Commerce

Overview

Data from the Monthly Retail Trade Survey, the Consumer Price Index (CPI) and House Price Index are included in this chapter. Price indexes provide summary measures of movement in various price categories, and are used extensively to analyse and monitor price behaviour, and to adjust government payments such as pensions.

The Household Expenditure Survey provides estimates of the level and pattern of expenditure by households in different regions of Australia. This information provides a platform for the CPI: items are selected from the HES results for inclusion in the CPI, and relative 'weights' are established between items.

Monthly Retail Trade Survey

The retail industry is a major contributor to the Victorian economy, accounting for almost \$31.3 billion turnover in 1997–98 (table 9.1). The Monthly Retail Trade Survey has been conducted in various forms since 1962. The collection's principal objective is to show monthly movement in retail turnover. The survey is one of the main economic indicators, providing an early indication of change in economic climate. Retail spending is also a very important component of the Australian National Accounts, contributing around 40% of private final consumption expenditure.

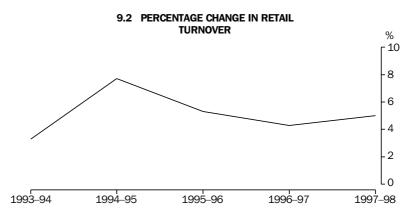
The retail industry in Victoria increased total turnover by 5.0% from 1996–97 to 1997–98, with household goods the only division to record a decrease (1.3%). Department stores increased turnover by 7.0% in 1997–98, up on the previous 12 months 1.6% growth. Food retailing grew by 3.6%, and was the largest division at \$13.1 billion, constituting 42.0% of total retail turnover. Other retailing showed the strongest growth (13.0%), and includes pharmaceutical, cosmetic, toiletry, antique, used goods, garden supplies, flower, watch and jewellery retailing. The next strongest increase was in clothing and soft goods (11.7%).

9.1 ANNUAL TURNOVER OF RETAIL ESTABLISHMENTS(a) AT CURRENT PRICES, By Industry

| | 1992–93 | 1993–94 | 1994–95 | 1995–96 | 1996–97 | 1997–98 |
|--------------------------|----------|----------|----------|----------|----------|----------|
| Industry group | \$m | \$m | \$m | \$m | \$m | \$m |
| Food | 10 012.8 | 10 248.7 | 11 032.5 | 12 023.3 | 12 680.9 | 13 133.9 |
| Department stores | 2 507.3 | 2 468.5 | 2 554.5 | 2 680.5 | 2 723.9 | 2 915.9 |
| Clothing and soft goods | 2 202.5 | 2 056.0 | 1 970.3 | 1 903.5 | 1 866.0 | 2 085.1 |
| Household goods | 3 354.0 | 3 504.0 | 3 550.5 | 3 772.6 | 4 065.6 | 4 014.3 |
| Recreational goods | 1 118.7 | 1 269.6 | 1 570.5 | 1 722.7 | 1 789.3 | 1 883.1 |
| Other retailing | 2 057.9 | 2 333.4 | 2 681.7 | 2 698.0 | 2 917.5 | 3 297.2 |
| Hospitality and services | 3 123.4 | 3 300.1 | 3 747.0 | 3 736.1 | 3 710.9 | 3 922.9 |
| Total | 24 376.6 | 25 180.3 | 27 107.0 | 28 536.7 | 29 754.0 | 31 252.3 |

(a) Excludes establishments which retail motor vehicles, parts, petrol etc. but includes non-petrol sales of identified convenience stores of petrol stations.

Source: Retail Trade, Australia (Cat. no. 8501.0).



Source: Retail Trade, Australia (Cat. no. 8501.0).

Growth in the estimate of seasonally adjusted retail turnover continued to strengthen during most of 1997–98, although there was a decline in the March quarter 1998 (table 9.3). Retail turnover in five of the seven industry groups declined in this quarter.

| 9.3 QU | JARTERLY TURNOVER OF RETAIL | . ESTABLISHMENTS: Seasonall | y Adjusted(a) at Current Prices |
|--------|-----------------------------|-----------------------------|---------------------------------|
|--------|-----------------------------|-----------------------------|---------------------------------|

| | March 1997 | June 97 | Sept 97 | Dec 97 | Mar 98 | June 98 |
|--------------------------|------------|---------|---------|---------|---------|---------|
| Industry group | \$m | \$m | \$m | \$m | \$m | \$m_ |
| Food | 3 236.7 | 3 261.3 | 3 273.6 | 3 297.4 | 3 271.3 | 3 303.4 |
| Department stores | 705.1 | 680.7 | 729.0 | 738.3 | 735.9 | 717.0 |
| Clothing and soft goods | 469.3 | 475.0 | 499.0 | 515.8 | 507.7 | 556.8 |
| Household goods | 1 054.0 | 1 025.0 | 1 028.1 | 1 083.3 | 949.8 | 940.9 |
| Recreational goods | 443.5 | 463.6 | 467.4 | 484.9 | 481.6 | 452.0 |
| Other retailing | 755.4 | 783.1 | 818.6 | 762.0 | 854.1 | 874.2 |
| Hospitality and services | 952.5 | 929.2 | 943.7 | 948.3 | 1 001.5 | 1 035.6 |
| Total | 7 616.6 | 7 618.1 | 7 759.5 | 7 829.9 | 7 801.9 | 7 879.9 |

(a) Excludes establishments which retail motor vehicles, parts, petrol etc. but includes non-petrol sales of identified convenience stores of petrol stations.

Source: Retail Trade, Australia (Cat. no. 8501.0).

Consumer Price Index

Price indexes measure a change over time in the prices of a constant list of goods and/or services. The items are allocated 'weights' which represent their relative consumer importance. From time to time, indexes are reviewed and new fixed weights are introduced to reflect up-to-date expenditure patterns.

Prices of all goods and services are sought to be measured at constant quality, thus identifying 'pure' price movement. To do this, identical or equivalent items are priced in successive time periods as far as possible. Changes in quality are taken into account, to ensure that the indexes reflect only pure price change.

The CPI is sometimes referred to as a measure of inflation, a measure of change in purchasing power, or a measure of change in the cost of living. It is, in fact, 'a measure of change, over time, in the retail prices of a constant basket of goods and services'.

In 1997–98, the all groups CPI for Melbourne stood at 119.8 (base year 1989–90=100.0, table 9.3). In the five years from 1992–93 to 1997–98, the all groups Melbourne CPI increased by 10%, with Tobacco and alcohol (31.5%) and Health and personal care (25.0%) recording the greatest group increases. Housing was the only group to drop (7.1%).

From 1996–97 to 1997–98, the all groups Melbourne CPI showed little change (-0.1%), with the largest group increases in recreation and education (3.5%) and health and personal care (3.2%). The highest decrease occurred in housing (8.9%), possibly reflecting lower mortgage interest rates.

9.4 CONSUMER PRICE INDEX—Melbourne(a)

| | | | | | | . (-) | | |
|--------------------------|---------|---------|---------|---------|---------|---------|-----------------------|-----------------------|
| | | | | | | | Perce | ntage change |
| Group | 1992–93 | 1993–94 | 1994–95 | 1995–96 | 1996–97 | 1997–98 | 1992–93 to 1997–98 | 1996–97 to 1997–98 |
| Food | 106.3 | 107.9 | 110.1 | 114.1 | 118.6 | 120.5 | 13.4 | 1.6 |
| Clothing | 107.8 | 107.3 | 107.4 | 108.0 | 108.4 | 108.9 | 1.0 | 0.5 |
| Housing | 93.1 | 92.7 | 97.5 | 101.4 | 95.0 | 86.5 | -7.1 | -8.9 |
| Household equipment | 108.3 | 110.0 | 111.1 | 113.0 | 114.7 | 115.0 | 6.2 | 0.3 |
| Transport | 112.7 | 115.8 | 118.8 | 122.6 | 124.0 | 123.3 | 9.4 | -0.6 |
| Tobacco and alcohol | 122.7 | 132.1 | 137.3 | 154.2 | 158.5 | 161.4 | 31.5 | 1.8 |
| Health and personal care | 129.8 | 135.4 | 142.4 | 148.7 | 157.1 | 162.2 | 25.0 | 3.2 |
| Recreation and Education | 110.8 | 113.6 | 116.7 | 120.3 | 123.3 | 127.6 | 15.2 | 3.5 |
| All groups | 108.9 | 111.1 | 114.1 | 118.4 | 119.9 | 119.8 | 10.0 | -0.1 |

(a) Base year: 1989-90=100.0.

Source: Consumer Price Index (Cat. no. 6401.0).

Average retail prices

Over the five years to June 1998, the rate of retail price changes for food and other items have differed markedly (table 9.5). For some items, such as milk, prices have steadily increased; whilst for others, such as rump steak, prices have dropped.

9.5 AVERAGE RETAIL PRICES OF SELECTED FOOD AND OTHER ITEMS—Melbourne

| 9.5 AVERAGE RETAIL PRICES | OI SELECTED 100 | D AND C | /111LIX 11 | LIVIS—II | neibouii | | quarter |
|--|-------------------------|------------|------------|------------|------------|------------|------------|
| | | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 |
| | | | | | | | |
| Dairy products | Unit | cents | cents | cents | cents | cents | cents |
| Milk, carton, supermarket sales | 1 litre | 101 | 104 | 113 | 121 | 130 | 135 |
| Cheese, processed, sliced, wrapped | 500 g | 302 | 349 | 337 | 373 | 357 | 337 |
| Butter | 500 g | 178 | 184 | 164 | 194 | 199 | 204 |
| Cereal products | | | | | | | |
| Bread, white loaf, sliced, supermarket sales | 680 g | 160 | 153 | 160 | 174 | 192 | 189 |
| Flour, self-raising | 2 kg | 303 | 315 | 330 | 342 | 340 | 330 |
| Meat and seafoods | | | | | | | |
| Beef | | | | | | | |
| Rump steak | 1 kg | 1 057 | 1 102 | 1 120 | 1 116 | 1033 | 1031 |
| Chuck steak | 1 kg | 586 | 623 | 594 | 607 | 547 | 569 |
| Lamb | | | | | | | |
| Leg | 1 kg | 554 | 549 | 558 | 597 | 577 | 550 |
| Loin chops | 1 kg | 783 | 792 | 801 | 900 | 859 | 860 |
| Chicken, frozen Bacon, middle rashers | 1 kg | 291 287 | 323 293 | 321 286 | 348 302 | 387 308 | 336 314 |
| Salmon, pink | 250 g pkt 210 gm can | 261 | 293 | 221 | 226 | 227 | 264 |
| • | ZIO GIII Odii | 201 | 202 | 221 | 220 | 22. | 201 |
| Fruit and vegetables Potatoes | 4 1.00 | 95 | 70 | 137 | 99 | 130 | 108 |
| Onions | 1 kg 1 kg | 127 | 100 | 103 | 99 87 | 88 | 99 |
| Peaches, canned | 825 g | 197 | 203 | 198 | 179 | 186 | 199 |
| Oranges | 1 kg | 114 | 105 | 124 | 142 | 139 | 158 |
| Other food | J | | | | | | |
| Eggs | 55 g dozen | 190 | 200 | 196 | 245 | 271 | 272 |
| Sugar, white | 2 kg | 171 | 199 | 192 | 202 | 201 | 211 |
| Jam, strawberry | 500 g jar | 226 | 247 | 233 | 240 | 245 | 229 |
| Tea | 250 g | 171 | 182 | 177 | 176 | 193 | 234 |
| Coffee, instant | 150 g jar | 402 | 428 | 561 | 569 | 554 | 621 |
| Margarine, polyunsaturated | 500 g | 153 | 159 | 163 | 141 | 144 | 159 |
| Other items | | | | | | | |
| Beer, full strength, unchilled | 24 x 375 ml bottles | 2 280 | 2 395 | 2 469 | 2 608 | 2665 | 2699 |
| Facial tissues | pkt 224 | 213 | 176 | 165 | 188 | 181 | 179 |
| Laundry detergent | 1 kg | 439 | 429 | 439 | 484 | 498 | 486 |
| Tooth paste | 140 g | 221 | 234 | 229 | 232 | 244 | 247 |
| Petrol, super grade | 1 litre | 66.5 | 70.2 | 71.1 | 74.1 | 73.5 | 70.9 |

Source: Average Retail Prices of Selected Items, Eight Capital Cities (Cat. no. 6403.0).

House Price Index

This index estimates change in house prices for capital cities, measuring price movements over time. From 1996–97 to 1997–98, the Melbourne established House Price Index increased by 12.7%, up on the 3.9% growth of the previous 12 months (table 9.6). The cumulative increase from 1993–94 to 1997–98 was 20.1%.

From 1996–97 to 1997–98, the Melbourne project home index grew by 0.8%. The cumulative increase from 1993–94 to 1997–98 was 4.5%.

9.6 HOUSE PRICE INDEX(a), MELBOURNE

| | 1993-94 | 1994–95 | 1995–96 | 1996–97 | 1997–98 |
|--------------------|---------|---------|---------|---------|---------|
| Established houses | 95.2 | 97.9 | 97.6 | 101.4 | 114.3 |
| Project homes | 103.9 | 105.8 | 107.3 | 107.7 | 108.6 |

(a) Base of each index: 1989-90=100.0. Weighted average of capital city.

Source: House Price Indexes: Eight Capital Cities (Cat. no. 6416.0).

Household expenditure

Household Expenditure Surveys are primarily conducted in order to measure the expenditure patterns of Australian households. These expenditure patterns are then used to establish and revise weights used in compiling the CPI.

In 1993–94, the Victorian total average household expenditure was \$601.76 per week (table 9.7), compared with an Australian average of \$602.11. The four largest Victorian expenditure items were food and non-alcoholic beverages (\$111.10 per week, 18.5% of total), transport (\$93.62, 15.6%), current housing costs (\$83.11, 13.8%) and recreation (\$80.65, 13.4%). The largest food expenditure was on meals out and take-away food (\$30.34 per week, 5.0% of total), meat and seafood (\$18.10, 3.0%) and miscellaneous food (\$17.57, 2.9%).

| 9.7 AVERAGE WEEKLY HOUSEHOLD EXPEND | DITURE—1993-94 |
|-------------------------------------|----------------|
|-------------------------------------|----------------|

| Commodity or service | \$ | % |
|--|--------|-------|
| Current housing costs (selected dwelling) | 83.11 | 13.8 |
| Fuel and power | 21.25 | 3.5 |
| Food and non-alcoholic beverages | | |
| Bakery products, flour and other cereals | 13.14 | 2.2 |
| Meat and seafood | 18.10 | 3.0 |
| Dairy products, eggs, edible oils and fats | 11.22 | 1.9 |
| Fruits, nuts and vegetables | 13.15 | 2.2 |
| Miscellaneous food | 17.57 | 2.9 |
| Non-alcoholic beverages | 7.56 | 1.3 |
| Meals out and take-away food | 30.34 | 5.0 |
| Alcoholic beverages | 16.52 | 2.7 |
| Tobacco | 8.67 | 1.4 |
| Clothing and footwear | 37.61 | 6.3 |
| Household furnishings and equipment | 34.55 | 5.7 |
| Household services and operation | 30.49 | 5.0 |
| Medical care and health expenses | 26.41 | 4.4 |
| Transport | 93.62 | 15.6 |
| Recreation | 80.65 | 13.4 |
| Personal care | 11.27 | 1.9 |
| Miscellaneous commodities and services | 46.51 | 7.7 |
| Total | 601.76 | 100.0 |

Source: Household Expenditure Survey, Australia: States and Territories, (Cat. no. 6533.0).

Gambling

It should be noted that in analysing gambling statistics, it is not accurate to make comparisons between turnovers generated by different forms of gambling, except as an indication of the amount of money wagered on each gambling form. The conversion of turnover into expenditure is important in a comparative analysis. There is expenditure data on casino gaming and gaming machine (poker machine) operations in Victoria. For other forms of gambling, expenditure is calculated by multiplying turnover by retention rate, which is indicative of the proportion of original gambling outlay not returned to the gambler as winnings. For various types of gambling, the amounts 'lost' or not returned to the gambler vary significantly.

Total Victorian gambling turnover during 1996–97 was \$26.1 billion (table 9.8). Casino gambling recorded a 63.7% increase in turnover from \$4.0 billion in 1995–96 to \$6.5 billion in 1996–97, while turnover for electronic gaming machines increased by 18.9% to \$15.9 billion. The largest proportional decreases in gambling turnover were for pools (22.8%) and on-course bookmakers (17.4%). In 1996–97, the greatest per capita turnover was recorded in electronic gaming machine gambling (\$4,639.58).

| 9.8 | GAMBLING | TURNOVER |
|-----|-----------------|-----------------|
| 0.0 | W 1111D = 1111W | |

| | 1994–95 | 1995–96 | 1996–97 | Per capita 1996–97(a) |
|-----------------------------|----------|----------|----------|--------------------------|
| Gambling form | \$m | \$m | \$m | \$ |
| TAB | 2 266.7 | 2 283.5 | 2 292.7 | 669.25 |
| On-course totaliser | 248.0 | 235.1 | 223.4 | 65.20 |
| On-course bookmakers | 457.3 | 443.3 | 366.3 | 106.94 |
| Total racing gambling | 2 972.0 | 2 961.9 | 2 882.4 | 841.39 |
| Lottery | 12.4 | 12.5 | 12.3 | 3.58 |
| Tattslotto, lotto | 677.8 | 702.8 | 643.9 | 187.96 |
| Pools | 3.0 | 3.5 | 2.7 | 0.78 |
| Bingo and minor gambling(b) | 146.2 | 188.7 | 19.8 | 5.79 |
| Electronic gaming machines | 10 090.5 | 13 367.2 | 15 894.0 | 4 639.58 |
| Casino | 2 926.1 | 3 991.8 | 6 534.0 | 1 907.34 |
| Instant lottery | 83.8 | 72.4 | 60.4 | 17.64 |
| Keno | 39.9 | 31.3 | 29.7 | 8.67 |
| Total gaming | 14 048.4 | 18 370.3 | 23 196.8 | 6 771.35 |
| Total gambling(c) | 17 020.4 | 21 332.2 | 26 079.2 | 7 612.74 |

⁽a) Annual average dollar turnover per Victorian, excluding persons under the age of 18 years. (b) Excludes bingo in 1996–97.

Source: Tasmanian Gaming Commission, Australian Gambling Statistics 1972–73 to 1996–97.

Total gambling expenditure for Victoria during 1996–97 was \$2.8 billion (table 9.9). From 1995–96 to 1996–97, all gambling forms recorded a decrease in expenditure, except for TAB, electronic gaming machines and casino gambling. The largest expenditure increase from 1995–96 to 1996–97 was recorded by electronic gaming machines with \$209.5 million (16.8%), followed by casino gambling, \$88.1 million (17.9%) and TAB, \$1.4 million (0.4%). In 1996–97, electronic gaming machines recorded the largest per capita expenditure (\$424.96).

9.9 GAMBLING EXPENDITURE

| | 1994–95 | 1995–96 | 1996–96 | Per capita 1996–97(a) |
|-----------------------------|---------|---------|---------|--------------------------|
| Gambling form | \$m | \$m | \$m | \$m |
| TAB | 348.8 | 365.4 | 366.8 | 107.08 |
| On-course totalisator | 38.2 | 37.6 | 35.7 | 10.43 |
| On-course bookmakers | 25.2 | 27.0 | 22.3 | 6.50 |
| Total racing gambling | 412.2 | 430.0 | 424.8 | 124.02 |
| Lottery | 5.0 | 5.0 | 4.9 | 1.43 |
| Tattslotto, lotto | 271.1 | 281.1 | 257.6 | 75.19 |
| Pools | 1.5 | 1.8 | 1.3 | 0.39 |
| Bingo and minor gambling(b) | 73.1 | 43.7 | 2.0 | 0.58 |
| Electronic gaming machines | 908.1 | 1 246.3 | 1 455.8 | 424.96 |
| Casino | 357.8 | 490.9 | 579.0 | 169.00 |
| Instant lottery | 33.5 | 29.0 | 24.2 | 7.06 |
| Keno | 12.4 | 8.7 | 7.2 | 2.09 |
| Total gaming | 1 703.8 | 2 115.9 | 2 331.9 | 680.70 |
| Total gambling(c) | 2 115.9 | 2 545.8 | 2 756.7 | 804.71 |

⁽a) Annual average dollar expenditure per Victorian, excluding persons under the age of 18 years. (b) Excludes bingo in 1996–97. (c) Other forms of gambling (i.e. off-course bookmaking) exist.

Source: Tasmanian Gaming Commission, Australian Gambling Statistics 1972–73 to 1996–97.

⁽c) Other forms of gambling (i.e. off-course bookmaking) exist.

From 1994-95 to 1996-97, the racing share of total gambling expenditure decreased from 19.5% to 15.4%, while the gaming share steadily increased from 80.5% to 84.6% (table 9.10).

9.10 GAMBLING EXPENDITURE, Share of Market

| | Racing | Gaming | Racing | Gaming |
|---------|--------|---------|---------|---------|
| Year | \$m | \$m | % share | % share |
| 1994–95 | 412.2 | 1 703.8 | 19.5 | 80.5 |
| 1995–96 | 430.0 | 2 115.9 | 16.9 | 83.1 |
| 1996–97 | 424.8 | 2 331.9 | 15.4 | 84.6 |

Source: Tasmanian Gaming Commission, Australian Gambling Statistics 1972–73 to 1996–97.

References

ABS sources

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A Guide to the Consumer Price Index (Cat. no. 6440.0)

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Retail Trade, Australia (Cat. no. 8501.0)

Non-ABS sources Tasmanian Gaming Commission, Australian Gambling Statistics, 1972–73 to 1996-97.

