aust. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grapes crushed ('000 t) | 397.2 | 197.5 | 1.3 | 510.6 | 35.9 | 2.7 | 1145.2 |
| Proportion (\%) | 35 | 17 | - | 45 | 3 | - | 100 |
| Locations crushing |  |  |  |  |  |  |  |
| 50-400 t (no.) | 24 | 39 | 7 | 39 | 43 | 6 | 158 |
| More than 400 t (no.) | 38 | 35 | - | 68 | 23 | 2 | 166 |
| Total locations (no.) | 62 | 74 | 7 | 107 | 66 | 8 | 324 |
| Proportion (\%) | 19 | 23 | 2 | 33 | 20 | 2 | 100 |

Source: Wine Statistics Survey, 1999-2000; Wine and Spirit Production Survey, 1999-2000.

The following table gives details of the 276 winemaking businesses which crush 50 tonnes or more of grapes. It shows that these businesses are diverse in size with the 105 smallest crushing only $1 \%$ of all grapes, averaging 114 tonnes each, and the 9 largest crushing $67 \%$ of all grapes and averaging 85,426 tonnes each.

## NUMBER AND SIZE OF WINERIES continued

|  | Winemakers | Grapes crushed | Beverage wine produced |
| :---: | :---: | :---: | :---: |
| Size (tonnes crushed) | no. | t | '000 L |
| 50-99 | 41 | 2958 | n.a. |
| 100-149 | 37 | 4553 | n.a. |
| 150-199 | 27 | 4587 | n.a. |
| 200-400 | 55 | 15056 | n.a. |
| 401-1 000 | 44 | 26780 | 18797 |
| $1001-3000$ | 31 | 54072 | 36842 |
| 3 001-5 000 | 16 | 66385 | 41260 |
| 5 001-10 000 | 5 | 35758 | 22119 |
| 10 001-20 000 | 11 | 166259 | 128215 |
| 20001 or more | 9 | 768830 | 558113 |
| Total | 276 | 1145238 | (a)824 354 |

(a) Includes production from those crushing less than 400 tonnes. This is estimated to be 19 million litres.
Source: Wine Statistics Survey, 1999-2000; Wine and Spirit Production Survey, 1999-2000.

An alternative view of the wine manufacturing industry is available from the annual manufacturing industry collection which covers establishments mainly engaged in the manufacturing or blending of wine which had some employment at 30 June. This data does not include very small winemaking businesses run by sole proprietors and partnerships which do not employ other staff. The tables below show details from the 1998-99 collection.

At 30 June 1999 the wine manufacturing industry employed 8,726 persons and had a total turnover of $\$ 3,323.1 \mathrm{~m}$. Continued growth by this industry is evident in the increase in employment of $11 \%$ and in turnover of $25 \%$ since 1997-98. Manufacturing survey estimates show that turnover for the wine manufacturing industry exceeded turnover for the beer and malt manufacturing industry by $32 \%$ in 1998-99. This compared with the $7 \%$ margin in 1997-98, the first year in which the wine industry turnover had exceeded turnover in the beer industry since integrated economic surveys were introduced in 1968-69.

WINE MANUFACTURING ESTABLISHMENTS—1998-99

|  | Employment at end of June | Wages and salaries | Turnover | Industry value added |
| :---: | :---: | :---: | :---: | :---: |
| Employment size group | no. | \$'000 | \$'000 | \$'000 |
| Less than 5 persons | 217 | 3014 | 31064 | 10297 |
| 5-19 persons | 1235 | 28947 | 380848 | 115319 |
| 20-99 persons | 3023 | 81055 | 671661 | 203498 |
| 100 or more persons | 4250 | 155410 | 2239489 | 996574 |
| Total | 8726 | 268376 | 3323063 | 1325688 |

Source: Manufacturing Industry Survey, 1998-99.

South Australia accounted for $45 \%$ of total employment in the wine manufacturing industry, $50 \%$ of total wages and salaries, $51 \%$ of total turnover and $53 \%$ of the industry value added. Victoria employed a slightly higher proportion of people in the industry (25\%) and accounted for more turnover (23\%) compared with New South Wales, ( $20 \%$ and $21 \%$ respectively). Victoria also contributed $28 \%$ of the total industry value added, double that of New South Wales (14\%).

Value added for Victoria improved in 1998-99 relative to turnover, with an increase in turnover of $34 \%$ generating an increase in value added of $39 \%$. In contrast, the value added for South Australia increased by $9 \%$ with an increase in turnover of $13 \%$, while the increased turnover in New South Wales of $55 \%$ resulted in an increase in value added of $33 \%$.

## WINE MANUFACTURING ESTABLISHMENTS

|  | EMPLOYMENT AT END OF JUNE.... |  | WAGES AND SALARIES. |  | TURNOVER.............. |  | INDUSTRY VALUE ADDED $\qquad$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997-98 | 1998-99 | 1997-98 | 1998-99 | 1997-98 | 1998-99 | 1997-98 | 1998-99 |
|  | no. | no. | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| New South Wales | 1689 | 1710 | 55366 | 53025 | 449012 | 695034 | 140604 | 187483 |
| Victoria | 1825 | 2168 | 47900 | 58455 | 581996 | 777907 | 270193 | 375630 |
| Queensland | 23 | 56 | 431 | 976 | 1565 | 4609 | 410 | 972 |
| South Australia | 3535 | 3969 | 114817 | 135410 | 1504422 | 1702038 | 651005 | 706928 |
| Western Australia | n.p. | n.p. | n.p. | n.p. | n.p. | n.p. | n.p. | n.p. |
| Tasmania | n.p. | 50 | n.p. | 386 | n.p. | 2083 | n.p. | 683 |
| Australian Capital Territory | n.a. | n.p. | n.a. | n.p. | n.a. | n.p. | n.a. | n.p. |
| Australia | 7870 | 8726 | 236811 | 268376 | 2662558 | 3323063 | 1109906 | 1325688 |

[^0]Detailed wine production data are collected from Australian winemakers who crush more than 400 tonnes. In 1999-2000, they reported a record 806.4 million litres of beverage wine production, up $2 \%$ on the previous record volume of 793.4 million litres in 1998-99. Unfortified wine production accounted for just over half of this increase, up $1 \%$ to 779.1 million litres, and maintained a share of $97 \%$ of the total beverage wine production in 1999-2000. Production of fortified wine rose by $27 \%$ to 27.2 million litres in 1999-2000 which reversed the fall of $26 \%$ in the previous year.

BEVERAGE WINE PRODUCTION


Production of distillation wine decreased to 52.8 million litres in 1999-2000, down 9\% on last year and $22 \%$ down on the record production level of 67.3 million litres in 1995-96.

WINE PRODUCTION

|  | 1995-96 | 1996-97 | 1997-98 | 1998-99 | 1999-00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type | '000 L | ‘000 L | ‘000 L | '000 L | '000 L |
| Beverage wine |  |  |  |  |  |
| Fortified(a) | 28874 | 28656 | 28947 | 21433 | 27222 |
| Unfortified | 577272 | 538123 | 651291 | 771957 | 779149 |
| Total | 606146 | 566779 | 680239 | 793389 | 806371 |
| Distillation wine(b) | 67299 | 50601 | 61309 | 57754 | 52795 |
| Gross total wine | 673445 | 617379 | 741547 | 851143 | 859166 |
| Net total wine(c) | 668087 | 612906 | 736850 | 846762 | 855404 |

(a) Relates only to production from unfortified wine of the same vintage.
(b) For manufacturing brandy and grape spirit. Includes wine obtained from marc.
(c) Excludes grape spirit used for fortifying (assumes 95.6\% alcohol by volume).

Source: Wine and Spirit Production Survey, 1999-2000.

Beverage wine production in 1999-2000 increased in New South Wales, Western Australia and Tasmania with falls in Victoria and South Australia. New South Wales recorded the largest increase in volume of beverage wine produced up 7\% ( 18.6 million litres), followed by Western Australia which increased by $10 \%$ (2.0 million litres).

BEVERAGE WINE PRODUCTION, By State


Source: Wine and Spirit Production Survey, 1999-2000.

Production of unfortified wine decreased in South Australia by 1\% (2.1 million litres) in 1999-2000. Despite the decrease, South Australia continues to have the largest share of unfortified wine production in Australia with 45\% (353.8 million litres). Production of fortified wine in South Australia decreased by 8\% (1.0 million litres) in 1999-2000.

WINE PRODUCTION—1999-2000

|  | SA | NSW | Vic. | WA | Tas. | Aust. |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Type | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L |


| Beverage wine |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fortified(a) | 11856 | n.p. | n.p. | 11 | - | 27222 |
| Unfortified | 353792 | n.p. | n.p. | 22189 | 1074 | 779149 |
| Total | 365648 | 284739 | 132711 | 22200 | 1074 | 806371 |
| Distillation wine(b) | 35129 | 11110 | 6556 | - | - | 52795 |
| Gross total wine | 400777 | 295849 | 139267 | 22200 | 1074 | 859166 |
| Net total wine(c) | 398804 | 294667 | 138662 | 22199 | 1074 | 855404 |

(a) Relates only to production from unfortified wine of the same vintage.
(b) For manufacturing brandy and grape spirit. Includes wine obtained from marc.
(c) Excludes grape spirit used for fortifying (assumes 95.6\% alcohol by volume).

Source: Wine and Spirit Production Survey, 1999-2000.

In 1999-2000 there were 1,145,238 tonnes of grapes crushed by winemakers crushing 50 tonnes or more, an increase of $1.7 \%$ or 19,398 tonnes on 1998-99. This is the second consecutive time that over one million tonnes of grapes were crushed in a single vintage. The larger winemakers (crushing more than 400 tonnes of fresh grapes) contributed $98 \%$ or $1,118,650$ tonnes to the 1999-2000 total.

FRESH GRAPES CRUSHED(a)

(a) By winemakers crushing 50 tonnes or more.

Source: Wine and Spirit Production Survey, 1999-2000.

Increased demand for red wine has prompted extensive planting of red grape varieties in recent years and a diminished planting of white grape varieties. This resulted in an increase in red grapes crushed in 1999-2000 of $26 \%$ and a fall in white grapes crushed of $14 \%$. While all States except Tasmania recorded an increase in red grapes crushed, Tasmania was the only State which recorded an increase in white grapes crushed. Red grapes comprised $49 \%$ of the total crush in 1999-2000 compared with 40\% in 1998-99.

All States except South Australia recorded an increase in grapes crushed. New South Wales wineries recorded the largest grape crush increase from the previous year, 12,444 tonnes ( $3 \%$ ) followed by Victoria, 7,546 tonnes (4\%) and Western Australia, 3,727 tonnes ( $12 \%$ ). The fall in South Australia of 4,878 tonnes ( $1 \%$ ) resulted from a fall in white grapes crushed of $26 \%$ which counteracted the increase in red grapes crushed of $25 \%$. South Australia, however, remained the major contributor to the total crush with $45 \%$ followed by New South Wales (34\%) and Victoria (17\%).

The larger winemakers (those crushing more than 400 tonnes) reflected these proportions, while the smaller winemakers (crushing between 50 and 400 tonnes) crushed more red grapes (59\%) than white (41\%). The smaller winemakers recorded an increase of $5 \%$ in grapes crushed and contributed $2 \%$ to the total crush.

Readers should not infer that all grape juice produced in a particular State for winemaking was necessarily used to produce wine in the same State. Some unfermented grape juice is transported interstate and may subsequently be used in winemaking in another State. No reliable information is available concerning the volume of these interstate movements.

|  | 1999-00. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997-98 | 1998-99 | Red | White | Total |
| Fresh grapes crushed by | t | t | t | t | t |
| Winemakers crushing more than 400 t |  |  |  |  |  |
| South Australia | 479623 | 509181 | 311585 | 190920 | 502505 |
| New South Wales | 304841 | 380557 | 148491 | 245072 | 393563 |
| Victoria | 150787 | 183621 | 73958 | 117025 | 190983 |
| Western Australia | 17468 | 25663 | 13981 | 15889 | 29870 |
| Tasmania | 1606 | 1460 | 630 | 1099 | 1729 |
| Australia | 954325 | 1100482 | 548645 | 570005 | 1118650 |
| Winemakers crushing 50 to 400 t |  |  |  |  |  |
| South Australia | 4932 | 6340 | 5843 | 2295 | 8138 |
| New South Wales(b) | 3573 | 4065 | 1548 | 2050 | 3598 |
| Victoria | 6990 | 6307 | 4062 | 2429 | 6491 |
| Western Australia | 4707 | 6543 | 3072 | 2991 | 6063 |
| Tasmania | 938 | 1251 | 435 | 558 | 993 |
| Queensland | 204 | 852 | 682 | 623 | 1305 |
| Australia | 21344 | 25358 | 15642 | 10946 | 26588 |
| Total of winemakers crushing 50 t or more |  |  |  |  |  |
|  |  |  |  |  |  |
| South Australia | 484555 | 515521 | 317428 | 193215 | 510643 |
| New South Wales(b) | 308414 | 384622 | 150039 | 247122 | 397161 |
| Victoria | 157777 | 189928 | 78020 | 119454 | 197474 |
| Western Australia | 22175 | 32206 | 17053 | 18880 | 35933 |
| Tasmania | 2544 | 2711 | 1065 | 1657 | 2722 |
| Queensland | 204 | 852 | 682 | 623 | 1305 |
| Australia | 975669 | 1125840 | 564287 | 580951 | 1145238 |
| (a) Grape crush data are greater than wine grape production data in chapter 2 (see paragraph 4 of the Explanatory Notes). |  |  |  |  |  |
| (b) Includes Australian Capital Territory. |  |  |  |  |  |
| Source: Wine Statistics Survey, 1999-2000; Wine and Spirit Production Survey, 1999-2000. |  |  |  |  |  |

## GRAPE SPIRIT USE

The grape spirit used in fortifying current vintage wine decreased by $10 \%$ to 3.8 million litres of alcohol in 1999-2000 with South Australia recording the largest decrease of $22 \%$.

GRAPE SPIRIT USED IN CURRENT VINTAGE WINE

|  | 1995-96 | 1996-97 | 1997-98 | 1998-99 | 1999-00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ‘000 L al | ، 000 L al | ‘000 L al | ‘000 L al | '000 L al |
| South Australia | 2842 | 2302 | 2624 | 2541 | 1973 |
| New South Wales | 1405 | 1152 | 1030 | 936 | 1182 |
| Victoria | 873 | 821 | 832 | 710 | 605 |
| Other States | 2 | 2 | 5 | 2 | 1 |
| Australia | 5122 | 4277 | 4490 | 4189 | 3762 |

Source: Wine and Spirit Production Survey, 1999-2000.

## CHAPTER 5

## BACKGROUND

Over 40 major winemaking areas have been identified in Australia. Many contain small or boutique wineries. While grape-growing data are available for smaller areas (vines are cultivated in more than 250 local government areas across Australia) the following table contains details of regions for which comprehensive statistical information is available.

Regions may obtain some of their grape supply or unfermented grape juice from outside their area. For example, grapes crushed by Barossa Valley wineries may also be sourced from the South Australian Riverland, while some New South Wales wineries may also source from Victorian Sunraysia and the South Australian Riverland.

The top two wine regions in terms of volume of wine produced were Riverland in South Australia and Murrumbidgee in New South Wales.

REGIONAL VITICULTURE AND WINE PRODUCTION—1999-00

|  | AREA OF VINES AT HARVESTp....... |  | GRAPE PRODUCTIONp.......... |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bearing | Not yet bearing | Winemaking | Other | Grapes crushed(a) | Beverage wine production(a) |
| Region | ha | ha | t | t | t | '000 L |
|  |  |  |  |  |  |  |
| Central District | 9738 | 3262 | 79820 | 468 | 62153 | 43885 |
| Barossa District | 8294 | 1750 | 52323 | 291 | 132486 | 127510 |
| Riverland | 17177 | 4583 | 274132 | 4822 | 250573 | 154912 |
| Northern District | 3562 | 1099 | 17464 | 49 | 11506 | 7738 |
| South Eastern District | 9640 | 2035 | 63873 | 6 | 45787 | 31602 |
| Total South Australia | 48412 | 12729 | 487612 | 5635 | 502505 | 365648 |
| Murrumbidgee | 10444 | 2350 | 143168 | 2807 | 185266 | 136050 |
| Hunter Valley | 4087 | 266 | 25965 | 163 |  |  |
| Sunraysia (NSW) | 6050 | 1376 | 74492 | 34272 | 208297 | 148689 |
| Rest of New South Wales | 7479 | 2787 | 58633 | 1694 |  |  |
| Total New South Wales | 28060 | 6780 | 302257 | 38937 | 393563 | 284739 |
| Sunraysia (Vic.) | 16394 | 3917 | 196576 | 117168 | 108466 | 86745 |
| Kerang-Swan Hill | 5197 | 1396 | 49172 | 32805 | 82517 | 44823 |
| Rest of Victoria | 8130 | 3328 | 59512 | 790 | 82517 | 44823 |
| Total Victoria | 29721 | 8641 | 305260 | 150763 | 190983 | 131568 |
| Margaret River | 2265 | 873.0 | 14667 | 262 | 13374 | 9015 |
| Swan Shire | 869 | 128.0 | 4643 | 2042 | 16496 | 13968 |
| Rest of Western Australia | 3319 | 1105 | 18671 | 1731 |  |  |
| Total Western Australia | 6454 | 2107 | 37982 | 4035 | 29870 | 22983 |
| Total Queensland | 1700 | 518 | 2018 | 3842 | - | - |
| Total Tasmania | 524 | 237 | 3369 | - | 1729 | 1074 |
| Total Australia(b) | 115068 | 31109 | 1138585 | 204229 | 1118650 | 806011 |

(a) Winemakers crushing more than 400 tonnes.
(b) Totals for Area of vines and Grape production includes Australian Capital Territory and Northern Territory.

Source: Wine and Spirit Production Survey, 1999-00; Vineyards Survey, 2000.

## CHAPTER 6

## WINEMAKER STOCKS

Stocks of Australian beverage wine owned by winemakers at 30 June 2000 reached a record high of almost 1.2 billion litres, an increase of $9 \%$ or 102.2 million litres compared with stocks held at 30 June 1999. However not all wine types recorded an increase with fortified wine down $5 \%$, vermouth down $28 \%$ and white table wine down $0.5 \%$ ( 2.2 million litres). Red/rosé table wine stocks increased by $22 \%$ ( 105.0 million litres) making this category the largest contributor to the overall stocks increase.

Stocks rose despite an increase in the total disposals of Australian wine (domestic sales plus export sales) in 1999-2000 due to the record level of beverage wine production. However it should be noted that differences in collection methodologies make an exact reconciliation of production, sales and stocks impossible.

STOCKS OF AUSTRALIAN WINE AND GRAPE JUICE HELD BY WINEMAKERS

|  | 1996 | 1997 | 1998 | 1999 | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Stocks at 30 June | '000 L | '000 L | '000 L | '000 L | '000 L |
| Beverage wine |  |  |  |  |  |
| Fortified |  |  |  |  |  |
| Sherry | 25868 | 22169 | 21042 | 20267 | 18352 |
| Port | 51613 | 49953 | 49031 | 47398 | 46481 |
| Other(a) | 5536 | 7703 | 9256 | 8653 | 7498 |
| Total | 83017 | 79824 | 79329 | 76317 | 72331 |
| Sparkling wine(b) |  |  |  |  |  |
| Bottle fermentation | 62403 | 60730 | 63307 | 65088 | 63963 |
| Bulk fermentation | 2414 | 2796 | 4326 | 7823 | 11829 |
| Total | 64817 | 63527 | 67633 | 72911 | 75792 |
| Carbonated(c) | 546 | 666 | 1125 | 684 | 735 |
| Flavoured(d) | 2694 | 2078 | 1829 | 1944 | 2570 |
| Vermouth | 425 | 624 | 633 | 523 | 376 |
| Table wine |  |  |  |  |  |
| White | 364605 | 377328 | 386031 | 455044 | 452802 |
| Red and rosé | 266177 | 291511 | 363803 | 482159 | 587185 |
| Total | 630782 | 668839 | 749834 | 937203 | 1039987 |
| Total beverage wine | $782 \mathbf{2 8 1}$ | 815558 | 900299 | 1089583 | 1191791 |
| Distillation wine | 674 | 550 | 664 | 651 | 710 |
| Unfermented grape juice |  |  |  |  |  |
| Unfermented grape juice | 22455 | 22201 | 17418 | 12289 | 16457 |
| Concentrated must (single strength) | 5168 | 3634 | 5692 | 6388 | 9029 |

(a) Includes muscat, madeira, tokay and white port.
(b) Spritzig wines are included with table wines.
(c) Prior to 1998, data for 'carbonated' wine included some spritzig style wine which now appears in 'Red and rosé table wine'.
(d) Includes wine cocktails, marsala, aperitif and tonic wines.

Source: Stocks of Australian Wine and Brandy Survey, 30 June 2000.

At 30 June 2000, of all beverage wine stocks $87 \%$ was table wine, $6 \%$ was fortified wine and $6 \%$ was sparkling wine.

STOCKS OF AUSTRALIAN WINE—At 30 June(a)

(a) Break in data indicates a break in series, new definition used in 1996. See paragraph 11 of the Explanatory Notes.

Source: Stocks of Australian Wine and Brandy Survey, 30 June 2000.

Table wine stocks rose $11 \%$ to $1,039.9$ million litres at 30 June 2000. With red/rosé wine stocks rising faster than white wine over the last few years, stocks of red/rosé table wine exceeded white wine for the second consecutive year. The proportions were $56 \%$ (compared with $51 \%$ in 1999) for red/rosé wine and $44 \%$ for white wine.

STOCKS OF AUSTRALIAN TABLE WINE—At 30 June(a)

(a) Break in data indicates a break in series, new definition used in 1996. See paragraph 11 of the Explanatory Notes.

Source: Stocks of Australian Wine and Brandy Survey, 30 June 2000.

Fortified wine stocks were 72.3 million litres, of which $64 \%$ was port and $25 \%$ was sherry. Despite the break in series in 1996, the general fall in the fortified wine stocks has been continuous since 1990.

Sparkling wine stocks rose $4 \%$ to 75.8 million litres with bottle fermentation representation falling to $84 \%$ (compared with $89 \%$ in 1999) of the total. This reflects the increasing production of bulk fermented sparkling wine.

## CHAPTER 7

## PRODUCTION

Production of Australian brandy fell by $14 \%$ to 676,000 litres of alcohol in 1999-2000 while grape spirit increased by $12 \%$ to 6.1 million litres of alcohol in 1999-2000. South Australia continued to be the main producer of both brandy and grape spirit, with almost $100 \%$ of the total brandy production and $68 \%$ of the total grape spirit production. New South Wales produced a minimal amount of brandy and 20\% of total grape spirit, while Victoria produced $12 \%$ of total grape spirit.

BRANDY AND GRAPE SPIRIT PRODUCTION


Source: Wine and Spirit Production Survey, 1999-2000.

STOCKS
Total stocks of brandy and grape spirit increased by $6 \%$ in 1999-2000, despite a decrease in stocks of brandy in bond which fell by $9 \%$ to 4.8 million litres of alcohol. Rectified grape spirit and unused grape spirit increased $18 \%$ to 7.8 million litres of alcohol, following a fall in exports of that item. Spirit held in work in progress rose by $4 \%$ to 1.5 million litres of alcohol in 1999-2000.

STOCKS OF AUSTRALIAN BRANDY AND GRAPE SPIRIT

|  | 1996 | 1997 | 1998 | 1999 | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars at 30 June | '000 L al | '000 L al | '000 L al | '000 L al | '000 L al |
| Brandy in bond by age |  |  |  |  |  |
| Under 2 years | 2781 | 2654 | 2125 | 1964 | 1321 |
| 2 years and over | 2655 | 2938 | 3363 | 3349 | 3493 |
| Total | 5435 | 5592 | 5488 | 5313 | 4814 |
| Rectified grape spirit for fortifying wine and grape spirit unused | 5315 | 5735 | 6763 | 6604 | 7794 |
| Spirit held in work in progress (feints and low wine) | 788 | 538 | 1245 | 1445 | 1503 |
| Total stocks | 11538 | 11865 | 13496 | 13362 | 14111 |

Source: Stocks of Australian Wine and Brandy Survey, 30 June 2000.

Domestic sales of Australian brandy continued to decline in 1999-2000, down $8 \%$ to 837,000 litres of alcohol, extending an unbroken downward trend since 1980-81 when sales totalled over 2.4 million litres of alcohol. Exports of Australian brandy are relatively small and tend to fluctuate from year to year. In 1999-2000, 19, 400 litres of alcohol were exported of which $95 \%$ originated from South Australia and $4 \%$ from New South Wales. Australia exported 1,200 litres of alcohol in grape spirit in 1999-2000 which represented a dramatic fall from the 51,000 litres exported in the previous year.

The volume of imported brandy cleared for home consumption in Australia fell $4 \%$ to 577,000 litres of alcohol in 1999-2000. France was the source of $95 \%$ of brandy imports, similar to the proportions in previous years. Imports of grape spirit for 1999-2000 increased by $2 \%$ to 15,000 litres of alcohol. Turkey continued to be the main country of origin, increasing its contribution to $89 \%$ from $59 \%$ in 1998-99.

DOMESTIC SALES, EXPORTS AND IMPORTS OF BRANDY

|  | 1994-95 | 1995-96 | 1996-97 | 1997-98 | 1998-99 | 1999-00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | '000 L al | '000 L al | '000 L al | '000 L al | '000 L al | '000 L al |
| Australian brandy |  |  |  |  |  |  |
| Domestic sales | 1188 | 1113 | 987 | 974 | 905 | 837 |
| Exports | 36 | 24 | 17 | 26 | 24 | 19 |
| Total disposals | 1224 | 1137 | 1004 | 1000 | 929 | 856 |
| Imported brandy | 590 | 583 | 628 | 661 | 598 | 577 |
| Consumption(a) | 1778 | 1696 | 1615 | 1635 | 1503 | 1414 |

(a) Available for consumption in Australia, Domestic sales plus Imports.

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

Total disposals of Australian brandy (domestic sales plus exports) have continued to decline following the trend in decreasing sales evident since the early 1980s, falling a further 8\% in 1999-2000 to 856,000 litres of alcohol. Over the same period imports of brandy fell by $4 \%$, with imports for 1999-2000 of 577,000 litres of alcohol. The total brandy available for consumption in Australia fell by $6 \%$ in 1999-2000 to 1.4 million litres of alcohol.

DOMESTIC SALES, IMPORTS AND CONSUMPTION OF BRANDY


Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

## CHAPTER 8

## INTRODUCTION

Information on the volume of domestic sales of Australian-produced wine is obtained from approximately 55 winemaking enterprises which have annual sales of at least 250,000 litres of wine. In 1999-2000, these were estimated to account for around $97 \%$ of domestic sales of Australian-produced wine by all winemakers compared with $95 \%$ in 1998-99.

In recent years the volume of sales has been affected by increasing exports of Australian-produced wine and the use of imported wine to supplement domestic demand. The analysis in this chapter excludes all imported wine sold in Australia even when blended with Australian wine. The imported component of such blends, which are largely packaged in soft packs or flagons, represents only a small proportion of sales.

## WINE TYPES

In 1999-2000 the trend of increasing sales continued with a record 369.3 million litres of Australian-produced wine sold, at a value of $\$ 1,733.5 \mathrm{~m}$. This is an increase of $6 \%$ from the previous record of 348.3 million litres in 1998-99. Total wine sales have now experienced four years of consecutive increases amounting to $19 \%$, compared with a $6 \%$ decrease from 1987-88 to 1995-96. Table wine, with sales of 307.1 million litres and accounting for $83 \%$ of total wine sales, continued to dominate wine sales. Sparkling wine accounted for 32.6 million litres ( $9 \%$ ) and fortified wine accounted for 23.0 million litres ( $6 \%$ ) of total wine sales.

Since 1987-88 total wine sales have recorded fluctuations between the low of 296.3 million litres in 1990 -91 to the current high of 369.3 million litres. Changes have occurred over the same period in the relative shares of the various wine types indicating changes in consumer preferences. Table wine dominates, having increased its share of total wine sales from $77 \%$ in 1987-88 to $83 \%$ in 1999-2000. However this increase has been due entirely to sales of red/rosé table wines which have more than doubled over the period. In contrast, sales of white wine have decreased by $5 \%$ over the period.

DOMESTIC SALES OF AUSTRALIAN WINE BY WINEMAKERS


Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

WINE TYPES continued
Between 1987-88 and 1999-2000 sales of fortified wine have fallen fairly steadily (down $34 \%$ over the period). While overall sparkling wine sales have varied very little over the same period, there have been compositional changes with sales of bottle fermented wines reaching their lowest level in 1999-2000 and sales of bulk fermented wines reaching their highest level in the same year. These changes have taken bottle fermented wines from $77 \%$ of sparkling wine sales in 1987-88 to 56\% in 1999-2000.

DOMESTIC SALES OF AUSTRALIAN WINE BY WINEMAKERS, Selected Wine Type


Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

## DOMESTIC SALES OF AUSTRALIAN WINE BY WINEMAKERS

|  | TABLE. | , |  |  | SPARKLING.................. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | White | Red/rosé(a) | Total | Fortified | Bottle fermented | Bulk fermented | Total | Other(a) | Total |
| Period | million L | million L | million L | million L | million L | million L | million L | million L | million L |
| 1987-88 | 204.2 | 51.6 | 255.8 | 35.1 | 25.0 | 7.6 | 32.6 | 7.0 | 330.5 |
| 1988-89 | 186.7 | 51.1 | 237.7 | 33.3 | 25.3 | 6.3 | 31.6 | 6.5 | 309.1 |
| 1989-90 | 180.4 | 49.5 | 230.0 | 33.1 | 25.6 | 5.6 | 31.2 | 6.3 | 300.6 |
| 1990-91 | 176.2 | 52.1 | 228.3 | 30.7 | 25.7 | 3.7 | 29.5 | 7.8 | 296.3 |
| 1991-92 | 190.2 | 56.5 | 246.7 | 29.9 | 25.4 | 4.7 | 30.2 | 8.1 | 314.8 |
| 1992-93 | 186.4 | 59.9 | 246.3 | 28.4 | 25.3 | 4.7 | 30.0 | 7.4 | 312.1 |
| 1993-94 | 192.5 | 62.2 | 254.7 | 27.0 | 26.3 | 4.3 | 30.6 | 7.2 | 319.5 |
| 1994-95 | 186.2 | 65.4 | 251.6 | 27.0 | 23.6 | 4.4 | 28.0 | 6.7 | 313.4 |
| 1995-96 | 178.7 | 68.6 | 247.3 | 25.9 | 22.9 | 7.2 | 30.1 | 6.2 | 309.5 |
| 1996-97 | 185.0 | 83.7 | 268.8 | 25.6 | 23.4 | 9.2 | 32.6 | 6.6 | 333.6 |
| 1997-98 | 189.5 | 88.9 | 278.4 | 24.6 | 22.3 | 8.8 | 31.1 | 4.7 | 338.8 |
| 1998-99 | 188.3 | 99.1 | 287.4 | 23.9 | 20.3 | 12.3 | 32.6 | 4.4 | 348.3 |
| 1999-00 | 193.0 | 114.1 | 307.1 | 23.0 | 18.2 | 14.4 | 32.6 | 6.6 | 369.3 |

[^1]Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

While the category changed at July 1998 from 'glass containers 1 litre and under' to 'glass containers 2 litres and under', both categories mainly consist of sales in 750 ml bottles. In 1999-2000 sales of table wine in glass containers less than 2 litres was 132.8 million litres, $13 \%$ higher than the 117.1 million litres reported the previous year. Soft pack sales increased $3.5 \%$ to 168.2 million litres following a decrease of $2 \%$ in 1998-99. Table wine sold in glass containers 2 litres and over including bulk containers, decreased $23 \%$ to 6.0 million litres and follows a $36 \%$ increase in 1998-99.

DOMESTIC SALES OF AUSTRALIAN TABLE WINE, Container Type

(a) Data for 1992-93 are not available for publication.

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

The proportion of table wine sold in bottles rose to $43 \%$ in 1999-2000, up from $41 \%$ in $1998-99$ and $26 \%$ in 1987-88. The proportion sold in soft pack fell slightly to $55 \%$, down from $57 \%$ in 1998-99, and has fluctuated since the 1987-88 proportion of $64 \%$. Wine sold in other containers decreased from $3 \%$ in 1998-99 to $2 \%$ in 1999-2000 and is well below the $11 \%$ recorded in 1987-88.

Sales of bottled red/rosé table wine have increased at a greater rate over the period 1987-88 to 1999-2000, to be only 5.9 million litres below bottled white table wine. Bottled red/rosé table wine sales increased by 40.3 million litres ( $174 \%$ ) to 63.5 million litres while bottled white table wine rose by 26.8 million litres ( $63 \%$ ) to 69.4 million litres. Soft pack sales over the same period show a different pattern. Red/rosé table wine in soft packs increased by 25.1 million litres ( $102 \%$ ) to 49.8 million litres whereas white table wine in soft packs has fallen by 19.8 million litres (14\%) to 118.4 million litres.

CONTAINER TYPE continued
DOMESTIC SALES OF AUSTRALIAN RED AND WHITE TABLE WINE

(a) Data for 1992-93 are not available for publication.

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

Sales of fortified wine continue to be fairly evenly split between the container types. Of the total 23.0 million litres of fortified wine sold in $1999-2000,34 \%$ ( 7.9 million litres) was sold in glass containers less than 2 litres, $34 \%$ ( 7.8 million litres) in softpacks and $32 \%$ ( 7.3 million litres) in other containers. Port wine made up the largest proportion of fortified wine sold in glass containers less than 2 litres with $63 \%$ ( 5.0 million litres), followed by sherry with $32 \%$ ( 2.5 million litres).

DOMESTIC SALES OF AUSTRALIAN TABLE WINE, Container Type
$\qquad$
$\qquad$

| Period | White million L | Red/rosé(b)(c) million L | Total <br> million L | White million L | Red/rosé(c) million L | Total <br> million L | White million L | Red/rosé(c) million L | Total <br> million L |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1987-88 | 42.6 | 23.2 | 65.7 | 138.2 | 24.7 | 162.8 | 23.4 | 3.8 | 27.2 |
| 1988-89 | 46.1 | 23.9 | 70.1 | 124.7 | 23.8 | 148.5 | 15.9 | 3.3 | 19.2 |
| 1989-90 | 45.5 | 23.9 | 69.3 | 122.8 | 23.5 | 146.3 | 12.2 | 2.2 | 14.4 |
| 1990-91 | 42.9 | 24.1 | 67.0 | 123.4 | 26.0 | 149.4 | 9.9 | 2.0 | 11.9 |
| 1991-92 | 43.5 | 24.8 | 68.3 | 138.1 | 30.0 | 168.1 | 8.6 | 1.7 | 10.3 |
| 1992-93 | 44.1 | n.p. | n.p. | 135.9 | 32.8 | 168.7 | 6.4 | n.p. | n.p. |
| 1993-94 | 48.1 | 28.2 | 76.3 | 137.8 | 32.6 | 170.3 | 6.6 | 1.5 | 8.1 |
| 1994-95 | 51.9 | 30.6 | 82.4 | 129.3 | 33.5 | 162.9 | 5.0 | 1.3 | 6.3 |
| 1995-96 | 50.6 | 33.7 | 84.3 | 124.4 | 34.0 | 158.4 | 3.8 | 0.8 | 4.6 |
| 1996-97 | 55.2 | 41.1 | 96.4 | 126.5 | 41.6 | 168.1 | 3.3 | 1.0 | 4.3 |
| 1997-98 | 59.4 | 46.7 | 106.1 | 125.3 | 41.3 | 166.6 | 4.9 | 0.9 | 5.8 |
| 1998-99 | 63.4 | 53.7 | 117.1 | 118.0 | 44.6 | 162.5 | 7.0 | 0.8 | 7.8 |
| 1999-00 | 69.4 | 63.5 | 132.8 | 118.4 | 49.8 | 168.2 | 5.3 | 0.8 | 6.0 |

(a) Prior to July 1998, data was collected for glass containers 1 litre and under.
(b) Prior to 1997-98, some spritzig style wine was reported as non-table wine. It now appears in this category.
(c) The categories red table wine and rosé table wine have now been combined as red/rosé table wine.

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

## CHAPTER 9

INTERNATIONAL TRADE

## INTRODUCTION

The strong growth in Australian wine exports evident since the mid-1980s continued in 1999-2000 as Australia exported a record 284.9 million litres of wine, valued at $\$ 1,372.8 \mathrm{~m}$. Since $1986-87$ the trade balance for wine in both quantity and value terms has consistently been in surplus (exports greater than imports) and the surplus has generally been increasing over time.

IMPORTS OF WINE AND EXPORTS OF AUSTRALIAN WINE


Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

The quantity of Australian wine exported has increased dramatically over the last decade; from 1989-90 the export quantity has increased sevenfold, while the value has increased elevenfold over the same period. The 284.9 million litres of wine exported in 1999-2000 represented an increase of $32 \%$ on the previous record of 216.1 million litres exported in the previous year. The value of wine exported has also continued to rise, reaching a record high of $\$ 1,372.8 \mathrm{~m}$ in $1999-2000$, an increase of $29 \%$ from the previous year despite the fall in the average unit value of these exports to $\$ 4.82$ per litre, down from $\$ 4.94$ per litre in 1998-99.

Table wine was the predominant type of wine exported in 1999-2000, with 272.8 million litres or $96 \%$ of the total quantity, and has been the major influence in the rise of Australian wine exports. Over the last five years exports of table wine have more than doubled, from 121.0 million litres in 1995-96 to 272.8 million litres in 1999-2000, accounting for almost all (98\%) of the increase in total Australian wine exports in that period.

Sparkling wine exports exhibited similar rises to table wine exports with a $31 \%$ rise of 9.1 million litres in 1999-2000 and maintained that category's proportion of total wine exports at $3 \%$. In contrast the proportion of fortified wine has declined over the last decade from $5 \%$ to less than $1 \%$ of wine exports.

EXPORTS OF WINE continued

## EXPORTS OF AUSTRALIAN WINE



Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

## DESTINATION OF EXPORTS

There has been little change to the regional destination of exports in 1999-2000. The European Union is the major region for the export of Australian wine, taking 179.2 million litres valued at $\$ 780.5 \mathrm{~m}$. This was $63 \%$ of the total quantity exported in 1999-2000 and accounted for $96 \%$ of total exports to the Europe and Former USSR region. Shares of other regions are Northern America 22\%, Oceania and Antarctica 8\%, North-East Asia 3\% and South-East Asia with 2\%.

DESTINATION OF AUSTRALIAN WINE EXPORTS—1999-2000


[^2]The United Kingdom was the major country of destination for Australian wine with 138.4 million litres, up $35 \%$ from last year and valued at $\$ 604.1 \mathrm{~m}$. The United States of America was the second largest export market with 49.1 million litres, an increase of $34 \%$, valued at $\$ 331$.m. New Zealand followed with 20.5 million litres, a decrease of $5 \%$, valued at $\$ 63.0 \mathrm{~m}$. Almost all major export markets increased when compared with last year, with the largest percentage increase (119\%) recorded in the German market.

The United Kingdom continued to be the largest importer of both sparkling and fortified wines, taking $51 \%$ and $32 \%$ respectively of total Australian exports of those wine types.

EXPORTS OF AUSTRALIAN WINE, By Destination-1999-2000
$\qquad$

|  | Table | Fortified | Sparkling | Other | Quantity | Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Principal country/region | '000 L | '000 L | '000 L | '000 L | '000 L | \$'000 |
| New Zealand | 17946 | 294 | 2141 | 119 | 20500 | 62975 |
| Total Oceania \& Antarctica | 19408 | 348 | 2308 | 154 | 22218 | 69741 |
| Netherlands | 5294 | 3 | 70 | 8 | 5374 | 24972 |
| Germany | 13758 | 2 | 22 | 2 | 13783 | 58907 |
| Ireland | 6244 | 3 | 111 | - | 6358 | 34609 |
| Sweden | 5770 | 25 | 204 | - | 6000 | 20733 |
| United Kingdom | 132984 | 741 | 4640 | 79 | 138444 | 604053 |
| Total European Union | 172913 | 826 | 5202 | 236 | 179177 | 780525 |
| Norway | 2668 | - | 42 | - | 2710 | 10037 |
| Switzerland | 3983 | 12 | 44 | 2 | 4041 | 21419 |
| Total Europe and the Former USSR | 180025 | 841 | 5291 | 241 | 186397 | 814178 |
| Total Middle East and North Africa | 1044 | 5 | 60 | 3 | 1112 | 3720 |
| Singapore | 1910 | 12 | 108 | 95 | 2126 | 16195 |
| Total South-East Asia | 4375 | 147 | 186 | 132 | 4839 | 31605 |
| Hong Kong (SAR of China) | 1539 | 7 | 96 | 82 | 1723 | 13031 |
| Japan | 5033 | 102 | 332 | 28 | 5495 | 29605 |
| Total North-East Asia | 7471 | 112 | 486 | 139 | 8208 | 47759 |
| Canada | 11601 | 504 | 218 | 16 | 12339 | 71170 |
| United States of America | 48305 | 306 | 503 | 32 | 49145 | 331293 |
| Total Northern America | 59940 | 810 | 721 | 48 | 61519 | 402697 |
| Total other regions | 578 | 25 | 36 | 1 | 640 | 3057 |
| Total all countries | 272841 | 2287 | 9088 | 717 | 284933 | 1372756 |

Source: International Trade database.

There has been little variation in the shares of wine exports between the States over the last ten years. South Australia was the predominant source of Australian wine exports, supplying 198.8 million litres ( $70 \%$ ) valued at $\$ 899.2 \mathrm{~m}$ in $1999-2000$. Wine was the largest export item for that State for the first time in 1999-2000. New South Wales contributed 60.5 million litres (21\%) valued at $\$ 293.1 \mathrm{~m}$ followed by Victoria with 23.6 million litres $(8 \%)$, with a value of $\$ 160.5 \mathrm{~m}$. The average prices per litre of wine exported in 1999-2000 were $\$ 4.52$ for wine from South Australia, $\$ 4.84$ for wine from New South Wales and $\$ 6.81$ for wine from Victoria.

EXPORTS OF AUSTRALIAN WINE, By State of Origin(a)

(a) Proportion of total wine exports.

Source: International Trade database.

EXPORTS OF AUSTRALIAN WINE, By State of Origin


Source: International Trade database.

Wine imports cleared for home consumption fell to 19.6 million litres in 1999-2000, down $19 \%$ from the previous year. While imports of table and other wine declined from 1998-99 by $30 \%$ and $11 \%$ respectively, sparkling and fortified wine increased by $31 \%$ and $645 \%$ respectively. France and Italy maintained or improved levels of supply for their traditional markets within Australia, while countries such as Spain and South Africa supplied less of lower priced wine for blending with Australian produced wine in soft packs than the previous year. However, the volume of imports has not fallen to previous levels experienced in the 1980s and early 1990s, as the success of the export market is still leading to a shortfall in domestic supply, which is being supplemented by imports from overseas.

Despite the fall in the quantity of imports, the value of wine imported rose $11 \%$ to $\$ 113.9 \mathrm{~m}$. As a result, the average price per litre increased in 1999-2000 to $\$ 5.81$ compared with \$4.23 in 1998-99.

WINE IMPORTS CLEARED FOR HOME CONSUMPTION, By Wine Type

WINE TYPE. $\qquad$

| Table | Fortified | Sparkling | Other | Quantity | Value |
| ---: | ---: | ---: | ---: | ---: | ---: |
| '000 L | '000 L | '000 L | '000 L | '000 L | $\$ ' 000$ |


| 1987-88 | 5302 | 178 | 2031 | 635 | 8146 | 41358 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1988-89 | 6086 | 311 | 2264 | 1076 | 9737 | 46871 |
| 1989-90 | 6595 | 184 | 2736 | 937 | 10453 | 52692 |
| 1990-91 | 5604 | 191 | 2285 | 919 | 8999 | 46779 |
| 1991-92 | 5190 | 160 | 2373 | 979 | 8703 | 45649 |
| 1992-93 | 4833 | 106 | 2346 | 546 | 7832 | 46984 |
| 1993-94 | 4432 | 152 | 2301 | 1456 | 8341 | 47637 |
| 1994-95 | 9398 | 272 | 3065 | 1322 | 14057 | 61057 |
| 1995-96 | 16649 | 105 | 2673 | 830 | 20256 | 60478 |
| 1996-97 | 10105 | 105 | 2387 | 993 | 13589 | 66503 |
| 1997-98 | 21447 | 135 | 2996 | 1044 | 25622 | 92926 |
| 1998-99 | 20136 | 92 | 2915 | 1113 | 24255 | 102498 |
| 1999-00 | 14099 | 685 | 3827 | 995 | 19607 | 113866 |

Source: Sales of Australian Wine and Brandy by Winemakers (Cat. no. 8504.0).

Imports of wine from Italy ( 5.5 million litres) supplied $28 \%$ of the total quantity of imported wine. Italy was the largest contributor to Australian imports, followed by Spain ( 5.1 million litres). Over the past year South Africa has had a significant reduction in wine exported to Australia, falling from 4.1 million litres in 1998-99 to 97,000 litres in 1999-2000, a return to the level of 1997-98. Although France is third in terms of volume it maintained its ranking of first in regard to value, with imports to Australia of $\$ 51.3 \mathrm{~m}$ having an average price per litre of $\$ 14.86$. This is in contrast to Italy and Spain which, although large suppliers, average $\$ 4.07$ and $\$ 1.31$ per litre respectively.

IMPORTS OF WINE continued
WINE IMPORTS CLEARED FOR HOME CONSUMPTION, By Country of Origin

|  | 1997-98....... |  | 1998-99...... |  | 1999-00...... |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value | Quantity | Value |
|  | '000 L | \$'000 | '000 L | \$'000 | '000 L | \$'000 |
| Chile | 565 | 1652 | 299 | 1311 | 251 | 1046 |
| France | 2875 | 34400 | 3032 | 43086 | 3453 | 51311 |
| Germany | 443 | 1473 | 469 | 1865 | 415 | 1547 |
| Greece | 377 | 786 | 359 | 992 | 625 | 1328 |
| Hungary | 159 | 400 | 105 | 355 | 80 | 267 |
| Italy | 6536 | 23062 | 5439 | 22656 | 5477 | 22304 |
| New Zealand | 2834 | 14497 | 2728 | 15790 | 3092 | 23690 |
| Portugal | 527 | 2263 | 455 | 1853 | 457 | 2089 |
| South Africa | 95 | 429 | 4073 | 2261 | 97 | 464 |
| Spain | 10083 | 10195 | 6704 | 9083 | 5066 | 6617 |
| United States of America | 132 | 923 | 111 | 858 | 107 | 846 |
| Other | 996 | 2846 | 481 | 2388 | 559 | 2357 |
| Total | 25622 | 92926 | 24255 | 102498 | 19607 | 113866 |

Source: International Trade database.

FRESH AND DRIED GRAPES
Australia exported a record 33,485 tonnes of fresh grapes in 1999-2000. This was an increase of $16 \%$ from last year's total of 28,940 tonnes. The value of fresh grapes exported increased $10 \%$ to $\$ 74.2 \mathrm{~m}$.

The Asian countries of Hong Kong and Singapore were the main markets for Australian fresh grapes, accounting for $36 \%$ and $21 \%$ respectively of total fresh grape exports in 1999-2000. The combined value of these exports was $\$ 40.9 \mathrm{~m}$.

EXPORTS AND IMPORTS OF FRESH AND DRIED GRAPES

|  | FRESH GRAPES. |  |  |  | DRIED GRAPES. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exports............... |  | Imports....... |  | Exports.. |  | Imports.. |  |
| Period | t | \$'000 | t | \$'000 | t | \$'000 | t | \$'000 |
| 1987-88 | 22390 | 42374 | 2 | 3 | 42824 | 78087 | 4749 | 6692 |
| 1988-89 | 10943 | 21159 | 53 | 87 | 51496 | 88226 | 6046 | 7174 |
| 1989-90 | 10680 | 21434 | - | - | 38794 | 69056 | 5475 | 7296 |
| 1990-91 | 8473 | 20794 | - | - | 36386 | 74156 | 5683 | 8027 |
| 1991-92 | 15408 | 36102 | 14 | 18 | 44592 | 82886 | 9681 | 13800 |
| 1992-93 | 12621 | 31513 | - | - | 55047 | 96927 | 5335 | 7429 |
| 1993-94 | 11702 | 28695 | 7 | 8 | 41087 | 73340 | 4725 | 6070 |
| 1994-95 | 13359 | 32337 | 2 | 12 | 14681 | 29642 | 7369 | 9090 |
| 1995-96 | 21056 | 46718 | - | - | 15216 | 34275 | 9265 | 12158 |
| 1996-97 | 26806 | 67065 | 5 | 32 | 25260 | 52173 | 10282 | 14162 |
| 1997-98 | 27183 | 52535 | 1 | 8 | 12277 | 29829 | 11852 | 19604 |
| 1998-99 | 28940 | 67337 | - | - | 13687 | 36806 | 16229 | 27773 |
| 1999-00 | 33485 | 74232 | 1 | 4 | 4929 | 13347 | 17077 | 28908 |

Source: International Trade database.

In 1999-2000 Australia exported 4,929 tonnes of dried grapes valued at $\$ 13.3 \mathrm{~m}, \mathrm{a} 64 \%$ decrease in both quantity and value compared with 1998-99. This represents the lowest level of dried grape exports since the early 1970 s and extends the decline which started in 1994-95.

Exports to all markets for dried grapes declined in 1999-2000 with Canada, the largest market in the previous year with 3,255 tonnes, falling by $78 \%$ to 721 tonnes. The major destinations of dried grapes in 1999-2000, Germany (1,492 tonnes), New Zealand (979 tonnes) and the United Kingdom (888 tonnes), accounted for over two-thirds of total exports.

INTERNATIONAL TRADE IN FRESH AND DRIED GRAPES


Source: International Trade database.

Imports of dried grapes continued to rise with a record high of 17,077 tonnes in 1999-2000, valued at $\$ 28.9 \mathrm{~m}$. This was an increase of $5 \%$ from the previous year in terms of volume and $4 \%$ in terms of value.

Turkey was the major supplier of dried grapes to the Australian market, with imports at 8,086 tonnes valued at $\$ 13.4 \mathrm{~m}$, which accounted for $47 \%$ of the total import quantity in 1999-2000 and $46 \%$ of the total value.

FRESH AND DRIED GRAPES continued

| EXPORTS AND IMPORTS OF FRESH AND DRIED GRAPES, By Country |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997-98........ |  | 1998-99........ |  | 1999-00........ |  |
|  | Quantity | Value | Quantity | Value | Quantity | Value |
|  | t | \$'000 | t | \$'000 | t | \$'000 |
| Exports of fresh grapes |  |  |  |  |  |  |
| Hong Kong | 10669 | 19535 | 12466 | 28848 | 11908 | 26391 |
| Indonesia | 767 | 1397 | 1124 | 2697 | 1793 | 3898 |
| Malaysia | 4365 | 8177 | 3077 | 6774 | 4417 | 9487 |
| New Zealand | 2484 | 4504 | 2463 | 5573 | 1986 | 4704 |
| Singapore | 5378 | 11170 | 5577 | 13210 | 6929 | 14553 |
| Viet Nam | 728 | 1673 | 821 | 2240 | 848 | 2170 |
| Other countries | 2791 | 6079 | 3412 | 7995 | 5604 | 13029 |
| Total | 27183 | 52535 | 28940 | 67337 | 33485 | 74232 |
| Imports of fresh grapes |  |  |  |  |  |  |
| Iran | - | - | - | - | 1 | 4 |
| New Zealand | 1 | 8 | - | - | - | - |
| Total | 1 | 8 | - | - | 1 | 4 |
| Exports of dried grapes |  |  |  |  |  |  |
| Canada | 3271 | 7942 | 3255 | 8846 | 721 | 1940 |
| Germany | 2238 | 5392 | 2944 | 7916 | 1492 | 3880 |
| Japan | 640 | 1470 | 1003 | 2510 | 100 | 293 |
| New Zealand | 2095 | 4728 | 2333 | 5743 | 979 | 2670 |
| United Kingdom | 2764 | 7318 | 2639 | 7870 | 888 | 2698 |
| Other countries | 1270 | 2979 | 1513 | 3921 | 749 | 1866 |
| Total | 12277 | 29829 | 13687 | 36806 | 4929 | 13347 |
| Imports of dried grapes |  |  |  |  |  |  |
| Greece | 2631 | 4281 | 4214 | 7800 | 4385 | 7651 |
| Iran | 870 | 1352 | 2826 | 4216 | 2917 | 4388 |
| Turkey | 7047 | 11385 | 7731 | 12642 | 8086 | 13377 |
| Other countries | 1304 | 2612 | 1458 | 3115 | 1689 | 3492 |
| Total | 11852 | 19604 | 16229 | 27773 | 17077 | 28908 |

Source: International Trade database.

## GRAPE JUICE

In 1999-2000 Australia exported 3.4 million litres of grape juice valued at $\$ 10.5 \mathrm{~m}$. Grape juice (including grape must) is defined as unfermented juice not containing added spirit and with an alcoholic strength by volume not exceeding $0.5 \%$. Japan is the major market for Australian grape juice exports.

## CHAPTER 10

WINE GRAPE PRICES

GRAPE AND WINE PRICES

The 2000 vintage recorded a fall of $5 \%$ in the prices paid for winegrapes, the first fall since 1991. The 2000 vintage fall brings the index to a level which is $81 \%$ higher than the 1990 vintage. The grape price index is calculated by using the base weighted movement in prices for each of the varieties included in the survey. The index does not allow for price movements caused by a change in the mix of varieties.

PRICE INDEX OF GRAPES USED IN WINE PRODUCTION, Change on Previous Vintage(a)

(a) Value for 1997 is $0.4 \%$.

Source: Price Indexes of Materials Used in Manufacturing Industries (Cat. no. 6411.0).

WINE PRICES
There has been a return to growth in the wholesale price of wine received by winemakers for 1999-2000. A rise in the wholesale price of $1.3 \%$, substantially due to a $1.8 \%$ increase for table wine, has reversed the $1.2 \%$ fall of the 1998-99 year.

The wine group retail price index for 1999-2000 increased by $0.3 \%$, while the general consumer price index rose by $2.4 \%$. This compares with rises of $1.3 \%$ and $1.2 \%$ respectively in the indexes for 1998-99.

## SELECTED PRICE INDEXES, Change on Previous Financial Year



Source: Consumer Price Index (Cat. no. 6401.0).

Between 1989-90 and 1999-2000 wholesale prices for wine rose by $30 \%$, with table wine rising by $32 \%$ and fortified wine by $21 \%$. At the retail level, wine price rises have continued to show growth with a $31 \%$ increase since 1989-90, marginally larger than the wholesale price increase and $5 \%$ larger than the general consumer price index increase.

SELECTED PRICE INDEXES OF WINE, Change 1989-90 to 1999-2000


[^3]Export prices for table wine rose by $2 \%$ between 1998-99 and 1999-2000. This follows the $10 \%$ increase recorded in 1998-99. In 1999-2000 the import price index rose by $1 \%$, after a rise in 1998-99 of 5\%.

SELECTED PRICE INDEXES, Percentage Change

|  | MANUFACTURING INDUSTRY |  |  |  | CONSUMER.. |  | EXPORT | IMPORT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Wine grapes | Table wine | Fortified wine | Wine | Wine | $\begin{array}{r} \text { All } \\ \text { groups } \end{array}$ | Table wine | Wine |
| 1992-93 | 9.9 | 2.7 | 3.1 | 2.8 | 1.8 | 1.0 | 1.6 | 5.8 |
| 1993-94 | 33.4 | 3.8 | 3.2 | 3.6 | 4.5 | 1.8 | 0.2 | -5.8 |
| 1994-95 | 22.2 | 6.5 | 4.1 | 5.9 | 5.1 | 3.2 | 1.0 | 3.1 |
| 1995-96 | 7.5 | 5.6 | 3.8 | 5.2 | 5.2 | 4.2 | -0.6 | 3.0 |
| 1996-97 | 0.4 | 3.5 | 2.9 | 3.4 | 1.9 | 1.3 | 6.2 | -0.6 |
| 1997-98 | 5.9 | 3.2 | 3.1 | 3.1 | 3.4 | 0.0 | 11.6 | 2.5 |
| 1998-99 | 3.0 | -1.0 | -2.0 | -1.2 | 1.3 | 1.2 | 10.2 | 5.2 |
| 1999-00 | -4.9 | 1.8 | -0.1 | 1.3 | 0.3 | 2.4 | 2.2 | 1.0 |
| 1989-90 to |  |  |  |  |  |  |  |  |
| 1999-00 | 80.7 | 32.1 | 21.2 | 29.9 | 30.7 | 24.7 | 46.3 | 35.7 |

Source: Price Indexes of Materials Used in Manufacturing Industries (Cat. no. 6411.0); unpublished data,
Export Price Index Survey, 2000 ; unpublished data, Import Price Index Survey, 2000; Consumer Price Index (Cat. no. 6401.0).

## chapter $1 \mathbf{1}$

## INTRODUCTION

WINE CONSUMPTION

This chapter presents information on apparent consumption of wine and household expenditure on wine. Earlier editions of this publication also included information from the 1995 National Health Survey on consumption patterns and information from household surveys conducted in February 1998 and May 1998 on the profile of Australian wine drinkers.

Using aggregates of domestic sales of wine by winemakers and imports cleared for home consumption, estimates of wine available for consumption are made each year and a mean population is applied to derive per capita apparent consumption. Per capita consumption of wine in Australia has recorded strong growth since the late 1930s, rising from 2.7 litres over the three years to 1938-39 to the peak of 20.2 litres over the three years to 1988-89. This has been followed by a slight decline over the last decade, with the three years ended 1999-2000 at 19.9 litres.

PER CAPITA CONSUMPTION OF WINE


Source: Apparent Consumption of Foodstuffs, 1998-99.

There has been a more than sevenfold increase in average wine consumption over the last 60 years. This can be contrasted with a twofold increase in beer consumption over the period, rising from 53.2 litres over the three years ended 1938-39 to a peak of 133.2 litres over the three years ended 1978-79, with a subsequent decline to 94.4 litres over the three years ended 1998-99. The 1999-2000 figure of 92.2 litres shows continuing decline in beer consumption.

In the latter half of the last decade, per capita consumption of wine had risen steadily from a low in 1995-96 of 18.3 litres to a high of 19.8 litres. At the beginning of this decade, consumption returned to the level of the 1980s with 20.4 litres for 1999-2000.

APPARENT PER CAPITA CONSUMPTION OF ALCOHOL
$\qquad$
1992-93 1993-94 1994-95 1995-96 1996-97 1997-98 1998-99 1999-00p
$\qquad$ BEVERAGE (litres)

| Wine | 18.3 | 18.6 | 18.4 | 18.3 | 19.0 | 19.6 | 19.8 | 20.4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Beer | 99.5 | 98.0 | 96.8 | 95.3 | 95.5 | 94.5 | 93.2 | 92.2 |



| Wine | 2.1 | 2.1 | 2.1 | 2.1 | 2.2 | 2.3 | 2.3 | 2.3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Beer | 4.3 | 4.3 | 4.3 | 4.2 | 4.2 | 4.1 | 4.0 | 3.9 |
| Spirits | 1.2 | 1.4 | 1.3 | 1.3 | 1.2 | 1.3 | 1.2 | 1.6 |
| Total alcohol | $\mathbf{7 . 6}$ | $\mathbf{7 . 8}$ | $\mathbf{7 . 7}$ | $\mathbf{7 . 5}$ | $\mathbf{7 . 5}$ | $\mathbf{7 . 6}$ | $\mathbf{7 . 5}$ | $\mathbf{7 . 8}$ |

Source: Apparent Consumption of Foodstuffs, 1999-2000.

## HOUSEHOLD EXPENDITURE ON WINE

During 1998-99 Australian households spent an average of $\$ 5.28$ per week on wine. Households in the Australian Capital Territory spent the most with $\$ 8.88$ and those in Tasmania the least with $\$ 3.52$. Victorian households spent the highest proportion of their total weekly alcohol expenditure on wine (33\%), while Northern Territory households spent the lowest ( $15 \%$ ).

AVERAGE WEEKLY HOUSEHOLD EXPENDITURE, Alcoholic Beverages—1998-99

|  | NSW | Vic. | Qld | SA | WA | Tas. | NT | ACT | Aust. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Wine | 5.33 | 6.72 | 4.07 | 4.71 | 4.19 | 3.52 | 5.61 | 8.88 | 5.28 |
| Beer | 9.88 | 7.58 | 9.87 | 8.13 | 10.69 | 8.37 | 19.93 | 9.94 | 9.29 |
| Spirits | 3.04 | 3.69 | 3.33 | 1.99 | 5.44 | 2.65 | 8.21 | 4.95 | 3.47 |
| Total(a) | 21.56 | 20.32 | 18.96 | 16.49 | 21.83 | 15.60 | 36.95 | 27.66 | 20.43 |

(a) Including alcoholic beverages n.e.c.

Source: Household Expenditure Survey, Australia: Detailed Expenditure Items, 1998-99 (Cat. no. 6535.0).

From 1993-94 to 1998-99 there has been a $40 \%$ increase in weekly expenditure on wine. This represents an increase to $26 \%$ of total weekly alcohol expenditure in 1998-99 from $22 \%$ in 1993-94. Weekly beer expenditure remained unchanged at $\$ 9.29$, but this reduced the proportion of the total weekly alcohol expenditure spent on beer to $45 \%$ in 1998-99 from 53\% in 1993-94. Expenditure on spirits increased slightly over the five-year period to $\$ 3.47$.

HOUSEHOLD EXPENDITURE ON WINE continued
AVERAGE WEEKLY HOUSEHOLD EXPENDITURE, Alcoholic Beverages


Source: Household Expenditure Survey, Australia: Detailed Expenditure Items, 1998-99 (Cat. no. 6535.0).

PERSONS EMPLOYED IN THE WINE AND GRAPE PRODUCTION INDUSTRIES

The Population Census of 6 August 1996 identified 7,420 persons whose main job was in grape-growing and 8,328 persons whose main job was in the manufacturing or blending of wine. This excludes casual workers such as grape pickers and other seasonal workers not working in those industries in the week prior to the Census. It also excludes people who worked in wine and grape production as a second job. Of the grape industry workers, $44 \%$ were farmers and farm managers, $41 \%$ were agriculture and horticulture labourers and $2 \%$ were plant and machine operators. For the wine manufacturing industry, $7 \%$ were farmers and farm managers, $21 \%$ were agriculture and horticulture labourers, $4 \%$ were plant and machine operators, $14 \%$ were clerical sales and service workers, $10 \%$ were professionals and $5 \%$ were technicians and associate professionals.

A further 4,878 persons were employed in establishments mainly engaged in wholesaling beer, wine and spirits and 7,639 persons were employed in retail liquor stores.

Just over $\mathbf{7 2 \%}$ of all persons employed in the grape-growing industry were employees compared with $96 \%$ in wine manufacturing and $91 \%$ across all industries.

At the time of the Census, the proportion of persons working full time in the grape-growing and wine manufacturing industries was slightly higher than for all industries.

LABOUR FORCE, Selected Characteristics of Employed Persons-1996

| Grapegrowing | Wine manufacturing | All <br> industries |
| :---: | :---: | :---: |
| \% | \% | \% |


|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Status in employment |  |  |  |
| $\quad$ Employee | 72.2 | 95.9 | 90.6 |
| Employer | 9.2 | 1.5 | 2.5 |
| Own account worker | 15.3 | 1.8 | 5.8 |
| Contributing family worker | 3.3 | 0.7 | 1.0 |
|  |  |  |  |
| Full-time | 71.3 | 75.7 | 67.8 |
| Part-time | 27.7 | 23.5 | 29.9 |
| Not stated | 1.1 | 0.8 | 2.2 |
|  |  |  |  |
| Annual individual income | 33.1 | 18.5 | 22.8 |
| Less than \$15 600 | 38.9 | 39.1 | 28.2 |
| \$15 600-\$25 999 | 19.8 | 34.0 | 37.6 |
| \$26 000-\$51 999 | 5.7 | 6.7 | 9.3 |
| \$52 000 and over | 2.6 | 1.7 | 2.0 |
| Not stated |  |  |  |

Source: 1996 Census of Population and Housing.

There was a higher proportion of low income earners, (workers with an annual income of less than $\$ 15,600$ ) in the grape-growing industry ( $33 \%$ ) than in wine manufacturing (19\%) and for all industries (23\%). At the upper end of the income ranges, $6 \%$ of workers whose main job was in the grape-growing industry earned $\$ 52,000$ or more compared with $7 \%$ in the wine manufacturing industry. Both figures are lower than that for all industries (9\%).

Educational qualifications were less common among workers in both the grape-growing and wine manufacturing industries than the average across all industries. Of those employed in grape-growing, $6 \%$ had a degree or higher compared with $10 \%$ in wine manufacturing and $16 \%$ for all industries.

The grape-growing and wine manufacturing industries have a slightly higher male to female ratio than for all industries. Grape-growing workers tend to be older with $42 \%$ aged 45 years and over compared with $29 \%$ of wine manufacturing workers.

The grape-growing and wine manufacturing industries have a higher proportion of Australian-born workers compared with all industries. However, of those grape-growing workers born overseas, the proportion of workers born in southern Europe was more than four times that of wine manufacturing and more than twice that of all industries.

SOCIAL CHARACTERISTICS OF EMPLOYED PERSONS—1996

|  | Grapegrowing | Wine manufacturing | All <br> industries |
| :---: | :---: | :---: | :---: |
|  | \% | \% | \% |
| Level of highest qualification |  |  |  |
| Degree or higher | 5.7 | 10.1 | 15.5 |
| Other qualification | 18.0 | 22.9 | 26.0 |
| No qualification | 71.0 | 61.1 | 51.3 |
| Inadequately described or not stated | 5.3 | 5.8 | 7.3 |
| Sex |  |  |  |
| Males | 67.8 | 63.2 | 55.9 |
| Females | 32.2 | 36.8 | 44.1 |
| Age (years) |  |  |  |
| 15-24 | 13.9 | 16.7 | 18.0 |
| 25-34 | 19.5 | 26.8 | 25.4 |
| 35-44 | 24.6 | 27.6 | 26.3 |
| 45-54 | 23.8 | 19.9 | 20.9 |
| 55 or more | 18.3 | 9.0 | 9.5 |
| Birthplace |  |  |  |
| Australia | 81.7 | 84.5 | 74.5 |
| Overseas main English-speaking countries | 5.7 | 9.0 | 11.1 |
| Southern Europe | 7.8 | 1.9 | 3.5 |
| Other Europe | 1.8 | 2.0 | 2.6 |
| Other | 3.0 | 2.6 | 8.3 |

Source: 1996 Census of Population and Housing.

## GRAPE PRODUCTION, AREA OF VINES AND YIELD

Of the countries for which 1998 data are available, Australia's ranking rose two places to twentieth for area of vines, and one place to thirteenth for total grape production, eighth for wine grape production and sixth for yield.

World grape production in 1998 decreased by $3.6 \%$ to 57.1 million tonnes following a 1.0\% increase in 1997. Production of grapes in Australia in 1998 was 1.9\% of the world total, up from 1.6\% in 1997.

GRAPE PRODUCTION, Area of Vines and Yield of Selected Countries—1998

## PRODUCTION.....

|  | Total <br> grapes | Wine <br> grapes | Area of <br> vines(a) | Yield |
| :---: | :---: | :---: | :---: | :---: |
| Country(b) | '000 t | '000 t | '000 ha | t/ha |


|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Italy | 9208.1 | 7719.1 | 899 | 10.2 |
| France | 6876.9 | 6767.7 | 914 | 7.5 |
| USA | 5355.0 | 2900.6 | 364 | 14.7 |
| Spain | 4884.4 | 4533.9 | 1180 | 4.1 |
| Turkey | 3650.0 | n.a. | 602 | 6.1 |
| China | 2358.0 | n.a. | 194 | 12.2 |
|  |  |  |  |  |
| Iran | 2315.3 | n.a. | 270 | 8.6 |
| Argentina | 2001.7 | 1940.4 | 210 | 9.5 |
| Chile | 1642.1 | 752.2 | 144 | 11.4 |
| Germany | 1408.0 | 1408.0 | 106 | 13.3 |
| South Africa | 1299.9 | 1041.0 | 111 | 11.7 |
| Greece | 1255.6 | 553.2 | 129 | 9.7 |
|  |  |  |  |  |
| Australia | $\mathbf{1 0 9 7 . 3}$ | $\mathbf{8 5 6 . 1}$ | 98 | 11.2 |
| Romania | 872.1 | 799.0 | 253 | 3.4 |
| Hungary | 669.2 | n.a. | 131 | 5.1 |
| Bulgaria | 624.0 | n.a. | 109 | 5.7 |
| Uzbekistan | 585.0 | n.a. | 132 | 4.4 |
| Portugal | 540.0 | n.a. | 260 | 2.1 |
|  |  |  |  |  |
| Moldova | 350.0 | n.a. | 159 | 2.2 |
| Ukraine | 270.0 | n.a. | 125 | 2.2 |
| Other countries | 9800.6 | n.a. | 1409 | 7.0 |
|  |  | n.a. | 7799 | 7.3 |

(a) Includes area of vines not yet bearing.
(b) The selection is based on those countries which exceed Australian figures in any of the first three categories.

Source: Dutruc-Rosset 2000.

In Australia, $78 \%$ of all grapes grown were used for winemaking. The world's two largest producers, France and Italy, used a higher proportion of their grape production for winemaking; $98 \%$ and $84 \%$ respectively.

## GRAPE PRODUCTION, AREA OF VINES AND YIELD continued

The area of vines in the world fell 15,000 hectares in 1998 to $7,799,000$ hectares continuing the downward trend evident since the 1980s. In contrast, the area under vines in Australia increased by 8,000 hectares to 98,000 hectares and was $1.3 \%$ of the world total. Spain, the largest cultivator, had an area of vines over 12 times greater than the Australian area.

Australia recorded an increase in yield from 10.5 tonnes of grapes per hectare in 1997 to 11.2 tonnes per hectare in 1998, which represents a reversal of the decreased yield of the previous year. Vines which are not yet bearing are also included in the calculation of yield. Thus yields will be lower than they would be if bearing vines only were taken into account, which can make comparisons of yields problematic. Of the countries in the preceding table, the United States of America had the highest yield with 14.7 tonnes per hectare, a decrease from the 1997 yield of 21.0 tonnes per hectare. In contrast, the largest cultivator, Spain, had a yield of 4.1 tonnes per hectare in 1998.

## WINE PRODUCTION

Australia ranked eighth in volume of world wine production in 1998 with an increase of $20 \%$ to 741.5 million litres, accounting for $2.9 \%$ of the total world production. Italy ( $5,418.8$ million litres) was the largest producer of wine, followed by France (5,267.1 million litres), together accounting for $41 \%$ of world production, up from $40 \%$ in 1997.

Of the major wine producing countries, the Germany recorded the largest increase in wine production in terms of volume of $28 \%$ to 1,083 million litres. Portugal recorded the largest decrease of $41 \%$.

PRODUCTION OF WINE, Principal Countries


Source: Dutruc-Rosset 2000.

## EXPORTS OF WINE

The countries exporting the largest volumes of wine were France, Italy and Spain, with both France and Italy each exporting over 8 times the volume of Australian wine exports, and Spain 5 times.

In 1998 Australia's ranking moved up two places to eighth as an increase of $16 \%$ raised exports to 198.3 million litres.

Australia exported $27 \%$ of its total wine production while Italy exported 29\%, France 31\% and Spain 34\%.

## EXPORTS OF WINE, Principal Countries



Source: Dutruc-Rosset, 2000.

WINE PRODUCTION, EXPORTS AND CONSUMPTION, Selected Countries-1998

|  | Wine production | Share of world production | Wine exports | Exports as a proportion of production | Wine consumption | Per capita consumption |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country (a) | million L | \% | million L | \% | million L | L |
| Italy | 5418.8 | 20.9 | 1557.0 | 28.7 | 3200.0 | 55.6 |
| France | 5267.1 | 20.4 | 1644.6 | 31.2 | 3550.0 | 58.8 |
| Spain | 3032.0 | 11.7 | 1024.9 | 33.8 | 1500.0 | 38.2 |
| USA | 2045.0 | 7.9 | 264.2 | 12.9 | 2080.0 | 8.3 |
| Argentina | 1267.3 | 4.9 | 108.9 | 8.6 | 1355.2 | 40.7 |
| Germany | 1083.4 | 4.2 | 237.3 | 21.9 | 1897.0 | 23.0 |
| South Africa | 815.6 | 3.2 | 118.4 | 14.5 | 386.7 | 8.6 |
| Australia | 741.5 | 2.9 | 198.3 | 26.7 | 364.4 | 19.7 |
| Chile | 547.5 | 2.1 | 229.8 | 42.0 | 230.0 | 18.3 |
| Romania | 500.2 | 1.9 | 64.7 | 12.9 | 439.6 | 19.3 |
| Portugal | 362.1 | 1.4 | 224.8 | 62.1 | 500.0 | 50.3 |
| China | 355.0 | 1.4 | 3.3 | 0.9 | 394.0 | 0.3 |
| Russia | 210.0 | 0.8 | 0.8 | 0.4 | 590.0 | n.a. |
| United Kingdom | 1.2 | - | 34.4 | 2866.7 | 829.2 | 13.1 |
| Other countries | 4230.9 | 16.3 | 837.1 | 19.8 | 5062.6 | n.a. |
| World total | 25877.6 | 100.0 | 6548.5 | 25.3 | 22378.7 | n.a. |

(a) The selection is based on those countries which exceed Australian figures in any of the categories of wine production, exports and consumption.
Source: Dutruc-Rosset 2000.

## CONSUMPTION

France had the highest consumption of wine ( $3,550.0$ million litres) in 1998 followed by Italy ( $3,200.0$ million litres), while together they accounted for $30 \%$ of world consumption of wine. By comparison, Australia consumed 364.4 million litres, representing $1.6 \%$ of world consumption. Even though a large producer, Germany consumed 813.6 million litres more than it produced.

## CONSUMPTION continued

Consumption in Australia of 19.7 litres for each person in 1998 compares with more than 50.0 litres recorded by France, Italy and Portugal.

TABLE AND DRIED GRAPES
Australia produced 65,900 tonnes of table grapes (less than $1 \%$ of world production of 13.1 million tonnes). Turkey was the largest producer followed by China, Iran and Italy. Australia exported 28,700 tonnes of table grapes, up $8 \%$ on 26,500 tonnes in 1997, compared with the largest exporter, Chile, with 550,600 tonnes.

PRODUCTION AND EXPORTS OF TABLE AND DRIED GRAPES, Selected Countries—1998

|  | TABLE GRAPES $\qquad$ |  | DRIED <br> GRAPES(a) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Production | Exports | Production | Exports |
| Country(b) | '000 t | '000 t | '000 t | '000 t |
| Africa | 1398.2 | n.a. | 26.8 | n.a. |
| Egypt | 857.8 | 0.8 | n.a. | n.a. |
| Morocco | 217.8 | 0.2 | 1.0 | 0.1 |
| South Africa | 148.5 | 123.9 | 25.0 | 16.0 |
| America | 1871.5 | n.a. | 302.3 | n.a. |
| Chile | 599.2 | 550.6 | 34.5 | 22.7 |
| United States of America | 563.5 | 249.3 | 254.9 | 122.0 |
| Asia | 6832.9 | n.a. | 499.2 | n.a. |
| Turkey | 1832.5 | 33.4 | 350.0 | 180.9 |
| China | 1792.0 | 0.3 | 5.0 | 1.3 |
| Iran | 1723.7 | 0.8 | 90.0 | 25.0 |
| Yemen | n.a. | 80.6 | 0.8 | n.a. |
| Europe | 2950.6 | n.a. | 94.5 | n.a. |
| Italy | 1293.9 | 477.1 | n.a. | 0.5 |
| Spain | 322.8 | 92.7 | 4.0 | 0.6 |
| Greece | 257.8 | 110.9 | 87.0 | 67.3 |
| Oceania | 65.9 | n.a. | 38.3 | n.a. |
| Australia | 65.9 | 28.7 | 38.3 | 14.0 |
| World | 13119.2 | n.a. | 961.0 | n.a. |

(a) Data from India and Iraq not available.
(b) The selection of country is based on the top two contributors to each category.

Source: Dutruc-Rosset 2000.

Statistics available on dried grapes in 1998 are incomplete. Australia contributed 4\% (38,300 tonnes) of the world dried grape production in 1998. Turkey ( 350,000 tonnes) overtook the United States of America (254,900 tonnes) as the largest producer of dried grapes, with $36 \%$ of world production ( 961,000 tonnes). Australia exported 14,000 tonnes of dried grapes compared with the largest exporter, Turkey, with 180,900 tonnes.

Australia is a relatively small importer of grape products. In 1998 Australia's imports of wine increased by $39 \%$ to 28.4 million litres compared to 20.4 million litres in 1997. No table grapes have been imported by Australia over the last couple of years, while dried grape imports dropped slightly to 11,800 tonnes.

Germany was the largest importer of wine followed by the United Kingdom and France and these three countries combined took nearly half (44\%) of the world imports of 6,061.0 million litres. In 1998 there was a large increase (80\%) in imports of wine to Asian countries. A large proportion of the increase was contributed by the principal importer, Japan, with an increase of $147 \%$. China increased imports of wine to 64.6 million litres to become the region's second largest importer.

The United States of America was the largest importer of table grapes in 1998, with 405,800 tonnes followed by Germany with 339,300 tonnes. From the information available, the United Kingdom was the largest dried grape importer, taking 114,200 tonnes.

IMPORTS OF WINE, TABLE AND DRIED GRAPES, Selected Countries-1998

|  | Wine | Table grapes | Dried grapes |
| :---: | :---: | :---: | :---: |
| Country (a) | million L | '000 t | '000 t |
| Africa | 118.3 | n.a. | n.a. |
| Angola | 27.0 | n.a. | n.a. |
| Ivory Coast | 21.3 | n.a. | n.a. |
| South Africa | 8.4 | 0.4 | 0.1 |
| Morocco | 0.8 | n.a. | 2.4 |
| Egypt | - | 0.2 | 1.4 |
| America | 757.0 | n.a. | n.a. |
| United States of America | 435.7 | 405.8 | 10.4 |
| Canada | 203.0 | 130.2 | 29.2 |
| Brazil | 24.1 | 26.5 | 15.4 |
| Asia | 469.1 | n.a. | п.a. |
| Japan | 321.4 | 7.4 | 28.0 |
| China | 64.6 | n.a. | 0.5 |
| Taiwan | 28.8 | 12.5 | 4.8 |
| Arab Emirates | 2.1 | n.a. | 18.9 |
| Pakistan | n.a. | 21.4 | 7.1 |
| Europe | 4650.9 | n.a. | n.a. |
| Germany | 1206.8 | 339.3 | 63.7 |
| United Kingdom | 885.9 | 155.5 | 114.2 |
| Oceania | 65.7 | n.a. | n.a. |
| Australia | 28.4 | - | 11.8 |
| New Zealand | 28.2 | 7.6 | 8.1 |
| World total | 6061.0 | n.a. | n.a. |

(a) The selection of country is based on the top two contributors to each category.

Source: Dutruc-Rosset 2000.

World wine consumption, after recording a downward trend from 1980 to 1994, continued to increase marginally in 1998 , up 25.4 million litres to $22,378.7$ million litres. World wine production peaked in the early 1980s and has declined since then apart from an increase in 1996. World production in 1998 fell by 564.6 million litres (down 2\%) to $25,877.6$ million litres, though this was still higher than the low in 1995 of $25,157.6$ million litres. In 1998 production exceeded consumption by 3498.9 million litres ( $14 \%$ of production). This was $14 \%$ less than the 1997 surplus.

Against this background, Australia recorded a trend of increased production of wine since the early 1990s, with an increase of $20 \%$ to 741.5 million litres in 1998. Wine exports have continued to rise over the same period, increasing by $16 \%$ from 1997. Australia's total wine consumption, which had been steady since the late 1980s, has more recently shown signs of growth and the $5 \%$ increase of 1997 has been followed by a further increase of $5 \%$ in 1998, to 364.4 million litres.

SOURCE
The international comparisons in this section are sourced from the Office International de la Vigne et du Vin (OIV), are incomplete or inaccurate for some countries and are subject to revision. The OIV does not distinguish zero and not available figures in its statistical publication and these have been shown as 'n.a.' (not available) in this section. The Australian figures used in this world comparison have been revised in the earlier chapters of this publication, e.g. chapter 2 and chapter 4, but the original figures are shown here to enable a world comparison to be made. The OIV requests calendar year data and the ABS complies with this where possible.

## EXPLANATORY NOTES

## INTRODUCTION

1 This publication presents final estimates from the ABS collections: Stocks of Australian Wine and Brandy, 1999-00; Wine and Spirit Production, 1999-00; Wine Statistics, 1999-00 and Vineyards, 2000. Not all data from these collections is published here. Some further data is available for a charge, on application to the ABS.

2 This publication is a summary of statistics on grape and wine production and related activities collected by the ABS and from other sources. Some of the data used in this publication were obtained from various ABS collections for which publications with appropriate explanatory notes are already available. The bibliography contains a list of these publications. However, much of the data are only available in this publication and the following notes are provided to assist users.
3 Chapter 2 replaces the previous publication Viticulture, Australia (Cat. no. 7310.0) and contains information on area of vines and production of red and white grapes for the 2000 season. The continuing collection of varietal data is partly funded by the Grape and Wine Research and Development Corporation.

4 Differences exist between the grape production intended for winemaking reported by grape growers in the viticulture collection and the quantity of fresh grapes crushed by winemakers reported in the Wine and Spirit Production collection. Differences in the collection methodologies, as outlined below, mean some difference should always be apparent between the series.

## SCOPE AND COVERAGE OF VITICULTURE SURVEY

5 Viticultural statistics in chapter 2 relate to the year in which the harvest occurred and are derived from information obtained in a collection of all known growers.

6 Prior to the 1999 collection, an exercise was undertaken to increase the number of known growers included in the collection. The improved coverage, of over 1,000 growers, means that the data presented for 1999 and later years in chapter 2 are not directly comparable with data for previous years.
7 The scope of the 2000 collection is based on establishments undertaking agricultural activity and having an estimated value of agricultural operations of $\$ 5,000$ or more. The scope of the collection from season 1994 to season 2000 was also $\$ 5,000$. Prior to the 1994 season the scope varied. Details are available on request.

8 Tasmanian data are derived from a collection undertaken by the Appellation of Origin Board under the authority of The Commissioner of Licensing. The scope of the collected data is the same as for other States.

9 Statistics are provided for the several recognised grape-producing regions of each State which are described in the table below.

| Region | Local Government Area |
| :---: | :---: |
|  | NEW SOUTH WALES |
| Hunter Valley | Cessnock, Muswellbrook, Scone, Singleton |
| Murrumbidgee Irrigation Area | Leeton, Griffith |
| NSW Sunraysia | Wakool, Balranald, Wentworth |
|  | VICTORIA |
| Victorian Sunraysia | Rural City of Mildura |
| Kerang-Swan Hill | Rural City of Swan Hill , the Shire of Gannawarra |



Swan Shire City of Swan
Margaret River Augusta-Margaret River, Busselton
(a) The regions adopted in South Australia correspond as far as practicable to the Phylloxera and Grape Industry Board's districts. In 1999-2000, changes to the boundaries of the regions have been made due to the unavailability of data at the more detailed level which was used in previous years.
Note: In some tables in this publication, the Waikerie and Lower Murray District,
North Murray District and the South Murray District are combined to form 'Riverland'.

10 Wine production data are collected only from winemakers who crush more than 400 tonnes of grapes. The grapes crushed by these wineries includes grapes owned by others and crushed on a commission or contract basis, often for wine producers who do not have their own crushing facilities. These wineries account for approximately $98 \%$ of total crushings by all winemakers crushing 50 or more tonnes. Limited information on the quantity of grapes crushed and domestic wine sales are also obtained from winemakers crushing between 50 and 400 tonnes. The main purpose for this supplementary collection is to establish the scope and coverage of both the main production collection and the monthly wine sales collection.

11 Details on stocks of Australian beverage wine by wine type are collected at 30 June from winemakers with wine sales of 250,000 litres or more in the previous year. All data are collected on an Australia-wide basis only and State figures are therefore not available. Stocks data collected from 1996 include all Australian-produced wines owned by these winemakers and held anywhere in Australia. In years previous to 1996, stocks included only those Australian-produced wines held by winemakers on any of their own premises, regardless of ownership. This change in the measurement of stocks means that data for 1996 and later are not directly comparable with earlier years.

12 The number of winemakers who fall within the scope of the wine stocks collection may vary from year to year as sales vary and individual wineries are included in, or excluded from, the sales collection. It is possible that stock data may vary slightly each year as new wineries, with either large or small stocks, come into the scope of the collection. In particular, the published (i.e. closing) stocks figures for any one year may not equate with the opening stocks for the following year.

13 The wine content of products consisting of a mixture of wine and fruit juice, commonly known as 'coolers', is included in the appropriate wine category of the wine from which it is made, which is generally table wine.

14 Current publications produced by the ABS are listed in the Catalogue of Publications and Products (Cat. no. 1101.0). The ABS also issues on Tuesdays and Fridays, a Release Advice (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

## GLOSSARY

| Beverage wine | Table, sparkling and fortified wine produced for direct consumption and not for distillation. |
| :---: | :---: |
| De-alcoholised wine | Normally fermented wine in which the alcohol has been removed and which retains all other components. |
| Distillation wine | Wine used for the purpose of distillation into grape spirit. |
| Feints and low wine | Parts of the distillate which are not usable. |
| Fortified wine | Wine to which grape spirit has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at $20^{\circ}$ Centigrade. |
| Grafted/grafting | The connection of two pieces of living plant tissue, so that they unite and grow as one plant. |
| Grape spirit | Alcohol spirit of vinous origin used in fortification or as a base for grape flavoured spirits. |
| Intended planting | The area of vines, reported on the ABS Vineyards collection form, grapegrowers intend to plant or graft after the current harvest, but before the next harvest. |
| Low alcohol wine | Wine in which the alcohol content has been deliberately reduced or wine which has been produced with a lower alcohol level using either dilution or partial fermentation. |
| Must | Grape juice or crushed grapes in the process of becoming wine. Concentrated must is used as a sweetening agent. |
| Table and other grapes | This category refers to grape production that is not used for either winemaking or drying. |
| Unfermented grape juice | A sweet, clear, non-alcoholic liquid. Winemakers use the term to refer to must which has undergone clarification and stabilisation. |
| Unfortified wine | Table or sparkling wine which must contain at least 80 millilitres/litre of ethanol at $20^{\circ}$ Centigrade. Unfortified wines rely solely on fermentation for their alcoholic strength. |

Much of the ABS data used in this publication were sourced from various ABS collections. In some cases more detailed data, which was previously unpublished, were used. In the list of ABS publications below a catalogue number is quoted whenever possible to enable users to access explanatory information about various data sets. Further inquiries about these data, and the availability of more detailed unpublished data, can be made either to Helen Shannon (Adelaide 0882377420 ) or to the contact officer named in the specific publications.

## ABS PUBLICATIONS

1996 Census of Population and Housing: Basic Selected Family and Labour Force Cbaracteristics, Australia, Cat. no. 2017.0.

Apparent Consumption of Foodstuffs, Australia, Cat. no. 4306.0.

Consumer Price Index, Cat. no. 6401.0.
Export Price Index, Cat. no. 6405.0.
Household Expenditure Survey, Australia: Detailed Expenditure Items, 1998-99, Cat. no. 6535.0.

Import Price Index, Cat. no. 6414.0.
International Merchandise Trade, Australia, Cat. no. 5422.0 .
Manufacturing Industry, Australia, Cat. no. 8221.0.
Price Indexes of Articles Produced by Manufacturing Industries, Australia, Cat. no. 6412.0.

Price Indexes of Materials Used in Manufacturing Industries, Australia, Cat. no. 6411.0.

Sales of Australian Wine and Brandy by Winemakers, Cat. no. 8504.0.
ABS SURVEYS AND DATABASES
Export Price Index.
Import Price Index.
International Trade database.
Manufacturing Industry, 1998-99.
Stocks of Australian Wine and Brandy, 30 June 2000.
Vineyards, 2000.
Wine and Spirit Production, 1999-00.
Wine Statistics, 1999-00.
NON-ABS SOURCES
Dutruc-Rosset, D. 2000, The State of Vitiviniculture in the World and the Statistical Information in 1998, Office International de la Vigne et du Vin, Paris.

| INTERNET | www．abs．gov．au the ABS web site is the best place to start for access to summary data from our latest publications，information about the ABS，advice about upcoming releases，our catalogue，and Australia Now－a statistical profile． |
| :---: | :---: |
| LIBRARY | A range of ABS publications is available from public and tertiary libraries Australia－wide．Contact your nearest library to determine whether it has the ABS statistics you require，or visit our web site for a list of libraries． |
| CPI INFOLINE | For current and historical Consumer Price Index data， call 1902981074 （call cost 77c per minute）． |
| DIAL－A－STATISTIC | For the latest figures for National Accounts，Balance of Payments，Labour Force，Average Weekly Earnings， Estimated Resident Population and the Consumer Price Index call 1900986400 （call cost 77c per minute）． |
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| PHONE | 1300135070 |
| EMAIL | client．services＠abs．gov．au |
| FAX | 1300135211 |
| POST | Client Services，ABS，GPO Box 796，Sydney 1041 |


[^0]:    Source: Manufacturing Industry Survey, 1998-99.

[^1]:    (a) Prior to 1997-98, data for 'other' wine includes some spritzig style wine which now appears in 'Red/rosé table wine'.

[^2]:    Source: International Trade database.

[^3]:    Source: Price Indexes of Materials Used in Manufacturing Industries (Cat. no. 6411.0); Export Price Index Survey, 2000; Import Price Index Survey, 2000; Consumer Price Index (Cat. no. 6401.0).

