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# Australian Bureau of Statistics



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## RETAIL TRADE AUSTRALIA, MARCH 1990

### PHONE INQUIRIES

- about these statistics and the availability of related unpublished statistics — contact Maurie Low on Canberra (06) 252 7442 or any ABS State office.
- about the constant price estimates — contact Mr Allan Tryde on Canberra (06) 252 6801
- about other statistics and ABS services — contact Information Services on Canberra (06) 252 6627, 252 5402, 252 6007 or any ABS State office.

### MAIL INQUIRIES

- write to Information Services, ABS, P.O. Box 10, Belconnen, A.C.T. 2616 or any ABS State office.

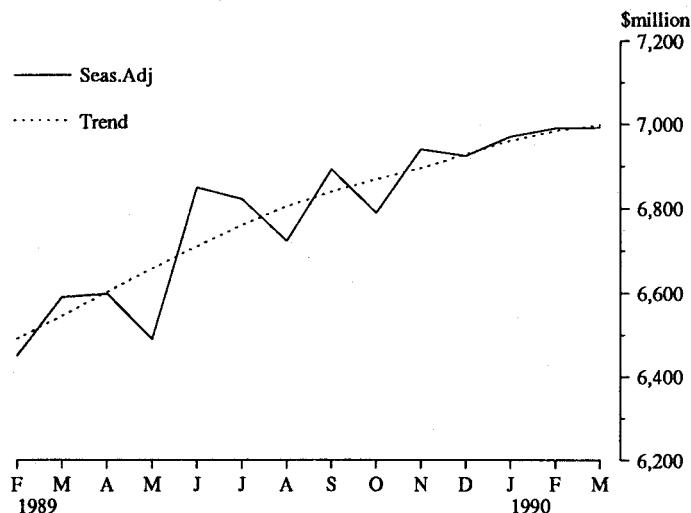
### ELECTRONIC SERVICES

- on DISCOVERY — key \*656#.
- on TELESTATS — phone (06) 252 5404 Foreign Trade statistics inquiries, (06) 252 5405 Main Economic Indicator inquiries.
- on AUSSTATS — phone (06) 252 6017.

Trend estimates for the most recent months may be revised as data for subsequent months become available. For example, if the April seasonally adjusted estimate shows a 1.0 per cent rise, then the movement in the trend estimate for April would be 0.4 per cent and the movement for March would be revised upwards by 0.1 percentage points. February would remain the same at 0.4 percentage points. Alternatively a 1.0 per cent fall in the seasonally adjusted estimate would give a 0.1 per cent movement in the trend estimate and revise the March movement downwards by 0.1 percentage points and the February movement downwards by 0.2 percentage points. See paragraphs 23 and 24 of the Explanatory Notes.

### SUMMARY OF FINDINGS

CHART 1: TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, MONTHLY ESTIMATES, AUSTRALIA



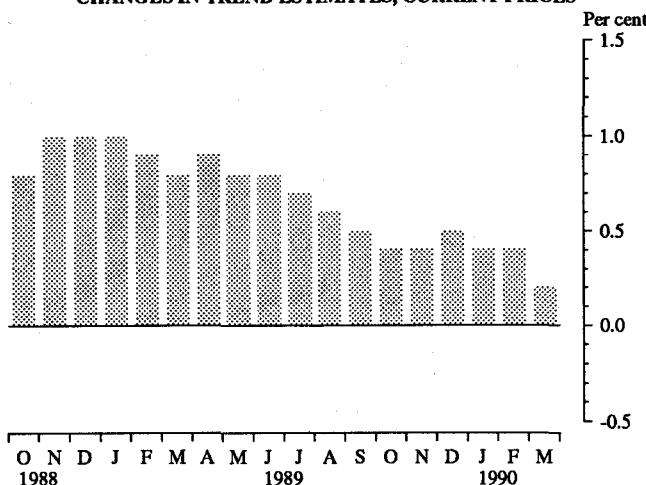
### Australian Estimates

The turnover for retail (excluding motor vehicle dealers, service stations etc.) and selected service establishments covered by the survey continues to show a pattern of weak growth, with trend estimates averaging 0.3 per cent per month for the 3 months ending March 1990. Over the past year, trend estimates show a growth of 6.9 per cent.

In seasonally adjusted terms, the March estimate is about the same as recorded in February which was an increase of 0.3 per cent over January.

After allowing for price changes, seasonally adjusted retail and selected service industry turnover for the March quarter 1990 remained at about the same level as the December quarter 1989 result. Growth between the March quarter 1989 and March quarter 1990 was 1.4 per cent.

**CHART2: TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, AUSTRALIA, MONTHLY PERCENTAGE CHANGES IN TREND ESTIMATES, CURRENT PRICES**

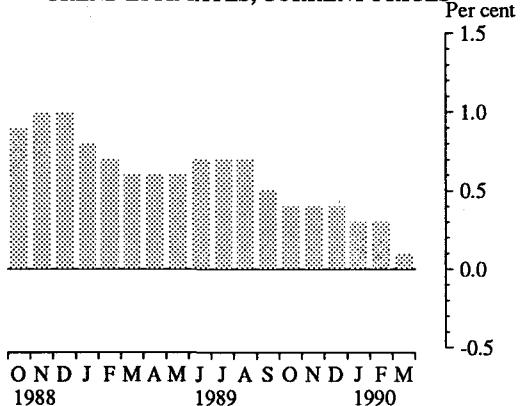


### ***Industry Trends***

Of the 13 industries for which trend series are calculated, 5 are currently in decline, another 4 are displaying weak growth and the remaining 4 are showing either moderate or strong growth.

The survey includes both retail and certain types of service establishments. By excluding those industries that contain selected service establishments, namely Hotels, liquor stores and licensed clubs, Cafes and restaurants, and Other stores, it is possible to examine the trend for the group of industries which contain only retail establishments. The result is shown in Chart 3 and shows a general slowing in the growth rate. Average growth over the last 3 months was 0.2 per cent and over the past 12 months was 6.0 per cent, 0.9 percentage points lower than the growth rate for retail and selected service establishments combined.

**CHART3: TURNOVER OF RETAIL ESTABLISHMENTS, AUSTRALIA, MONTHLY PERCENTAGE CHANGES IN TREND ESTIMATES, CURRENT PRICES**



For the largest retail industries:

- Grocers, confectioners and tobacconists (the largest industry) continues to exhibit weak growth averaging 0.5 per cent per month over the last 3 months;
- Department and general stores are averaging a decline of 0.6 per cent per month over the last 3 months; and
- Clothing and fabrics stores are averaging a decline of 0.3 per cent per month over the last 3 months.

The predominantly service establishment industry Hotels, liquor stores and licensed clubs is also in decline averaging -0.3 per cent per month over the last 3 months.

### ***State Trends***

Most States/Territories are exhibiting weak growth rates. The exceptions are Tasmania which is currently showing moderate growth averaging 0.8 per cent per month over the past 3 months and Western Australia which is in decline averaging -0.2 per cent per month over the past quarter.

New South Wales is currently showing some signs of recovery from the very weak growth rates exhibited in the second half of 1989. In contrast, Victoria is exhibiting a rapid slowing in its rate of growth.

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NOTE: Explanatory Notes are at the back of this publication.

TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS, AUSTRALIA

TREND ESTIMATES, MONTHLY CHANGES  
CURRENT PRICES, SELECTED INDUSTRIES  
Percentage change from preceding month

TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS

TREND ESTIMATES, MONTHLY CHANGES  
CURRENT PRICES, STATES  
Percentage change from preceding month

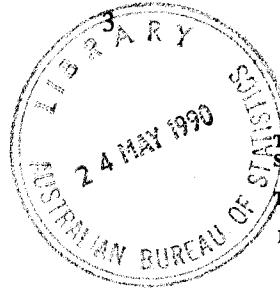
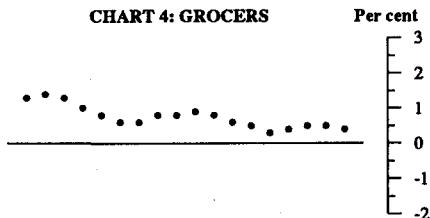
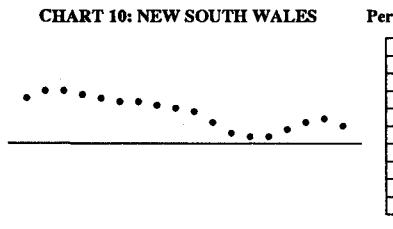


CHART 4: GROCERS



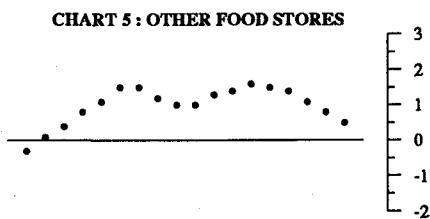
Per cent

CHART 10: NEW SOUTH WALES



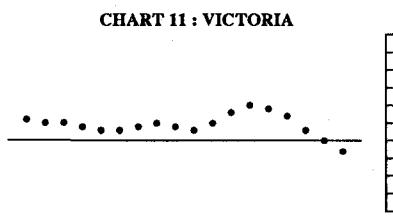
Per cent

CHART 5 : OTHER FOOD STORES



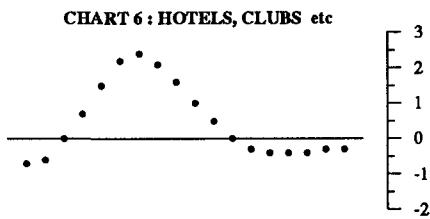
Per cent

CHART 11 : VICTORIA



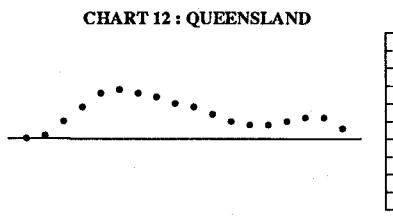
Per cent

CHART 6 : HOTELS, CLUBS etc



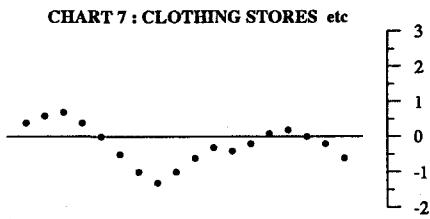
Per cent

CHART 12 : QUEENSLAND



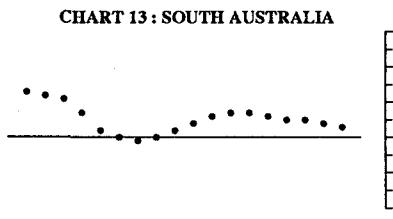
Per cent

CHART 7 : CLOTHING STORES etc



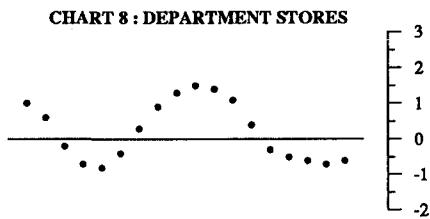
Per cent

CHART 13 : SOUTH AUSTRALIA



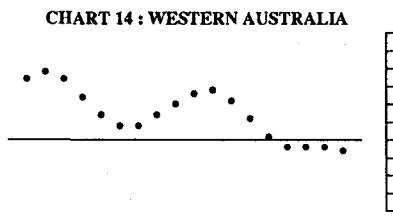
Per cent

CHART 8 : DEPARTMENT STORES



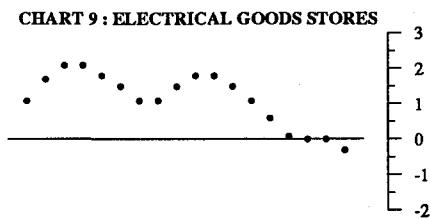
Per cent

CHART 14 : WESTERN AUSTRALIA



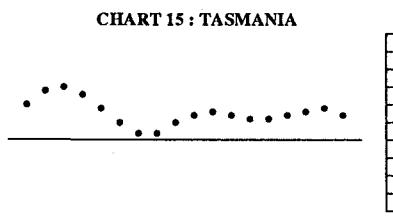
Per cent

CHART 9 : ELECTRICAL GOODS STORES



Per cent

CHART 15 : TASMANIA



Per cent

O N D J F M A M J J A S O N D J F M  
1988 1989 1990

O N D J F M A M J J A S O N D J F M  
1988 1989 1990

TABLE 1. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA (a)

Month	Original		Seasonally adjusted		Trend estimates (b)		% change from corresponding preceding month previous year	
	\$m	% change from preceding month	% change from corresponding month of previous year	\$m	% change from preceding month	% change from corresponding preceding month previous year		
<b>1989</b>								
January	6,133.1	-30.2	10.6	6,539.9	3.3	6,436.1	1.0	9.4
February	5,680.1	-7.4	5.6	6,451.2	-1.4	6,491.5	0.9	9.7
March	6,460.9	13.7	9.0	6,590.0	2.2	6,545.8	0.8	9.9
April	6,215.0	-3.8	8.8	6,598.6	0.1	6,603.4	0.9	10.1
May	6,502.0	4.6	10.4	6,489.7	-1.7	6,659.0	0.8	10.3
June	6,547.2	0.7	11.5	6,851.1	5.6	6,712.1	0.8	10.4
July	6,440.6	-1.6	10.1	6,822.7	-0.4	6,762.3	0.7	10.5
August	6,559.2	1.8	11.6	6,724.0	-1.4	6,805.7	0.6	10.6
September	6,729.2	2.6	10.3	6,892.9	2.5	6,840.1	0.5	10.4
October	6,722.0	-0.1	8.7	6,790.6	-1.5	6,869.6	0.4	10.0
November	7,198.5	7.1	10.7	6,940.3	2.2	6,896.6	0.4	9.3
December	9,364.9	30.1	6.6	6,924.6	-0.2	6,929.0	0.5	8.7
<b>1990</b>								
January	6,681.7	-28.7	8.9	6,969.5	0.6	6,959.6	0.4	8.1
February	6,153.7	-7.9	18.3	6,991.4	0.3	6,985.2	0.4	7.6
March	6,914.1	12.4	7.0	6,992.2	0.0	6,998.5	0.2	6.9
<b>Standard error (c) of</b>								
<i>Latest month</i>		5.9						
<i>Change from previous month</i>		29.6	0.5					

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) Subject to revision - see from paragraph 21 of Explanatory Notes. (c) See paragraphs 9 to 13 of Explanatory Notes.

TABLE 2. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
QUARTERLY ESTIMATES, AUSTRALIA (a)

Quarter	Original		Seasonally adjusted		% change from corresponding quarter of previous year				
	\$m	% change from preceding quarter	% change from corresponding quarter of previous year	\$m					
AT CURRENT PRICES									
<b>1989</b>									
March	18,274.1	-14.9	8.4	19,581.1	3.7	10.0			
June	19,264.2	5.4	10.3	19,939.4	1.8	10.0			
September	19,729.0	2.4	10.7	20,439.6	2.5	11.1			
December	23,285.4	18.0	8.4	20,655.5	1.1	9.4			
<b>1990</b>									
March	19,749.5	-15.2	8.1	20,953.1	1.4	7.0			
AT CONSTANT (AVERAGE 1984-85) PRICES									
<b>1989</b>									
March	13,685.6	-15.8	1.6	14,633.5	2.3	3.1			
June	14,147.2	3.4	3.8	14,652.1	0.1	3.6			
September	14,279.9	0.9	4.6	14,787.7	0.9	5.0			
December	16,694.6	16.9	2.7	14,830.8	0.3	3.7			
<b>1990</b>									
March	14,013.3	-16.1	2.4	14,836.1	0.0	1.4			

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 3. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES BY INDUSTRY, AT CURRENT PRICES, AUSTRALIA (a)

Month	Grocers, confectioners, tobacc onists	Hotels, liquor stores, licensed clubs	Cafes	Clothing and fabrics stores	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Elec- trical goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
	Other food stores	Butchers	awrants											ORIGINAL \$ million
<b>1989</b>														
January	1,725.7	161.1	415.2	856.8	293.1	492.4	621.0	81.3	215.4	347.0	126.9	48.1	230.0	235.5
February	1,674.2	148.2	374.5	775.8	262.7	419.5	543.1	64.9	197.9	321.5	122.6	52.8	213.8	235.8
March	1,902.4	169.9	405.4	878.1	294.0	470.9	707.3	76.4	210.5	363.0	132.1	53.6	238.4	245.2
April	1,762.1	160.8	393.4	847.5	282.1	507.2	686.1	86.2	202.8	360.4	130.5	56.7	228.9	228.1
May	1,781.8	172.8	398.4	838.4	289.0	541.4	752.3	91.1	219.4	410.8	141.5	60.1	250.4	245.2
June	1,818.2	177.7	410.3	849.6	299.4	533.5	773.5	102.8	187.3	404.6	144.4	58.3	245.5	235.0
July	1,810.0	168.9	409.3	856.5	313.2	508.0	703.5	92.1	190.7	400.6	134.4	61.4	247.2	237.4
August	1,892.0	169.7	415.0	862.1	309.1	476.4	712.1	80.7	193.7	412.8	140.6	62.6	263.3	251.1
September	1,889.4	168.2	430.4	912.0	321.6	499.9	745.2	89.9	203.2	409.5	142.7	62.8	268.1	244.3
October	1,841.4	164.7	458.1	917.2	319.1	508.0	739.3	90.2	216.4	411.9	151.2	58.5	264.7	244.5
November	1,928.8	167.3	457.6	950.9	327.2	549.2	908.4	95.8	257.0	437.0	165.0	66.8	280.6	249.0
December	2,249.0	213.8	500.8	1,193.3	412.0	727.3	1,544.1	116.6	408.8	590.5	176.0	61.5	350.1	300.7
<b>1990</b>														
January	1,878.3	172.3	492.1	944.5	341.8	459.0	667.2	97.7	196.5	400.8	141.1	49.5	263.6	254.2
February	1,814.1	166.3	r 429.2	r 849.6	r 308.6	r 385.7	r 576.4	r 74.5	r 179.1	374.9	130.6	53.3	244.3	262.4
March	2,034.1	188.0	466.6	932.8	348.9	461.3	715.1	87.5	196.8	405.9	146.0	59.5	279.4	256.9
Standard error (b) of Level Change	2.2	1.3	1.9	2.6	2.1	1.6	0.0	0.8	1.0	1.4	0.8	0.3	1.2	1.3
	7.0	3.7	10.6	11.2	9.2	0.0	2.4	5.1	7.2	4.0	2.4	6.3	9.3	11.4
TREND ESTIMATES (c) \$ million														
<b>1989</b>														
January	1,786.5	165.9	393.6	827.2	n.p.	539.0	768.1	81.6	224.0	375.0	138.0	59.9	240.3	234.0
February	1,800.3	168.8	398.0	839.8	n.p.	539.1	761.6	81.8	230.1	381.9	139.8	58.8	242.7	238.9
March	1,811.2	171.3	403.8	858.0	n.p.	536.2	758.2	83.2	234.8	387.5	141.4	58.0	245.1	243.0
April	1,822.7	173.0	409.8	878.7	n.p.	530.6	760.3	85.7	237.7	391.8	142.4	57.9	247.6	246.2
May	1,836.4	173.4	414.7	897.4	n.p.	523.8	766.8	88.3	238.2	396.3	142.4	58.5	250.1	249.1
June	1,851.2	172.4	418.9	911.9	n.p.	518.5	776.6	90.3	237.1	402.3	141.6	59.4	252.8	251.6
July	1,867.7	170.4	423.2	921.4	n.p.	515.2	788.4	91.7	234.4	409.5	140.7	60.0	256.3	253.1
August	1,883.1	168.2	428.5	926.0	n.p.	513.4	799.8	92.4	230.4	416.7	140.7	59.9	260.3	253.0
September	1,895.3	166.8	434.7	926.2	n.p.	511.3	808.4	92.7	225.2	422.8	142.2	59.5	264.4	251.4
October	1,904.0	167.7	441.5	923.4	n.p.	510.5	811.7	93.0	220.2	427.5	144.8	59.1	268.2	249.8
November	1,910.4	170.9	448.3	919.6	n.p.	510.9	809.5	93.6	216.1	429.9	147.4	59.0	271.4	249.2
December	1,918.5	175.3	454.4	916.0	n.p.	511.8	805.7	94.5	212.8	430.4	149.1	59.1	274.1	250.1
<b>1990</b>														
January	1,928.5	179.8	459.2	912.7	n.p.	511.8	800.6	95.2	210.6	430.4	149.9	59.4	276.6	252.2
February	1,938.3	184.0	462.9	909.9	n.p.	510.8	794.9	95.4	209.5	430.4	150.0	59.7	279.0	254.9
March	1,946.5	187.2	465.0	906.8	n.p.	507.7	790.5	95.4	208.2	429.0	149.5	59.8	280.8	257.6

See footnotes at end of table.

TABLE 3. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES BY INDUSTRY, AT CURRENT PRICES, AUSTRALIA (a) —continued

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. (c) Subject to revision - see from paragraph 21 of Explanatory Notes.

TABLE 4. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
QUARTERLY ESTIMATES BY INDUSTRY, AT CONSTANT (AVERAGE 1984-85) PRICES, AUSTRALIA (a)

Quarter	Grocers, confec- tioners, tobacc- orists	Hotels, liquor stores, licensed clubs	Cafes and rest- aurants	Clothing and fabrics	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor- cover- ings stores	Pharma- cies	News- agents	Other stores	Total
ORIGINAL \$ million														
<b>1989</b>														
March	4,007.3	377.9	828.0	1,850.1	636.6	99.5	1,399.2	167.0	496.9	875.2	287.5	106.3	523.5	485.5
June	3,963.9	383.7	792.4	1,830.1	640.0	1,115.7	1,626.0	202.8	474.4	998.9	307.9	119.5	552.9	477.9
September	4,043.4	377.0	801.9	1,861.5	678.6	1,042.0	1,577.8	191.7	456.2	1,034.5	306.7	126.2	584.6	495.6
December	4,305.1	405.5	921.5	2,131.3	753.8	1,225.5	2,294.6	218.4	680.9	1,209.0	353.8	123.3	688.9	533.0
<b>1990</b>														
March	4,061.8	384.6	912.4	1,863.5	697.5	896.4	1,399.6	187.7	447.0	997.0	293.8	105.0	575.9	507.8
SEASONALLY ADJUSTED ESTIMATES \$ million														
<b>1989</b>														
March	4,100.4	398.0	832.2	1,863.2	n.p.	1,190.0	1,701.8	184.6	551.6	967.4	306.4	117.0	559.0	488.7
June	4,047.6	396.3	818.3	1,947.2	n.p.	1,120.9	1,695.3	192.3	557.9	1,016.4	326.8	121.4	571.7	500.7
September	4,112.4	378.2	812.5	1,962.7	n.p.	1,074.1	1,737.8	200.6	542.1	1,061.2	305.4	125.6	587.2	516.2
December	4,101.0	374.7	883.8	1,916.6	n.p.	1,047.3	1,767.0	204.4	490.5	1,078.8	321.4	113.2	610.6	495.1
<b>1990</b>														
March	4,111.6	402.5	914.3	1,869.7	n.p.	1,052.3	1,681.2	204.2	498.1	1,091.6	312.4	116.4	610.4	511.5
% change from preceding quarter														
<b>1989</b>														
March	2.2	4.6	0.7	1.6	n.p.	6.2	-3.8	-0.6	10.8	6.1	-2.2	-10.3	1.8	7.7
June	-1.3	-0.4	-1.7	4.5	n.p.	-5.8	-0.4	4.2	1.1	5.1	6.7	3.7	2.3	2.5
September	1.6	-4.6	-0.7	0.8	n.p.	-4.2	2.5	4.3	-2.8	4.4	-6.5	3.4	2.7	3.1
December	-0.3	-0.9	8.8	-2.3	n.p.	-2.5	1.7	1.8	-9.5	1.7	5.3	-9.8	4.0	-4.1
<b>1990</b>														
March	0.3	7.4	3.5	-2.4	n.p.	0.5	-4.9	-0.1	1.6	1.2	-2.8	2.8	0.0	3.3
% change from corresponding quarter of previous year														
<b>1989</b>														
March	2.8	9.5	-2.9	-2.4	n.p.	2.0	-1.5	-9.2	16.4	4.9	-5.6	-9.5	11.8	5.9
June	2.6	11.9	-5.1	3.1	n.p.	-1.4	-1.6	-1.9	13.1	12.0	-0.8	-0.7	13.0	13.2
September	4.6	1.5	-2.6	4.9	n.p.	-8.9	1.5	7.2	8.3	18.4	-2.3	-4.4	10.2	19.5
December	2.2	-1.5	6.9	4.5	n.p.	-6.5	-0.1	10.0	-1.5	18.3	2.6	-13.2	11.2	9.2
<b>1990</b>														
March	0.3	1.1	9.9	0.3	n.p.	-11.6	-1.2	10.6	-9.7	12.8	2.0	-0.5	9.2	4.7

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 5. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA, STATES AND TERRITORIES (a)

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
				ORIGINAL \$ million					
<b>1989</b>									
January	2,153.2	1,582.4	1,039.5	495.2	551.5	152.4	55.5	103.4	6,133.1
February	1,979.0	1,495.8	939.8	452.8	513.3	147.3	53.4	98.7	5,680.1
March	2,268.8	1,687.8	1,066.0	519.8	583.0	164.0	59.9	111.5	6,460.9
April	2,215.1	1,606.4	1,024.3	501.3	549.0	152.6	58.0	108.2	6,215.0
May	2,307.4	1,680.3	1,084.4	517.1	575.3	160.7	64.4	112.5	6,502.0
June	2,331.0	1,657.5	1,129.2	509.7	578.5	161.6	67.6	112.0	6,547.2
July	2,298.6	1,624.5	1,106.2	508.1	562.5	154.8	69.7	116.1	6,440.6
August	2,323.2	1,659.7	1,122.3	521.7	580.0	163.4	72.8	116.1	6,559.2
September	2,404.8	1,689.1	1,167.3	518.2	604.0	163.4	67.8	114.7	6,729.2
October	2,398.8	1,706.8	1,150.8	519.5	598.3	163.0	66.4	118.3	6,722.0
November	2,586.6	1,824.1	1,195.0	577.1	647.2	177.5	66.5	124.6	7,198.5
December	3,334.5	2,494.2	1,537.3	711.3	821.0	231.4	78.0	157.2	9,364.9
<b>1990</b>									
January	2,357.6	1,724.0	1,152.8	523.5	587.2	164.4	59.5	112.7	6,681.7
February	r 2,197.8	r 1,581.9	r 1,038.9	r 473.2	r 539.7	r 158.3	r 57.9	r 105.9	r 153.7
March	2,476.0	1,745.8	1,162.1	546.3	618.4	179.2	66.1	120.2	6,914.1
Standard error (b) of <i>Level</i>	4.2	3.1	2.2	1.1	1.1	0.4	0.2	0.3	5.9
<i>Change</i>	20.8	16.8	9.8	4.7	5.8	1.9	0.8	1.4	29.6
TREND ESTIMATES (c) \$ million									
<b>1989</b>									
January	2,260.0	1,682.5	1,065.1	523.5	572.7	161.2	n.p.	115.0	6,436.1
February	2,289.7	1,686.8	1,078.8	524.8	576.5	162.7	n.p.	114.5	6,491.5
March	2,318.2	1,691.7	1,094.0	524.6	578.7	163.5	n.p.	113.7	6,545.8
April	2,346.2	1,698.5	1,108.7	524.1	581.2	163.9	n.p.	113.1	6,603.4
May	2,371.7	1,706.6	1,121.9	523.9	585.0	164.3	n.p.	113.2	6,659.0
June	2,395.2	1,712.9	1,133.4	524.9	590.7	165.1	n.p.	114.1	6,712.1
July	2,416.1	1,718.5	1,143.7	527.1	598.2	166.2	n.p.	115.5	6,762.3
August	2,431.0	1,727.0	1,151.3	530.4	606.5	167.6	n.p.	117.0	6,805.7
September	2,438.0	1,741.1	1,156.6	534.1	613.0	168.7	n.p.	118.5	6,840.1
October	2,442.3	1,758.5	1,161.1	537.9	616.5	169.7	n.p.	119.8	6,889.6
November	2,447.3	1,774.9	1,166.1	541.2	616.9	170.7	n.p.	120.8	6,896.6
December	2,457.5	1,787.2	1,172.1	544.1	615.8	171.9	n.p.	121.7	6,929.0
<b>1990</b>									
January	2,472.3	1,793.4	1,178.6	546.8	614.3	173.3	n.p.	122.4	6,959.6
February	2,489.2	1,793.8	1,185.2	549.1	612.9	174.8	n.p.	122.9	6,985.2
March	2,502.8	1,787.6	1,188.9	550.7	611.1	176.1	n.p.	123.3	6,998.5

See footnotes at end of table.

TABLE 5. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, AUSTRALIA, STATES AND TERRITORIES (a) —continued

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory		Australia
								TREND ESTIMATES (c)	% change from preceding month	
<b>1989</b>										
January	1.4	0.4	0.9	0.7	1.2	1.3	n.p.	0.2	1.0	
February	1.3	0.3	1.3	0.2	0.7	0.9	n.p.	-0.4	0.9	
March	1.2	0.3	1.4	0.0	0.4	0.5	n.p.	-0.7	0.8	
April	1.2	0.4	1.3	-0.1	0.4	0.2	n.p.	-0.5	0.9	
May	1.1	0.5	1.2	0.0	0.7	0.2	n.p.	0.1	0.8	
June	1.0	0.4	1.0	0.2	1.0	0.5	n.p.	0.8	0.8	
July	0.9	0.3	0.9	0.4	1.3	0.7	n.p.	1.2	0.7	
August	0.6	0.5	0.7	0.6	1.4	0.8	n.p.	1.3	0.6	
September	0.3	0.8	0.5	0.7	1.1	0.7	n.p.	1.3	0.5	
October	0.2	1.0	0.4	0.7	0.6	0.6	n.p.	1.1	0.4	
November	0.2	0.9	0.4	0.6	0.1	0.6	n.p.	0.8	0.4	
December	0.4	0.7	0.5	0.5	-0.2	0.7	n.p.	0.7	0.5	
<b>1990</b>										
January	0.6	0.3	0.6	0.5	-0.2	0.8	n.p.	0.6	0.4	
February	0.7	0.0	0.6	0.4	-0.2	0.9	n.p.	0.4	0.4	
March	0.5	-0.3	0.3	0.3	-0.3	0.7	n.p.	0.3	0.2	
<b>1989</b>										
							TREND ESTIMATES (c)			
							% change from corresponding month of previous year			
January	9.9	7.1	13.8	9.1	9.5	9.4	n.p.	2.0	9.4	
February	10.4	6.9	13.9	9.3	10.4	9.9	n.p.	1.7	9.7	
March	11.1	6.6	13.7	9.1	10.7	10.1	n.p.	1.3	9.9	
April	12.2	6.3	13.0	8.8	10.8	10.1	n.p.	1.3	10.1	
May	13.5	6.1	11.9	8.3	11.1	10.2	n.p.	2.1	10.3	
June	14.6	5.7	10.8	7.9	11.9	10.2	n.p.	3.4	10.4	
July	15.3	5.4	10.2	7.6	13.1	10.4	n.p.	4.9	10.5	
August	15.1	5.3	10.0	7.2	14.2	10.5	n.p.	6.2	10.6	
September	14.1	5.5	10.2	6.6	14.2	10.3	n.p.	6.7	10.4	
October	12.8	6.0	10.6	6.0	13.0	9.8	n.p.	6.7	10.0	
November	11.4	6.4	11.0	5.3	10.9	8.9	n.p.	6.2	9.3	
December	10.2	6.6	11.0	4.7	8.8	8.0	n.p.	6.0	8.7	
<b>1990</b>										
January	9.4	6.6	10.7	4.5	7.3	7.5	n.p.	6.4	8.1	
February	8.7	6.3	9.9	4.6	6.3	7.4	n.p.	7.3	7.6	
March	8.0	5.7	8.7	5.0	5.6	7.7	n.p.	8.4	6.9	

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. (c) Subject to revision - see from paragraph 21 of Explanatory Notes.

TABLE 6. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
QUARTERLY ESTIMATES, AT CONSTANT (AVERAGE 1984-85) PRICES, AUSTRALIA, STATES AND TERRITORIES (a)

Quarter	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
	ORIGINAL \$ million								
<b>1989</b>									
March	4,845.2	3,545.5	2,268.1	1,100.7	1,215.8	344.0	126.1	240.2	13,685.6
June	5,089.3	3,597.1	2,356.0	1,124.5	1,242.4	347.8	139.6	250.5	14,147.2
September	5,133.8	3,557.9	2,444.7	1,124.0	1,260.5	348.1	152.7	258.3	14,279.9
December	6,036.9	4,254.8	2,775.1	1,304.5	1,472.7	406.7	149.9	294.0	16,694.6
<b>1990</b>									
March	5,025.0	3,547.7	2,378.4	1,107.6	1,222.9	354.6	131.1	245.9	14,013.3
SEASONALLY ADJUSTED ESTIMATES \$ million									
<b>1989</b>									
March	5,202.0	3,755.2	2,413.8	1,177.2	1,278.6	364.9	n.p.	262.9	14,633.5
June	5,299.7	3,720.7	2,458.3	1,152.5	1,277.5	360.0	n.p.	254.6	14,652.1
September	5,322.6	3,732.4	2,483.0	1,162.1	1,312.8	365.2	n.p.	262.6	14,787.7
December	5,323.8	3,759.9	2,495.9	1,171.8	1,329.4	362.3	n.p.	265.7	14,830.8
<b>1990</b>									
March	5,350.1	3,738.7	2,526.1	1,177.3	1,277.9	371.4	n.p.	267.9	14,836.1
% change from preceding quarter									
<b>1989</b>									
March	3.5	-0.1	1.6	0.7	1.9	4.2	n.p.	-0.7	2.3
June	1.9	-0.9	1.8	-2.1	-0.1	-1.3	n.p.	-3.2	0.1
September	0.4	0.3	1.0	0.8	2.8	1.4	n.p.	3.2	0.9
December	0.0	0.7	0.5	0.8	1.3	-0.8	n.p.	1.1	0.3
<b>1990</b>									
March	0.5	-0.6	1.2	0.5	-3.9	2.5	n.p.	0.8	0.0
% change from corresponding quarter of previous year									
<b>1989</b>									
March	3.3	0.6	6.2	1.2	4.9	3.5	n.p.	-4.2	3.1
June	7.6	-0.5	5.5	2.2	3.3	4.1	n.p.	-3.9	3.6
September	8.9	0.5	3.3	1.9	9.7	5.1	n.p.	2.0	5.0
December	5.9	0.1	5.1	0.2	6.0	3.4	n.p.	0.4	3.7
<b>1990</b>									
March	2.8	-0.4	4.7	0.0	-0.1	1.8	n.p.	1.9	1.4

(a) Excludes motor vehicle dealers, petrol stations, etc.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)

Month	Grocers, confec- tions, tobacc- ousness	Hoteis, liquor stores,	Cafes, licensed clubs	Clothing and rest- aurants	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor- cover- ings stores	Pharma- cies	News- agents	Other stores	Total
	Butchers	Other food stores	Butchers	aurants										
NEW SOUTH WALES														
ORIGINAL \$ million														
<b>1989</b>														
January	501.7	69.1	147.5	362.9	129.5	159.4	229.1	90.0	107.8	40.0	12.9	96.5	86.7	95.0
February	497.4	62.3	130.3	328.1	107.4	129.1	191.2	82.5	99.6	37.5	14.8	90.5	100.6	88.3
March	568.6	69.6	139.0	381.1	112.1	155.8	262.3	24.3	83.6	111.7	42.7	14.4	97.1	107.6
April	540.4	64.9	133.4	387.8	107.9	171.4	250.2	27.3	83.9	108.5	42.8	16.1	90.7	93.7
May	533.4	68.1	135.7	384.9	110.9	179.5	272.8	28.8	89.8	126.8	49.3	18.1	99.1	100.1
June	541.1	69.6	149.2	384.9	120.9	176.1	270.4	37.3	69.0	134.0	52.8	17.4	96.4	96.1
July	543.3	67.8	148.7	389.8	118.0	170.5	263.5	33.3	66.1	127.5	50.2	18.7	97.0	98.9
August	563.1	68.2	151.7	394.8	118.5	151.5	253.3	30.4	70.7	129.0	51.3	19.0	104.9	100.4
September	568.4	67.9	152.4	412.5	120.8	169.1	268.9	33.4	71.6	130.6	56.4	19.8	109.1	99.6
October	548.0	67.1	159.6	413.3	125.2	167.0	264.8	33.8	76.3	132.2	59.9	18.6	109.6	99.2
November	578.1	68.0	161.8	419.8	129.6	191.9	324.6	34.2	100.8	141.6	66.7	20.8	113.6	136.4
December	690.7	86.1	179.3	518.8	157.0	254.8	553.4	44.1	152.7	189.8	68.1	19.6	135.3	180.5
<b>1990</b>														
January	551.9	68.8	188.3	424.2	132.7	158.5	234.5	35.8	60.7	129.3	51.5	14.3	105.6	88.3
February	548.2	68.7	164.0	r 379.2	r 123.4	r 133.3	r 198.9	27.1	57.6	118.1	48.0	14.2	99.5	102.5
March	598.0	75.5	174.6	426.4	129.6	165.3	255.0	32.1	65.8	131.7	54.6	19.5	113.0	110.0
<b>Standard error (b) of Level Change</b>	1.1	0.8	1.3	2.1	1.4	1.2	0.0	0.7	0.9	1.2	0.7	0.2	0.9	1.4
3.2	2.3	8.4	8.6	6.4	7.7	0.0	2.1	4.5	4.0	1.7	1.4	5.5	5.2	8.3
TREND ESTIMATES (c) \$ million														
<b>1989</b>														
October	568.2	67.6	158.3	411.4	n.p.	171.0	288.7	33.8	79.6	136.2	57.4	17.7	108.6	97.7
November	571.1	69.0	161.5	407.4	n.p.	172.5	287.1	33.7	76.1	136.6	57.9	17.8	110.1	95.6
December	574.7	70.8	165.5	406.1	n.p.	174.9	284.8	34.2	72.8	136.9	57.6	18.1	110.9	95.1
<b>1990</b>														
January	578.9	72.7	169.5	407.0	n.p.	177.6	282.1	34.8	70.1	137.3	56.8	18.5	111.5	95.9
February	583.0	74.3	173.1	409.4	n.p.	180.1	279.5	35.4	68.3	137.8	55.8	19.1	112.0	97.9
March	586.8	75.7	176.0	411.8	n.p.	181.7	277.6	36.1	67.2	138.1	54.6	19.6	112.5	100.1
% change from preceding month														
<b>1989</b>														
October	0.6	0.9	1.6	-1.3	n.p.	0.4	0.2	-0.9	-4.6	0.5	2.5	0.0	2.3	-2.7
November	0.5	2.1	2.0	-1.0	n.p.	0.9	-0.6	-0.3	-4.4	0.3	0.9	0.6	1.4	-2.1
December	0.6	2.6	2.5	-0.3	n.p.	1.4	-0.8	1.5	-4.3	0.2	-0.5	1.7	0.7	-0.5
<b>1990</b>														
January	0.7	2.7	2.4	0.2	n.p.	1.5	-0.9	1.8	-3.7	0.3	-1.4	2.2	0.5	0.8
February	0.7	2.2	2.1	0.6	n.p.	1.4	-0.9	1.7	-2.6	0.4	-1.8	3.2	0.4	2.1
March	0.7	1.9	1.7	0.6	n.p.	0.9	-0.7	2.0	-1.6	0.2	-2.2	2.6	0.4	2.2

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a) —continued

Month	Grocers, confec- tioners, tobacc- onists	Hotels, liquor stores, licensed clubs	Cafes and rest- aurants	Clothing and fabrics stores	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
	Butchers	Other food stores	Butchers	Other food stores	Cafes and rest- aurants	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
ORIGINAL \$million														
1989														
January	497.3	34.5	101.8	185.6	68.3	146.4	140.2	21.6	68.3	34.6	12.4	56.1	54.6	75.7
February	478.7	32.2	101.8	165.7	68.3	135.5	128.8	18.1	61.0	78.3	34.2	14.1	49.2	78.8
March	552.8	40.0	104.3	173.6	81.1	137.9	164.4	20.7	67.8	92.6	38.8	15.3	58.6	84.5
April	497.0	39.2	104.8	158.0	78.4	147.4	159.0	24.7	64.5	95.7	37.3	17.8	55.3	76.3
May	509.4	43.7	103.0	154.0	82.5	155.7	174.6	25.1	71.9	108.3	37.5	18.2	60.7	80.0
June	511.7	45.6	101.5	154.4	81.7	146.2	189.8	24.6	60.0	97.7	39.5	15.9	56.9	75.2
July	509.1	38.1	100.0	153.1	87.9	136.8	157.3	22.0	68.7	101.9	35.2	18.4	58.6	81.6
August	541.3	38.7	95.8	155.6	85.1	131.0	163.2	18.5	61.8	108.2	38.6	17.4	62.2	80.4
September	524.9	35.9	103.4	173.6	90.8	132.0	169.5	19.3	68.4	110.9	36.8	16.1	63.1	83.9
October	517.5	35.0	120.0	173.0	88.9	135.9	172.5	20.3	72.5	110.5	39.9	14.5	61.1	84.3
November	547.4	34.0	119.2	185.3	89.2	144.6	208.8	22.4	76.5	116.2	44.7	18.6	65.1	89.0
December	645.2	53.8	126.6	248.0	116.0	209.9	390.8	28.1	132.2	157.9	42.1	16.9	85.5	89.2
1990														
January	544.5	45.1	114.1	185.8	88.9	118.2	151.3	21.8	71.4	106.5	34.4	12.5	65.7	76.2
February	r 515.0	41.6	101.1	r 169.0	85.4	r 106.2	r 135.3	18.8	61.1	100.2	30.4	14.6	59.7	69.6
March	583.2	50.5	106.6	176.9	102.3	119.3	165.7	19.9	66.3	102.4	32.1	13.4	65.7	84.3
Standard error (b) of Level Change	1.7	0.9	0.8	1.0	1.1	0.6	0.0	0.2	0.3	0.6	0.3	0.2	0.5	0.9
	5.4	2.4	4.5	5.5	8.3	4.2	0.0	0.7	1.3	1.5	3.2	0.9	1.4	6.9
TREND ESTIMATES (c)														
1989														
October	538.4	37.3	110.5	177.7	n.p.	139.1	192.6	21.6	73.0	114.4	37.2	15.9	63.6	64.9
November	540.9	39.4	112.8	178.7	n.p.	139.6	193.7	21.9	72.2	115.8	37.2	15.5	64.0	66.0
December	544.3	42.3	113.4	178.5	n.p.	139.2	193.1	22.2	71.5	115.8	37.0	15.2	64.7	66.8
1990														
January	548.0	45.3	112.5	177.4	n.p.	137.7	190.8	22.3	71.0	115.3	36.4	14.9	65.6	67.2
February	551.1	48.0	110.9	175.8	n.p.	135.6	187.3	22.3	70.7	114.7	35.8	14.7	66.7	67.0
March	553.9	50.2	108.5	173.6	n.p.	132.9	184.5	22.2	69.6	113.4	35.0	14.5	67.5	66.4
% change from preceding month														
1989														
October	0.4	1.4	2.9	1.3	n.p.	0.3	1.6	0.9	-1.5	2.3	0.3	-3.0	0.6	1.9
November	0.5	5.6	2.1	0.6	n.p.	0.4	0.6	1.4	-1.1	1.2	0.0	-2.5	0.6	n.p.
December	0.6	7.4	0.5	-0.1	n.p.	-0.3	0.3	1.4	-1.0	0.0	-0.5	-1.9	1.1	1.2
1990														
January	0.7	7.1	-0.8	-0.6	n.p.	-1.1	-1.2	0.5	-0.7	-0.4	-1.6	-2.0	1.4	0.6
February	0.6	6.0	-1.4	-0.9	n.p.	-1.5	-1.8	0.0	-0.4	-1.6	-1.3	-2.2	1.7	0.3
March	0.5	4.6	-2.2	-1.3	n.p.	-2.0	-1.5	-0.4	-1.1	-2.2	-1.4	-1.4	1.2	-0.9

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a) —continued

Month	Grocers, confec- tioners, tobac- co-nists	Hotels, liquor stores, licensed clubs	Cafes and rest- aurants	Clothing and fabrics stores	Depart- ment & general Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
	Butchers	Other food stores	Butchers	Automats	Footwear stores	Jewellers							
QUEENSLAND													
1989													
January	295.0	33.3	81.4	130.7	36.1	96.9	97.2	17.7	28.6	66.3	19.0	8.5	29.9
February	281.5	30.1	64.0	121.2	31.5	78.0	88.3	11.9	27.0	61.6	18.1	9.9	27.3
March	316.4	33.8	72.1	136.4	35.7	88.0	108.6	13.8	29.9	66.6	19.4	8.6	34.7
April	301.6	30.8	70.2	128.4	34.6	90.0	99.8	15.4	27.3	66.1	19.5	8.4	36.7
May	301.1	33.8	73.5	132.2	33.9	101.6	115.2	16.6	28.1	72.5	19.3	10.0	41.5
June	316.9	36.5	74.0	137.6	38.9	109.4	125.7	20.6	27.6	76.4	21.0	9.4	40.5
July	315.0	36.7	77.7	140.6	41.9	101.3	109.5	17.6	24.1	77.0	18.0	9.0	40.1
August	322.7	34.9	79.4	135.1	41.8	98.7	117.0	14.6	25.2	81.9	19.5	9.7	41.3
September	331.6	37.3	83.1	146.2	43.9	101.9	125.8	18.3	27.0	79.1	18.9	9.8	40.3
October	319.4	36.0	82.5	148.7	40.8	104.8	121.0	16.9	29.8	81.4	20.1	9.4	38.5
November	326.3	38.1	80.7	152.1	38.5	107.6	140.0	18.8	34.0	81.8	21.4	9.9	43.9
December	375.7	38.4	85.8	193.5	53.7	130.2	235.3	20.9	54.2	115.9	27.7	9.6	54.9
1990													
January	321.0	31.4	92.2	154.7	53.4	90.8	111.8	19.9	30.9	75.7	23.0	7.3	39.1
February	r 314.1	29.9	76.9	133.7	r 38.9	r 71.0	r 95.0	r 13.2	r 27.7	74.8	21.8	8.6	35.2
March	348.8	33.9	84.7	142.0	49.0	84.7	117.5	16.9	31.7	74.6	26.5	9.8	43.1
Standard error (b) of													
Level	1.0	0.4	0.9	0.8	0.9	0.7	0.0	0.2	0.4	0.2	0.1	0.4	0.5
Change	2.1	1.1	1.9	3.9	3.4	1.8	0.0	0.8	1.6	5.3	0.9	1.6	3.1
TREND ESTIMATES (c)													
1989													
October	328.1	35.0	80.9	147.2	n.p.	97.7	129.1	17.6	29.1	82.8	19.4	9.4	39.8
November	328.0	34.5	80.6	149.6	n.p.	96.5	128.9	17.9	29.8	82.2	20.9	9.2	40.4
December	328.7	34.1	80.6	151.3	n.p.	96.0	128.9	18.2	30.6	81.3	22.5	9.0	41.3
1990													
January	329.9	33.8	81.1	151.7	n.p.	95.9	129.2	18.4	31.5	80.6	24.1	8.9	42.2
February	331.6	33.6	81.9	151.3	n.p.	96.0	129.6	18.5	32.4	80.2	25.6	8.9	43.1
March	332.8	33.3	82.7	149.7	n.p.	96.2	130.5	18.6	33.2	79.9	26.9	8.9	43.7
% change from preceding month													
1989													
October	0.2	-1.4	-0.2	1.9	n.p.	-2.0	0.2	1.1	0.7	0.1	4.3	-3.1	0.5
November	0.0	-1.4	-0.4	1.6	n.p.	-1.2	-0.2	1.7	2.4	-0.7	7.7	-2.1	1.5
December	0.2	-1.2	0.0	1.1	n.p.	-0.5	0.0	1.7	2.7	-1.1	7.7	-2.2	-1.4
1990													
January	0.4	-0.9	0.6	0.3	n.p.	-0.1	0.2	1.1	2.9	-0.9	7.1	-1.1	2.2
February	0.5	-0.6	1.0	-0.3	n.p.	0.1	0.3	0.5	2.9	-0.5	6.2	0.0	-0.5
March	0.4	-0.9	1.0	-1.1	n.p.	0.2	0.7	0.5	2.5	-0.4	5.1	0.0	1.4

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a) —continued

Month	Grocers, confec- tioners, tobacc- onists	Hotels, liquor stores, licensed clubs	Cafes and restau- rants	Clothing and fabrics	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods	Furni- ture stores	Floor cover- ings	Pharma- cies	News- agents	Other stores	Total
	Butchers	Other food stores	Butchers	Automats	Footwear stores	Footwear stores	Jewellers	stores	stores	stores	stores	stores	stores	Total
SOUTH AUSTRALIA														
ORIGINAL \$ million														
1989														
January	149.4	12.5	35.9	64.1	22.2	33.5	64.3	6.2	11.0	33.5	13.1	4.0	15.7	11.3
February	144.0	12.0	31.8	56.3	20.2	26.1	55.4	5.2	9.5	31.6	12.7	3.8	15.2	11.4
March	158.3	12.7	38.4	66.6	24.1	30.0	70.4	6.2	11.0	32.2	14.0	4.5	16.2	12.5
April	143.6	12.7	37.7	62.5	24.0	32.9	74.6	7.2	10.1	31.4	12.9	5.0	15.9	11.0
May	149.4	12.9	36.2	59.0	24.4	34.5	78.6	7.3	10.4	34.8	14.7	5.1	15.9	11.9
June	150.1	12.3	34.8	57.8	20.9	34.8	76.5	7.3	11.1	34.0	13.0	5.1	17.5	11.4
July	150.1	12.2	33.5	57.8	24.8	33.7	73.6	6.9	10.9	33.6	13.6	5.5	17.7	11.6
August	157.2	12.7	35.0	58.3	23.7	30.8	76.0	6.0	13.6	35.4	14.3	5.5	18.7	12.3
September	153.7	12.4	37.3	58.0	21.0	34.6	75.2	6.8	13.4	30.2	14.4	5.6	19.0	11.8
October	155.2	12.5	38.1	58.9	20.8	36.0	75.7	6.8	14.8	29.1	14.1	5.5	18.5	11.2
November	161.5	13.2	39.2	66.0	25.8	36.7	102.8	7.8	16.0	30.6	15.0	5.9	21.7	12.1
December	183.3	17.2	42.4	79.9	26.2	47.6	147.0	8.6	24.1	42.2	16.8	4.9	23.9	17.8
1990														
January	158.1	13.0	39.0	60.9	21.3	35.3	70.4	7.3	13.7	32.6	15.0	4.8	18.1	13.2
February	r 146.4	12.1	34.6	r 55.3	20.4	r 27.6	r 62.8	5.3	12.8	28.6	13.4	5.0	16.7	12.5
March	170.0	13.6	40.7	62.2	22.0	34.3	73.3	7.4	12.6	33.6	14.5	5.6	19.0	14.9
Standard error (b) of Level Change	0.3	0.2	0.4	0.4	0.6	0.4	0.0	0.1	0.1	0.3	0.1	0.0	0.3	0.2
	1.0	0.9	1.2	1.6	2.4	1.3	0.0	0.4	1.0	2.1	1.1	0.4	0.3	1.1
TREND ESTIMATES (c)														
1989														
October	157.4	13.0	36.2	61.4	n.p.	35.2	83.5	7.2	14.4	31.8	14.6	5.3	19.1	12.3
November	158.8	13.2	37.0	60.7	n.p.	35.5	84.8	7.4	14.4	32.0	15.1	5.3	19.3	12.9
December	160.3	13.3	37.7	60.0	n.p.	35.7	85.5	7.4	14.3	32.3	15.4	5.2	19.4	13.5
1990														
January	161.6	13.4	38.4	59.4	n.p.	35.9	85.7	7.4	14.3	32.6	15.5	5.2	19.4	13.9
February	162.9	13.4	39.0	59.0	n.p.	36.0	85.4	7.4	14.4	32.9	15.5	5.2	19.4	14.2
March	163.8	13.5	39.6	58.7	n.p.	35.9	85.0	7.3	14.4	33.1	15.5	5.2	19.4	14.3
% change from preceding month														
1989														
October	1.0	1.6	1.4	-1.3	n.p.	0.3	2.2	1.4	0.7	-0.6	4.3	-1.9	2.1	3.4
November	0.9	1.5	2.2	-1.1	n.p.	0.9	1.6	2.8	0.0	0.6	3.4	0.0	1.0	4.9
December	0.9	0.8	1.9	-1.2	n.p.	0.6	0.8	0.0	-0.7	0.9	2.0	-1.9	0.5	4.7
1990														
January	0.8	0.8	1.9	-1.0	n.p.	0.6	0.2	0.0	0.0	0.9	0.6	0.0	0.0	3.0
February	0.8	0.0	1.6	-0.7	n.p.	0.3	-0.4	0.0	0.7	0.9	0.0	0.0	0.0	2.2
March	0.6	0.7	1.5	-0.5	n.p.	-0.3	-0.5	-1.4	0.0	0.6	0.0	0.0	0.7	n.p.

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a) —continued

Month	Grocers, confectioners, tobac- conists	Hotels, liquor stores, licensed clubs	Cafes	Clothing and fabrics stores	Depart- ment & general stores	Footwear stores	Domestic hardware stores, jewellers	Electri- cal goods stores	Furni- ture stores	Floor cover- ings stores	Pharma- cies	News- agents	Other stores	Total
	Butchers	Other food stores	Autarkis	rest- aurants	stores	Footwear stores	Jewellers	stores	Furniture stores	Pharma- cies	News- agents	Other stores	Total	
WESTERN AUSTRALIA														
ORIGINAL \$ million														
<b>1989</b>														
January	182.6	5.6	30.3	70.8	20.6	33.7	59.9	7.1	102	39.0	12.6	8.0	21.5	28.7
February	175.4	5.5	29.9	66.3	20.3	30.3	51.2	6.0	107	35.0	12.2	7.7	20.0	25.8
March	196.1	6.6	33.8	76.9	25.3	35.6	66.3	6.9	11.7	41.2	9.2	7.9	20.7	513.3
April	177.4	6.5	30.2	69.5	23.5	40.9	67.5	7.1	10.8	40.7	9.9	6.7	19.4	583.0
May	183.1	7.3	32.3	66.8	20.9	43.6	74.2	8.2	12.3	48.0	11.7	5.8	21.2	549.0
June	187.8	7.5	33.8	71.2	21.4	39.1	73.6	7.5	13.0	43.1	9.3	7.3	21.9	575.3
July	182.1	7.4	31.3	70.6	24.4	39.3	63.5	7.7	14.2	41.9	9.5	6.9	21.1	578.5
August	191.3	7.8	34.9	72.7	23.7	39.1	66.2	6.5	15.2	39.2	9.0	7.6	22.2	562.5
September	195.1	7.5	36.4	77.2	30.1	37.3	70.6	7.4	15.3	39.4	8.3	8.7	24.4	580.0
October	186.6	6.9	39.0	78.1	29.2	39.4	68.5	7.6	15.5	40.3	9.1	7.6	24.2	604.0
November	197.8	6.9	39.0	81.0	29.4	41.9	85.2	7.9	20.1	46.5	8.8	8.1	25.9	598.3
December	225.4	9.7	44.0	96.6	41.2	50.1	139.5	8.7	30.0	57.4	10.9	7.6	36.2	647.2
<b>1990</b>														
January	193.1	7.1	39.4	73.7	30.1	33.9	63.6	7.9	12.8	38.6	9.1	7.8	23.5	587.2
February	182.3	7.2	34.4	71.6	24.7	27.7	53.1	5.6	13.0	35.5	8.7	8.1	22.7	539.7
March	212.0	7.2	40.8	77.9	28.8	33.0	66.6	6.3	13.2	43.5	9.4	8.0	26.3	618.4
Standard error (b) of Level Change	0.3	0.1	0.5	0.5	0.2	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.2	1.1
	1.7	0.9	3.9	1.4	1.6	1.2	0.0	0.1	0.8	0.8	0.7	0.6	1.0	5.8
TREND ESTIMATES (c)														
\$ million														
<b>1989</b>														
October	195.9	7.6	37.5	78.2	n.p.	39.0	75.2	7.4	16.2	41.7	8.5	7.7	24.2	616.5
November	195.5	7.7	38.2	76.6	n.p.	38.5	74.9	7.4	15.9	42.3	8.7	8.0	25.0	616.9
December	195.5	7.8	38.6	74.9	n.p.	37.8	74.6	7.4	15.7	42.8	8.9	8.2	25.7	615.8
<b>1990</b>														
January	195.8	7.9	38.8	73.4	n.p.	37.3	74.1	7.5	15.6	43.4	9.3	8.4	26.3	614.3
February	196.3	7.9	38.9	72.2	n.p.	36.9	73.5	7.5	15.4	44.0	9.6	8.6	26.7	612.9
March	196.7	7.8	38.9	71.4	n.p.	36.7	73.0	7.5	15.4	44.4	9.9	8.7	26.9	611.1
% change from preceding month														
<b>1989</b>														
October	0.2	2.7	3.0	-1.4	n.p.	-1.0	0.0	1.4	-1.8	1.0	-1.2	5.5	3.4	0.0
November	-0.2	1.3	1.9	-2.0	n.p.	-1.3	-0.4	0.0	-1.9	1.4	2.4	3.9	3.3	n.p.
December	0.0	1.3	1.0	-2.2	n.p.	-1.8	-0.4	0.0	-1.3	1.2	2.3	2.5	2.8	n.p.
<b>1990</b>														
January	0.2	1.3	0.5	-2.0	n.p.	-1.3	-0.7	1.4	-0.6	1.4	4.5	2.4	2.3	1.1
February	0.3	0.0	0.3	-1.6	n.p.	-1.1	-0.8	0.0	-1.3	1.4	3.2	2.4	1.5	1.7
March	0.2	-1.3	0.0	-1.1	n.p.	-0.5	-0.7	0.0	0.0	0.9	3.1	1.2	0.7	1.1

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a) —continued

See footnotes at end of table.

TABLE 7. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES, AT CURRENT PRICES, BY INDUSTRY, STATES AND ACT (a)—continued

Month	Grocers, confec- tioners, tobacc- onists	Hotels, liquor stores, licensed clubs	Cafes	Clothing and fabrics	Depart- ment & general stores	Domestic hardware stores	Electri- cal goods	Furni- ture stores	Floor- cover- ings	Pharma- cies	News- agents	Other stores	Total
	Other food stores	Butchers	currents	resi- taurants	Footwear stores	stores	jewellers	stores	stores				
AUSTRALIAN CAPITAL TERRITORY													
1989													
January	25.8	1.7	6.2	11.6	7.6	9.6	12.4	1.1	3.8	5.7	2.9	1.1	3.4
February	25.6	1.8	5.4	10.1	6.8	7.5	10.6	1.2	3.7	6.7	3.1	1.1	3.2
March	27.9	2.0	5.7	12.1	7.5	10.3	14.9	1.5	2.8	6.9	3.1	1.3	3.5
April	26.2	2.1	5.7	11.7	6.5	11.2	14.6	1.5	3.0	6.7	3.0	1.4	3.7
May	26.5	2.0	5.7	11.6	7.4	11.4	15.2	1.6	2.9	7.5	3.5	1.3	4.2
June	29.0	1.9	5.2	12.1	6.5	12.3	14.2	1.8	3.1	6.9	3.4	1.5	4.5
July	29.9	2.1	5.8	12.7	7.4	12.9	15.8	1.4	3.0	6.2	2.8	1.3	4.6
August	31.1	2.5	6.0	12.9	7.2	11.3	14.2	1.4	3.0	6.3	2.8	1.6	5.1
September	31.8	2.2	6.5	13.0	6.6	10.2	12.7	1.5	3.6	6.8	2.7	1.2	4.7
October	31.8	2.2	6.4	13.4	6.3	10.1	14.9	1.9	3.5	6.7	3.2	1.3	4.7
November	31.8	2.1	6.2	13.6	6.7	10.3	20.5	1.5	4.1	7.2	3.1	1.4	4.9
December	35.1	2.4	7.3	15.4	7.3	11.9	34.3	2.0	6.8	8.3	4.7	1.5	5.2
1990													
January	30.2	1.9	7.1	11.9	6.7	8.0	15.4	1.8	3.3	6.6	3.9	1.2	4.1
February	r 30.8	2.0	6.0	10.7	6.4	r 6.6	r 12.6	r 1.4	3.1	6.4	3.8	1.2	3.8
March	32.4	2.0	6.9	13.4	7.5	8.4	16.2	1.7	3.0	7.2	4.0	1.4	4.4
Standard error (b) of Level	0.2	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.1	0.3
Change	0.8	0.2	0.4	0.4	0.5	0.3	0.0	0.0	0.6	0.1	0.0	0.1	0.4
ORIGINAL \$ million													
1989													
October	31.9	2.2	6.1	13.2	n.p.	10.7	16.8	1.7	3.6	6.7	3.7	1.4	4.6
November	31.9	2.1	6.3	13.1	n.p.	10.2	17.4	1.7	3.6	7.0	3.6	1.4	4.5
December	31.9	2.1	6.6	12.9	n.p.	9.8	17.9	1.7	3.5	7.3	3.6	1.4	4.5
1990													
January	31.9	2.1	6.8	12.8	n.p.	9.4	18.2	1.7	3.5	7.5	3.6	1.4	4.4
February	32.0	2.1	7.0	12.6	n.p.	9.0	18.3	1.7	3.5	7.7	3.6	1.4	4.4
March	32.1	2.1	7.2	12.6	n.p.	8.6	18.4	1.7	3.6	7.8	3.6	1.4	4.4
TREND ESTIMATES(c)													
1989													
October	0.9	0.0	5.2	0.0	n.p.	-3.6	3.7	0.0	-2.7	4.7	0.0	0.0	-2.1
November	0.0	-4.5	3.3	-0.8	n.p.	-4.7	3.6	0.0	0.0	4.5	-2.7	0.0	-2.2
December	0.0	0.0	4.8	-1.5	n.p.	-3.9	2.9	0.0	-2.8	4.3	0.0	0.0	2.2
1990													
January	0.0	0.0	3.0	-0.8	n.p.	-4.1	1.7	0.0	0.0	2.7	0.0	0.0	-2.2
February	0.3	0.0	2.9	-1.6	n.p.	-4.3	0.5	0.0	0.0	2.7	0.0	0.0	2.1
March	0.3	0.0	2.9	0.0	n.p.	-4.4	0.5	0.0	2.9	1.3	0.0	0.0	0.4
% change from preceding month													
1989													
October	0.9	0.0	5.2	0.0	n.p.	-3.6	3.7	0.0	-2.7	4.7	0.0	0.0	-2.1
November	0.0	-4.5	3.3	-0.8	n.p.	-4.7	3.6	0.0	0.0	4.5	-2.7	0.0	-2.2
December	0.0	0.0	4.8	-1.5	n.p.	-3.9	2.9	0.0	-2.8	4.3	0.0	0.0	2.2
1990													
January	0.0	0.0	3.0	-0.8	n.p.	-4.1	1.7	0.0	0.0	2.7	0.0	0.0	-2.2
February	0.3	0.0	2.9	-1.6	n.p.	-4.3	0.5	0.0	0.0	2.7	0.0	0.0	2.1
March	0.3	0.0	2.9	0.0	n.p.	-4.4	0.5	0.0	2.9	1.3	0.0	0.0	0.4
% change from preceding month													

(a) Excludes motor vehicle dealers, petrol stations, etc. (b) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes. (c) Subject to revision - see from paragraph 21 of Explanatory Notes.

TABLE 8. TURNOVER OF RETAIL AND SELECTED SERVICE ESTABLISHMENTS,  
MONTHLY ESTIMATES AT CURRENT PRICES, NORTHERN TERRITORY (a)

Month	Food stores, liquor stores, and licensed clubs (b)		All other stores		Total	
	\$ million	% change from preceding month	\$ million	% change from preceding month	\$ million	% change from preceding month
<b>1989</b>						
January	39.6	-13.2	15.8	-41.0	55.5	-23.1
February	38.4	-3.0	15.0	-5.1	53.4	-3.8
March	42.5	10.7	17.3	15.3	59.9	12.2
April	41.0	-3.5	17.1	-1.2	58.0	-3.2
May	45.8	11.7	18.6	8.8	64.4	11.0
June	46.6	1.7	21.0	12.9	67.6	5.0
July	47.6	2.1	21.8	3.8	69.7	3.1
August	49.9	4.8	23.1	6.0	72.8	4.4
September	45.7	-8.4	22.1	-4.3	67.8	-6.9
October	45.3	-0.9	21.0	-5.0	66.4	-2.1
November	44.3	-2.2	22.1	5.2	66.5	0.2
December	46.1	4.1	31.7	43.4	78.0	17.3
<b>1990</b>						
January	41.0	-11.1	18.6	-41.3	59.5	-23.7
February	40.5	-1.2	17.4	-6.5	57.9	-2.7
March	45.0	11.1	21.2	21.8	66.1	14.2
Standard error (c) of						
Level	0.2		0.1		0.2	
Change	0.6		0.5		0.8	

Note: Series is not long enough to provide sufficient information to allow reliable seasonal adjustment estimates. (a) Excludes motor vehicle dealers, petrol stations, etc. (b) Includes Grocers, confectioners and tobacconists, Butchers, Other food stores, Hotels, liquor stores, licensed clubs, Cafes and restaurants. (c) The standard error of the estimates for the latest month and of the latest month from the preceding month - see paragraphs 9 to 13 of Explanatory Notes.

## EXPLANATORY NOTES

### Introduction

This publication presents monthly retail trade series based on estimates of the value of turnover of retail establishments classified by industry, and by State. These series replace the statistics based on the value of retail sales published up to June 1988.

2. From June 1988 the series in this publication are based on turnover data obtained from a sample of retail establishments. For the period until June 1988 the series have been adjusted to a turnover basis using movements in the previous retail sales series. Linked historical data are available on AUSSTATS, or can be provided by the ABS. More information on the survey methodology and the procedures used to link statistics for the new series with those for months prior to June 1988 are contained in the Information Paper: *Introduction of Improved Monthly Retail Trade Statistics* (8511.0).

### Scope and coverage

3. The estimates of turnover are derived from a survey covering all States and the two Territories. It includes in its scope all retail trade establishments classified to ASIC subdivision 48, *except* motor vehicle dealers, service stations, etc (ASIC classes 4861-4868); milk and bread vendors (4878-4879); shoe repairers (4846); and electrical appliance repairers n.e.c. (4857). *Also included* are cafes and restaurants (9231); hotels, etc. (mainly drinking places) (9232); licensed clubs (9241-9243); and hairdressers (9351-9352).

4. Retail establishments which do not have employees are excluded from the coverage of the survey.

### Definition of Turnover

5. Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc).

### Industry Detail

6. The names of the industries for which statistics are published in this bulletin align with the titles given in ASIC, except for the following groupings:

Other food stores: ASIC classes 4883, 4885, 4886

Hotels, liquor stores, licensed clubs: ASIC classes 9232, 4884, 9241, 9242, 9243

Clothing and fabrics stores: ASIC classes 4843, 4844, 4847

Electrical goods stores: ASIC classes 4855, 4856

Other stores: ASIC classes 4892, 4893, 4895, 4896, 4897, 9351, 9352

### Constant Price Statistics

7. To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1984-85) prices are compiled each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

### Reliability of Estimates

8. Retail trade statistics may be subject to error from various sources, which are usually classified as either sample or non-sample error.

### Sample error

9. Since retail turnover is estimated from a survey which includes a sampled component, the estimates are subject to sampling error. That is, they may differ from figures that would have resulted if all enterprises with retail establishments were included in the survey. One measure of the likely difference is given by the standard error. There are about two chances in three that a sample estimate will differ by less than one standard error from the figure that would have been obtained if all inscope units had been included, and about nineteen chances in twenty that the difference will be less than two standard errors.

10. Standard errors of estimates for the latest month and of estimates of change since the preceding month are shown in the tables. An example of the use of these standard errors is given below:

The *estimated change* of \$760.4 million (12.4 per cent) in the total value of turnover between February 1990 and March 1990 has a standard error of about \$29.6 million (0.5 per cent). Therefore, there are two chances in three that the change which would have been obtained if all units had been included in the survey would be within the range \$730.8 million to \$790.0 million (11.9 per cent to 12.9 per cent) and nineteen chances in twenty that the change would be within \$701.2 million to \$819.6 million (11.4 per cent to 13.4 per cent).

11. The standard errors for some industries in some States are relatively high and users are advised to exercise caution in interpreting movements for such series. Some users may wish to combine such industries to obtain an estimate of the combined group which is more accurate than the components. 1

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1. The standard error of level of any such combination of industries may be calculated by squaring the standard error for each of the component industries, adding the squared standard errors together, and taking the square root of that sum. For example, suppose the standard error of level for Industry A is \$1.5 million and the standard error for Industry B is \$2.0 million. Then the standard error for the combination of Industries A and B is  $\sqrt{(1.5)^2 + (2.0)^2} = \$2.5$  million.

12. Standard errors of estimates of change between non-consecutive months are not shown in publication tables. These standard errors are generally much higher than the standard errors of change between consecutive months. For example, the standard error of change between the latest month and the corresponding month of the previous year is, on average, approximately 1.4 times the standard error of level of the latest month.

13. Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same percentage of the estimate as for the unadjusted series. For trend estimates, the standard errors are generally not larger than for the seasonally adjusted estimates and are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

#### Non-sample error

14. This category includes a number of possible errors that arise in any type of collection, whether or not sampling of units is undertaken. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. In some cases the presence of these errors would, at least in part, be reflected in the size of the standard error.

15. *Reporting error.* Such error may arise because of poor form design, inability by survey respondents to provide requested data, or simply because of clerical error. Every effort is made to minimise reporting error by the careful design and testing of forms, and by examining inconsistencies both between different respondents and between the reports in successive months for each respondent.

16. Turnover is a relatively simple data item to collect accurately because it corresponds closely to total takings by respondents. While some reporting errors will be random and thus cancel out, others may be consistently in one direction and lead to bias in the results.

17. *Under coverage.* Because of limited sources available to identify enterprises with no employees, only enterprises with employees are included in the new survey. Non-employing units are estimated to account for approximately 6% of total turnover but their significance varies substantially from industry to industry. While the exclusion of such units will therefore lead to consistent underestimation of the level of turnover, their exclusion is considered to have a negligible effect on short term movements in Retail Trade.

18. Some error may also arise because of lags in the identification of new businesses. Studies undertaken by the ABS suggest that these lags also have a negligible impact on short term movements but lead to a small consistent underestimation of the level of turnover each month.

19. *Non-response.* The survey of Retail Trade is a monthly survey conducted to tight timetables so that not all forms are received in time for publication. Extensive telephone follow up is undertaken each month to obtain details for respondents who have not returned forms by the due date. Despite this, it is necessary to impute responses for approximately 5% of selected units (which are, in the main, small retailers). The consequences of this imputation for data quality are also reflected, in part, in the size of the standard error.

20. *Processing errors.* Such errors may arise at any stage of processing. Editing procedures should detect significant errors at data entry stage, while all processing systems are thoroughly tested. Published tables are produced directly from 'camera-ready' computer output to avoid the possibility of clerical transcription errors at the tabulation stage.

#### Seasonally Adjusted and Trend Estimates

21. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

22. In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). For total turnover for Australia, adjustment has also been made for the effects of change in the date of Easter and Australia Day holidays. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes) and the seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

23. The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates are derived by applying a 13-term Henderson-weighted moving average to the respective seasonally adjusted series. These trend series are used to analyse the underlying behaviour of the series over time.

24. While this smoothing technique enables estimates of trend to be produced for the latest month, it does result in revisions to the estimates for the most recent months as data for subsequent months become available. Generally, subsequent revisions become smaller and after 3 months have a negligible impact on the series. To illustrate the effect of the seasonally adjusted results on the trend series movement, if the April seasonally adjusted result shows a +1.0% movement, then the trend movement would be 0.4% for April, and 0.3% for March and 0.4% for February. A -1.0% seasonally adjusted result would return trend movements of 0.1%, 0.1% and 0.2% respectively.

25. Users may wish to refer to the ABS Information Papers *A Guide to Smoothing Time Series - Estimates of Trend* (1316.0) and *Time Series Decomposition - An*

*Overview* (1317.0) for more detailed information on smoothing seasonally adjusted time series data.

#### Related publications

26. Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

#### Symbols and other usages

n.p. not available for publication, but included in totals  
 ASIC Australian Standard Industrial Classification  
 r revised

#### Electronic services

DISCOVERY Key \*656# for selected current economic, (VIATEL). social and demographic statistics.

AUSSTATS. Thousands of up-to-date time series are available on this ABS on-line service through PAXUS COMNET. For further information phone the AUSSTATS Help Desk on (06) 252 6017.

TELESTATS. This service provides:

- foreign trade statistics tailored to users' requirements. Further information is available on (06) 252 5404.
- text and tables for selected Main Economic Indicator publications. Further information is available on (06) 252 5405.

#### Floppy disk service

Selected ABS services are available on floppy disk. Further information is available on (06) 252 6684.

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