

MANUFACTURING INDUSTRY

VICTORIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 27 NOV 2001

CONTENTS

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Notes	2
Main features	3
TABLES	
MANUFACTURING ESTABLISHMENTS	
1 Summary of operations, 1994–95 to 1999–2000	8
2 Industry class	10
3 Employment size	16
4 Exported production, employment size	20
5 Proportion of exports	21
ADDITIONAL INFORMATION	
Explanatory notes	22
Appendix: 2000–01 survey changes	28
Technical note 1: Data reliability	30
Technical note 2: Relative standard errors	31
Glossary	32

■ For further information about these and related statistics, contact John Ridley on Sydney 02 9268 4541 or the National Information and Referral Service on 1300 135 070.

NOTES

ANNUAL MANUFACTURING INDUSTRY COLLECTION

The 1999–2000 collection was conducted as a sample survey of approximately 17,000 manufacturing establishments nationally, which were requested to provide data on employment, wages and salaries, turnover, purchases and whether their products were exported. A sub-sample of approximately 7,000 establishments was also asked to provide detailed structural and performance data, and value of sales for commodities produced.

ABOUT THIS ISSUE

The 1999–2000 series of these publications, *Manufacturing Industry*, *Australia* (Cat. no. 8221.0) and *Manufacturing Industry*, [State], (Cat. nos 8221.1–8221.6) will be the last that present data for manufacturing establishments. Future manufacturing collections will no longer collect data from manufacturing establishments. Starting with the 2000–01 manufacturing collection, data will be sought from a sample of approximately 9,000 manufacturing businesses nationally. For more details, see the Appendix.

The ABS continues to use Australian Taxation Office (ATO) information on group employer (GE) registrations to delete from the ABS business register those businesses which have ceased trading or are no longer employing staff. The ABS has for some time used GE information to add new businesses to the business register; however, GE information to delete businesses from the business register was first used for the 1998–99 collection. For more details, see paragraphs 12–14 of the Explanatory Notes.

REGIONAL DATA

For information about the availability of sub-State estimates from the 1999–2000 collection, see paragraph 27 of the Explanatory Notes.

DATA TO BE RELEASED IN OTHER PUBLICATIONS

Detailed manufacturing industry statistics for each State are being released progressively in a series of publications, *Manufacturing Industry*, *[State]*, *1999–2000* (Cat. nos 8221.1–8221.6). The publication for New South Wales (Cat. no. 8221.1) also contains selected data for the Australian Capital Territory.

Management unit data and a wide range of manufacturing related ABS data, as well as data from other sources, will be presented in the compendium publication *Manufacturing, Australia, 2001* (Cat. no. 8225.0), to be released in December 2001. Management unit data at the total manufacturing level are also included in *Business Operations and Industry Performance, Australia, 1999–2000* (Cat. no. 8140.0).

Vince Lazzaro Acting Regional Director, Victoria

MAIN FEATURES

OVERVIEW

Turnover for the year 1990–2000 by manufacturing establishments operating in Victoria was \$74,312m, which resulted in an industry value added (IVA) for the year of \$22,159m. For turnover, this represents a 3.0% increase in current price terms from the \$72,120m recorded for 1998–99. These manufacturing establishments employed 292,100 persons at the end of June 2000 and paid \$11,679m in wages and salaries in 1999–2000.

The percentage of Australian manufacturing employment in Victoria at the end of June 2000 was 32.1%, a decrease of 0.3 percentage points on that reported at the end of June 1999. The Victorian industry subdivisions which made a significant contribution to national manufacturing employment at the end of June 2000 at the industry subdivision level were Textile, clothing, footwear and leather manufacturing (51.5%), Petroleum, coal, Chemical and associated product manufacturing (39.1%) and Machinery and Equipment manufacturing (34.6%).

The percentage contribution by Victoria to total Australian manufacturing turnover and IVA in 1999–2000 was 32.5% and 32.4% respectively. This represents a decrease of 0.3 percentage points on the contribution reported in 1998–99 for turnover and a decrease of 0.7 percentage points for IVA. The Victorian industry subdivisions which made a significant contribution to national manufacturing turnover and IVA in 1999–2000 at the industry subdivision level were also Textile, clothing, footwear and leather manufacturing (48.5% and 52.3% respectively), Machinery and Equipment manufacturing (41.0% and 38.0% respectively) and Petroleum, coal, chemical and associated product manufacturing (35.4% and 38.7% respectively).

STATE/TERRITORY
COMPARISON

In 1999–2000, the contribution to Australian turnover by Victorian manufacturers (\$74,312m) exceeded that of manufacturers located in New South Wales (\$73,259m) for the fourth consecutive year. When this first occurred, for 1996–97, it was the first time that this had happened since the commencement of integrated economic statistics with the 1968–69 collection.

Between them, Victoria (at 32.4%) and New South Wales (at 33.7%) contributed nearly two-thirds of manufacturing IVA for Australia in 1999–2000. The contribution of the other States and Territories in 1999–2000 was: Queensland (14.0%), South Australia (9.0%), Western Australia (7.4%), Tasmania (2.6%), Northern Territory (0.5%) and Australian Capital Territory (0.4%). This ranking of the States and Territories was unchanged from the previous year.

This is the third consecutive year that employment in the Victorian manufacturing industry has exceeded that for New South Wales. There is, however, a decrease of 0.3 percentage points for Victoria and a decrease of 0.1 percentage points for New South Wales on their contribution to national manufacturing employment recorded 12 months earlier, such that the gap has now narrowed considerably, with each State contributing 32.1% to Australian manufacturing employment. Queensland decreased its contribution by 0.1 percentage points (to 15.6%) and South Australia and Western Australia both increased their contribution by 0.2 percentage points (to 9.2% and 8.0% respectively). The contribution of Tasmania and the Territories remained the same over this period.

INDUSTRY VALUE ADDED

IVA for 1999–2000 was \$22,159m. The industry subdivisions with the largest contribution to total manufacturing IVA and the most notable industry classes (where publishable) or

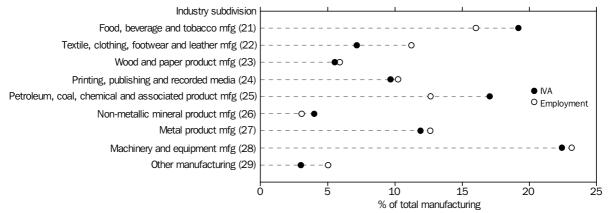
MAIN FEATURES continued

INDUSTRY VALUE ADDED continued

groups within those subdivisions (as a percentage of Victoria's total manufacturing IVA) were:

- Machinery and equipment manufacturing (22.4%), where the industry group Motor vehicle and part manufacturing (ANZSIC Group 281 at 10.3%) was the most substantial.
- FOOD, BEVERAGE AND TOBACCO MANUFACTURING (19.2%), where the industry classes Dairy PRODUCT MANUFACTURING N.E.C. (ANZSIC Class 2129 at 3.5%), FRUIT AND VEGETABLE PROCESSING (ANZSIC Class 2130 at 1.9%) and WINE MANUFACTURING (ANZSIC Class 2183 at 1.7%) were the most substantial.
- Petroleum, coal, chemical and associated product manufacturing (17.1%), where the industry classes Medicinal and pharmaceutical product manufacturing (ANZSIC Class 2543 at 2.9%), Petroleum refining (ANZSIC Class 2510 at 2.1%) and Plastic injection moulded product manufacturing (ANZSIC Class 2566 at 2.1%) were the most substantial.
- Metal product manufacturing (11.9%), where the industry class Basic iron and steel manufacturing (ANZSIC Class 2711 at 2.2%) was the most substantial.

DISTRIBUTION OF IVA AND EMPLOYMENT ACROSS INDUSTRIES



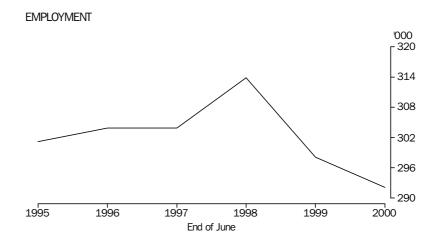
Industry classes making a notable contribution to industry value added and not included in the subdivisions listed above included Printing (ANZSIC Class 2412 at 3.8%) and Newspaper printing or publishing (ANZSIC Class 2421 at 3.2%).

The Victorian manufacturing industry subdivisions in 1999–2000 with the highest IVA per person employed were Petroleum, coal, chemical and associated product manufacturing at \$102,200 per person employed and Non-metallic mineral product manufacturing (at \$98,200).

EMPLOYMENT AND WAGES

The Victorian manufacturing industry employed 292,100 persons at the end of June 2000 and paid \$11,679m in wages and salaries in 1999–2000. This represents an average of \$40,000 paid in annual wages and salaries per person employed at the end of June 2000, an increase of 3.1% on the \$38,800 recorded twelve months earlier. (Readers should note that the employment figure in this average measures the number of persons employed at the end of June and includes working proprietors. The wages and salaries figure excludes the drawings of working proprietors.)

EMPLOYMENT AND WAGES continued



Victorian manufacturing employment increased slowly from June 1995 (301,200 persons) to June 1997 (303,900 persons) and then increased (by 3.3%) to 313,900 persons at the end of June 1998. Victorian manufacturing employment has decreased in each of the two years since June 1998, (by 5.0%) to 298,100 persons at the end of June 1999 and by a further 2.0% (to 292,100 persons) at the end of June 2000. Over the five years from June 1995 to June 2000, employment fell by 3.0% or 9,100 persons although the fall over the last two years, from June 1998, was 7.0%.

Between June 1999 and June 2000, employment decreased in seven of the nine manufacturing industry subdivisions and increased in the other two. The industry subdivisions with the largest percentage and absolute decreases were Other manufacturing (down 19.5% or 3,600 persons) and Printing, publishing and recorded media (down 4.5% or 1,400 persons). Non-metallic mineral product manufacturing (down 4.5% or 400 persons) had the next highest percentage decrease in employment, while Metal product manufacturing (down 3.0% or 1,100 persons) had the next highest absolute decrease. The largest percentage and absolute increase was recorded by Petroleum, coal, Chemical and associated product manufacturing (up 3.2% or 1,200 persons).

Average wages and salaries paid per person employed at the end of June rose in eight industry subdivisions and fell in the other one between 1998–99 and 1999–2000.

The industry subdivisions to record the largest percentage increases in wages and salaries paid per person employed at the end of June were:

- Non-metallic mineral product manufacturing (up 12.7% from \$39,000 to \$43,900), where 9 (out of 11) industry classes recorded an increase;
- Printing, publishing and recorded media (up 6.1% from \$37,500 to \$39,800), where 4 (out of 7) industry classes recorded an increase; and
- Metal product manufacturing (up 5.8% from \$38,300 to \$40,500), where 15 (out of 20) industry classes recorded an increase.

Industry classes (where publishable) which had the largest percentage increases between 1998–99 and 1999–2000 in wages and salaries paid per person employed at the end of June were Copper, silver, lead and zinc smelting, refining (ANZSIC Class 2723) (up 64.4% — from \$24,900 to \$40,900), Concrete slurry manufacturing (ANZSIC Class 2633) (up 49.1% — from \$27,700 to \$41,200), Ceramic product manufacturing n.e.c. (ANZSIC

MAIN FEATURES continued

EMPLOYMENT AND WAGES continued

Class 2629) (up 29.8% — from \$26,100 to \$33,900) and Other Periodical Publishing (ANZSIC Class 2422) (up 29.1% — from \$32,300 to \$41,800).

The industry subdivision to record the decrease between 1998–99 and 1999–2000 in wages and salaries paid per person employed at the end of June was Textile, clothing, footwear and leather manufacturing (down 0.6% — from \$29,700 to \$29,500).

TURNOVER

Turnover rose, in current price terms, by \$2,191m to \$74,312m for 1999–2000. This represents a 3.0% increase on the \$72,120m recorded for 1998–99.

Machinery and equipment manufacturing (at 24.2%) is again the largest contributor to total Victorian manufacturing turnover, as it has been every year since ANZSIC industry data were introduced for 1989–90. Food, beverage and tobacco manufacturing (21.6%) remained the second largest contributor to total Victorian manufacturing turnover. All other industries were also ranked in the same order as they were in 1998–99.

Seven of the nine manufacturing industry subdivisions recorded an increase in turnover between 1998–99 and 1999–2000 and the other two decreased. The largest increase in percentage and dollar terms was recorded by Petroleum, coal, Chemical and Associated product manufacturing (up 12.4% or \$1,407m). Wood and paper product manufacturing recorded the second largest percentage increase (up 11.1% or \$389m). The two industry subdivisions to record a fall in turnover were Textile, Clothing, Footwear and Leather manufacturing (down 10.5%) and Other manufacturing (down 7.4%).

The industry classes with the largest percentage increases (where publishable) between 1998–99 and 1999–2000 were:

- Basic non-ferrous metal manufacturing n.e.c. (ANZSIC Class 2729) (up 133.8% or \$9m);
- Plastic product rigid fibre reinforced manufacturing (ANZSIC Class 2564) (up 81.1% or \$158m); and
- \blacksquare Ceramic product manufacturing (ANZSIC Class 2622) (up 75.6% or \$15m).

The industry classes with the largest dollar increases (where publishable) between 1998–99 and 1999–2000 were:

- Plastic injection moulded product manufacturing (ANZSIC Class 2566) (up \$358m or 36.0%);
- Dairy product manufacturing N.E.C. (ANZSIC Class 2129) (up \$280m or 8.9%); and
- Petroleum refining (ANZSIC Class 2510) (up \$255m or 15.3%).

The industry classes with the largest percentage decreases between 1998–99 and 1999–2000 were:

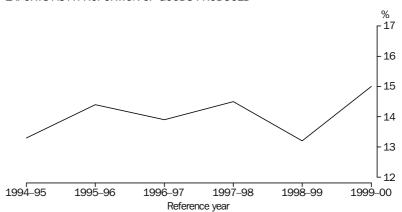
- Copper, silver, lead and zinc smelting, refining (ANZSIC Class 2723) (down 42.3% or \$31m);
- HOUSEHOLD APPLIANCE MANUFACTURING (ANZSIC Class 2851) (down 36.1% or \$247m); and
- \blacksquare Women's and Girls' wear manufacturing (ANZSIC Class 2242) (down 30.4% or \$155m).

The industry classes with the largest dollar decreases between 1998–99 and 1999–2000 were:

- Household appliance manufacturing (ANZSIC Class 2851) (down \$247m or 36.1%);
- Wooden furniture and upholstered seat manufacturing (ANZSIC Class 2921) (down \$171m or 18.0%); and
- ELECTRIC CABLE AND WIRE MANUFACTURING (ANZSIC Class 2852) (down \$160m or 26.5%).

EXPORTS

EXPORTS AS A PROPORTION OF GOODS PRODUCED



For 1999–2000, Victorian manufacturers directly exported \$10,373m of the goods that they produced. This represents a 16.6% increase on the \$8,897m recorded for 1998–99. Exports as a proportion of total sales and transfers out of goods produced has increased from 13.2% for 1998–99 (the series low point) to 15.0% for 1999–2000, which represents a series high point.

Manufacturers' direct exports increased in six industry subdivisions and decreased in the other three between 1998–99 and 1999–2000. The industry subdivisions to record the largest dollar increases in direct exports between 1998–99 and 1999–2000 were Food, beverage and tobacco manufacturing (up \$712m or 25.3% — from \$2,807m to \$3,519m) and Machinery and equipment manufacturing (up \$529m or 18.6% — from \$2,846m to \$3,375m). The industry subdivision to record the largest percentage increase was Other manufacturing (up 97.8% or \$44m — from \$45m to \$90m). The largest dollar decreases in direct exports were recorded by Petroleum, coal, chemical and associated product manufacturing (down \$33m or 3.0% — from \$1,081m to \$1,048m) and Non-metallic mineral product manufacturing (down \$31m or 36.6% — from \$84m to \$53m).

Direct exports by establishments employing 100 or more persons increased by \$1,066m (or 15.9%), establishments employing 0 to 49 persons increased by \$225m (or 16.5%) and establishments employing 50 to 99 persons increased by \$185m (or 21.7%).



$MANUFACTURING\ ESTABLISHMENTS (a) (b),\ Summary\ of\ Operations (c)$

Deference	Employment at end of June(d)	Wages and salaries(e)(f)	Turnover(f)	Industry gross product(f)	Industry value added(f)	Wages and salaries to turnover (f)	Turnover per person employed (f)(g)	Industry value added per person employed (f)(h)
Reference year	'000	\$m	\$m	\$m	\$m	ratio	\$'000	\$'000
		FOOD, BE	VERAGE AND	ТОВАССО МА	NUFACTURIN	l G		
1999–2000	46.8	1 897.1	16 050.9		4 249.2	0.12	342.9	90.8
1998–99	r46.9	r1 873.7	r15 575.0		r4 411.3	0.12	r332.3	r94.1
1997–98	48.4	1 823.8	(i)14 562.3	(j)4 130.6	(j)4 223.1	0.13	301.0	87.3
1996–97	46.3	1 646.3	14 005.1	3 708.1	0, - ==	0.12	302.5	
1995–96	44.0	(k)1 478.2	13 052.9	3 597.9		0.11	296.9	
1994–95	46.4	1 510.5	12 471.9			0.12	269.1	
	TEX	TILE, CLOTHI	NG, FOOTWEA	R AND LEATH	HER MANUFA	CTURING	ì	
1999–2000	32.8	968.1	4 441.9		1 590.1	0.22	135.6	48.5
1998–99	r33.7	r1 002.3	r4 964.9		r1 781.6	0.20	r147.3	r52.8
1997–98	37.6	1 013.8	(i)4 890.4	(j)1 617.4	(i)1 678.2	0.21	130.0	44.6
1996–97	36.2	973.4	4 631.8	1 551.2	())1 070.2	0.21	127.8	
1995–96	37.5	(k)927.9	4 615.8	1 533.4		0.20	123.1	
1994–95	36.8	942.5	4 472.6	1 000.1		0.21	121.6	
1554 55	30.0	J-2.5	4 472.0	• •	••	0.21	121.0	• • •
• • • • • • • •	• • • • • • • • •	WOOD A	ND DADED DE	ODUCT MANU	LEACTURING	• • • • • • •	• • • • • • • •	• • • • • • •
		WOOD A	ND PAPER PF	RODUCI MANI	JFACIURING			
1999–2000	17.3	670.9	3 876.8		1 232.0	0.17	224.5	71.3
1998–99	17.6	658.3	3 488.3		r1 202.7	0.19	198.5	68.4
1997–98	17.5	623.7	(i)3 281.0	(j)1 032.4	(j)1 074.9	0.19	187.3	61.4
1996–97	17.3	591.2	3 251.1	924.6		0.18	188.4	
1995–96	19.9	(k)628.1	3 464.0	1 035.9		0.18	174.3	
1994–95	17.8	566.8	3 306.3	• •		0.17	186.2	
• • • • • • • •								• • • • • • •
		PRINTIN	G, PUBLISHIN	IG AND RECO	RDED MEDIA	١		
1999–2000	29.9	1 191.7	5 388.6		2 147.5	0.22	180.1	71.8
1998–99	31.3	1 176.8	r5 105.5		r2 085.0	0.23	r162.9	r66.5
1997–98	31.0	1 076.8	(i)4 645.6	(j)2 132.7	(j)1 978.5	0.23	149.8	63.8
1996–97	29.2	1 000.7	4 534.8	2 069.9	0/=	0.22	155.1	
1995–96	28.2	(k)936.5	4 157.5	1 920.4		0.23	147.6	
1994–95	29.3	972.1	4 255.5	102011		0.23	145.3	
100 . 00	20.0	0.2.2	. 200.0			0.20	1.0.0	
• • • • • • • • •	PETROLEU	JM, COAL, CH	EMICAL AND	ASSOCIATED	PRODUCT M	ANUFACT	TURING	• • • • • • •
1000 0000								400.0
1999–2000	37.0	1 737.4	12 736.4	• •	3 779.5	0.14	344.3	102.2
1998–99	r35.8	r1 672.6	r11 329.1	(:)2 606 0	r3 353.7	0.15	r316.2	r93.6
1997–98	35.9	1 570.7	(i)11 576.1	(j)3 626.0	(j)3 769.4	0.14	322.5	105.0
1996–97	36.0	1 498.6	11 494.2	3 539.7	• •	0.13	319.3	
1995–96	35.7	(k)1 406.9	11 161.1	3 383.9	• •	0.13	312.9	
1994–95	36.3	1 384.3	10 486.6	• •	• •	0.13	288.6	

- .. not applicable
- r revised
- (a) See paragraph 6 of the Explanatory Notes.
- (b) Commencing from 1998–99, group employer information held by the Australian Taxation Office is being used to delete those businesses which have ceased trading or are no longer employing staff. See paragraphs 12–14 of the Explanatory Notes.
- (c) For factors affecting comparability of data over the time period shown, see paragraphs 15–21 of the Explanatory Notes.
- (d) Includes working proprietors.
- (e) Excludes the drawings of working proprietors.
- (f) Value data are at current prices and therefore do not discount the impact of price changes.

- (g) Turnover divided by the number of persons employed at the end of $\mbox{\it June.}$
- (h) Industry value added divided by the number of persons employed at the end of June.
- (i) From the 1997–98 manufacturing collection and onwards, new international standards apply to the calculation of turnover. For more details, see paragraphs 15 and 16 of the Explanatory Notes.
- From the 1997–98 manufacturing collection and onwards, industry value added (IVA) replaces industry gross product (IGP) as the measure of an industry's contribution to gross domestic product. IGP has also been shown for 1997–98. For more details, see paragraphs 17 and 18 of the Explanatory Notes.
- (k) For 1995–96, excludes provision expenses for employee entitlements. See paragraph 20 of the Explanatory Notes.



Reference	Employment at end of June(d)	Wages and salaries(e)(f)	Tumover(f)	Industry gross product(f)	Industry value added(f)	Wages and salaries to turnover (f)	Turnover per person employed (f)(g)	Industry value added per person employed (f)(h)
year	'000	\$m	\$m	\$m	\$m	ratio	\$'000	\$'000
		NON-METAI	LLIC MINERAL	. PRODUCT M	ANUFACTURI	NG		
1999–2000	9.0	396.3	2 550.4		886.1	0.16	282.7	98.2
1998–99	r9.4	r368.1	r2 486.4		r817.5	0.15	r263.3	r86.6
1997-98	8.9	360.5	(i)2 188.4	(j)728.0	(j)760.1	0.16	244.7	85.0
1996–97	9.2	354.6	2 075.7	629.8		0.17	225.3	
1995–96	9.7	(k)347.1	2 220.0	810.5		0.16	229.4	
1994–95	9.6	345.2	2 023.3			0.17	209.8	
• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •
		М	ETAL PRODUC	T MANUFACT	URING			
1999–2000	36.9	1 495.4	9 154.6		2 637.7	0.16	247.9	71.4
1998–99	38.1	r1 456.1	r8 963.3		r2 696.4	0.16	235.5	r70.9
1997–98	40.0	1 410.5	(i)8 644.9	(j)2 804.7	(j)2 912.7	0.16	216.0	72.8
1996–97	38.8	1 368.0	8 492.8	2 745.5		0.16	219.1	
1995–96	38.7	(k)1 242.8	8 494.5	3 127.2		0.15	219.2	
1994–95	37.3	1 219.3	7 827.9		• •	0.16	209.9	
• • • • • • • •	• • • • • • • • •		ERY AND EQU		IIEA CTIIDING		• • • • • • •	• • • • • • •
		WACIIIN	LIT AND LQU	II WENT WAN	OTACTORING			
1999–2000	67.6	2 887.9	17 958.7		4 964.2	0.16	265.7	73.4
1998–99	r66.9	r2 840.9	r17 881.3		r5 014.0	0.16	r267.3	r74.9
1997–98	75.8	2 999.8	(i)17 710.0	(j)5 693.7	(j)5 852.4	0.17	233.7	77.2
1996–97	73.0	2 723.8	17 498.4	5 616.8		0.16	239.6	
1995–96	73.8	(k)2 485.9	16 189.7	4 375.2		0.15	219.5	
1994–95	70.4	2 444.8	15 353.3		• •	0.16	218.0	
• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •		NILEA OTUBIN		• • • • • • •	• • • • • • •	• • • • • • •
				NUFACTURIN				
1999–2000	14.7	434.5	2 153.8		672.4	0.20	146.0	45.6
1998–99	18.3	515.0	r2 326.6		r764.3	0.22	127.0	r41.7
1997–98	18.7	470.2	(i)2 256.6	(j)692.2	(j)715.2	0.21	120.4	38.1
1996–97	17.9	450.4	2 129.8	734.0		0.21	119.1	
1995–96	16.6	(k)404.8	1 789.1	647.8		0.23	108.0	
1994–95	17.3	400.5	1 859.1	• •		0.22	107.2	
• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	TOTAL MA	NUFACTURIN	3	• • • • • • •	• • • • • • •	• • • • • • •
1999–2000	292.1	11 679.3	74 311.9		22 158.8	0.16	254.4	75.9
1998–99	r298.1	r11 563.9	r72 120.5		r22 126.6	0.16	r242.0	r74.2
1997–98	313.9	11 349.8	(i)69 755.4	(j)22 457.8	(j)22 964.5	0.16	222.2	73.2
1996–97	303.9	10 606.9	68 113.8	21 519.5		0.16	224.1	
1995–96	303.9	(k)9 858.3	65 144.6	20 432.2		0.15	214.4	
1994–95	301.2	9 786.2	62 056.6			0.16	206.0	

- .. not applicable
- r revised
- (a) See paragraph 6 of the Explanatory Notes.
- (b) Commencing from 1998–99, group employer information held by the Australian Taxation Office is being used to delete those businesses which have ceased trading or are no longer employing staff. See paragraphs 12–14 of the Explanatory Notes.
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- From the 1997–98 manufacturing collection and onwards, industry value added (IVA) replaces industry gross product (IGP) as the measure of an industry's contribution to gross domestic product. IGP has also been shown for 1997–98. For more details, see paragraphs 17 and 18 of the Explanatory Notes.
- (k) For 1995–96, excludes provision expenses for employee entitlements. See paragraph 20 of the Explanatory Notes.



${\tt MANUFACTURING\ ESTABLISHMENTS(a),\ Industry\ Class}$

INDUSTRY	CLASS	Employment at end of June (b)	Wages and salaries(c)	Tumover	Industry value added	Turnover per person employed (d)	Industry value added per person employed (e)
ANZSIC		.,				(-,	(-/
code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
• • • • • • •		• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
	FOOD, BEVERAGE AND TOBACCO MFG						
211	Meat and meat product mfg						
2111	Meat processing	4 576	164.0	1 042.0	233.8	227.7	51.1
2112	Poultry processing	2 765	91.2	528.3	132.0	191.0	47.8
2113	Bacon, ham and smallgood mfg Total	2 103 9 444	78.0 333.3	384.3 1 954.6	109.2 <i>4</i> 75.1	182.8 207.0	51.9 50.3
		3 444	333.3	1 334.0	475.1	201.0	30.3
212	Dairy product mfg	4.074	05.0	4 420 0	045.4	F70.7	4044
2121 2122	Milk and cream processing lce cream mfg	1 974 1 069	85.2 37.3	1 130.8 277.5	245.1 53.3	572.7 259.6	124.1 49.8
2122	Dairy product mfg n.e.c.	5 724	269.9	3 414.3	772.5	596.5	135.0
2120	Total	8 767	392.4	4 822.5	1 070.9	550.1	122.1
213		4 285	107.0		4474	270.2	97.4
213	Fruit and vegetable processing Oil and fat mfg	4 285	197.0 24.4	1 620.8 310.8	417.1 83.8	378.3 763.6	205.9
	<u> </u>	407	24.4	310.8	65.6	703.0	205.9
215 2151	Flour mill and cereal food mfg Flour mill product mfg	340	17.8	174.7	38.1	513.9	112.1
2151	Cereal food and baking mix mfg	1 995	81.5	635.8	196.7	318.7	98.6
2102	Total	2 335	99.4	810.5	234.8	347.2	100.6
216	Bakery product mfg	0.050	05.4	004 5	110.7	4047	50.0
2161 2162	Bread mfg Cake and pastry mfg	2 256 3 322	85.4	281.5	112.7	124.7	50.0
2163	Biscuit mfg	1 728	np np	np np	np np	np np	np np
2100	Total	7 306	227.6	1 012.7	332.6	138.6	45.5
217	Other food mfg						
2171	Sugar mfg	np	np	np	np	np	np
2172	Confectionery mfg	3 433	180.5	818.9	238.2	238.5	69.4
2173	Seafood processing	np	np	np	np	np	np
2174	Prepared animal and bird feed mfg	1 204	68.5	749.6	144.8	622.7	120.3
2179	Food mfg n.e.c.	4 377	168.3	1 082.6	290.3	247.3	66.3
	Total	9 624	441.7	2 937.7	723.5	305.3	75.2
218	Beverage and malt mfg						
2181	Soft drink, cordial and syrup mfg	np	np	np	np	np	np
2182 2183	Beer and malt mfg	597 2 136	np 57.3	np 790.0	np 377.1	np 369.9	np 176.6
2184	Wine mfg Spirit mfg	2 130 np	97.3 np	790.0 np	np	309.9 np	176.6 np
2104	Total	4 089	155.4	2 088.3	761.1	510.7	186.1
219	Tobacco product mfg	550	26.0	492.9	150.2	896.1	273.1
21	Total food, beverage and tobacco mfg	46 807	1 897.1	16 050.9	4 249.2	342.9	90.8
	TEXTILE, CLOTHING, FOOTWEAR AND LEATHER MFG						
221	Textile fibre, yarn and woven fabric mfg						
2211	Wool scouring	397	17.8	60.0	32.6	151.3	82.2
2212	Synthetic fibre textile mfg	1 864	66.3	366.7	148.5	196.8	79.7
2213	Cotton textile mfg	1 238	42.0	205.8	72.4	166.2	58.5
2214	Wool textile mfg	1 213	35.6	129.2	56.9	106.5	46.9
2215	Textile finishing	656	27.4	88.8	43.8	135.4	66.8
	Total	5 368	189.1	850.6	354.2	158.5	66.0
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np not available for publication but included in totals where applicable, unless (c) Excludes the drawings of working proprietors. otherwise indicated

⁽a) See paragraph 6 of the Explanatory Notes.

Includes working proprietors.

⁽d) Turnover divided by the number of persons employed at the end of June.

⁽e) Industry value added divided by the number of persons employed at the end of June.



		Employment at end of	Wages and		Industry value	Turnover per person employed	Industry value added per person employed
INDUSTRY	CLASS	June (b)	salaries(c)	Turnover	added	(d)	(e)
ANZSIC code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
• • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
	TEXTILE, CLOTHING, FOOTWEAR AND LEATHER MFG	cont.					
222	Textile product mfg						
2221	Made-up textile product mfg	2 568	64.6	284.6	92.8	110.8	36.1
2222 2223	Textile floor covering mfg Rope, cordage and twine mfg	2 337 387	85.6 16.8	569.8 73.8	187.6 28.9	243.8 190.8	80.3 74.6
2223	Textile product mfg n.e.c.	1 344	42.7	195.2	66.1	145.3	49.2
2220	Total	6 636	209.7	1 123.4	375.4	169.3	56.6
223	Knitting mills						
2231	Hosiery mfg	1 614	np	np	np	np	np
2232	Cardigan and pullover mfg	1 224	np	np	np	np	np
2239	Knitting mill product mfg n.e.c.	2 084	88.9	396.4	111.0	190.2	53.2
	Total	4 922	167.1	669.9	221.7	136.1	45.0
224	Clothing mfg						
2241	Men's and boys' wear mfg	3 320	88.9	308.1	120.7	92.8	36.4
2242	Women's and girls' wear mfg	3 380	86.8	354.5	115.5	104.9	34.2
2243 2249	Sleepwear, underwear and infant clothing mfg Clothing mfg n.e.c.	1 292 3 835	35.0 71.7	169.5 323.5	72.1 133.4	131.2 84.4	55.8 34.8
2245	Total	11 827	282.3	1 155.6	441.8	97.7	37.4
225	Footwear mfg	2 695	72.8	298.9	101.0	110.9	37.5
226	Leather and leather product mfg						
2261	Leather tanning and fur dressing	1 165	43.7	323.1	90.1	277.4	77.3
2262	Leather and leather substitute product mfg	152	3.4	20.4	6.0	133.8	39.7
	Total	1 317	47.1	343.5	96.1	260.8	73.0
22	Total textile, clothing, footwear and leather mfg	32 764	968.1	4 441.9	1 590.1	135.6	48.5
	WOOD AND PAPER PRODUCT MFG						
231 2311	Log sawmilling and timber dressing	nn	nn	nn	nn	nn	nn
2311	Log sawmilling Wood chipping	np np	np np	np np	np np	np np	np np
2313	Timber resawing and dressing	1 415	49.6	284.9	105.5	201.3	74.6
	Total	2 596	84.6	457.1	175.4	176.1	67.5
232	Other wood product mfg						
2321	Plywood and veneer mfg	256	11.4	64.3	13.5	250.9	52.9
2322	Fabricated wood mfg	544	18.3	171.8	50.7	315.9	93.1
2323	Wooden structural component mfg	5 556	163.7	831.3	252.6	149.6	45.5
2329	Wood product mfg n.e.c.	2 097	53.4	249.1	82.5	118.8	39.3
	Total	8 453	246.8	1 316.5	399.3	155.7	47.2
233	Paper and paper product mfg						
2331	Pulp, paper and paperboard mfg	1 343	96.9	698.5	222.2	520.2	165.5
2332	Solid paperboard container mfg	1 024	42.5	243.5	88.1	237.7	86.0
2333 2334	Corrugated paperboard container mfg Paper bag and sack mfg	1 865 553	np	np np	np np	np	np nn
2334	Paper product mfg n.e.c.	1 438	np 63.3	425.7	108.3	np 296.1	np 75.3
2000	Total	6 223	339.6	2 103.2	657.3	338.0	105.6
23	Total wood and paper product mfg	17 272	670.9	3 876.8	1 232.0	224.5	71.3
	.ca. nood and paper product mig	1, 2,2	510.5	0 07 0.0	1 202.0	224.0	, 1.0

np not available for publication but included in totals where applicable, unless otherwise indicated

a) See paragraph 6 of the Explanatory Notes.

⁽b) Includes working proprietors.

⁽c) Excludes the drawings of working proprietors.

⁽d) Turnover divided by the number of persons employed at the end of June.

⁽e) Industry value added divided by the number of persons employed at the end of June.



INDUSTRY	CLASS	Employment at end of June (b)	Wages and salaries(c)	Turnover	Industry value added	Turnover per person employed (d)	Industry value added per person employed (e)
ANZSIC		222 (2)				(=)	(=)
code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
• • • • • • •		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • •
	PRINTING, PUBLISHING AND RECORDED MEDIA						
241	Printing and services to printing						
2411	Paper stationery mfg	3 334	124.0	622.7	233.8	186.7	70.1
2412	Printing Soniage to printing	13 288	535.1 83.6	2 356.6 265.9	841.1	177.3	63.3
2413	Services to printing Total	2 569 19 191	742.7	3 245.2	118.5 1 193.3	103.5 169.1	46.1 62.2
242	Publishing						
2421	Newspaper printing or publishing	6 976	308.7	1 366.3	708.6	195.9	101.6
2422	Other periodical publishing	745	*31.1	103.4	41.8	138.9	56.2
2423	Book and other publishing	2 092	80.6	531.2	148.4	254.0	70.9
	Total	9 812	420.4	2 001.0	898.7	203.9	91.6
243	Recorded media manufacturing and publishing	916	28.6	142.4	55.5	155.5	60.6
24	Total printing, publishing and recorded media	29 919	1 191.7	5 388.6	2 147.5	180.1	71.8
	PETROLEUM, COAL, CHEMICAL AND ASSOCIATED PRODUCT MFG						
251	Petroleum refining	995	68.9	1 918.4	454.7	1 928.4	457.1
252	Petroleum and coal product mfg n.e.c.	259	12.9	78.0	26.1	300.9	100.6
253	Basic chemical mfg						
2531	Fertiliser mfg	468	22.6	340.4	141.8	727.9	303.2
2532	Industrial gas mfg	np	np	np	np	np	np
2533	Synthetic resin mfg	2 298	157.2	1 311.7	257.9	570.9	112.2
2534	Organic industrial chemical mfg n.e.c.	826	53.3	478.7	104.7	579.4	126.7
2535	Inorganic industrial chemical mfg n.e.c. Total	np <i>4 7</i> 15	np 293. <i>4</i>	np 2 554.0	np 658.6	np 541.6	np 139.7
254		10	200.1	2 000	000.0	0 /2.0	10011
254 2541	Other chemical product mfg Explosive mfg	np	np	np	np	np	np
2542	Paint mfg	2 201	99.0	627.9	204.5	285.3	92.9
2543	Medicinal and pharmaceutical product mfg	4 599	269.7	1 976.2	643.1	429.7	139.8
2544	Pesticide mfg	471	24.3	478.5	71.8	1 016.1	152.4
2545	Soap and other detergent mfg	977	37.3	259.8	70.7	265.9	72.3
2546	Cosmetic and toiletry preparation mfg	933	36.9	235.8	56.5	252.8	60.5
2547	Ink mfg	np	np	np	np	np	np
2549	Chemical product mfg n.e.c.	1 477	67.3	509.5	126.0	345.0	85.3
	Total	11 398	566.8	4 312.1	1 231.1	378.3	108.0
255	Rubber product mfg						
2551	Rubber tyre mfg	2 095	np	np	np	np	np
2559	Rubber product mfg n.e.c.	1 954	np	np	np	np	np
	Total	4 048	188.5	752.3	334.4	185.8	82.6
256	Plastic product mfg						
2561	Plastic blow moulded product mfg	1 044	42.4	214.3	73.0	205.3	69.9
2562	Plastic extruded product mfg	864	37.1	210.7	60.1	244.0	69.6
2563 2564	Plastic bag and film mfg	3 278	155.5	827.0 *252.1	281.8 *127.7	252.3 177.0	86.0
2564 2565	Plastic product rigid fibre reinforced mfg	1 990 757	61.1 28.1	*352.1 164.2	^127.7 62.3	177.0 217.0	64.2 82.3
2565 2566	Plastic foam product mfg Plastic injection moulded product mfg	7 641	282.7	1 353.1	62.3 469.8	177.1	82.3 61.5
2000	Total	15 573	607.0	3 121.5	469.8 1 074.7	200.4	69.0
25							
25	Total petroleum, coal, chemical and associated product mfg	36 989	1 737.4	12 736.4	3 779.5	344.3	102.2

^{*} estimate has a relative standard error of between 25% and 50% and should be used with caution (c) Excludes the drawings of working proprietors.

Turnover divided by the number of persons employed at the end of June.

otherwise indicated

⁽a) See paragraph 6 of the Explanatory Notes.

⁽e) Industry value added divided by the number of persons employed at the end of June.



MD4675V		Employment at end of	Wages and	T	Industry value	Turnover per person employed	Industry value added per person employed
INDUSTRY	CLASS	June (b)	salaries(c)	Turnover	added	(d)	(e)
ANZSIC code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
• • • • • • •		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
	NON-METALLIC MINERAL PRODUCT MANUFACTURING						
261	Glass and glass product mfg	1 544	84.1	365.0	129.3	236.3	83.7
262	Ceramic mfg						
2621	Clay brick mfg	787	37.7	222.0	105.8	282.2	134.5
2622	Ceramic product mfg	168	8.4	34.5	15.3	205.4	91.3
2623	Ceramic tile and pipe mfg	584	23.6	74.2	38.6	127.1	66.1
2629	Ceramic product mfg n.e.c. Total	733 2 271	24.8 94.5	98.5 429.2	38.8 198.5	134.5 189.0	53.0 87.4
	Total	2211	94.5	429.2	196.5	109.0	01.4
263	Cement, lime, plaster and concrete product mfg						
2631	Cement and lime mfg	293	17.1	227.6	76.0	775.8	258.9
2632	Plaster product mfg	538	22.8	226.5	110.7	420.9	205.6
2633	Concrete slurry mfg	1 111 363	45.8 20.4	574.6 92.0	99.3 36.4	517.0 253.2	89.3
2634 2635	Concrete pipe and box culvert mfg Concrete product mfg n.e.c.	1 700	60.2	92.0 363.9	36.4 144.4	253.2 214.1	100.1 85.0
2000	Total	4 006	166.2	1 484.7	466.7	370.6	116.5
264	Non-metallic mineral product mfg n.e.c.	1 199	51.5	271.5	91.6	226.5	76.3
26	Total non-metallic mineral product mfg	9 020	396.3	2 550.4	886.1	282.7	98.2
	METAL PRODUCT MFG						
071							
271 2711	Iron and steel mfg Basic iron and steel mfg	3 102	181.1	2 096.1	476.8	675.8	153.7
2711	Iron and steel casting and forging	1 931	69.5	226.1	85.4	117.1	44.2
2713	Steel pipe and tube mfg	839	40.1	232.5	81.0	277.0	96.5
	Total	5 872	290.7	2 554.7	643.2	435.0	109.5
272	Basic non-ferrous metal mfg						
2721 2722	Alumina production	1 327	93.2	 1 145.4	226.0	863.2	 170.3
2722	Aluminium smelting Copper, silver, lead and zinc smelting, refining	93	3.8	1 145.4 42.8	5.9	462.8	63.5
2729	Basic non-ferrous metal mfg n.e.c.	52	1.2	15.7	-1.0	301.2	-18.5
	Total	1 472	98.2	1 204.0	230.9	818.1	156.9
272	Non formula basis motel product mfg						
273 2731	Non-ferrous basic metal product mfg Aluminium rolling, drawing, extruding	730	46.2	424.4	74.3	581.3	101.8
2732	Non-ferrous metal rolling, drawing,	750	40.2	727.7	14.5	301.5	101.0
	extruding n.e.c.	np	np	np	np	np	np
2733	Non-ferrous metal casting	np	np	np	np	np	np
	Total	1 791	85.6	595.0	135.4	332.1	75.6
274	Structural metal product mfg						
2741	Structural steel fabricating	3 247	132.5	736.5	260.7	226.8	80.3
2742	Architectural aluminium product mfg	3 365	120.1	604.3	182.9	179.6	54.3
2749	Structural metal product mfg n.e.c.	1 707	48.9	206.6	77.0	121.1	45.1
	Total	8 319	301.5	1 547.4	520.6	186.0	62.6
275	Sheet metal product mfg						
2751	Metal container mfg	1 339	63.5	541.9	127.2	404.7	95.0
2759	Sheet metal product mfg n.e.c.	5 177	187.2	907.8	268.8	175.3	51.9
	Total	6 516	250.7	1 449.6	396.0	222.5	60.8
• • • • • • •							

nil or rounded to zero (including null cells)

not available for publication but included in totals where applicable, unless otherwise indicated

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Includes working proprietors.

⁽c) Excludes the drawings of working proprietors.

⁽d) Turnover divided by the number of persons employed at the end of June.

⁽e) Industry value added divided by the number of persons employed at the end of



INDUSTRY	CLASS	Employment at end of June (b)	Wages and salaries(c)	Tumover	Industry value added	Turnover per person employed (d)	Industry value added per person employed (e)
ANZSIC		, ,	.,				,
code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
• • • • • • • •		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • •
	METAL PRODUCT MFG cont.						
276	Fabricated metal product mfg						
2761	Hand tool and general hardware mfg	749	22.8	77.2	33.1	103.0	44.2
2762	Spring and wire product mfg	1 938	78.6	339.8	106.9	175.4	55.2
2763	Nut, bolt, screw and rivet mfg	1 138	53.2	212.2	89.1	186.6	78.4
2764	Metal coating and finishing	1 913	61.9	207.9	89.6	108.6	46.9
2765	Non-ferrous pipe fitting mfg	960	42.2	149.9	62.3	156.1	64.9
2769	Fabricated metal product mfg n.e.c.	6 260	210.1	817.0	330.5	130.5	52.8
	Total	12 958	468.8	1 804.0	711.6	139.2	54.9
27	Total metal product mfg	36 928	1 495.4	9 154.6	2 637.7	247.9	71.4
	MACHINERY AND EQUIPMENT MFG						
281	Motor vehicle and part mfg						
2811	Motor vehicle mfg	8 585	np	np	np	np	np
2812	Motor vehicle body mfg	4 142	np	np	np	np	np
2813	Automotive electrical and instrument mfg	3 648	175.2	974.5	258.2	267.1	70.8
2819	Automotive component mfg n.e.c.	11 177	440.7	1 940.8	697.2	173.6	62.4
	Total	27 551	1 121.9	9 928.9	2 291.6	360.4	83.2
282	Other transport equipment mfg						
2821	Shipbuilding	1 783	np	np	np	np	np
2822	Boatbuilding	732	18.3	76.6	26.9	104.6	36.7
2823	Railway equipment mfg	859	np	np	np	np	np
2824	Aircraft mfg	4 541	280.1	581.0	238.8	127.9	52.6
2829	Transport equipment mfg n.e.c.	236	7.4	28.4	11.3	120.2	47.9
	Total	8 152	488.8	1 350.2	524.3	165.6	64.3
283	Photographic and scientific equipment mfg						
2831	Photographic and optical good mfg	903	47.6	583.7	203.6	646.2	225.5
2832	Medical and surgical equipment mfg	1 171	36.2	125.7	51.3	107.3	43.8
2839	Professional and scientific equipment mfg n.e.c.	1 531	63.4	264.7	113.7	172.9	74.3
2000	Total	3 605	147.2	974.1	368.7	270.2	102.2
284	Electronic equipment mfg						
2841	Computer and business machine mfg	971	50.0	585.6	86.5	603.2	89.1
2842	Telecommunication, broadcasting and						
	transceiving equipment mfg	2 203	114.1	840.4	213.5	381.4	96.9
2849	Electronic equipment mfg n.e.c.	1 807	74.2	302.5	112.9	167.3	62.5
	Total	4 982	238.3	1 728.5	413.0	347.0	82.9
285	Electrical equipment and appliance mfg						
2851	Household appliance mfg	1 845	72.0	436.3	129.8	236.5	70.3
2852	Electric cable and wire mfg	1 521	76.1	442.9	136.2	291.2	89.5
2853	Battery mfg	79	1.4	4.6	2.5	58.3	31.2
2854	Electric light and sign mfg	1 182	33.6	115.5	42.8	97.7	36.2
2859	Electrical equipment mfg n.e.c.	3 202	130.3	623.4	201.0	194.7	62.8
	Total	7 830	313.4	1 622.8	512.1	207.3	65.4

np not available for publication but included in totals where applicable, unless otherwise indicated

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Includes working proprietors.

⁽c) Excludes the drawings of working proprietors.

⁽d) Turnover divided by the number of persons employed at the end of June.

⁽e) Industry value added divided by the number of persons employed at the end of June.



INDUSTRY ANZSIC	CLASS	Employment at end of June (b)	Wages and salaries(c)	Turnover	Industry value added	Turnover per person employed (d)	Industry value added per person employed (e)
code	Description	no.	\$m	\$m	\$m	\$'000	\$'000
		• • • • • • • • •		• • • • • • • • •	• • • • • • • • •		
	MACHINERY AND EQUIPMENT MFG cont.						
286	Industrial machinery and equipment mfg						
2861	Agricultural machinery mfg	1 453	47.6	195.5	71.0	134.5	48.9
2862	Mining and construction machinery mfg	602	23.8	127.1	45.8	211.2	76.1
2863	Food processing machinery mfg	1 008	43.4	171.5	67.6	170.1	67.1
2864	Machine tool and part mfg	3 036	115.2	370.3	157.9	121.9	52.0
2865	Lifting and material handling equipment mfg	2 180	96.9	368.2	140.5	168.9	64.4
2866 2867	Pump and compressor mfg Commercial space heating and cooling equipment	1 717	67.4	313.7	109.4	182.7	63.7
2801	mfg	505	24.1	107.0	32.0	211.9	63.3
2869	Industrial machinery and equipment mfg n.e.c.	4 982	159.8	701.0	230.5	140.7	46.3
2005	Total	15 483	578.3	2 354.2	854.6	152.1	55.2
	, otal	10 .00	0.0.0	2 002	30	102.1	00.2
28	Total machinery and equipment mfg	67 602	2 887.9	17 958.7	4 964.2	265.7	73.4
	OTHER MANUFACTURING						
291	Prefabricated building mfg						
2911	Prefabricated metal building mfg	306	8.4	61.3	19.0	200.4	62.2
2919	Prefabricated building mfg n.e.c.	159	3.8	26.3	7.0	165.2	43.9
	Total	465	12.2	87.6	26.0	188.3	55.9
292	Furniture mfg						
292 2921	Wooden furniture and upholstered seat mfg	6 814	186.4	779.6	280.9	114.4	41.2
2922	Sheet metal furniture mfg	1 052	36.0	141.4	50.8	134.4	48.3
2923	Mattress mfg (except rubber)	898	25.5	173.4	53.9	193.1	60.1
2929	Furniture mfg n.e.c.	2 366	80.4	390.0	123.0	164.9	52.0
	Total	11 129	328.2	1 484.4	508.7	133.4	45.7
294	Miscellaneous mfg						
29 4 2941	Jewellery and silverware mfg	504	17.1	150.9	24.5	299.6	48.7
2942	Toy and sporting good mfg	592	17.3	92.0	26.3	155.4	44.5
2949	Manufacturing n.e.c.	2 058	59.7	339.0	86.9	164.7	42.2
_0.0	Total	3 154	94.1	581.9	137.8	184.5	43.7
29	Total other manufacturing	14 748	434.5	2 153.8	672.4	146.0	45.6
04.00	TOTAL MANUFACTURING	000.050	44.070.0	74.044.6	00.450.0	054.4	75.0
21–29	TOTAL MANUFACTURING	292 050	11 679.3	74 311.9	22 158.8	254.4	75.9

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Includes working proprietors.

⁽c) Excludes the drawings of working proprietors.

⁽d) Turnover divided by the number of persons employed at the end of June.

⁽e) Industry value added divided by the number of persons employed at the end of June.



MANUFACTURING ESTABLISHMENTS(a), Employment Size(b)

	Employment at end of June(c)		Wages and salaries(d)(e)		Tumover(e)		Industry value	e added(e) .
Employment size group	no.	%	\$m	%	\$m	%	\$m	%
• • • • • • • • • • • • • • • • • • • •	· · · · · · · · · · · · · · · · · · ·						• • • • • • • • • • • • • • •	• • • • • •
	F	OOD, BEVE	RAGE AND TOE	BACCO MAN	IUFACTURIN	l G		
0–4 persons	978	2.1	16.8	0.9	107.8	0.7	34.1	0.8
5–9 persons	1 495	3.2	27.1	1.4	166.1	1.0	44.2	1.0
10–19 persons	2 610	5.6	64.5	3.4	665.4	4.2	132.3	3.1
20–49 persons	6 118	13.1	187.0	10.0	1 383.0	8.6	332.0	7.7
50–99 persons	5 320	11.4	197.9	10.5	1 847.4	11.5	428.2	10.0
Total less than 100 persons	16 520	35.3	493.3	26.3	4 169.7	26.1	970.8	22.6
100-199 persons	7 610	16.3	306.6	16.3	2 652.0	16.6	687.0	16.0
200-499 persons	12 003	25.6	542.5	28.9	5 396.5	33.7	1 548.2	36.1
500–999 persons	np	np	np	np	np	np	np	np
1 000 or more persons	np	np	np	np	np	np	np	np
Total 100 or more persons	30 287	64.7	1 383.2	73.7	11 834.4	73.9	3 321.8	77.4
Total	46 807	100.0	1 876.5	100.0	16 004.1	100.0	4 292.6	100.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •		• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • •			• • • • • •
	TEXTILE	, CLOTHING	G, FOOTWEAR A	ND LEATHI	ER MANUFA	CTURINO	3	
0–4 persons	3 225	9.8	55.9	5.8	313.7	7.1	107.7	6.8
5–9 persons	3 014	9.2	55.9	5.8	233.0	5.3	88.1	5.6
10–19 persons	3 330	10.2	86.5	9.0	348.7	7.9	129.2	8.2
20–49 persons	5 482	16.7	150.1	15.7	654.8	14.9	218.2	13.8
50–99 persons	4 625	14.1	145.6	15.2	649.7	14.7	242.8	15.4
Total less than 100 persons	19 676	60.1	494.1	51.5	2 199.7	49.9	786.1	49.8
100–199 persons	5 442	16.6	188.5	19.7	924.7	21.0	323.9	20.5
200-499 persons	5 474	16.7	182.3	19.0	866.9	19.7	329.2	20.8
500–999 persons	2 172	6.6	94.0	9.8	414.3	9.4	139.6	8.8
1 000 or more persons	_	_	_	_	_	_	_	_
Total 100 or more persons	13 088	39.9	464.9	48.5	2 205.9	50.1	792.7	50.2
Total	32 764	100.0	958.9	100.0	4 405.7	100.0	1 578.8	100.0
		WOOD ANI	D PAPER PROD	UCT MANU	FACTURING			
0-4 persons	2 305	13.3	50.7	7.7	204.8	5.4	58.8	4.8
5–9 persons	2 054	11.9	49.6	7.5	262.2	6.9	94.8	7.7
10-19 persons	2 295	13.3	72.0	10.9	370.2	9.7	107.2	8.8
20-49 persons	2 341	13.6	69.2	10.5	336.1	8.8	124.1	10.1
50–99 persons	2 201	12.7	78.0	11.8	500.9	13.1	164.4	13.4
Total less than 100 persons	11 197	64.8	319.5	48.4	1 674.2	43.9	549.2	44.9
100-199 persons	2 352	13.6	121.6	18.4	702.1	18.4	254.1	20.8
200-499 persons	np	np	np	np	np	np	np	np
500–999 persons	np	np	np	np	np	np	np	np
1 000 or more persons	_	_	_	_	_	_	_	_
Total 100 or more persons	6 076	35.2	341.0	51.6	2 138.6	56.1	674.5	55.1
•								
Total	17 272	100.0	660.5	100.0	3 812.9	100.0	1 223.7	100.0

np not available for publication but included in totals where applicable, unless otherwise indicated

nil or rounded to zero (including null cells)

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Data in this table reflect the size of individual manufacturing establishments. These data do not necessarily reflect the size of the business which owns and operates the establishment. For a further example (relating to unincorporated

joint ventures) of why caution should be used in interpreting these data, see paragraph 23 of the Explanatory Notes.

⁽c) Includes working proprietors.

⁽d) Excludes the drawings of working proprietors.

⁽e) Figures may differ slightly from those presented in other tables, because they exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000. See paragraph 22 of the Explanatory Notes.



MANUFACTURING ESTABLISHMENTS(a), Employment Size(b) continued

		Employment at end of June(c) Wages and salaries(d)(e)		laries(d)(e)	Turnover(e)		Industry value	e added(e) .
Employment size group	no.	%	\$m	%	\$m	%	\$m	%
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	PRINTING	, PUBLISHING A	AND RECOR	DED MEDIA	· · · · · · · · · · · · · · · · · · ·	• • • • • • • • • • • • • •	• • • • • •
0-4 persons	2 620	8.8	67.0	5.6	229.4	4.3	77.6	3.6
5–9 persons	2 427	8.1	63.2	5.3	271.3	5.0	93.0	4.3
10–19 persons	3 328	11.1	111.2	9.4	375.8	7.0	120.0	5.6
20–49 persons	3 931	13.1	144.4	12.2	596.5	11.1	233.4	10.9
50–99 persons	3 375	11.3	139.0	11.7	712.5	13.3	259.8	12.1
Total less than 100 persons	15 682	52.4	524.8	44.3	2 185.5	40.7	783.8	36.6
100–199 persons	4 828	16.1	213.8	18.0	1 077.1	20.0	444.2	20.8
200-499 persons	4 766	15.9	213.4	18.0	810.3	15.1	334.3	15.6
500–999 persons	np	np	np	np	np	np	np	np
1 000 or more persons	np	np	np	np	np	np	np	np
Total 100 or more persons	14 238	47.6	660.8	55.7	3 187.6	59.3	1 355.8	63.4
Total	29 919	100.0	1 185.6	100.0	5 373.1	100.0	2 139.6	100.0
• • • • • • • • • • • • • • • • • • • •							• • • • • • • • • • • • • • • •	
PETR	OLEUM,	COAL, CHE	MICAL AND ASS	OCIATED F	PRODUCT M	ANUFAC	TURING	
0-4 persons	899	2.4	20.4	1.2	147.9	1.2	42.3	1.1
5–9 persons	1 323	3.6	38.6	2.3	288.0	2.3	88.2	2.3
10–19 persons	2 806	7.6	93.0	5.5	641.0	5.1	209.0	5.5
20–49 persons	5 791	15.7	224.7	13.2	1 691.1	13.4	485.4	12.8
50–99 persons	6 565	17.7	296.8	17.4	1 904.3	15.1	605.2	16.0
Total less than 100 persons	17 383	47.0	673.5	39.5	4 672.3	37.1	1 430.0	37.8
100–199 persons	7 621	20.6	361.6	21.2	2 193.0	17.4	680.0	18.0
200-499 persons	8 929	24.1	469.0	27.5	4 435.7	35.2	1 272.1	33.7
500–999 persons	3 057	8.3	202.1	11.8	1 292.6	10.3	396.0	10.5
1 000 or more persons	_	_	_	_	_	_	_	_
Total 100 or more persons	19 606	53.0	1 032.7	60.5	7 921.2	62.9	2 348.1	62.2
Total	36 989	100.0	1 706.2	100.0	12 593.5	100.0	3 778.1	100.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •						• • • • • • • • • • • • • • •	• • • • • • •
	N	ON-WEIALL	IC MINERAL PR	ODUCI MA	NUFACIURI	NG		
0–4 persons	794	8.8	11.5	2.9	47.0	1.9	16.8	1.9
5–9 persons	345	3.8	13.6	3.5	93.1	3.7	25.7	2.9
10–19 persons	536	5.9	15.2	3.9	67.6	2.7	23.3	2.6
20–49 persons	1 486	16.5	59.5	15.1	452.5	17.8	161.3	18.3
50–99 persons	2 063	22.9	95.6	24.3	659.2	26.0	217.9	24.7
Total less than 100 persons	5 223	57.9	195.5	49.7	1 319.4	51.9	445.1	50.5
100-199 persons	1 846	20.5	98.1	25.0	735.9	29.0	258.7	29.3
200-499 persons	1 951	21.6	99.6	25.3	484.9	19.1	178.0	20.2
500–999 persons	_	_	_	_	_	_	_	_
1 000 or more persons	_	_	_	_	_	_	_	_
Total 100 or more persons	3 797	42.1	197.7	50.3	1 220.8	48.1	436.7	49.5
Total	9 020	100.0	393.2	100.0	2 540.2	100.0	881.8	100.0

np not available for publication but included in totals where applicable, unless otherwise indicated

nil or rounded to zero (including null cells)

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Data in this table reflect the size of individual manufacturing establishments. These data do not necessarily reflect the size of the business which owns and operates the establishment. For a further example (relating to unincorporated

joint ventures) of why caution should be used in interpreting these data, see paragraph 23 of the Explanatory Notes.

⁽c) Includes working proprietors.

⁽d) Excludes the drawings of working proprietors.

⁽e) Figures may differ slightly from those presented in other tables, because they exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000. See paragraph 22 of the Explanatory Notes.



MANUFACTURING ESTABLISHMENTS(a), Employment Size(b) continued

	Employment at end of June(c)		Wages and salaries(d)(e)		Tumover(e)	Tumover(e)		lue added(e) .
Employment size group	no.	%	\$m	%	\$m	%	\$m	%
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •			• • • • • • • • •		• • • • • •	• • • • • • • • • • • • •	• • • • • • •
		N	METAL PRODUCT	MANUFACT	URING			
0–4 persons	2 777	7.5	70.1	4.7	981.5	10.8	694.3	
5–9 persons	4 295	11.6	120.3	8.1	500.0	5.5	191.3	
10–19 persons	4 698	12.7	141.7	9.6	560.6	6.2	210.8	
20–49 persons	5 740	15.5	206.0	13.9	1 013.5	11.1	309.1	
50–99 persons	5 402	14.6	246.4	16.6	1 328.4	14.6	370.3	
Total less than 100 persons	22 913	62.0	784.6	53.0	4 384.1	48.2	1 775.7	
100-199 persons	4 967	13.5	220.4	14.9	1 333.6	14.6	395.2	
200-499 persons	np	np	np	np	np	np	np	
500–999 persons	np	np	np	np	np	np	np	
1 000 or more persons	np	np	np	np	np	np	np	
Total 100 or more persons	14 015	38.0	696.4	47.0	4 718.8	51.8	849.0	
Total	36 928	100.0	1 480.9	100.0	9 103.0	100.0	2 624.6	100.0
• • • • • • • • • • • • • • • • • • • •								
		MACHIN	NERY AND EQUIP	MENT MAN	UFACTURING	à		
0–4 persons	3 607	5.3	88.1	3.1	291.1	1.6	116.0	2.3
5–9 persons	4 380	6.5	128.2	4.5	581.0	3.2	236.4	4.7
10–19 persons	5 269	7.8	166.5	5.8	715.1	4.0	258.5	5.2
20-49 persons	8 235	12.2	294.2	10.3	1 361.7	7.6	456.9	9.2
50-99 persons	8 554	12.7	406.5	14.2	1 742.9	9.7	646.0	12.9
Total less than 100 persons	30 046	44.4	1 083.5	37.8	4 691.9	26.2	1 713.7	34.3
100-199 persons	8 754	12.9	390.1	13.6	1 911.6	10.7	585.7	11.7
200-499 persons	9 495	14.0	437.9	15.3	2 755.9	15.4	806.8	16.2
500-999 persons	4 460	6.6	210.7	7.3	1 317.7	7.4	358.1	7.2
1 000 or more persons	14 847	22.0	746.2	26.0	7 207.1	40.3	1 526.7	30.6
Total 100 or more persons	37 557	55.6	1 784.9	62.2	13 192.3	73.8	3 277.3	65.7
Total	67 602	100.0	2 868.4	100.0	17 884.2	100.0	4 991.0	100.0
			OTHER MANU	JFACTURIN	G			
0-4 persons	2 071	14.0	33.1	7.6	201.3	9.4	64.1	9.6
5–9 persons	1 765	12.0	41.6	9.6	184.4	8.6	65.8	9.8
10-19 persons	2 739	18.6	80.4	18.6	338.9	15.8	120.4	18.0
20-49 persons	3 540	24.0	110.4	25.5	609.9	28.5	170.7	25.5
50-99 persons	2 140	14.5	71.5	16.5	357.3	16.7	111.3	16.6
Total less than 100 persons	12 254	83.1	337.1	77.9	1 691.8	79.0	532.3	79.4
100-199 persons	1 020	6.9	35.8	8.3	226.2	10.6	50.2	7.5
200–499 persons	1 474	10.0	60.1	13.9	224.5	10.5	88.1	13.1
500–999 persons	_	_	_	_	_	_	_	_
1 000 or more persons	_	_	_	_	_	_	_	_
Total 100 or more persons	2 493	16.9	95.8	22.1	450.7	21.0	138.3	20.6
•								
Total	14 748	100.0	432.9	100.0	2 142.5	100.0	670.6	100.0

^{..} not applicable

np not available for publication but included in totals where applicable, unless otherwise indicated

nil or rounded to zero (including null cells)

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) Data in this table reflect the size of individual manufacturing establishments. These data do not necessarily reflect the size of the business which owns and operates the establishment. For a further example (relating to unincorporated

joint ventures) of why caution should be used in interpreting these data, see paragraph 23 of the Explanatory Notes.

⁽c) Includes working proprietors.

⁽d) Excludes the drawings of working proprietors.

⁽e) Figures may differ slightly from those presented in other tables, because they exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000. See paragraph 22 of the Explanatory Notes.



MANUFACTURING ESTABLISHMENTS(a), Employment Size(b) continued

	Employment at end of Jui		Wages and	salaries(d)(e)	Turnover(e)		Industry valu	e added(e) .
Employment size group	no.	%	\$m	%	\$m	%	\$m	%
• • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • •		• • • • • • • • •		• • • • • •	• • • • • • • • • • • • • •	• • • • • • •
			TOTAL MAN	UFACTURIN	IG			
0-4 persons	19 275	6.6	413.5	3.6	2 524.5	3.4	1 211.7	5.5
5–9 persons	21 098	7.2	538.3	4.7	2 579.1	3.5	927.4	4.2
10–19 persons	27 612	9.5	830.9	7.2	4 083.2	5.5	1 310.7	5.9
20–49 persons	42 665	14.6	1 445.7	12.5	8 099.2	11.0	2 491.0	11.2
50-99 persons	40 245	13.8	1 677.3	14.5	9 702.7	13.1	3 045.8	13.7
Total less than 100 persons	150 894	51.7	4 905.7	42.4	26 988.7	36.5	8 986.6	40.5
100-199 persons	44 439	15.2	1 936.5	16.7	11 756.1	15.9	3 678.9	16.6
200-499 persons	51 529	17.6	2 338.0	20.2	17 094.1	23.1	5 217.0	23.5
500-999 persons	24 597	8.4	1 292.6	11.2	8 025.7	10.9	1 834.7	8.3
1 000 or more persons	20 592	7.1	1 090.5	9.4	9 994.6	13.5	2 463.5	11.1
Total 100 or more persons	141 156	48.3	6 657.5	57.6	46 870.4	63.5	13 194.1	59.5
Total	292 050	100.0	11 563.2	100.0	73 859.2	100.0	22 180.7	100.0

⁽a) See paragraph 6 of the Explanatory Notes.

Data in this table reflect the size of individual manufacturing establishments. These data do not necessarily reflect the size of the business which owns and operates the establishment. For a further example (relating to unincorporated joint ventures) of why caution should be used in interpreting these data, see paragraph 23 of the Explanatory Notes.

⁽c) Includes working proprietors.

⁽d) Excludes the drawings of working proprietors.

⁽e) Figures may differ slightly from those presented in other tables, because they exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000. See paragraph 22 of the Explanatory Notes.



${\tt MANUFACTURING\ ESTABLISHMENTS(a),\ Exported\ Production(b)--Employment\ Size(c)}$

		Sales and transfers out of goods	Amount exported by this business	Exports as a proportion of sales and transfers out			
INDUST	RY SUBDIVISION	produced	or its agent	of goods produced			
ANZSIC code	Description	\$m	\$m	%			
0.40 PEROONO							
0.4	0-49 PERSON			40.0			
21 22	Food, beverage and tobacco mfg Textile, clothing, footwear and leather mfg	2 232.3 1 418.9	297.8 72.0	13.3 5.1			
23	Wood and paper product mfg	1 126.3	17.9	1.6			
24	Printing, publishing and recorded media	1 327.3	13.9	1.1			
25	Petroleum, coal, chemical and associated product mfg	2 647.3	141.0	5.3			
26	Non-metallic mineral product mfg	619.6	5.3	0.8			
27	Metal product mfg	2 816.4	774.8	27.5			
28	Machinery and equipment mfg	2 627.8	226.4	8.6			
29	Other manufacturing	1 277.6	40.2	3.1			
21–29	Total manufacturing	16 093.5	1 589.3	9.9			
• • • • • •		• • • • • • • • • • • • • •		• • • • • • • • • •			
	50-99 PERSO	NS					
21	Food, beverage and tobacco mfg	1 755.5	322.9	18.4			
22	Textile, clothing, footwear and leather mfg	600.0	88.8	14.8			
23	Wood and paper product mfg	485.2	12.5	2.6			
24	Printing, publishing and recorded media	680.8	41.0	6.0			
25	Petroleum, coal, chemical and associated product mfg	1 822.3	216.3	11.9			
26	Non-metallic mineral product mfg	638.0	14.0	2.2			
27	Metal product mfg	1 258.4	80.1	6.4			
28	Machinery and equipment mfg	1 521.5	230.0	15.1			
29	Other manufacturing	348.8	30.6	8.8			
21–29	Total manufacturing	9 110.4	1 036.1	11.4			
• • • • • •	100 OR MORE PE	RSONS	• • • • • • • • • • •	• • • • • • • • • •			
04			0.000.4	05.0			
21 22	Food, beverage and tobacco mfg	11 592.2 2 081.3	2 898.1 401.1	25.0			
22	Textile, clothing, footwear and leather mfg Wood and paper product mfg	2 081.3	54.4	19.3 2.6			
24	Printing, publishing and recorded media	1 971.0	90.4	4.6			
25	Petroleum, coal, chemical and associated product mfg	7 587.4	690.7	9.1			
26	Non-metallic mineral product mfg	1 149.3	34.1	3.0			
27	Metal product mfg	4 603.6	640.9	13.9			
28	Machinery and equipment mfg	12 537.6	2 918.9	23.3			
29	Other manufacturing	432.3	18.8	4.4			
21–29	Total manufacturing	44 042.6	7 747.4	17.6			
• • • • • •	_						
TOTAL							
21	Food, beverage and tobacco mfg	15 580.0	3 518.8	22.6			
22	Textile, clothing, footwear and leather mfg	4 100.3	561.9	13.7			
23	Wood and paper product mfg	3 699.4	84.8	2.3			
24	Printing, publishing and recorded media	3 979.0	145.4	3.7			
25	Petroleum, coal, chemical and associated product mfg	12 057.1	1 048.0	8.7			
26	Non-metallic mineral product mfg	2 406.8	53.4	2.2			
27	Metal product mfg	8 678.4	1 495.8	17.2			
28	Machinery and equipment mfg	16 687.0	3 375.2	20.2			
29	Other manufacturing	2 058.7	89.6	4.4			
21–29	Total manufacturing	69 246.6	10 372.8	15.0			

⁽a) See paragraph 6 of the Explanatory Notes.

should be used in interpreting these data, see paragraph 23 of the Explanatory Notes. Also, this table excludes those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000. See paragraph 22 of the Explanatory Notes.

⁽b) See paragraphs 24–26 of the Explanatory Notes.

⁽c) Data in this table reflect the size of individual manufacturing establishments. These data do not necessarily reflect the size of the business which owns and operates the establishment. For a further example (relating to unincorporated joint ventures) of why caution



		Employment at end of	Wages and		Industry value
INDUST	RY SUBDIVISION	June(c)	salaries(d)	Turnover	added
ANZSIC code	Description	%	%	%	%
	DO NOT EXPO	RT			
21	Food, beverage and tobacco mfg	45.9	39.2	34.1	35.1
22	Textile, clothing, footwear and leather mfg	59.2	51.0	45.7	49.5
23	Wood and paper product mfg	71.3	62.3	53.1	55.2
24	Printing, publishing and recorded media	81.4	77.9	73.3	76.2
25	Petroleum, coal, chemical and associated product mfg	38.3	34.1	39.2	42.4
26	Non-metallic mineral product mfg	63.6	60.6	66.2	61.8
27	Metal product mfg	60.5	53.3	46.2	51.2
28	Machinery and equipment mfg	38.3	36.8	19.9	26.9
29	Other manufacturing	72.1	69.4	64.3	71.7
21–29	Total manufacturing	53.5	47.8	39.5	44.8
	,				
EXP	ORTS UP TO AND INCLUDING 50% OF SALE	S OF GOOD	S THAT TH	HEY PROD	UCED
21	Food, beverage and tobacco mfg	40.8	45.1	46.2	47.7
22	Textile, clothing, footwear and leather mfg	35.4	41.8	43.6	41.9
23	Wood and paper product mfg	28.3	37.5	46.8	44.7
24	Printing, publishing and recorded media	17.3	19.6	24.3	21.4
25	Petroleum, coal, chemical and associated product mfg	56.9	61.6	55.6	52.3
26	Non-metallic mineral product mfg	35.5	38.4	33.2	37.4
27	Metal product mfg	35.8	40.4	42.1	43.4
28	Machinery and equipment mfg	51.1	49.9	66.3	57.5
29	Other manufacturing	26.0	29.2	33.8	27.6
21–29	Total manufacturing	39.9	44.0	49.6	46.0
EXPORTS OF MORE THAN 50% OF SALES OF GOODS THAT THEY PRODUCED					
21	Food, beverage and tobacco mfg	13.3	15.7	19.6	17.2
22	Textile, clothing, footwear and leather mfg	5.4	7.1	10.7	8.5
23	Wood and paper product mfg	0.4	0.1	0.1	0.1
24	Printing, publishing and recorded media	1.3	2.5	2.3	2.3
25	Petroleum, coal, chemical and associated product mfg	4.8	4.3	5.2	5.3
26	Non-metallic mineral product mfg	0.9	1.0	0.6	0.8
27	Metal product mfg	3.6	6.2	11.8	5.4
28	Machinery and equipment mfg	10.6	13.4	13.9	15.6
29	Other manufacturing	2.0	1.4	2.0	0.7
21–29	Total manufacturing	6.5	8.2	10.8	9.2

⁽a) See paragraph 6 of the Explanatory Notes.

⁽b) See paragraphs 24–26 of the Explanatory Notes.

⁽c) Includes working proprietors.

⁽d) Excludes the drawings of working proprietors.

EXPLANATORY NOTES

INTRODUCTION (1999-2000 COLLECTION)

- **1** The current series of these publications, *Manufacturing Industry*, *Australia*, 1999–2000 (Cat. no. 8221.0) and *Manufacturing Industry*, [State], 1999–2000 (Cat. nos 8221.1–8221.6), will be the last that present data for manufacturing establishments. Future manufacturing collections will no longer collect data from manufacturing establishments. Starting with the 2000–01 manufacturing collection, data will be sought from a sample of approximately 9,000 manufacturing businesses nationally. For further information, see the Appendix.
- **2** This publication presents final statistics for Victoria compiled from a survey of manufacturing establishments for 1999–2000, with some comparative statistics relating to preceding years. The emphasis of this publication is on the release of statistics for the main data items included in the survey.
- **3** Manufacturing, as specified in Division C of the Australian and New Zealand Standard Industrial Classification (ANZSIC), broadly relates to the physical or chemical transformation of materials or components into new products, whether the work is performed by power-driven machines or by hand.
- 4 The manufacturing collection is conducted on an annual basis. For the 1999–2000 collection, a sample of approximately 17,000 manufacturing establishments nationally were asked to provide data on employment, wages and salaries, turnover, purchases and whether their products were exported. Data on industry value added (IVA) are also available from this collection. In addition, a variety of sub-samples was selected to produce data on a range of other variables. The next manufacturing census will be conducted in respect of 2001–02. However, fundamental changes will be made to the annual manufacturing collection, starting with the 2000–01 survey. For further information, see the Appendix.
- 5 Estimates of IVA were compiled using data from the 17,000 sample population and a sub-sample of approximately 7,000 establishments which were asked to provide detailed structural and performance data. These 7,000 establishments were also asked to supply value of sales for commodities produced. The availability of this fine level commodity/activity data for these units has enabled better identification of inscope establishments as well as providing a basis for an objective industry code to be allocated to responding units. A sample of approximately 5,500 manufacturing management units was asked the detailed information required to derive operating profit before tax. Selected data from the annual manufacturing collection and data from other collections are included in the compendium publication *Manufacturing*, *Australia*, *2001* (Cat. no. 8225.0).

SCOPE AND COVERAGE

- **6** The business unit for which statistics are presented in this publication is the establishment. A manufacturing establishment is one predominantly engaged in manufacturing activities, but the data collected for it cover all activities of the establishment (including non-manufacturing activities). Conversely, there are some establishments predominantly engaged in non-manufacturing activities which also undertake limited manufacturing activities; these are excluded from the collection.
- A small number of manufacturing establishments engage, in a significant way, in a variety of activities which are normally carried out by different industries. For example, a predominantly manufacturing establishment may also undertake significant amounts of wholesaling. Similarly, a manufacturing establishment may produce significant volumes of a variety of goods which are normally produced in different manufacturing industries. In such cases, the

SCOPE AND COVERAGE continued

original establishment is 'split' into a separate establishment for each significant activity which belongs to a separate industry. For the 1999–2000 manufacturing collection, 'significant' was defined as turnover of \$7.3m or more.

- 8 The statistics in this publication exclude some very small manufacturers. Those excluded are manufacturers not employing staff at 30 June of the reference year (such as sole proprietorships or family partnerships) which had not registered as group employers (GE) with the Australian Taxation Office (ATO). Though a substantial number, these businesses would contribute only marginally to aggregate data were they to be included. In addition, the ABS attempts to obtain data for those businesses which ceased operation during the year, but it is not possible to obtain data for all of them.
- **9** For the definition of management units and establishments, the standard business units now in use, see the Glossary. However, fundamental changes will be made to the annual manufacturing collection, starting with the 2000–01 survey. For further information, see the Appendix.
- **10** For information on this subject, see Technical Note 1.
- collections, takes its frame from the ABS business register which is primarily based on registrations to the Australian Taxation Office's (ATO) Group Employer (GE) Scheme. Data in this issue continue to be adjusted to allow for lags in processing new businesses to the ABS business register, i.e. adjustments have been made to allow for new businesses which had commenced operations but for which details had not been processed to the ABS business register in time for inclusion in the annual manufacturing industry collection. Adjustments of this type will continue to be applied in future periods. The majority of businesses affected by these lags are small in size. The effect of these adjustments on 1999–2000 Victorian employment is an increase of 0.8% while the effect on turnover is an increase of 0.1%. All industry subdivisions were affected to a similar degree.
- **12** For some time now, the ABS has been using ATO information on GE registrations to add new businesses to the ABS business register. GE information is now also used to delete from the business register those businesses which had ceased trading or were no longer employing staff.
- **13** The process of using GE information to delete businesses from the ABS business register was introduced for the 1998–99 manufacturing survey. The result was that a large number of businesses were removed from the business register and, therefore, from the population for the 1998–99 manufacturing survey. Estimates for the previous three manufacturing surveys (covering 1995–96 to 1997–98 inclusive) were slightly adjusted in such a way as to phase in the impact over this time. For periods before 1995–96, the impact is estimated to have been negligible.
- 14 The same process for removing businesses from the ABS business register has occurred for the 1999–2000 collection and will continue to occur for future manufacturing collections. The impact of the ongoing process is expected to be negligible.

STANDARD UNITS

RELIABILITY OF ESTIMATES

DATA ADJUSTED

COMPARABILITY WITH PREVIOUS STATISTICS

15 Commencing with estimates for 1997–98, the definition of turnover has changed in line with new international standards for measuring economic variables. The composition of turnover estimates under the current standards is as follows:

Turnover (as previously defined)

plus Income from intellectual property royalties

equals Turnover (new standards)

- **16** Conceptually, some further differences exist between turnover on the old and current bases (particularly in relation to own account production of computer software, own account mineral exploration, and own account production of literary, entertainment or artistic originals). However, as these activities are relatively unimportant for manufacturing industries, no attempt has been made to measure them.
- **17** Commencing with estimates for 1997–98, under current international standards, contribution to gross domestic product (GDP) by manufacturing industries is being measured by the variable 'Industry value added' (IVA). Estimates for IVA measure the value added by an industry to the intermediate inputs used by that industry. Previously, the corresponding contribution to GDP was measured by the variable 'Industry gross product' (IGP). It should also be noted that IVA is not the same variable as 'Value added' which was published for manufacturing establishments until 1992–93.
- **18** Composition of IVA estimates and their relationship to IGP estimates are:

Turnover (new standards)

plus Closing inventoriesless Opening inventories

less Intermediate input expenses (see the operating expenses

entry in the Glossary)

equals IVA

IVA

plus Intellectual property royalty expenses less Intellectual property royalty income

less Computer software expenses not capitalised by the businessless Selected indirect taxes (for manufacturing industries, the

main types are fringe benefits tax, payroll tax, land rates and

land taxes)

equals IGP

- 19 Commencing with the 1994–95 manufacturing collection, multi-establishment management units have been 'collapsed' for reporting purposes into single establishment management units, unless they had significant activity in more than one industry and/or State or Territory. The effect of this process is that most manufacturing businesses which previously reported for more than one establishment were asked to combine operations by those establishments into a single reporting unit. The effect of this on manufacturing statistics as contained in this publication has been minimal.
- **20** For the 1995–96 collection only, provision expenses for employee entitlements were excluded from wages and salaries. For all other years, these provision expenses are included in wages and salaries.
- **21** Periodic collections of the Retail and Wholesale Divisions of ANZSIC, conducted for the 1998–99 reference year, identified a number of businesses which were predominately manufacturers. A small number of these cases were

COMPARABILITY WITH
PREVIOUS STATISTICS continued

determined to be significant in some manufacturing industries and were therefore added into the manufacturing collection for 1998–99. The effect of these additional units in published aggregates have been calculated as adding 0.4% to both employment and turnover estimates for Victoria for 1998–99. These businesses were included in the 1999–2000 manufacturing collection if they remained classified as manufacturers on the ABS business register.

EMPLOYMENT SIZE DATA

- 22 Summary of operations data at the industry subdivision level classified by the employment size of individual manufacturing establishments (see the Glossary for its definition) are presented in table 3. Similarly, exports of goods produced data at the industry subdivision level classified by the broad employment size of individual manufacturing establishments are presented in table 4. The statistics in these two tables relate only to those manufacturing establishments operating at 30 June 2000. As such, the figures presented represent a slightly different population from those presented in the other tables from the manufacturing collection. These other tables include data for those manufacturing establishments which operated at any time during 1999–2000.
- 23 The treatment of unincorporated joint ventures under the ABS's standard units definitions has an effect on the data when classified by employment size. This is because joint venture participants report details of turnover, but often have few or no employees or operating expenses. The labour for such operations is usually employed and paid for by the joint venture operator. Similarly, the operating expenses are usually reported by the joint venture operator. On the other hand, the operator does not report any details of turnover (unless it also happens to be a participant). If each of these joint venture operations were to be treated as a single business unit in the statistics, it is highly probable that the Metal product manufacturing industry would reflect a similar dominance pattern to the other manufacturing industries. In other words, in the statistics in tables 3 and 4, the participants in unincorporated joint ventures are recorded in the 0-4 persons employment size category, whereas the operators of the unincorporated joint ventures are recorded in larger employment size categories. This treatment affects the relative contribution of the various employment size categories for this industry.

EXPORTS BY
MANUFACTURERS

- **24** All establishments included in the manufacturing collection were asked whether they exported and, if so, what percentage of their sales of goods produced plus transfers out of goods produced by the establishment for sale were exported by their business or an agent on their behalf. The data presented in table 4 are derived by applying the percentage of exports reported for each exporting unit and then aggregating that figure. The data in table 4 exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000.
- 25 The statistics presented in table 4 for the value of exports by manufacturers or their agents are not intended to be directly comparable with the value of exports classified by manufacturing industry of origin as published by the ABS in international trade statistics. These latter statistics are intended to measure total exports regardless of which business or organisation does the exporting (and to identify the probable industry from which the goods originated), whereas the statistics in tables 4 and 5 only include exports directly undertaken by the manufacturer or by its agent.
- **26** The data in table 4 showing exports by manufacturers or their agents can be expected to show a much lower value than the exports data from the international trade series. The main reason is that for many exports of goods

EXPORTS BY
MANUFACTURERS continued

manufactured in Australia, the actual exporting activity is undertaken by a business other than the manufacturer. Also, the value of goods produced on a commission or fee basis for non-manufacturing businesses and which are then exported is not included in the data in tables 4 and 5. Examples of relevant commission work are the 'slaughtering fee' charged by an abattoir for processing livestock owned by a meat exporter and the 'tolling fee' charged by an aluminium smelter to process ores owned by other (e.g. mining) businesses. Also excluded from tables 4 and 5 are any exports by manufacturers of goods which were not produced by that manufacturer. These and other goods exported (e.g. re-exports) are included in the international trade data. Finally, differences in valuation of exports arise because the value of exports in the international trade series would include the value to the manufacturer plus profit margins for the exporter and for any intermediaries between the manufacturer and the exporter.

REGIONAL DATA

27 Investigations carried out by the ABS have shown that it is possible to produce some regional or sub-State estimates in survey collection years. Limited Statistical Division data are currently available from the 1997–98 and 1998–99 manufacturing surveys, on request, for a charge. Similar sub-State data from the 1999–2000 manufacturing survey, will be available later this year, after the release of the *Manufacturing Industry*, [State], 1999–2000 publication series. Regional or sub-State estimates will not be available from the 2000–01 manufacturing survey, for further information see the Appendix. For further details about the availability of sub-State data, please contact John Ridley on Sydney 02 9268 4541.

ACKNOWLEDGEMENT

28 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

INFORMATION PAPER

29 The *Information Paper: Availability of Statistics Related to Manufacturing* (Cat. no. 8205.0) outlines the vast amount of data that are published or available on request from the annual manufacturing industry collection, as well as data from other ABS collections.

RELATED PUBLICATIONS

- **30** A series of publications *Manufacturing Industry*, *[State]*, *1999–2000* (Cat. nos 8221.1–8221.6) will be produced for each State. The publication for New South Wales (Cat. no. 8221.1) also contains selected data for the Australian Capital Territory. These publications are being released progressively.
- **31** Users may also wish to refer to the following publications:
 - Australian National Accounts: State Accounts, 1999–2000 (Cat. no. 5220.0), released on 23 November 2000 Annual publication
 - Business Operations and Industry Performance, Australia, 1999–2000 (Cat. no. 8140.0), released on 25 October 2001 Annual publication
 - Business Operations and Industry Performance, Australia, Preliminary, 1999–2000 (Cat. no. 8142.0), released on 10 May 2001 Annual publication
 - Environment Protection Expenditure, Australia, 1995–96 and 1996–97 (Cat. no. 4603.0), released on 2 July 1999 Biennial publication
 - Information Paper: Availability of Statistics Related to Manufacturing, 1996 (Cat. no. 8205.0), released on 21 March 1996 Irregular publication
 - Information Paper: Availability of Statistics Related to Manufacturing,
 1997 (Cat. no. 8205.0), released on 16 January 1998 Irregular publication

RELATED PUBLICATIONS continued

- Information Paper: Improvements to ABS Economic Statistics, 1997 (Cat. no. 1357.0), released on 22 August 1997 Irregular publication
- Inventories and Sales, Selected Industries, Australia
 (Cat. no. 5629.0) Quarterly publication
- Labour Force, Australia (Cat. no. 6203.0) Monthly publication
- Manufacturing, Australia, 2001 (Cat. no. 8225.0), to be released in December 2001 — Annual publication
- *Manufacturing Industry, Australia, Preliminary, 2000–01* (Cat. no. 8201.0), to be released in March 2002 Annual publication

BACK SERIES AND ADDITIONAL DATA

32 A considerable volume of data is available from the annual manufacturing collection. Firstly, a range of manufacturing industry statistics publications is available for previous years. In addition, more detailed information to satisfy individual user requirements may be available on request and for a charge. In general, this consists of finer industry dissections of data than that presented in the manufacturing series of publications. The information paper (Cat. no. 8205.0) referred to in paragraphs 29 and 31 provides more details.

ROUNDING

- **33** Where figures have been rounded, discrepancies may occur between totals and the sums of the component items. Due to data being adjusted for lags in processing new businesses to the ABS business register (see paragraph 11), this 'rounding rule' also applies to employment counts.
- **34** Proportions, ratios and other calculated figures shown in this publication have been calculated using unrounded estimates and may be different from, but are more accurate than, calculations based on the rounded estimates.

ABBREVIATIONS

- ABS Australian Bureau of Statistics
- ANZSIC Australian and New Zealand Standard Industrial Classification
 - ATO Australian Taxation Office
 - f.o.b. free on board
 - GDP gross domestic product
 - GE group employer
 - IGP industry gross product
 - IVA industry value added
 - mfg manufacturing
 - n.e.c. not elsewhere classified
 - PAYE pay as you earn

FUNDAMENTAL CHANGES TO FUTURE MANUFACTURING COLLECTIONS

MANUFACTURING
MANAGEMENT UNIT
COLLECTION

- **1** The current series of these publications, *Manufacturing Industry*, *Australia*, *1999–2000* (Cat. no. 8221.0) and *Manufacturing Industry*, *[State]*, *1999–2000* (Cat. nos 8221.1–8221.6), will be the last that present data for manufacturing establishments. Future manufacturing collections will no longer collect data from manufacturing establishments. Starting with the 2000–01 manufacturing collection, data will be sought from a sample of approximately 9,000 manufacturing businesses nationally.
- **2** This represents a fundamental shift in the statistical unit from which data are primarily being sought and published. It is intended to publish for Australia most, if not all, current tables on a management unit basis. However, this will represent a break in series from data previously published for manufacturing establishments.
- **3** Although the annual manufacturing collection has primarily collected data from manufacturing establishments, it has also collected data from a relatively small sample of manufacturing management units. This annual sample of approximately 5,000 manufacturing businesses nationally have provided data on employment, wages and salaries, turnover, purchases, inventories, capital expenditure and detailed information required to derive operating profit before tax. Information from this sample of manufacturing management units has generally been available at the Australian level for industry groups and selected industry classes on request.
- **4** From the 2000–01 collection, the number of businesses nationally requested to provide this information will increase to approximately 9,000. This will provide a sample large enough to support manufacturing management unit based data at the industry class level for Australia.
- The 2000–01 issue of *Manufacturing Industry*, *Australia* (Cat. no. 8221.0) will draw on summary of operations data collected previously from manufacturing management units to provide a time series, at the industry subdivision level, from 1995–96. This publication will also contain a table for 1999–2000 showing both manufacturing establishment data and manufacturing management unit data for employment, wages and salaries, turnover and IVA. This table will be designed to provide a bridge between the existing establishment based series and the new manufacturing management unit based series.

COLLECTION CYCLE

6 The ABS conducts one annual manufacturing collection in five as a manufacturing census, with the other four collections conducted as a survey. It is proposed to retain this cycle with the shift to manufacturing management unit based collections. The next manufacturing census will be conducted in respect of 2001–02.

STATE AND TERRITORY DATA

7 For the 2000–01 collection, large businesses that have operations in more than one State or Territory have been requested to provide additional details on employment, wages and salaries and sales of goods and services for each State and/or Territory in which they operate. This information will be used to synthesise on a pro-rata basis all other data reported for the whole business to each State and/or Territory in which they operate. This will enable the production of State/Territory data for employment, wages and salaries, turnover

APPENDIX 2000-01 SURVEY CHANGES continued

STATE AND TERRITORY DATA continued

and IVA at the industry subdivision level. However, it will not be possible to produce data by employment size or data relating to exported production.

8 State publications, *Manufacturing Industry, [State]*, (Cat. nos 8221.1–8221.6), will not be produced for 2000–01. However, it is intended that they next be produced for 2001–02, that is, for the next census year. The publication *Manufacturing Industry, Australia, 2000–01* (Cat. no. 8221.0) will continue to publish in all years State and Territory data for employment, wages and salaries, turnover and IVA at the industry subdivision level.

REGIONAL DATA

9 Regional or sub-State data will not be available from the 2000–01 manufacturing survey. This is a direct result of moving to a manufacturing management unit based collection for 2000–01, see paragraphs 1 and 2. However, it is proposed to make available sub-State data from information collected from the 2001–02 manufacturing census. Further investigations will be undertaken to decide if it is possible to produce some sub-State estimates in survey collection years from 2002–03.

SAMPLE ERROR

- **1** The 1999–2000 manufacturing survey was designed primarily to deliver industry class estimates for Australia and States for the data items employment, wages and salaries, turnover and IVA. For the two Territories, the sample was designed to deliver industry subdivision data only.
- 2 All 1999–2000 (and 1994–95, 1995–96, 1997–98 and 1998–99) data contained in this publication have been obtained from samples of manufacturers. As such, these data are subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all manufacturers in the population. The measure of the likely difference as used by the ABS is given by the standard error, which indicates the extent to which an estimate might have varied by chance because the data were obtained from only a sample of units. There are about 2 chances in 3 that a sample estimate will differ by less than one standard error from the figure that would have been obtained if the data had been obtained from all units, and about 19 chances in 20 that the difference will be less than two standard errors.
- **3** The standard error can also be expressed as a percentage of the estimate, and this is known as the relative standard error. The relative standard errors for the 1999–2000 employment, wages and salaries, turnover and IVA data for Victoria presented in this publication are nearly all 3% or less for industry subdivisions (see Technical Note 2) and most are 4.5% or less for industry classes.
- **4** Relative standard errors at the industry subdivision level for Victoria for selected data items representing the full range of data contained in this publication are shown in Technical Note 2. Detailed relative standard errors can be made available on request.
- **5** The imprecision due to sampling variability, which is measured by the standard error, should not be confused with inaccuracies that may occur because of inadequacies in available sources from which the population frame was compiled, imperfections in reporting by providers, errors made in collection such as in recording and coding data, and errors made in processing data.

Inaccuracies of this kind are referred to collectively as non-sampling error and they may occur in any enumeration, whether it be a full census or a sample.

6 While it is not possible to quantify non-sampling error, every effort is made to reduce it to a minimum. Collection forms are designed to be easy to complete and assist businesses to report accurately. Efficient and effective operating procedures and systems are used to compile the statistics.

NON SAMPLE ERROR

TECHNICAL NOTE 2 RELATIVE STANDARD ERRORS

SELECTED DATA ITEMS

INDUSTRY	SUBDIVISION	Employment at end of June(a)	Wages and salaries(b)	Tumover	Industry value added	Amount exported by this business or its agent
ANZSIC	Description	0/	٥,	0/		0/
code	Description	%	%	%	%	%
• • • • • • •		• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •
21	Food, beverage and tobacco mfg	1.5	0.9	0.7	0.8	2.3
22	Textile, clothing, footwear and leather mfg	2.8	2.4	1.8	2.2	3.2
23	Wood and paper product mfg	3.6	2.7	2.2	2.6	3.9
24	Printing, publishing and recorded media	2.8	2.4	2.1	2.3	4.6
25	Petroleum, coal, chemical and associated					
	product mfg	2.1	1.4	1.0	1.4	2.8
26	Non-metallic mineral product mfg	2.8	2.3	1.6	1.7	2.5
27	Metal product mfg	2.5	2.0	1.1	1.7	0.7
28	Machinery and equipment mfg	1.5	1.0	0.7	1.1	0.7
29	Other manufacturing	4.8	4.3	3.8	4.6	20.7
21–29	Total manufacturing	0.7	0.5	0.4	0.5	0.9

⁽a) Includes working proprietors.

⁽b) Excludes the drawings of working proprietors.

GLOSSARY

ABS Australian Bureau of Statistics

Amount exported by this business or its agent

This represents the sales value of goods produced by an establishment (or for it on commission), including the value of manufactured goods transferred to other establishments of the business unit for sale, that are exported (or are intended for export) outside Australia by the business unit or by its agent.

ANZSIC

Australian and New Zealand Standard Industrial Classification.

Capitalised work done by own employees for own use or for rental or lease

Work done by the employees or proprietors of an establishment for use by the business or for rental or lease to other businesses that is capitalised. The main types of work included are the manufacturing, constructing, installing or repairing of assets and the in-house development of computer software. This work is valued at the capitalised costs of the materials and the wages and salaries involved.

Conceptually, under the current international standards, this item should also include own account mineral exploration and own account production of literary, entertainment or artistic originals. However, these activities are relatively unimportant for manufacturers and have not been measured for manufacturing industries.

Closing inventories

The value of all inventories of finished goods, work-in-progress, raw materials, fuels, containers and packaging at the end of the reporting period.

Commission manufacturing

Significant amounts of manufacturing are undertaken on a commission basis by one manufacturer on behalf of another or on behalf of a non-manufacturer for a fee. Typically, commission manufacturing involves a client commissioning the production of goods utilising materials provided by the client. Ownership of these materials remains with the client. Similarly, the goods made using these materials are owned by the client.

For the purposes of the estimates in this publication, the producing establishment reports the commission fee as service income and the wages and salaries and any other expenses incurred.

If the client is a manufacturing establishment, then in addition to data for their own manufacturing operations, the client reports the sales and inventories of the commissioned goods, the cost of the materials provided to the producing establishment, the commission fee paid and the value of any other intermediate inputs related to the commission transaction. If the client is not a manufacturing establishment, no data are reported by the client as they are excluded from the manufacturing collection.

Employment at end of June

The number of working proprietors and working partners, plus all employees for whom pay as you earn (PAYE) tax is deducted (including permanent, part-time, temporary and casual employees, and managerial and executive employees) during the last pay period ending in June each year. Non-salaried directors, self-employed persons such as consultants, contractors for whom PAYE tax is not deducted and volunteers are excluded.

Enterprise group

A unit covering all the operations in Australia of one or more legal entities under common ownership and/or control. It covers all the operations in Australia of legal entities which are related in terms of the current Corporations Law. These may be legal entities such as trusts and partnerships as well as companies. Majority ownership is not required for control to be exercised.

Establishment

The establishment is the smallest accounting unit of a business, within a State or Territory, controlling its productive activities and maintaining a specified range of detailed data i.e. the data needed to compile turnover, opening and closing inventories, purchases and transfers in, motor vehicle running expenses, freight and cartage expenses, commission expenses, rent, leasing and hiring expenses,

Establishment continued

and repair and maintenance expenses. In general, an establishment covers all operations at a physical location, but may consist of groups of locations provided they are within the same State or Territory. The majority of establishments operate at one location only.

Establishments that do not export

Establishments that reported no exports (either by their business or for them by an agent) of goods that they produced.

Establishments with exports of more than 50% of sales

Establishments that reported exports (either by their business or for them by an agent) of more than 50% of sales and transfers out of goods for sale that they produced.

Establishments with exports up to and including 50% of sales

Establishments that reported exports (either by their business or for them by an agent) of up to and including 50% of sales and transfers out of goods for sale that they produced.

Exports as a proportion of sales and transfers out of goods produced (table 4)

For an individual establishment, this represents the percentage of the total sales and transfers out of goods for sale produced by the establishment (or for it on commission) which are exported (or are intended for export) outside Australia by the business or by its agent. In table 4, the ratio is calculated by dividing the total value of goods exported by the total value of sales and transfers out of goods produced by all establishments, not just the aggregated value for those units which exported. (The data in table 4 exclude those manufacturing establishments which operated during 1999–2000 but were not operating at 30 June 2000.)

Funding by Federal, State or Local Governments for operational costs Funding by Federal, State or Local Governments for operational costs (e.g. wages and salaries, rent). Included are bounties, subsidies, export grants, and apprenticeship and traineeship schemes.

Industry class

Within ANZSIC, there is a structure comprising four levels ranging from industry division (broadest level) to the industry class (finest level). At the industry class level, the activities are narrowly defined and recognised by a four-digit code, e.g. Industry Class 2331 for Pulp, paper and paperboard manufacturing. Usually, an activity is primarily confined to one class. However, some activities may be primary to more than one class.

Industry division

Within ANZSIC, there is a structure comprising four levels ranging from industry division (broadest level) to the industry class (finest level). The main purpose of the industry division level is to provide a limited number of categories which give a broad overall picture of the economy. There are 17 divisions within ANZSIC each identified by an alphabetical letter, that is 'A' for Agriculture, forestry and fishing, 'B' for Mining, 'C' for Manufacturing, etc.

Industry gross product (IGP)

For periods prior to 1997–98, estimates of IGP represented the measure of the contribution by manufacturing industries to gross domestic product (GDP). However, commencing with estimates for 1997–98 following the introduction of new international standards for measuring economic variables, IGP has been replaced by the variable industry value added (IVA) for the purpose of measuring industry contribution to GDP.

The relationship between IVA estimates and IGP estimates is:

IVA

plus Intellectual property royalty expenses less Intellectual property royalty income

less Computer software expenses not capitalised by the business
 less Selected indirect taxes (for manufacturing industries, the main types are fringe benefits tax, payroll tax, land rates and

land taxes)

equals IGP

Industry group

This is the intermediate level within the manufacturing industry division of ANZSIC and is recognised by a three-digit code, e.g. industry group 233 for PAPER AND PAPER PRODUCT MANUFACTURING. It gives more detail than the industry subdivision and is created in a way that groups like industry classes together.

Industry subdivision

This is the broadest level category within the manufacturing industry division of ANZSIC and is recognised by a two-digit code, e.g. industry subdivision 23 for Wood and paper product manufacturing. Industry subdivisions are built up from industry groups which, in turn, are built up from industry classes. The following list gives the manufacturing industry subdivision codes and their descriptions:

- 21 Food, beverage and tobacco mfg
- 22 Textile, clothing, footwear and leather mfg
- 23 Wood and paper product mfg
- 24 Printing, publishing and recorded media
- 25 Petroleum, coal, chemical and associated product mfg
- 26 Non-metallic mineral product mfg
- 27 Metal product mfg
- 28 Machinery and equipment mfg
- 29 Other manufacturing

Industry value added (IVA)

IVA represents the value added by an industry to the intermediate inputs used by the industry. Commencing with estimates for 1997–98, IVA has replaced industry gross product (IGP) as the measure of the contribution by manufacturing industries to gross domestic product. See the entry for industry gross product for an explanation of the differences between IVA and IGP.

The derivation of IVA is as follows:

Turnover (new standards)

plus Closing inventories less Opening inventories

less Intermediate input expenses (See the entry for operating

expenses for further detail)

equals IVA

However, it should be noted that IVA is not a measure of operating profit before tax. Wages, salaries and most other labour costs are not taken into account in its calculation and nor are most insurance premiums, interest expenses or depreciation and a number of lesser expenses (see the entry for operating expenses for further detail).

Industry value added (IVA) per

person employed

IVA of manufacturing establishments which operated during the year ended 30 June divided by employment at the end of June in the same year.

Intermediate inputs

Intermediate inputs consist of materials and certain services which are used up in the production process. Definitions of relevant component items are also included in this Glossary. It is calculated as:

Intermediate input expenses (See the entry for operating expenses for further detail)

plus Opening inventories less Closing inventories

Management unit

The management unit is the highest-level unit within a business, having regard to industry homogeneity, for which accounts are maintained; in nearly all cases, it coincides with the legal entity owning the business (that is, company,

Management unit continued

partnership, trust, sole operator, etc.). In the case of large diversified businesses, however, there may be more than one management unit, each coinciding with a 'division' or 'line of business'. A division or line of business is recognised where separate and comprehensive accounts are compiled for it.

Manufacturing establishment

An establishment predominantly engaged in manufacturing activities. The data collected for such establishments cover all activities of the establishment (including non-manufacturing activities).

Manufacturing management unit

A management unit predominantly engaged in manufacturing activities. The data collected for such management units cover all activities of the management unit (including non-manufacturing activities).

Opening inventories

The value of all inventories of finished goods, work-in-progress, raw materials, fuels, containers and packaging at the beginning of the reporting period.

Operating expenses

For the purposes of calculating economic and accounting variables for manufacturing industries, operating expenses incurred by businesses are divided into several categories. However, some expenses are excluded entirely from all such calculations. These expenses are extraordinary expenses, capitalised expenses, income tax and other direct taxes, sales taxes and excise payable to Governments, capital repayments or losses on asset sales, dividends, donations or foreign exchange losses.

Remaining expenses are categorised as follows:

Intermediate input expenses

Intermediate input expenses cover the major expenses incurred by manufacturers in producing and distributing goods and services (except labour costs), namely:

- purchases and transfers in of materials, components, containers and packaging materials, electricity, fuels and water, and purchases of goods for resale
- motor vehicle running expenses, freight and cartage expenses, repair and maintenance expenses
- rent, leasing and hiring expenses (except for finance lease payments)
- contract, subcontract and commission expenses

Also included in the calculation of intermediate inputs are advertising expenses, audit and other accounting expenses, bank fees and charges (except interest), cleaning expenses, environmental protection expenses, intellectual property royalty expenses, legal fees, management fees, paper, printing and stationery expenses, postal and telecommunication expenses, staff training expenses, and travelling, accommodation and entertainment expenses.

Excluded from this category are selected labour costs and other operating expenses as defined below:

Selected labour costs

Wages and salaries including provisions for employee entitlements

Employer contributions into superannuation including salary sacrifice

Workers' compensation premiums/costs

Payroll tax and Fringe benefits tax

Other operating expenses

This group of expenses is not included in the calculation of the above economic variables but is included in the calculation of the accounting variable operating profit before tax. Included in this group of expenses are bad and doubtful debts, computer software expenses not capitalised by businesses, depreciation and amortisation, insurance premiums (except workers' compensation and compulsory third party motor vehicle insurance premiums), interest expenses,

Operating expenses continued

land rates and taxes, mineral/petroleum exploration expenses not capitalised by businesses, and natural resource royalties expenses.

Other intermediate input expenses

Intermediate input expenses less purchases and transferes in.

Own account capital work

Capitalised work done by the employees or proprietors of an establishment for use by the business or for rental or lease to other businesses. The main types of work included are the manufacturing, constructing, installing or repairing of assets and the in-house development of computer software. This work is valued at the capitalised costs of the materials and the wages and salaries involved.

Conceptually, under the current international standards, this item should also include own account mineral exploration and own account production of literary, entertainment or artistic originals. However, these activities are relatively unimportant for manufacturers and have not been measured for manufacturing industries.

Purchases

Purchases of materials, components, containers and packaging materials, electricity, fuels and water, and of goods for resale. The purchase of parts and fuel for motor vehicles run by businesses is excluded.

Purchases and transfers in

Purchases of materials, components, containers and packaging materials, electricity, fuels and water, and of goods for resale, plus transfers in of goods from other establishments of the same business for further processing, assembly, installation or for sale or resale. Transfers in are valued, for statistical purposes, at prices commensurate with the prices which would have been paid if the establishments concerned had been under separate ownership, i.e. at commercial selling price. The purchase of parts and fuel for motor vehicles run by businesses is excluded.

Reference period

Businesses are asked to report data for the financial year ended 30 June. However, if a business has a different financial year, it is asked to report for the 12–month period which ends between 1 October of the previous year and 30 September of the current year. This period is then used as a substitute for the financial year ended 30 June. For example, for the 1999–2000 collection, a business may have reported data for the year ended 31 December 1999.

Sales and transfers out of goods

Includes sales of goods whether or not produced by the establishment and sales of goods produced for the establishment on a commission basis (see the entry for commission manufacturing). Also includes transfers of goods to other establishments of the same business and installation and delivery charges not separately invoiced to customers. Progress payments relating to long term contracts are included if they are billed in the period. Sales are valued net of discounts given and exclusive of excise, sales tax and duties receivable on behalf of the Government. Exports are valued f.o.b. (i.e. export freight charges are excluded). Transfers to other establishments of the same business are valued, for statistical purposes, at commercial value (i.e. the value which would have applied had the establishments concerned been under separate ownership).

Sales and transfers out of goods produced (table 4)

Sales of goods produced plus transfers out of goods produced by this establishment. Transfers to other establishments of the same business are valued, for statistical purposes, at commercial value (i.e. the value which would have applied had the establishments concerned been under separate ownership).

Service income

Income received from service activities. Included are income from work done or sales made on a commission basis, income from repair, maintenance or servicing, installation and delivery charges separately invoiced to customers, advertising income and management fees/charges received from related or unrelated businesses. Service income is valued net of discounts given. For periods commencing with 1997–98, under new international standards, income from

Service income continued

intellectual property royalties and rent, leasing and hiring income (except from finance leases) have also been classified as service income. Rent, leasing and hiring income is income derived from the ownership of land, buildings, vehicles, machinery or equipment, excluding any income from finance leases.

For further explanation on the treatment of commission manufacturing activities, see the entry for commission manufacturing.

Statistical division

A general purpose spatial unit and is the largest and most stable spatial unit within each State and Territory in the Main Structure of the Australian Standard Geographical Classification.

Turnover

Turnover comprises sales (exclusive of excise and sales tax) of goods whether or not produced by the establishment and transfers of goods to other establishments of the same business, plus service income, funding by Federal, State or Local Governments for operational costs, and own account capital work. Definitions of the various component items appear in this Glossary.

Excluded from turnover are interest income, income from natural resource royalties, funding by Federal, State or Local Governments for specific capital items, dividends, and receipts from the sale of fixed tangible assets.

There are some conceptual differences between turnover as calculated in this publication and turnover as defined by the current international standards. These differences are explained as part of the definition of the component item own account capital work. Full compliance with these standards would make very little difference to estimates of turnover.

Note (a): The above definition of turnover is used in calculating the variable industry value added. A slightly different definition of turnover was used prior to 1997–98 to calculate the now superseded variable industry gross product. This earlier definition excluded income from intellectual property royalties and the value of computer software developed in-house for use by the business or for rental or lease to other businesses.

Note (b): Transfers to other establishments of the same business referred to in the definition of turnover are valued, for statistical purposes, at commercial value (i.e. the value which would have applied had the establishments concerned been under separate ownership).

Note (c): A significant proportion of the commodities manufactured by some industries is manufactured on commission for non-manufacturing businesses from materials owned and supplied by those businesses. As a consequence, the turnover figures do not reflect the gross value of those commodities but only the commission earned relating to them.

Turnover per person employed

Turnover of manufacturing establishments which operated during the year ended 30 June divided by employment at the end of June in the same year.

Wages and salaries

The gross wages and salaries (including capitalised wages and salaries) of all employees of the establishment. The item includes severance, termination and redundancy payments, salaries and fees of directors and executives, retainers and commissions of persons who received the retainer, bonuses, and, recreation and other types of leave. Provision expences for employee entitlements (e.g. provisions for annual leave and leave bonus, long service leave, sick leave, and severance, termination and redundancy payments) are also included. Payments for salary sacrifice and payments to self employed persons such as consultants, contractors and persons paid solely by commission without a retainer, are excluded. The drawings of working proprietors and partners are also excluded.

Wages and salaries to turnover

The wages and salaries paid by manufacturing establishments which operated during the year ended 30 June as a proportion of the turnover of manufacturing establishments which operated during the same year.

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