



# RETAIL TRADE

AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) TUES 4 MAR 1997

## JANUARY KEY FIGURES

### TREND ESTIMATES

Turnover at current prices (in \$ millions)	<b>Dec 96</b>	<b>Jan 97</b>	<b>% change</b>
	10 221.9	10 237.8	0.2
	<b>Jan 96</b>	<b>Jan 97</b>	<b>% change</b>
	10 101.1	10 237.8	1.4

### SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (in \$ millions)	<b>Dec 96</b>	<b>Jan 97</b>	<b>% change</b>
	10 128.2	10 406.2	2.7
	<b>Jan 96</b>	<b>Jan 97</b>	<b>% change</b>
	10 139.2	10 406.2	2.6

## JANUARY KEY POINTS

### TREND ESTIMATES

- The trend estimate of turnover for the Australian Retail and Hospitality/Services series has recorded growth of 0.1% and 0.2% for December 1996 and January 1997 respectively.
- Over the three months to January 1997 the trend series has grown by \$28.2m. The main contributors to this increase were the Food retailing group (\$14.9m) and Recreational good retailing (\$12.2m). Household good retailing fell by \$8.9m.
- Victoria, Western Australia, Tasmania and the Australian Capital Territory recorded moderate to strong growth.

### SEASONALLY ADJUSTED ESTIMATES

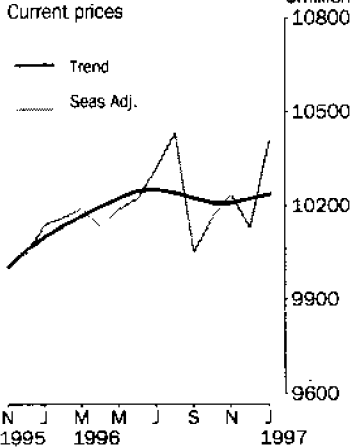
- The seasonally adjusted estimate for January 1997 rose by 2.7% following a fall of 1.0% in December 1996 and a rise of 0.7% in November 1996.

### ORIGINAL ESTIMATES

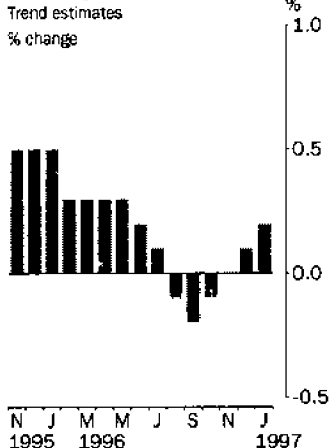
- In original terms, Australian retail turnover increased by 3.7% in January 1997 over January 1996.
- Chains and other large retailers recorded growth of 8.4% in the same period while smaller retailers experienced a fall of 1.1%.

**TAKE CARE!**  
Trend estimates are revised as new monthly data become available.

### Monthly turnover



### Monthly turnover



## INQUIRIES

- For further information about these and related statistics, contact Bill Powell on 06 252 6132. For information about constant price estimates contact Leon Ting on 06 252 6807.

# RETAIL TRADE NOTES

## FORTHCOMING ISSUES

ISSUE	RELEASE DATE
February 1997	4 April 1997
March 1997	2 May 1997
April 1997	30 May 1997

## CHANGES IN THIS ISSUE

Revisions have been made to Victoria (Clothing and soft good retailing, Household good retailing and Recreational good retailing) and Queensland (Hospitality and services).

## SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for January 1997 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	10 255.3	99.0
Change from December to January (\$m)	-2 942.1	68.0
% change from December to January	-22.3	0.5

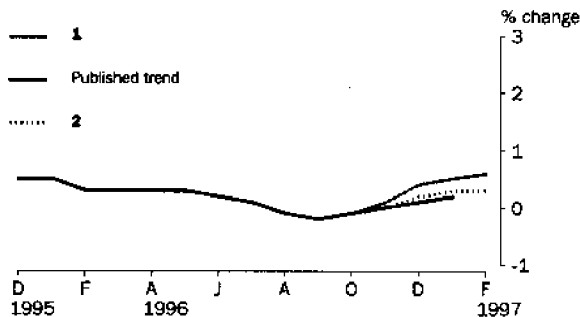
For more information see the Explanatory notes, paragraphs 12-15, or contact Bill Powell on 06 252 6132.

## WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- 1 The February seasonally adjusted estimate of retail turnover is 1.0% higher than the January estimate.
- 2 The February seasonally adjusted estimate of retail turnover is 1.0% lower than the January estimate.

**TAKE CARE!**  
Trend estimates are subject to revision as subsequent data become available. See Explanatory note 9.

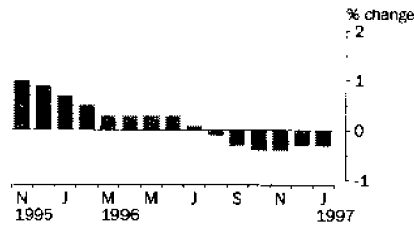


W. McLennan  
Australian Statistician

# STATE TRENDS

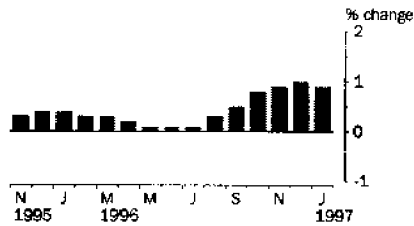
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### NEW SOUTH WALES



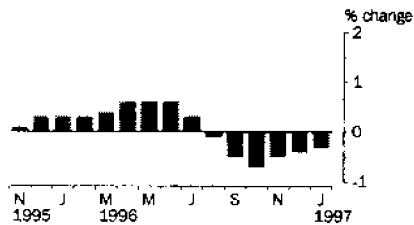
The rate of decline has eased slightly over the last two months. Recreational good retailing was the only industry to record growth.

### VICTORIA



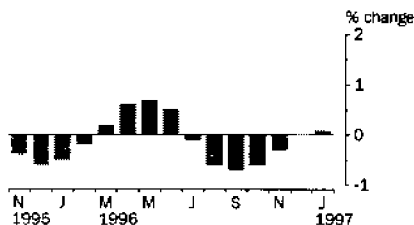
Growth in the trend estimate remains strong in Victoria. This growth was spread over all industry groups.

### QUEENSLAND



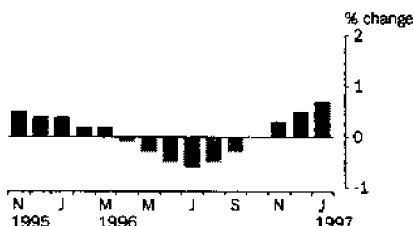
The rate of decline in the trend estimate has eased over the last three months. Other retailing and Hospitality and services were the only groups to record growth in January 1997.

### SOUTH AUSTRALIA



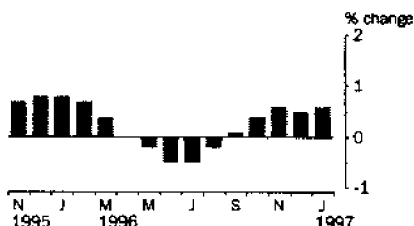
The trend estimate grew 0.1% in January 1997. This followed a six month period of decline. Growth was strong for Clothing, Other retailing and Hospitality and services groups.

### WESTERN AUSTRALIA



Strong recent growth in the Food, Household good and Other retailing groups has contributed to the strengthening trend series in Western Australia.

### TASMANIA

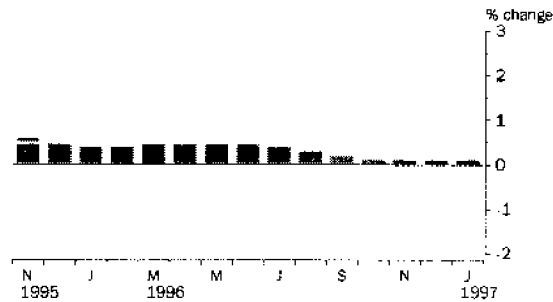


The trend estimate has shown growth of around 0.5% for each of the last four months. Recreational good retailing has recorded the strongest growth.

# INDUSTRY TRENDS

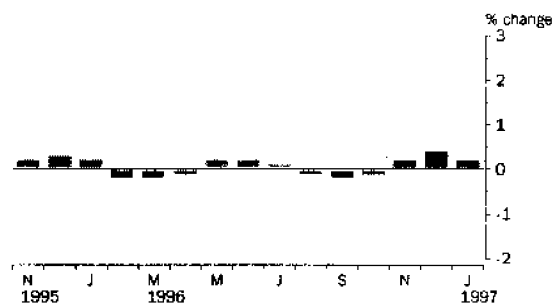
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### FOOD RETAILING



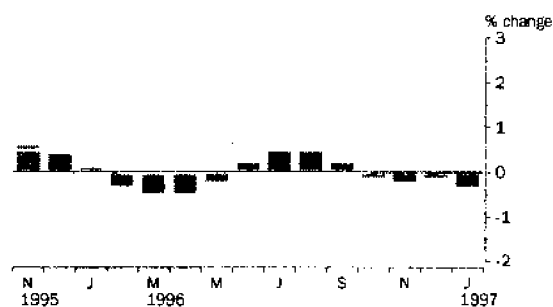
Growth in the trend estimate for the Food retailing group over the last four months has been a weak 0.1%. Growth was strongest in Victoria and Western Australia.

### DEPARTMENT STORES



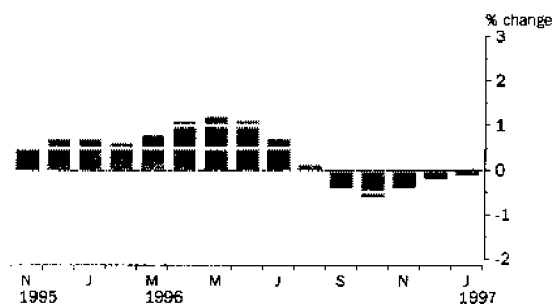
The trend estimate has shown weak growth over the last three months. Growth was strong in Victoria while Queensland, South Australia and Western Australia were all in decline.

### CLOTHING AND SOFT GOOD RETAILING



The Clothing group has been in decline for the last four months. State results were patchy with Victoria, South Australia and Western Australia recording growth; all other States/Territories were in decline.

### HOUSEHOLD GOOD RETAILING

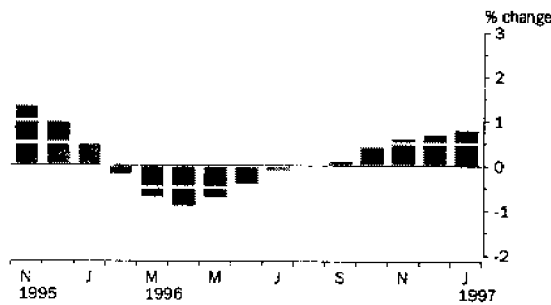


January 1997 was the fifth consecutive month that the trend estimate was in decline. However, the rate of decline has eased; most States/Territories showed improving trend estimate patterns.

# INDUSTRY TRENDS *(continued)*

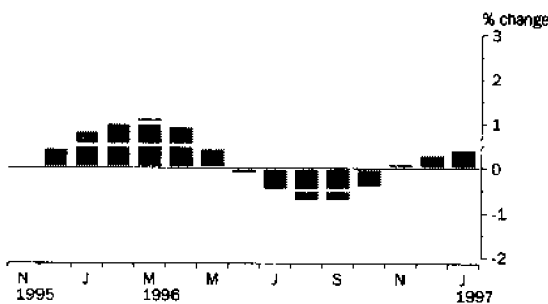
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### RECREATIONAL GOOD RETAILING



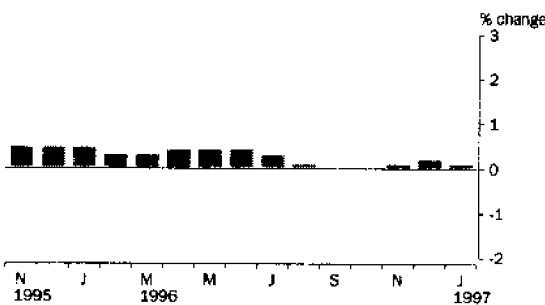
Monthly growth in the trend estimate has been around 0.7% for each of the last three months. The trend estimate has strengthened since August 1996 when zero growth was recorded.

### OTHER RETAILING



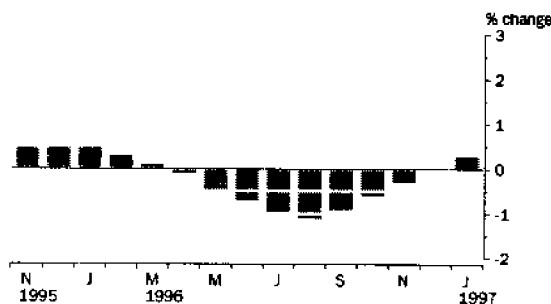
Following a period of decline from June to October 1996 the trend estimate strengthened to 0.4% by January 1997. Victoria, South Australia, Western Australia and the Australian Capital Territory have all contributed to this recent improvement.

### TOTAL RETAIL (excluding Hospitality and Services)



The trend estimate for Total retail (excluding the Hospitality and services group) has recorded very weak growth over the last three months. Growth for the Total industries series has also been weak over the same period.

### HOSPITALITY AND SERVICES



This industry group has recorded growth in the trend estimate for January 1997 of 0.3%. This followed a nine month period where the series was in decline.



## RETAIL TURNOVER, By Industry Group<sup>1</sup>: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	4 105.7	1 067.8	705.2	1 129.9	607.6	977.3	1 816.1	10 409.6
December	4 639.0	1 857.5	979.1	1 437.4	856.8	1 339.1	2 109.7	13 218.6
<b>1996</b>								
January	4 035.6	833.2	673.7	1 074.2	602.0	868.9	1 799.2	9 886.8
February	3 957.5	737.2	569.7	1 000.7	551.7	845.0	1 653.5	9 315.3
March	4 109.0	812.2	631.2	1 060.0	558.0	865.6	1 776.3	9 812.3
April	4 005.9	895.3	675.8	1 014.0	532.4	869.9	1 737.5	9 730.8
May	4 157.4	962.8	712.9	1 108.5	550.6	933.1	1 711.9	10 137.2
June	3 935.5	908.7	672.5	1 089.1	531.8	864.3	1 674.8	9 676.7
July	4 091.2	908.2	689.7	1 186.8	550.4	914.1	1 694.5	10 034.9
August	4 231.8	889.1	646.2	1 137.2	559.9	929.1	1 712.4	10 105.7
September	3 999.9	833.9	641.4	1 066.2	540.0	896.8	1 648.0	9 626.2
October	4 301.3	933.8	707.1	1 173.0	568.7	980.1	1 738.7	10 402.7
November	4 277.5	1 081.8	694.6	1 192.9	606.5	1 012.3	1 742.5	10 608.1
December	4 695.1	1 837.9	975.5	1 499.2	859.2	1 361.2	1 969.3	13 197.4
<b>1997</b>								
January	4 363.2	841.0	677.3	1 134.8	565.7	898.8	1 774.5	10 255.3
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	4 063.4	958.9	685.7	1 064.4	562.0	902.0	1 759.7	9 996.2
December	4 013.3	980.9	691.7	1 085.1	609.3	905.8	1 761.4	10 047.4
<b>1996</b>								
January	4 016.5	985.5	699.0	1 100.8	618.7	940.1	1 778.5	10 139.2
February	4 096.8	967.5	696.5	1 095.7	583.3	948.0	1 772.0	10 159.8
March	4 112.3	960.1	699.7	1 117.4	567.4	938.2	1 794.9	10 189.9
April	4 083.6	964.4	671.6	1 105.2	587.3	943.6	1 777.9	10 133.5
May	4 148.3	947.9	678.0	1 111.9	572.5	964.9	1 764.7	10 188.2
June	4 146.5	943.7	669.6	1 143.8	582.0	959.5	1 776.7	10 221.6
July	4 166.3	1 013.5	702.1	1 188.8	562.9	969.2	1 717.8	10 320.7
August	4 222.0	1 024.3	703.8	1 179.1	593.7	958.3	1 750.6	10 431.9
September	4 177.3	901.4	692.1	1 123.1	564.6	901.6	1 690.3	10 050.4
October	4 207.1	931.7	689.2	1 141.9	566.9	944.2	1 682.6	10 163.7
November	4 224.6	989.2	687.2	1 138.5	570.2	942.1	1 683.3	10 235.1
December	4 139.0	990.1	689.2	1 118.5	612.3	927.2	1 652.0	10 128.2
<b>1997</b>								
January	4 263.7	980.3	694.5	1 165.6	581.1	969.4	1 751.5	10 406.2
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	4 018.7	964.0	690.0	1 075.3	582.7	915.6	1 757.3	10 003.5
December	4 038.0	967.2	692.9	1 083.1	588.8	919.5	1 765.3	10 054.8
<b>1996</b>								
January	4 055.4	969.2	693.6	1 090.9	592.0	926.7	1 773.4	10 101.1
February	4 072.6	967.7	691.6	1 097.6	590.9	935.8	1 779.4	10 135.6
March	4 091.8	965.4	688.0	1 106.8	586.6	946.1	1 781.9	10 166.6
April	4 113.0	964.8	684.7	1 119.3	581.2	954.3	1 779.4	10 196.7
May	4 135.1	966.8	683.5	1 133.1	577.0	958.2	1 771.2	10 224.9
June	4 156.9	968.7	685.0	1 146.0	574.5	957.7	1 758.6	10 247.5
July	4 173.9	969.2	688.4	1 154.2	573.7	953.2	1 740.4	10 253.1
August	4 186.4	967.9	691.7	1 155.5	573.7	946.7	1 720.8	10 242.8
September	4 194.6	965.7	693.4	1 151.2	574.5	940.5	1 704.5	10 224.4
October	4 199.2	964.9	692.9	1 144.7	577.0	937.2	1 693.7	10 209.6
November	4 203.9	966.8	691.6	1 139.8	580.6	937.7	1 688.6	10 209.0
December	4 209.8	971.0	690.7	1 137.5	584.5	940.6	1 687.8	10 221.9
<b>1997</b>								
January	4 214.1	973.3	688.7	1 135.8	589.2	944.2	1 692.5	10 237.8

<sup>1</sup> See paragraph 3 of the Explanatory Notes



## RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group<sup>1</sup>: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (% change from preceding month)								
<b>1995</b>								
November	2.7	16.0	4.6	4.1	10.5	5.1	2.3	4.8
December	13.0	74.0	38.8	27.2	41.0	37.0	16.2	27.0
<b>1996</b>								
January	-13.0	-55.1	-31.2	-25.3	-29.7	-35.1	-14.7	-25.2
February	-1.9	-11.5	-15.4	-6.8	-8.4	-2.8	-8.1	-5.8
March	3.8	10.2	10.8	5.9	1.1	2.4	7.4	5.3
April	-2.5	10.2	7.1	-4.3	-4.6	0.5	-2.2	-0.8
May	3.8	7.5	5.5	9.3	3.4	7.3	-1.5	4.2
June	-5.3	-5.6	-5.7	-1.8	-3.4	-7.4	-2.2	-4.5
July	4.0	-0.1	2.6	9.0	3.5	5.8	1.2	3.7
August	3.4	-2.1	-6.3	-4.2	1.7	1.6	1.1	0.7
September	-5.5	-6.2	-0.7	-6.2	-3.6	-3.5	-3.8	-4.7
October	7.5	12.0	10.2	10.0	5.3	9.3	5.5	8.1
November	-0.6	15.8	-1.8	1.7	6.6	3.3	0.2	2.0
December	9.8	69.9	40.4	25.7	41.7	34.5	13.0	24.4
<b>1997</b>								
January	-7.1	-54.2	-30.6	-24.3	-34.2	-34.0	-9.9	-22.3
SEASONALLY ADJUSTED (% change from preceding month)								
<b>1995</b>								
November	1.5	1.0	1.2	-0.8	0.4	-1.4	1.6	0.9
December	-1.2	2.3	0.9	1.9	8.4	0.4	0.1	0.5
<b>1996</b>								
January	0.1	0.5	1.1	1.4	1.5	3.8	1.0	0.9
February	2.0	-1.8	-0.4	-0.5	-5.7	0.8	-0.4	0.2
March	0.4	-0.8	0.5	2.0	-2.7	-1.0	1.3	0.3
April	-0.7	0.4	-4.0	-1.1	3.5	0.6	-0.9	-0.6
May	1.6	-1.7	1.0	0.6	-2.5	2.3	-0.7	0.5
June	0.0	-0.4	-1.2	2.9	1.7	-0.6	0.7	0.3
July	0.5	7.4	4.9	3.9	-3.3	1.0	-3.3	1.0
August	1.3	1.1	0.2	-0.8	5.5	-1.1	1.9	1.1
September	-1.1	-12.0	-1.7	-4.7	-4.9	-5.9	-3.4	-3.7
October	0.7	3.4	-0.4	1.7	0.4	4.7	-0.5	1.1
November	0.4	6.2	-0.3	-0.3	0.6	-0.2	0.0	0.7
December	-2.0	0.1	0.3	-1.8	7.4	-1.6	-1.9	-1.0
<b>1997</b>								
January	3.0	-1.0	0.8	4.2	-5.1	4.6	6.0	2.7
TREND ESTIMATES (% change from preceding month)								
<b>1995</b>								
November	0.6	0.2	0.6	0.5	1.3	0.0	0.5	0.5
December	0.5	0.3	0.4	0.7	1.0	0.4	0.5	0.5
<b>1996</b>								
January	0.4	0.2	0.1	0.7	0.5	0.8	0.5	0.5
February	0.4	-0.2	-0.3	0.6	-0.2	1.0	0.3	0.3
March	0.5	-0.2	-0.5	0.8	-0.7	1.1	0.1	0.3
April	0.5	-0.1	-0.5	1.1	-0.9	0.9	-0.1	0.3
May	0.5	0.2	-0.2	1.2	-0.7	0.4	-0.5	0.3
June	0.5	0.2	0.2	1.1	-0.4	-0.1	-0.7	0.2
July	0.4	0.1	0.5	0.7	-0.1	-0.5	-1.0	0.1
August	0.3	-0.1	0.5	0.1	0.0	-0.7	-1.1	-0.1
September	0.2	-0.2	0.2	-0.4	0.1	-0.7	-0.9	-0.2
October	0.1	-0.1	-0.1	-0.6	0.4	-0.4	-0.6	-0.1
November	0.1	0.2	-0.2	-0.4	0.6	0.1	-0.3	0.0
December	0.1	0.4	-0.1	-0.2	0.7	0.3	0.0	0.1
<b>1997</b>								
January	0.1	0.2	-0.3	-0.1	0.8	0.4	0.3	0.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

**RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original**

Month	FOOD RETAILING.....				CLOTHING AND SOFT GOOD RETAILING.....				HOUSEHOLD GOOD RETAILING.....			
	Super-markets and grocery stores	Takeaway food retailing	Other food retailing	Total	Total Department stores	Clothing retailing	Other clothing related retailing	Total	Furniture and floor covering retailing	Domestic hardware & house-ware retailing	Domestic appliance retailing	Total
(\$ million)												
<b>1995</b>												
November	2 831.6	574.1	700.0	4 105.7	1 067.8	513.9	191.3	705.2	278.5	271.9	579.5	1 129.9
December	3 181.0	605.3	852.7	4 639.0	1 857.5	726.0	253.1	979.1	284.2	344.7	808.5	1 437.4
<b>1996</b>												
January	2 771.3	625.4	638.9	4 035.6	833.2	478.3	195.4	673.7	259.7	258.3	556.2	1 074.2
February	2 763.0	569.9	624.6	3 957.5	737.2	402.0	167.7	569.7	244.8	230.4	525.5	1 000.7
March	2 872.2	599.1	637.7	4 109.0	812.2	442.8	188.4	631.2	254.9	238.7	566.4	1 060.0
April	2 758.2	596.8	650.9	4 005.9	895.3	487.1	188.7	675.8	238.5	229.8	545.7	1 014.0
May	2 916.3	585.4	655.7	4 157.4	962.8	513.6	199.3	712.9	248.7	247.3	612.5	1 108.5
June	2 741.7	556.6	637.2	3 935.5	908.7	472.4	200.1	672.5	254.3	228.6	606.2	1 089.1
July	2 844.4	587.1	659.7	4 091.2	908.2	488.9	200.8	689.7	286.0	241.6	659.2	1 186.8
August	2 972.4	589.6	669.8	4 231.8	889.1	452.9	193.3	646.2	278.5	228.1	630.6	1 137.2
September	2 796.3	567.4	636.2	3 999.9	833.9	444.9	196.5	641.4	259.5	229.0	577.7	1 066.2
October	3 030.4	595.3	675.6	4 301.3	933.8	485.7	221.4	707.1	292.5	267.8	612.7	1 173.0
November	3 015.4	579.6	682.5	4 277.5	1 081.8	477.8	216.8	694.6	284.4	274.5	634.0	1 192.9
December	3 244.5	613.9	836.7	4 695.1	1 837.9	684.4	291.1	975.5	275.0	361.3	862.9	1 499.2
<b>1997</b>												
January	3 084.8	625.7	652.7	4 363.2	841.0	449.3	228.0	677.3	259.2	242.2	633.4	1 134.8
(% change from preceding month)												
<b>1995</b>												
November	2.7	-0.5	5.6	2.7	16.0	6.4	0.2	4.6	-6.5	6.7	8.9	4.1
December	12.3	5.4	21.8	13.0	74.0	41.3	32.3	38.8	2.0	26.8	39.5	27.2
<b>1996</b>												
January	-12.9	3.3	-25.1	-13.0	-55.1	-34.1	-22.8	-31.2	-8.6	-25.1	-31.2	-25.3
February	-0.3	-8.9	-2.2	-1.9	-11.5	-16.0	-14.2	-15.4	-5.7	-10.8	-5.5	-6.8
March	4.0	5.1	2.1	3.8	10.2	10.1	12.3	10.8	4.1	3.6	7.8	5.9
April	-4.0	-0.4	2.1	-2.5	10.2	10.0	0.2	7.1	-6.4	-3.7	-3.7	-4.3
May	5.7	-1.9	0.7	3.8	7.5	5.4	5.6	5.5	4.3	7.6	12.2	9.3
June	-6.0	-4.9	-2.8	-5.3	-5.6	-8.0	0.4	-5.7	2.3	-7.6	-1.0	-1.8
July	3.7	5.5	3.5	4.0	-0.1	3.5	0.3	2.6	12.5	5.7	8.7	9.0
August	4.5	0.4	1.5	3.4	-2.1	-7.4	-3.7	-6.3	-2.6	-5.6	-4.3	-4.2
September	-5.9	-3.8	-5.0	-5.5	-6.2	-1.8	1.7	-0.7	-6.8	0.4	-8.4	-6.2
October	8.4	4.9	6.2	7.5	12.0	9.2	12.7	10.2	12.7	16.9	6.1	10.0
November	-0.5	-2.6	1.0	-0.6	15.8	-1.6	-2.1	-1.8	-2.8	2.5	3.5	1.7
December	7.6	5.9	22.6	9.8	69.9	43.2	34.3	40.4	-3.3	31.6	36.1	25.7
<b>1997</b>												
January	-4.9	1.9	-22.0	-7.1	-54.2	-34.4	-21.7	-30.6	-5.7	-33.0	-26.6	-24.3
(% change from corresponding month of previous year)												
<b>1995</b>												
November	12.0	18.4	16.5	13.6	6.7	4.4	2.6	3.9	-11.7	22.5	2.7	2.6
December	7.0	14.4	9.9	8.4	2.2	3.0	5.1	3.5	-8.5	22.2	2.1	3.8
<b>1996</b>												
January	11.2	22.9	3.0	11.5	10.7	6.3	8.9	7.0	2.1	30.1	3.5	8.5
February	14.5	26.2	8.5	15.0	8.0	6.0	10.0	7.2	-1.9	21.5	9.3	8.7
March	7.9	18.7	2.9	8.5	0.1	0.7	6.9	2.5	-6.9	15.0	5.0	3.8
April	7.0	17.2	5.6	8.1	-1.2	-2.1	2.3	-0.9	0.7	19.2	5.3	7.0
May	10.9	18.4	8.4	11.2	3.8	3.9	6.8	4.7	-11.3	30.7	2.8	4.1
June	4.9	12.7	6.8	6.3	0.2	-3.7	3.8	-1.6	-10.7	19.2	0.9	1.1
July	7.8	10.9	6.7	8.0	3.1	6.5	7.4	6.8	-1.5	24.2	17.7	13.6
August	8.3	9.5	4.6	7.9	1.7	-0.4	8.0	2.0	0.3	9.1	16.9	10.8
September	3.5	5.6	0.6	3.3	-2.7	-2.7	2.9	-1.0	-9.8	7.6	9.3	3.6
October	9.9	3.2	1.9	7.6	1.4	0.5	16.0	4.9	-1.8	5.1	15.1	8.1
November	6.5	1.0	-2.5	4.2	1.3	-7.0	13.3	-1.5	2.1	1.0	9.4	5.6
December	2.0	1.4	-1.9	1.2	-1.1	-5.7	15.0	-0.4	-3.2	4.8	6.7	4.3
<b>1997</b>												
January	11.3	0.0	2.2	8.1	0.9	-6.1	16.7	0.5	-0.2	-6.2	13.9	5.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes

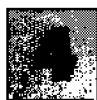




RETAIL TURNOVER, By Sub-Group<sup>1</sup>: Original *continued*

Month	RECREATIONAL GOOD RETAILING.....			OTHER RETAILING.....			HOSPITALITY AND SERVICES.....			Total all industries	
	News paper, book and stationery retailing	Other recreational good retailing	Total	Pharmaceutical & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restaurants	Selected services		
(\$ million)											
<b>1995</b>											
November	396.0	211.6	607.6	490.2	487.1	977.3	1 106.6	526.4	183.1	1 816.1	10 409.6
December	489.4	367.4	856.8	577.3	761.8	1 339.1	1 304.5	591.2	214.0	2 109.7	13 218.6
<b>1996</b>											
January	422.0	180.0	602.0	443.8	425.1	868.9	1 082.4	516.4	200.4	1 799.2	9 886.8
February	387.5	164.2	551.7	420.0	425.0	845.0	996.3	483.9	173.3	1 653.5	9 315.3
March	384.2	173.8	558.0	444.4	421.2	865.6	1 087.7	500.4	188.2	1 776.3	9 812.3
April	359.8	172.6	532.4	442.8	427.1	869.9	1 047.0	510.5	180.0	1 737.5	9 730.8
May	373.8	176.8	550.6	474.6	458.5	933.1	1 043.8	491.8	176.3	1 711.9	10 137.2
June	358.6	173.2	531.8	449.3	415.0	864.3	1 021.9	480.2	172.7	1 674.8	9 676.7
July	370.3	180.1	550.4	474.8	439.3	914.1	1 014.3	498.0	182.2	1 694.5	10 034.9
August	384.0	175.9	559.9	474.4	454.7	929.1	1 042.1	494.6	175.7	1 712.4	10 105.7
September	358.8	181.2	540.0	447.6	449.2	896.8	1 003.5	473.4	171.1	1 648.0	9 626.2
October	371.3	197.4	568.7	486.9	493.2	980.1	1 070.7	486.7	181.3	1 738.7	10 402.7
November	380.9	225.6	606.5	488.3	524.0	1 012.3	1 087.0	484.4	171.1	1 742.5	10 608.1
December	487.5	371.7	859.2	575.5	785.7	1 361.2	1 241.2	536.5	191.6	1 969.3	13 197.4
<b>1997</b>											
January	388.3	177.4	565.7	420.2	478.6	898.8	1 090.6	497.2	186.7	1 774.5	10 255.3
(% change from preceding month)											
<b>1995</b>											
November	6.9	18.1	10.5	4.4	5.9	5.1	1.7	4.4	0.7	2.3	4.8
December	23.6	73.6	41.0	17.8	56.4	37.0	17.9	12.3	16.9	16.2	27.0
<b>1996</b>											
January	-13.8	-51.0	-29.7	-23.1	-44.2	-35.1	-17.0	-12.7	-6.4	-14.7	-25.2
February	-8.2	-8.8	-8.4	-5.4	0.0	-2.8	-8.0	-6.3	-13.5	-8.1	-5.8
March	-0.9	5.8	1.1	5.8	-0.9	2.4	9.2	3.4	8.6	7.4	5.3
April	-6.4	-0.7	-4.6	-0.4	1.4	0.5	-3.7	2.0	-4.4	-2.2	-0.8
May	3.9	2.4	3.4	7.2	7.4	7.3	-0.3	-3.7	-2.1	-1.5	4.2
June	-4.1	-2.0	-3.4	-5.3	-9.5	-7.4	-2.1	-2.4	-2.0	-2.2	-4.5
July	3.3	4.0	3.5	5.7	5.9	5.8	-0.7	3.7	5.5	1.2	3.7
August	3.7	-2.3	1.7	-0.1	3.5	1.6	2.7	-0.7	-3.6	1.1	0.7
September	-6.6	3.0	-3.6	-5.6	-1.2	-3.5	-3.7	-4.3	-2.6	-3.8	-4.7
October	3.5	8.9	5.3	8.8	9.8	9.3	6.7	2.8	6.0	5.5	8.1
November	2.6	14.3	6.6	0.3	6.2	3.3	1.5	-0.5	-5.6	0.2	2.0
December	28.0	64.8	41.7	17.9	49.9	34.5	14.2	10.8	12.0	13.0	24.4
<b>1997</b>											
January	-20.3	-52.3	-34.2	-27.0	-39.1	-34.0	-12.1	-7.3	-2.6	-9.9	-22.3
(% change from corresponding month of previous year)											
<b>1995</b>											
November	2.5	21.0	8.2	6.8	6.6	6.7	7.2	7.1	19.8	8.3	9.0
December	3.7	21.8	10.8	5.2	11.9	8.9	8.2	8.6	18.8	9.3	6.9
<b>1996</b>											
January	18.3	23.2	19.7	10.8	12.8	11.8	3.2	9.3	20.4	6.6	10.3
February	13.2	34.2	18.7	12.0	12.7	12.4	9.5	10.5	18.4	10.7	12.4
March	6.2	25.1	11.4	2.5	4.1	3.3	5.6	3.0	22.4	6.4	6.1
April	12.5	13.9	13.0	4.8	8.1	6.4	1.5	9.9	8.2	4.5	5.9
May	1.9	18.7	6.7	2.7	12.2	7.2	3.4	3.4	8.4	3.9	7.3
June	3.8	14.2	7.0	-0.3	8.4	3.7	1.2	7.8	5.0	3.4	3.8
July	-1.7	11.9	2.4	4.9	9.1	6.8	-3.3	4.9	6.8	0.0	6.2
August	0.3	8.0	2.6	-1.7	7.0	2.4	-1.6	4.9	7.3	1.1	5.2
September	-3.7	5.5	-0.8	-7.1	1.9	-2.8	-7.1	-1.6	1.8	-4.7	0.2
October	0.2	10.2	3.5	3.7	7.2	5.4	-1.6	-3.5	-0.3	-2.0	4.8
November	-3.8	6.6	-0.2	-0.4	7.6	3.6	-1.8	-8.0	-6.6	-4.1	1.9
December	-0.4	1.2	0.3	-0.3	3.1	1.7	-4.9	-9.3	-10.5	-6.7	-0.2
<b>1997</b>											
January	-8.0	-1.4	-6.0	-5.3	12.6	3.4	0.8	-3.7	-6.8	-1.4	3.7

<sup>1</sup> See paragraph 3 of the Explanatory Notes



## RETAIL TURNOVER, By State: All Series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1995</b>									
November	3 732.1	2 345.7	1 889.1	814.7	1 066.4	251.6	119.1	190.9	10 409.6
December	4 724.9	3 067.2	2 358.1	1 024.4	1 343.8	320.5	134.2	245.5	13 218.6
<b>1996</b>									
January	3 566.1	2 238.9	1 817.7	724.5	1 019.5	240.5	106.2	173.4	9 886.8
February	3 373.5	2 097.1	1 684.2	691.4	962.1	233.5	106.0	167.5	9 315.3
March	3 553.0	2 229.3	1 760.1	737.3	992.7	241.3	114.1	184.5	9 812.3
April	3 512.3	2 233.5	1 719.3	738.4	990.0	237.8	112.6	186.9	9 730.8
May	3 644.7	2 298.5	1 831.0	768.1	1 032.6	250.3	119.0	193.0	10 137.2
June	3 494.2	2 183.9	1 768.7	727.9	968.0	230.6	119.2	184.2	9 676.7
July	3 632.9	2 239.9	1 872.4	746.7	999.0	229.1	126.3	188.6	10 034.9
August	3 640.8	2 267.7	1 881.7	756.5	1 004.5	238.2	125.7	190.6	10 105.7
September	3 493.1	2 147.1	1 808.1	716.6	934.9	222.5	116.1	187.8	9 626.2
October	3 716.1	2 398.6	1 894.6	770.6	1 058.0	249.1	119.6	196.1	10 402.7
November	3 807.4	2 468.0	1 913.0	787.5	1 057.4	257.9	113.2	203.7	10 608.1
December	4 731.8	3 152.7	2 316.4	1 000.0	1 287.4	324.3	125.2	259.6	13 197.4
<b>1997</b>									
January	3 602.8	2 416.5	1 897.4	752.4	1 054.4	247.4	100.0	184.4	10 255.3
SEASONALLY ADJUSTED (\$ million)									
<b>1995</b>									
November	3 571.1	2 273.1	1 815.2	775.1	1 017.0	242.9	116.7	185.0	9 996.2
December	3 603.2	2 283.7	1 820.8	770.8	1 024.7	241.1	117.4	185.7	10 047.4
<b>1996</b>									
January	3 657.2	2 306.4	1 830.9	750.7	1 040.1	246.7	119.8	187.5	10 139.2
February	3 673.2	2 287.0	1 851.3	755.7	1 039.5	245.9	120.3	186.9	10 159.8
March	3 682.9	2 309.0	1 845.1	757.8	1 040.8	245.7	120.9	187.8	10 189.9
April	3 648.4	2 300.6	1 833.6	761.0	1 034.5	246.3	120.5	188.7	10 133.5
May	3 852.8	2 309.8	1 850.9	775.6	1 037.7	251.1	119.2	191.3	10 188.2
June	3 685.6	2 303.7	1 864.9	778.9	1 026.3	247.3	120.1	194.7	10 221.6
July	3 750.0	2 319.8	1 910.0	773.0	1 018.0	239.9	115.5	194.5	10 320.7
August	3 767.5	2 354.5	1 914.4	786.8	1 049.7	244.8	117.2	196.9	10 431.9
September	3 641.7	2 277.3	1 856.3	754.2	969.3	239.5	114.6	197.4	10 050.4
October	3 646.4	2 353.1	1 833.3	747.1	1 035.0	246.6	113.2	188.9	10 163.7
November	3 667.4	2 385.3	1 853.5	755.5	1 017.1	248.2	111.8	196.3	10 235.1
December	3 647.0	2 372.6	1 801.3	757.4	994.5	248.0	109.4	198.0	10 128.2
<b>1997</b>									
January	3 666.2	2 460.5	1 882.6	771.4	1 066.0	248.5	112.8	198.3	10 406.2
TREND ESTIMATES (\$ million)									
<b>1995</b>									
November	3 578.9	2 269.4	1 817.7	769.0	1 026.0	240.7	117.1	184.8	10 003.5
December	3 611.8	2 279.1	1 822.9	764.4	1 030.5	242.6	118.0	185.3	10 054.8
<b>1996</b>									
January	3 637.9	2 289.3	1 828.9	760.5	1 034.6	244.6	119.1	186.2	10 101.1
February	3 654.8	2 296.9	1 834.6	758.7	1 037.0	246.2	120.0	187.3	10 135.6
March	3 666.4	2 302.8	1 842.1	760.5	1 038.8	247.2	120.5	188.4	10 166.6
April	3 677.4	2 306.3	1 852.4	765.3	1 037.7	247.3	120.4	190.0	10 196.7
May	3 889.3	2 308.1	1 864.2	770.9	1 034.2	246.7	119.7	191.8	10 224.9
June	3 699.5	2 310.8	1 875.7	774.5	1 029.3	245.5	118.8	193.4	10 247.5
July	3 704.6	2 314.0	1 881.4	773.7	1 023.2	244.3	117.5	194.5	10 253.1
August	3 701.7	2 320.6	1 878.7	769.4	1 017.7	243.7	116.0	194.9	10 242.8
September	3 690.5	2 332.6	1 869.1	763.9	1 014.7	243.9	114.6	195.1	10 224.4
October	3 674.9	2 350.2	1 856.7	759.6	1 014.8	244.9	113.3	195.2	10 209.6
November	3 661.2	2 371.6	1 846.7	757.5	1 017.9	246.3	112.2	195.7	10 209.0
December	3 651.2	2 394.6	1 840.2	757.2	1 023.3	247.6	111.3	196.3	10 221.9
<b>1997</b>									
January	3 641.2	2 416.4	1 834.4	758.3	1 030.6	249.0	110.7	197.2	10 237.8

## RETAIL TURNOVER PERCENTAGE CHANGE, By State: All Series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (% change from preceding month)									
<b>1995</b>									
November	5.1	5.3	4.3	5.3	4.1	6.6	-0.6	2.4	4.8
December	26.6	30.8	24.8	25.7	26.0	27.4	12.7	28.6	27.0
<b>1996</b>									
January	-24.5	-27.0	-22.9	-29.3	-24.1	-25.0	-20.9	-29.4	-25.2
February	-5.4	-6.3	-7.3	-4.6	-5.6	-2.9	-0.2	-3.4	-5.8
March	5.3	6.3	4.5	6.6	3.2	3.3	7.6	10.1	5.3
April	-1.1	0.2	-2.3	0.1	-0.3	-1.5	-1.3	1.3	-0.8
May	3.8	2.9	6.5	4.0	4.3	5.3	5.7	3.3	4.2
June	-4.1	-5.0	-3.4	-5.2	-6.3	-7.9	0.2	-4.6	-4.5
July	4.0	2.6	5.9	2.6	3.2	-0.7	6.0	2.4	3.7
August	0.2	1.2	0.5	1.3	0.6	4.0	-0.5	1.1	0.7
September	-4.1	-5.3	-3.9	-5.3	-6.9	-6.6	-7.6	-1.5	-4.7
October	6.4	11.7	4.8	7.5	13.2	12.0	3.0	4.4	8.1
November	2.5	2.9	1.0	2.2	-0.1	3.5	-5.4	3.9	2.0
December	24.3	27.7	21.1	27.0	21.8	25.7	10.6	27.4	24.4
<b>1997</b>									
January	-23.9	-23.4	-18.1	-24.8	-18.1	-23.7	-20.1	-29.0	-22.3
SEASONALLY ADJUSTED (% change from preceding month)									
<b>1995</b>									
November	0.7	2.0	1.0	0.8	-1.1	1.5	1.0	0.9	0.9
December	0.9	0.5	0.3	-0.6	0.8	-0.7	0.6	0.4	0.5
<b>1996</b>									
January	1.5	1.0	0.6	-2.6	1.5	2.3	2.0	1.0	0.9
February	0.4	-0.8	1.1	0.7	-0.1	-0.3	0.4	-0.3	0.2
March	0.3	1.0	-0.3	0.3	0.1	-0.1	0.5	0.5	0.3
April	-0.9	-0.4	-0.6	0.4	-0.6	0.2	-0.3	0.5	-0.6
May	0.1	0.4	0.9	1.9	0.3	1.9	-1.1	1.4	0.5
June	0.9	-0.3	0.8	0.4	-1.1	-1.5	0.8	1.8	0.3
July	1.7	0.7	2.4	-0.8	-0.8	-3.0	-3.8	-0.1	1.0
August	0.5	1.5	0.2	1.8	3.1	2.0	1.5	1.2	1.1
September	-3.3	-3.3	-3.0	-4.1	-7.7	-2.2	-2.2	0.3	-3.7
October	0.1	3.3	-1.2	-0.9	6.8	3.0	-1.2	-4.3	1.1
November	0.6	1.4	1.1	1.1	-1.7	0.6	-1.2	3.9	0.7
December	-0.6	-0.5	-2.8	0.3	-2.2	-0.1	-2.1	0.9	-1.0
<b>1997</b>									
January	0.5	3.7	4.5	1.8	7.2	0.2	3.1	0.2	2.7
TREND ESTIMATES (% change from preceding month)									
<b>1995</b>									
November	1.0	0.3	0.1	-0.4	0.5	0.7	0.7	0.1	0.5
December	0.9	0.4	0.3	-0.6	0.4	0.8	0.8	0.3	0.5
<b>1996</b>									
January	0.7	0.4	0.3	-0.5	0.4	0.8	0.9	0.5	0.5
February	0.5	0.3	0.3	-0.2	0.2	0.7	0.8	0.6	0.3
March	0.3	0.3	0.4	0.2	0.2	0.4	0.4	0.6	0.3
April	0.3	0.2	0.6	0.6	-0.1	0.0	-0.1	0.8	0.3
May	0.3	0.1	0.6	0.7	-0.3	-0.2	-0.6	0.9	0.3
June	0.3	0.1	0.6	0.5	-0.5	-0.5	-0.8	0.8	0.2
July	0.1	0.1	0.3	-0.1	-0.6	-0.5	-1.1	0.6	0.1
August	-0.1	0.3	-0.1	-0.6	-0.5	-0.2	-1.3	0.2	-0.1
September	-0.3	0.5	-0.5	-0.7	-0.3	0.1	-1.2	0.1	-0.2
October	-0.4	0.8	-0.7	-0.6	0.0	0.4	-1.1	0.1	-0.1
November	-0.4	0.9	-0.5	-0.3	0.3	0.6	-1.0	0.3	0.0
December	-0.3	1.0	-0.4	0.0	0.5	0.5	-0.8	0.3	0.1
<b>1997</b>									
January	-0.3	0.9	-0.3	0.1	0.7	0.6	-0.5	0.5	0.2

## RETAIL TURNOVER, By Industry Group<sup>1</sup>—New South Wales: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	1 383.2	370.0	262.0	401.2	201.5	355.9	758.3	3 732.1
December	1 582.9	663.3	377.3	498.9	259.3	477.9	865.3	4 724.9
<b>1996</b>								
January	1 361.2	290.8	258.4	384.7	175.1	314.3	781.6	3 566.1
February	1 329.1	255.0	227.9	359.5	180.5	307.8	713.7	3 373.5
March	1 383.2	284.0	247.1	386.2	187.2	301.3	764.0	3 553.0
April	1 346.8	301.9	262.3	377.0	173.7	313.2	737.4	3 512.3
May	1 396.1	336.3	274.6	407.3	181.0	326.4	723.0	3 644.7
June	1 341.2	314.2	256.0	404.1	182.1	302.9	693.7	3 494.2
July	1 367.6	315.0	280.0	439.9	194.6	326.7	709.1	3 632.9
August	1 416.3	303.5	257.1	396.3	206.0	334.6	727.0	3 640.8
September	1 347.0	288.5	252.8	390.7	202.5	325.5	686.1	3 493.1
October	1 439.6	320.2	269.7	422.4	196.7	348.0	719.5	3 716.1
November	1 443.3	370.4	271.5	420.8	217.6	360.1	723.7	3 807.4
December	1 583.5	645.9	393.7	533.5	296.1	482.7	796.4	4 731.8
<b>1997</b>								
January	1 445.8	284.9	270.2	376.9	190.0	312.3	722.7	3 602.8
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	1 363.0	331.5	252.9	371.9	184.1	326.6	741.0	3 571.1
December	1 355.2	339.7	267.2	371.8	196.7	334.1	738.6	3 603.2
<b>1996</b>								
January	1 347.3	347.0	266.2	401.3	189.8	333.4	772.2	3 657.2
February	1 382.5	336.0	274.7	390.0	189.2	336.0	764.7	3 673.2
March	1 394.5	334.7	274.3	405.1	184.9	326.6	762.8	3 682.9
April	1 372.2	331.5	261.7	413.0	186.6	336.3	747.1	3 648.4
May	1 408.2	329.4	257.9	405.6	183.7	340.9	727.0	3 652.6
June	1 406.4	332.8	253.8	430.1	198.3	338.2	726.1	3 685.6
July	1 393.0	358.2	286.1	447.8	194.9	351.4	718.6	3 750.0
August	1 428.8	344.6	281.9	415.8	216.2	341.8	738.4	3 767.5
September	1 393.3	316.9	273.7	406.5	212.5	327.7	711.2	3 641.7
October	1 410.5	317.6	267.6	413.6	194.0	335.0	708.2	3 646.4
November	1 433.1	335.7	267.1	396.7	204.1	331.1	699.6	3 667.4
December	1 372.4	339.0	277.2	395.2	225.9	337.8	699.4	3 647.0
<b>1997</b>								
January	1 416.3	332.8	277.5	392.7	205.1	332.4	709.3	3 666.2
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	1 344.4	334.7	260.5	374.8	185.8	329.9	748.9	3 578.9
December	1 356.6	336.1	264.0	381.0	188.3	330.6	755.2	3 611.8
<b>1996</b>								
January	1 366.8	337.1	266.6	387.7	189.1	331.5	759.1	3 637.9
February	1 375.1	337.0	267.6	395.3	188.5	332.7	758.7	3 654.8
March	1 383.1	336.1	267.0	403.8	187.4	334.6	754.5	3 666.4
April	1 390.6	336.0	266.2	412.4	187.9	337.0	747.3	3 677.4
May	1 397.3	336.9	266.5	419.8	190.7	339.3	738.8	3 689.3
June	1 403.1	337.4	268.1	424.4	195.0	340.8	730.7	3 699.5
July	1 406.9	336.9	270.6	425.4	199.8	340.9	724.2	3 704.6
August	1 408.9	335.3	272.8	422.2	203.7	339.5	719.3	3 701.7
September	1 409.5	332.8	274.1	415.7	206.4	337.1	714.9	3 690.5
October	1 408.6	330.8	273.9	408.2	208.1	334.9	710.4	3 674.9
November	1 407.4	330.1	273.4	401.4	209.3	333.5	706.2	3 661.2
December	1 406.1	330.5	273.4	395.5	210.3	332.7	702.8	3 651.2
<b>1997</b>								
January	1 404.5	330.5	272.4	390.6	211.1	331.7	700.4	3 641.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

# RETAIL TURNOVER, By Industry Group<sup>1</sup>—Victoria: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	982.0	246.8	157.9	288.1	136.4	225.3	309.2	2 345.7
December	1 130.6	436.7	224.1	384.2	212.8	327.3	351.5	3 067.2
<b>1996</b>								
January	975.5	187.4	147.8	274.7	165.7	183.9	303.9	2 238.9
February	965.4	169.2	118.8	252.2	137.5	183.1	270.9	2 097.1
March	1 004.2	189.4	139.0	271.9	131.4	193.0	300.4	2 229.3
April	976.6	220.1	157.9	266.5	124.5	187.0	300.9	2 233.5
May	1 003.4	224.2	157.5	289.0	129.4	200.4	294.6	2 298.5
June	940.2	213.3	146.4	284.5	122.8	182.8	293.9	2 183.9
July	970.7	203.4	147.0	302.6	127.4	201.1	287.7	2 239.9
August	1 014.0	199.7	133.2	299.5	134.0	207.9	279.4	2 267.7
September	950.3	186.2	132.0	270.2	127.3	196.6	284.5	2 147.1
October	1 045.7	203.9	158.3	309.4	149.5	232.2	299.6	2 398.6
November	1 045.2	250.8	149.0	314.8	158.4	246.8	303.0	2 468.0
December	1 161.8	442.4	212.1	402.1	244.7	343.0	346.6	3 152.7
<b>1997</b>								
January	1 091.6	197.4	148.0	320.0	146.2	203.4	309.9	2 416.5
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	983.7	225.3	158.1	277.6	125.5	205.9	296.9	2 273.1
December	966.1	227.1	150.9	287.5	145.6	217.5	289.1	2 283.7
<b>1996</b>								
January	977.3	222.7	159.2	277.6	158.4	207.1	304.0	2 306.4
February	991.3	225.7	144.6	278.4	146.1	208.6	292.2	2 287.0
March	993.8	220.8	151.3	290.4	142.8	207.2	302.5	2 309.0
April	991.1	225.9	148.2	287.5	139.0	201.9	307.0	2 300.6
May	1 004.2	216.8	150.0	293.1	135.4	205.0	305.3	2 309.8
June	993.8	222.6	149.0	294.3	136.7	202.5	304.7	2 303.7
July	994.5	242.7	148.3	298.7	131.2	210.3	294.0	2 319.8
August	1 022.8	226.0	147.6	312.7	142.4	216.6	286.4	2 354.5
September	995.8	208.8	150.1	288.8	137.1	207.7	289.0	2 277.3
October	1 024.3	205.0	158.5	295.7	149.7	219.7	300.3	2 353.1
November	1 041.2	228.9	148.0	308.5	145.8	225.6	287.3	2 385.3
December	1 010.9	235.6	142.5	299.3	168.6	225.1	290.4	2 372.6
<b>1997</b>								
January	1 071.4	228.6	158.3	323.6	139.1	230.7	308.8	2 460.5
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	971.4	221.1	154.8	278.4	138.9	212.1	292.7	2 269.4
December	976.0	222.2	153.9	279.9	142.1	210.6	294.4	2 279.1
<b>1996</b>								
January	981.1	223.2	152.6	281.6	144.9	209.0	296.9	2 289.3
February	986.0	223.7	151.3	283.3	145.7	207.1	299.8	2 296.9
March	990.8	223.7	150.0	285.8	144.2	205.8	302.4	2 302.8
April	994.3	224.4	148.9	289.4	140.9	204.9	303.4	2 306.3
May	996.8	225.2	148.4	293.0	137.4	204.8	302.5	2 308.1
June	999.5	225.1	148.8	296.2	135.2	205.9	300.1	2 310.8
July	1 002.3	223.8	149.3	298.0	135.9	208.2	296.5	2 314.0
August	1 006.5	222.0	149.9	298.8	138.8	211.4	293.3	2 320.6
September	1 012.8	220.7	150.2	299.7	142.6	215.1	291.5	2 332.6
October	1 020.5	220.8	150.5	301.3	146.3	218.9	291.9	2 350.2
November	1 029.1	222.3	150.8	303.9	149.4	222.6	293.4	2 371.6
December	1 038.1	224.8	151.2	307.3	151.6	226.0	295.6	2 394.6
<b>1997</b>								
January	1 046.5	227.1	151.8	310.7	153.0	228.7	298.6	2 416.4

<sup>1</sup> See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group<sup>1</sup>—Queensland: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	720.2	182.2	132.6	180.0	138.9	191.5	343.7	1 889.1
December	785.9	302.7	169.6	227.0	197.6	245.5	429.8	2 358.1
<b>1996</b>								
January	722.0	147.1	129.1	177.9	138.8	175.2	327.6	1 817.7
February	705.5	124.5	104.2	165.0	118.5	166.0	300.5	1 684.2
March	722.5	130.7	114.3	174.4	121.0	176.5	320.7	1 760.1
April	718.8	141.8	111.3	147.5	115.6	170.0	314.3	1 719.3
May	747.7	159.9	129.6	176.8	119.4	186.0	311.6	1 831.0
June	712.4	153.8	122.5	170.8	117.3	176.0	315.9	1 768.7
July	766.0	158.2	120.0	188.9	112.4	191.5	335.4	1 872.4
August	784.0	156.5	124.8	182.2	105.2	190.1	338.9	1 881.7
September	744.3	152.1	133.3	171.3	99.0	188.4	319.7	1 808.1
October	777.5	164.5	138.9	171.6	101.6	192.9	347.6	1 894.6
November	764.3	187.3	135.0	184.3	108.7	194.9	338.5	1 913.0
December	809.4	305.4	179.1	229.9	148.2	255.2	389.2	2 316.4
<b>1997</b>								
January	774.9	148.5	128.0	175.7	114.8	191.3	364.2	1 897.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	712.5	162.7	128.6	168.1	131.9	178.7	332.8	1 815.2
December	715.9	163.1	122.1	172.0	131.6	167.0	349.0	1 820.8
<b>1996</b>								
January	712.1	171.1	129.1	180.4	131.3	185.6	321.3	1 830.9
February	740.8	163.0	128.4	176.1	125.8	187.0	330.2	1 851.3
March	723.5	157.9	129.3	177.0	130.0	194.1	333.2	1 845.1
April	739.1	159.9	118.5	164.1	128.6	191.4	332.0	1 833.6
May	741.5	159.8	127.7	181.0	126.4	190.0	324.5	1 850.9
June	744.0	155.6	125.0	178.8	130.9	194.5	336.1	1 864.9
July	758.8	184.1	121.5	194.1	115.5	200.8	335.3	1 910.0
August	778.9	170.8	131.6	194.0	113.2	191.0	334.9	1 914.4
September	765.9	157.8	130.7	179.6	106.5	191.6	324.2	1 856.3
October	750.0	160.9	134.4	167.7	104.5	180.4	335.4	1 833.3
November	760.4	165.4	132.0	174.0	103.7	188.3	329.6	1 853.5
December	744.1	171.7	129.6	171.6	94.6	174.0	315.6	1 801.3
<b>1997</b>								
January	752.9	167.1	125.5	178.9	107.9	200.0	350.2	1 882.6
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	713.2	163.5	126.9	174.8	133.1	177.6	328.6	1 817.7
December	716.2	163.9	127.1	173.6	131.4	178.9	331.8	1 822.9
<b>1996</b>								
January	720.4	163.4	127.1	173.4	130.1	181.7	332.8	1 828.9
February	725.2	162.3	126.5	173.4	129.5	185.4	332.3	1 834.6
March	730.7	161.4	125.7	174.4	129.3	189.2	331.4	1 842.1
April	737.2	161.5	125.0	176.6	128.6	192.6	330.9	1 852.4
May	744.5	162.9	124.6	179.8	126.7	194.5	331.3	1 864.2
June	752.1	164.6	125.1	182.9	123.5	195.1	332.4	1 875.7
July	758.5	166.1	126.7	184.7	118.9	193.9	332.6	1 881.4
August	762.1	166.7	128.8	184.2	113.6	191.8	331.7	1 878.7
September	762.2	166.4	130.4	181.5	108.7	189.2	330.7	1 869.1
October	759.7	165.8	131.1	177.8	105.1	187.0	330.2	1 856.7
November	756.3	165.7	131.0	174.9	102.6	185.8	330.4	1 846.7
December	752.9	166.0	130.5	173.1	101.0	185.5	331.3	1 840.2
<b>1997</b>								
January	748.7	165.5	129.6	171.4	100.7	185.8	332.8	1 834.4

<sup>1</sup> See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group<sup>1</sup>—South Australia: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	322.2	105.0	48.0	80.7	36.1	72.0	150.7	814.7
December	360.9	174.5	67.9	100.3	51.4	92.4	177.0	1 024.4
<b>1996</b>								
January	289.6	80.2	44.7	77.9	34.4	66.2	131.5	724.5
February	288.2	73.2	37.7	71.1	32.7	65.8	122.7	691.4
March	306.7	80.8	40.0	79.1	34.1	68.4	128.2	737.3
April	300.2	90.6	42.5	73.5	32.6	64.4	134.6	738.4
May	321.5	91.9	42.4	76.1	32.1	72.4	131.7	768.1
June	300.3	87.5	41.0	73.3	30.7	65.6	129.5	727.9
July	316.7	90.6	40.6	78.8	33.9	60.7	125.4	746.7
August	329.4	86.8	34.8	79.6	33.7	63.5	128.7	756.5
September	310.7	80.4	32.9	72.5	32.6	58.5	129.0	716.6
October	344.1	93.0	36.5	73.1	36.2	60.3	127.4	770.6
November	336.4	105.6	36.8	75.1	37.9	60.9	134.8	787.5
December	372.8	170.4	51.1	95.2	54.8	85.8	169.9	1 000.0
<b>1997</b>								
January	343.9	79.3	36.7	66.5	32.2	57.0	136.8	752.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	316.8	92.3	47.6	75.9	35.3	67.3	140.0	775.1
December	302.8	96.1	48.3	77.7	34.9	68.7	142.3	770.8
<b>1996</b>								
January	295.7	94.1	48.2	78.9	34.8	70.7	128.2	750.7
February	301.1	94.4	47.7	79.3	34.4	72.8	125.9	755.7
March	301.1	94.6	43.1	83.2	34.2	73.3	128.3	757.8
April	306.1	95.4	39.7	79.1	34.3	68.8	137.6	761.0
May	320.7	90.6	41.0	78.1	33.1	72.7	139.3	775.6
June	317.9	93.8	41.7	77.0	34.4	69.7	144.4	778.9
July	322.3	99.5	41.0	77.7	36.2	62.8	133.5	773.0
August	335.0	95.7	37.8	81.6	35.5	64.1	137.1	786.8
September	324.5	89.6	35.0	77.0	35.0	58.5	134.7	754.2
October	336.1	91.1	35.5	69.1	36.9	58.4	120.1	747.1
November	331.9	94.5	35.7	71.5	37.1	58.0	126.7	755.5
December	314.2	94.9	36.6	71.9	37.6	65.0	137.3	757.4
<b>1997</b>								
January	347.9	92.4	40.0	67.8	31.6	59.8	131.9	771.4
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	306.4	93.9	46.8	77.6	34.3	69.8	140.0	769.0
December	304.3	94.1	47.3	78.2	34.7	70.1	135.7	764.4
<b>1996</b>								
January	302.3	94.3	47.0	79.0	34.8	70.7	132.6	760.5
February	301.7	94.3	45.9	79.6	34.5	71.4	131.4	758.7
March	303.8	94.3	44.3	79.7	34.2	71.9	132.2	760.5
April	308.2	94.4	42.7	79.7	34.1	71.6	134.6	765.3
May	313.9	94.5	41.3	79.5	34.2	70.2	137.2	770.9
June	320.1	94.5	40.1	79.0	34.5	67.8	138.3	774.5
July	324.8	94.4	38.9	78.2	35.1	65.1	137.3	773.7
August	327.7	94.0	37.8	77.0	35.7	62.6	134.6	769.4
September	329.1	93.6	36.9	75.5	36.1	60.9	131.8	763.9
October	329.9	93.2	36.3	73.7	36.2	60.1	130.1	759.6
November	330.9	93.0	36.3	71.8	36.1	59.8	129.6	757.5
December	332.2	92.9	36.6	70.1	35.7	60.0	129.7	757.2
<b>1997</b>								
January	333.4	92.8	37.2	68.7	35.1	60.5	130.7	758.3

<sup>1</sup> See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group<sup>1</sup>—Western Australia: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	452.7	107.4	66.5	129.8	58.9	80.7	170.4	1 066.4
December	509.3	182.0	86.3	163.4	88.6	123.0	191.2	1 343.8
<b>1996</b>								
January	451.4	83.3	59.3	111.5	55.5	84.8	173.7	1 019.5
February	433.9	74.8	49.5	109.8	50.3	79.6	164.2	962.1
March	445.0	82.5	55.4	101.0	53.0	80.5	175.3	992.7
April	423.7	91.6	62.5	102.1	55.9	89.6	164.6	990.0
May	436.6	99.9	69.6	108.3	57.5	98.4	162.3	1 032.6
June	400.6	90.3	67.5	108.0	50.5	92.6	158.5	968.0
July	420.5	93.6	64.7	127.7	53.4	88.5	150.6	999.0
August	431.1	94.2	60.7	130.6	52.1	84.0	151.8	1 004.5
September	406.6	82.2	55.9	111.5	51.2	81.0	146.5	934.9
October	445.0	101.3	68.4	138.8	55.6	94.6	154.3	1 058.0
November	442.0	109.6	67.0	138.2	53.0	94.3	153.3	1 057.4
December	501.1	176.8	88.1	163.7	68.2	121.1	168.4	1 287.4
<b>1997</b>								
January	468.6	86.4	62.2	145.7	51.1	83.8	156.6	1 054.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	442.0	96.9	64.0	121.6	55.3	74.9	162.3	1 017.0
December	432.6	99.5	60.8	127.3	58.3	82.2	164.2	1 024.7
<b>1996</b>								
January	449.7	96.6	61.9	114.4	57.4	92.3	167.8	1 040.1
February	448.7	97.3	59.1	117.7	54.0	90.9	171.8	1 039.5
March	445.6	95.4	65.8	110.5	57.1	91.2	175.1	1 040.8
April	433.9	95.5	65.2	110.4	60.5	99.3	169.6	1 034.5
May	436.8	94.7	65.6	107.9	61.1	101.4	170.2	1 037.7
June	424.1	93.8	67.1	107.9	56.4	102.7	174.3	1 026.3
July	425.5	105.7	65.2	125.9	52.7	90.2	152.8	1 018.0
August	436.8	110.1	64.8	140.7	54.2	85.5	157.6	1 049.7
September	419.7	92.3	59.1	117.4	53.4	80.5	146.9	969.3
October	442.6	100.1	65.2	134.8	55.1	89.6	147.7	1 035.0
November	435.1	98.8	65.7	133.0	50.8	88.5	145.2	1 017.1
December	432.5	99.1	61.7	124.1	46.2	84.1	146.8	994.5
<b>1997</b>								
January	460.7	99.2	64.7	148.6	52.8	89.9	150.3	1 066.0
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	442.6	97.1	62.5	120.6	55.9	80.3	167.0	1 026.0
December	444.2	97.0	62.1	120.7	56.2	83.3	167.0	1 030.5
<b>1996</b>								
January	444.8	96.7	62.1	118.7	56.8	87.1	168.4	1 034.6
February	443.9	96.1	62.6	114.9	57.5	91.6	170.4	1 037.0
March	441.7	95.8	63.7	111.8	58.1	95.7	172.0	1 038.8
April	438.0	96.0	64.8	110.7	58.2	98.0	171.9	1 037.7
May	433.7	97.2	65.5	112.2	57.8	98.0	169.8	1 034.2
June	430.2	98.8	65.6	116.2	57.1	95.9	165.6	1 029.3
July	428.1	100.2	65.0	120.9	55.9	92.8	160.3	1 023.2
August	428.4	100.9	64.3	125.3	54.5	89.4	155.1	1 017.7
September	430.6	100.7	63.7	128.6	53.1	86.9	151.0	1 014.7
October	434.0	100.0	63.5	130.9	52.2	86.0	148.3	1 014.8
November	438.0	99.2	63.5	133.0	51.3	86.0	146.8	1 017.9
December	442.5	98.7	63.6	135.2	50.7	86.5	146.2	1 023.3
<b>1997</b>								
January	447.0	98.0	63.9	136.8	50.2	87.7	147.0	1 030.6

<sup>1</sup> See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER, By Industry Group<sup>1</sup>—Tasmania: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	106.9	n.p.	16.0	25.2	15.7	n.p.	38.2	251.6
December	119.4	n.p.	21.2	32.4	21.9	n.p.	46.5	320.5
<b>1996</b>								
January	104.9	n.p.	14.3	23.1	16.9	n.p.	39.3	240.5
February	102.6	n.p.	13.7	21.9	16.3	n.p.	40.1	233.5
March	105.2	n.p.	14.9	24.3	14.7	n.p.	40.4	241.3
April	102.6	n.p.	16.2	24.0	13.6	n.p.	39.3	237.8
May	107.4	n.p.	15.9	26.8	13.9	n.p.	41.4	250.3
June	99.6	n.p.	16.0	24.5	12.1	n.p.	36.7	230.6
July	102.9	n.p.	14.8	23.1	12.5	n.p.	34.2	229.1
August	107.0	n.p.	14.6	23.1	12.9	n.p.	35.8	238.2
September	99.7	n.p.	13.3	23.0	12.3	n.p.	34.1	222.5
October	105.7	n.p.	14.7	29.6	13.3	n.p.	39.1	249.1
November	106.7	n.p.	16.2	30.3	14.3	n.p.	40.2	257.9
December	118.1	n.p.	23.0	38.2	21.1	n.p.	48.0	324.3
<b>1997</b>								
January	110.7	n.p.	14.0	22.1	15.2	n.p.	39.9	247.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	105.1	n.p.	15.8	24.0	15.2	n.p.	37.3	242.9
December	102.1	n.p.	14.7	24.6	14.6	n.p.	37.2	241.1
<b>1996</b>								
January	105.7	n.p.	15.4	25.5	17.6	n.p.	37.2	246.7
February	104.9	n.p.	15.2	24.7	15.6	n.p.	39.7	245.9
March	104.0	n.p.	15.6	26.3	15.1	n.p.	39.4	245.7
April	106.1	n.p.	15.2	25.0	14.9	n.p.	40.7	246.3
May	108.6	n.p.	14.9	25.1	14.4	n.p.	44.2	251.1
June	105.3	n.p.	16.2	25.6	13.6	n.p.	40.2	247.3
July	104.5	n.p.	15.2	23.1	13.6	n.p.	37.5	239.9
August	106.7	n.p.	15.8	23.0	13.8	n.p.	36.5	244.8
September	104.8	n.p.	15.9	24.2	13.4	n.p.	37.0	239.5
October	104.0	n.p.	15.6	29.0	13.4	n.p.	38.5	246.6
November	103.7	n.p.	15.9	29.6	13.9	n.p.	38.4	248.2
December	103.3	n.p.	15.8	28.8	14.2	n.p.	39.1	248.0
<b>1997</b>								
January	109.3	n.p.	14.9	24.1	15.4	n.p.	37.2	248.5
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	103.3	n.p.	15.5	25.1	15.4	n.p.	36.5	240.7
December	103.8	n.p.	15.4	25.1	15.7	n.p.	37.1	242.6
<b>1996</b>								
January	104.4	n.p.	15.3	25.2	15.8	n.p.	38.1	244.6
February	105.0	n.p.	15.2	25.3	15.7	n.p.	39.3	246.2
March	105.6	n.p.	15.3	25.4	15.4	n.p.	40.3	247.2
April	106.0	n.p.	15.3	25.2	14.9	n.p.	40.8	247.3
May	106.2	n.p.	15.4	24.7	14.4	n.p.	40.7	246.7
June	106.2	n.p.	15.5	24.3	13.9	n.p.	39.9	245.5
July	105.8	n.p.	15.6	24.3	13.6	n.p.	38.9	244.3
August	105.2	n.p.	15.7	24.9	13.5	n.p.	38.1	243.7
September	104.7	n.p.	15.8	25.8	13.6	n.p.	37.7	243.9
October	104.6	n.p.	15.8	26.7	13.8	n.p.	37.7	244.9
November	104.8	n.p.	15.7	27.4	14.0	n.p.	37.9	246.3
December	105.2	n.p.	15.6	27.7	14.3	n.p.	38.1	247.6
<b>1997</b>								
January	105.8	n.p.	15.5	27.9	14.6	n.p.	38.4	249.0

<sup>1</sup> See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group<sup>1</sup>—Northern Territory: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	62.6	n.p.	8.2	7.9	6.9	n.p.	16.4	119.1
December	65.0	n.p.	11.3	9.2	7.5	n.p.	17.8	134.2
<b>1996</b>								
January	57.6	n.p.	6.3	7.4	5.4	n.p.	15.8	106.2
February	58.3	n.p.	5.8	7.1	5.6	n.p.	15.5	106.0
March	62.6	n.p.	6.6	7.6	5.3	n.p.	17.4	114.1
April	61.4	n.p.	6.6	7.0	6.3	n.p.	17.1	112.6
May	63.4	n.p.	6.9	8.1	6.4	n.p.	17.9	119.0
June	64.6	n.p.	7.3	7.9	6.4	n.p.	18.7	119.2
July	67.8	n.p.	7.2	8.4	7.1	n.p.	21.1	126.3
August	68.0	n.p.	7.2	8.5	6.6	n.p.	20.1	125.7
September	63.9	n.p.	6.6	8.4	5.9	n.p.	17.7	116.1
October	63.4	n.p.	6.0	9.0	6.7	n.p.	19.3	119.6
November	58.5	n.p.	5.3	8.6	5.7	n.p.	17.6	113.2
December	61.0	n.p.	7.5	9.2	6.3	n.p.	18.3	125.2
<b>1997</b>								
January	53.8	n.p.	4.6	7.4	5.0	n.p.	16.1	100.0
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	61.6	n.p.	8.1	7.5	6.6	n.p.	16.7	116.7
December	61.6	n.p.	8.7	7.6	6.7	n.p.	16.7	117.4
<b>1996</b>								
January	62.0	n.p.	7.4	8.5	6.6	n.p.	18.1	119.8
February	62.9	n.p.	7.7	7.8	6.6	n.p.	18.3	120.3
March	64.8	n.p.	8.0	7.4	6.0	n.p.	18.0	120.9
April	64.5	n.p.	7.5	8.0	6.6	n.p.	18.2	120.5
May	63.3	n.p.	7.1	8.2	6.5	n.p.	18.0	119.2
June	65.6	n.p.	7.0	7.5	6.3	n.p.	18.6	120.1
July	62.0	n.p.	5.8	8.2	6.4	n.p.	19.0	115.5
August	63.4	n.p.	6.5	8.4	6.0	n.p.	18.5	117.2
September	63.9	n.p.	6.5	8.7	5.4	n.p.	16.7	114.6
October	60.4	n.p.	5.6	8.7	6.1	n.p.	17.7	113.2
November	58.3	n.p.	5.4	8.1	5.7	n.p.	17.7	111.8
December	57.8	n.p.	5.8	7.7	5.5	n.p.	17.2	109.4
<b>1997</b>								
January	57.8	n.p.	5.3	8.5	6.3	n.p.	18.5	112.8
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	60.9	n.p.	8.1	8.0	6.6	n.p.	17.2	117.1
December	61.7	n.p.	8.1	7.9	6.6	n.p.	17.3	118.0
<b>1996</b>								
January	62.5	n.p.	8.0	7.9	6.5	n.p.	17.5	119.1
February	63.3	n.p.	7.9	7.8	6.5	n.p.	17.8	120.0
March	63.8	n.p.	7.7	7.8	6.5	n.p.	18.1	120.5
April	64.2	n.p.	7.4	7.8	6.5	n.p.	18.3	120.4
May	64.3	n.p.	7.1	7.9	6.4	n.p.	18.4	119.7
June	64.2	n.p.	6.8	8.0	6.3	n.p.	18.4	118.8
July	63.8	n.p.	6.5	8.2	6.2	n.p.	18.3	117.5
August	63.0	n.p.	6.3	8.3	6.0	n.p.	18.1	116.0
September	61.9	n.p.	6.0	8.4	5.9	n.p.	17.8	114.6
October	60.7	n.p.	5.9	8.4	5.8	n.p.	17.7	113.3
November	59.5	n.p.	5.7	8.3	5.8	n.p.	17.6	112.2
December	58.3	n.p.	5.5	8.3	5.8	n.p.	17.6	111.3
<b>1997</b>								
January	57.5	n.p.	5.4	8.2	5.8	n.p.	17.7	110.7

<sup>1</sup> See paragraph 3 of the Explanatory Notes

RETAIL TURNOVER, By Industry Group<sup>1</sup>—Australian Capital Territory: All Series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1995</b>								
November	75.9	25.3	14.0	17.0	13.2	16.3	29.2	190.9
December	85.0	46.7	21.4	22.0	17.7	22.1	30.6	245.5
<b>1996</b>								
January	73.4	19.7	13.8	17.0	10.2	13.5	25.8	173.4
February	74.5	17.8	12.1	14.1	10.3	12.8	25.9	167.5
March	79.6	20.1	13.9	15.5	11.3	14.2	29.9	184.5
April	75.8	23.6	16.5	16.4	10.2	15.1	29.3	186.9
May	81.3	23.6	16.4	16.1	10.9	15.3	29.4	193.0
June	76.6	23.6	15.8	16.0	9.9	14.4	27.9	184.2
July	79.0	22.2	15.4	17.4	9.1	14.5	31.0	188.6
August	82.0	20.8	13.8	17.4	9.4	16.5	30.7	190.6
September	77.4	20.3	14.6	18.6	9.2	17.3	30.4	187.8
October	80.3	22.8	14.6	19.1	9.1	18.3	31.9	196.1
November	81.1	25.2	13.8	20.8	10.9	20.5	31.4	203.7
December	87.4	45.3	20.9	27.4	19.8	26.3	32.5	259.6
<b>1997</b>								
January	73.9	20.1	13.6	20.5	11.2	16.8	28.3	184.4
SEASONALLY ADJUSTED (\$ million)								
<b>1995</b>								
November	74.5	23.9	14.6	16.7	12.8	14.7	27.7	185.0
December	74.5	25.0	14.6	16.8	12.4	14.4	27.9	185.7
<b>1996</b>								
January	75.4	23.8	15.1	17.4	11.4	15.3	29.1	187.5
February	77.5	23.4	14.2	15.9	11.1	15.4	29.4	186.9
March	78.5	23.1	14.6	16.3	11.0	15.4	28.8	187.8
April	77.4	23.9	15.2	17.0	11.0	15.4	28.8	188.7
May	80.2	22.5	15.6	16.2	11.5	16.0	29.4	191.3
June	80.5	24.6	15.9	16.9	11.0	16.7	29.1	194.7
July	81.5	23.6	16.1	17.0	9.7	16.4	30.3	194.5
August	82.3	24.9	15.7	17.3	9.5	16.6	30.6	196.9
September	80.1	23.4	15.6	20.3	9.4	17.6	31.0	197.4
October	77.6	22.3	15.0	18.7	9.0	16.5	29.9	188.9
November	79.2	24.1	14.5	20.7	10.1	18.1	29.6	196.3
December	78.1	24.6	14.1	20.5	13.7	17.4	29.7	198.0
<b>1997</b>								
January	74.9	24.0	14.4	20.9	12.6	18.9	32.4	198.3
TREND ESTIMATES (\$ million)								
<b>1995</b>								
November	74.6	24.0	14.5	16.7	12.1	14.6	28.3	184.8
December	75.0	23.9	14.6	16.7	11.9	14.9	28.4	185.3
<b>1996</b>								
January	75.8	23.8	14.6	16.7	11.7	15.1	28.6	186.2
February	76.7	23.7	14.7	16.6	11.5	15.3	28.8	187.3
March	77.8	23.5	14.9	16.5	11.3	15.5	28.9	188.4
April	78.9	23.5	15.2	16.4	11.1	15.7	29.1	190.0
May	79.9	23.6	15.5	16.5	10.8	16.0	29.4	191.8
June	80.7	23.7	15.8	16.8	10.4	16.3	29.7	193.4
July	81.0	23.8	15.9	17.4	9.9	16.5	30.0	194.5
August	80.8	23.8	15.7	18.1	9.6	16.8	30.2	194.9
September	80.2	23.7	15.4	18.8	9.7	17.0	30.2	195.1
October	79.2	23.7	15.0	19.5	10.1	17.3	30.3	195.2
November	78.3	23.8	14.7	20.1	10.8	17.6	30.4	195.7
December	77.3	23.9	14.4	20.7	11.6	17.9	30.6	196.3
<b>1997</b>								
January	76.5	24.0	14.2	21.1	12.4	18.3	30.7	197.2

<sup>1</sup> See paragraph 3 of the Explanatory Notes

# EXPLANATORY NOTES

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## INTRODUCTION

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.

**2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54 per cent of the total estimate ensures a highly reliable Australian total turnover estimate.

## SCOPE AND COVERAGE

**3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:

- Food Retailing
  - Supermarkets and grocery stores (5110)  
and non-petrol sales of identified convenience stores of petrol stations
  - Takeaway food retailing (5125)
  - Other food retailing
    - Fresh meat, fish and poultry retailing (5121)
    - Fruit and vegetable retailing (5122)
    - Liquor retailing (5123)
    - Bread and cake retailing (5124)
    - Specialised food retailing n.e.c. (5129)
- Department Stores (5210)
- Clothing and Soft Good Retailing
  - Clothing retailing (5221)
  - Other clothing related retailing
    - Footwear retailing (5222)
    - Fabric and other soft good retailing (5223)
- Household Good Retailing
  - Furniture and floorcovering retailing
    - Furniture retailing (5231)
    - Floor covering retailing (5232)
  - Domestic hardware and houseware retailing (5233)
  - Domestic appliance retailing
    - Domestic appliance retailing (5234)
    - Recorded music retailing (5235)
- Recreational Good Retailing
  - Newspaper, book and stationery retailing (5243)
  - Other recreational good retailing
    - Sport and camping equipment retailing (5241)
    - Toy and game retailing (5242)
    - Photographic equipment retailing (5244)
- Other Retailing
  - Pharmaceutical, cosmetic and toiletry retailing (5251)
  - Other retailing
    - Antique and used good retailing (5252)
    - Garden supplies retailing (5253)
    - Flower retailing (5254)
    - Watch and jewellery retailing (5255)
    - Retailing n.e.c. (5259)

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SCOPE AND COVERAGE (continued)

- Hospitality and Services
  - Hotels and licensed clubs
  - Pubs, taverns and bars (5720)
  - Clubs (Hospitality) (5740)
  - Cafes and restaurants (5730)
  - Selected services
    - Video hire outlets (9511)
    - Hairdressing and beauty salons (9526)

DEFINITION OF TURNOVER

**4** Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

SEASONAL ADJUSTMENT

**5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

**6** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

**7** The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.

**8** As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

TREND ESTIMATES

**9** Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13-term Henderson weighted moving average (7-term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.

**10** For further information, see *A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.

CONSTANT PRICE STATISTICS

**11** To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989-90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

*Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

**13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10 per cent higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:

- A represents a relative standard error on level of less than 2 per cent. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5 per cent, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10 per cent, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10 per cent (mainly affects unpublished state by industry series).

**15** The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	B	A	B	C	C	C	C	A
Vic	B	A	B	C	C	C	C	A
Qld	B	A	B	C	C	C	C	A
SA	B	A	B	C	C	C	C	A
WA	B	A	B	C	C	C	C	A
Tas	B	—	B	C	C	—	C	B
NT	B	—	B	C	C	—	C	B
ACT	B	A	B	C	C	C	C	A
Australia	A	A	A	B	B	B	B	A



UNPUBLISHED DATA

**16** The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (06) 252 5220.

RELATED PUBLICATIONS

**17** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p. not available for publication, but included in totals  
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