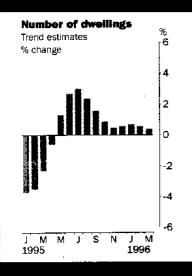


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### INQUIRIES

 For further information about these and related statistics, contact
 Karen Young on
 268 4784, or any
 ABS Office.

# **HOUSING FINANCE**

FOR OWNER OCCUPATION AUSTRALIA

EMBARGOED UNTIL 11:30AM THURS 16 MAY 1996

# MARCH KEY FIGURES

TREND ESTIMATES	Mar 96	% change Feb 96	% change Mar 95
Number of dwellings financed	39 164	0.4	15.0
Construction of dwellings	5 335	-0.1	-7.7
Purchase of new dwellings	1 851	0.8	13.5
Purchase of established dwellings	31 978	0.4	20.0

SEASONALLY ADJUSTED		% change	% change
	Mar 96	Feb 96	Mar 95
Number of dwellings financed	38 051	-6.4	11.8
Construction of dwellings	5 244	-6.8	-9.9
Purchase of new dwellings	1 853	0.5	20.0
Purchase of established dwellings	30 954	6.7	16.0

# MARCH KEY POINTS

#### TREND ESTIMATES

- The trend for total dwellings financed during the month increased by 0.4% but is 19.7% below the peak of March 199 i. The revised trend for February 1996 increased by 0.6% on January.
- The trend for the number of dwellings refinanced during the month increased by 0.9%, continuing trend increases since March 1995.
- The trend estimate for the value of commitments was up 0.6%.

# SEASONALLY ADJUSTED ESTIMATES

- The number of dwellings financed during the month decreased by 6.4% on February 1996.
- The number of commitments made during the month for the construction of dwellings decreased by 6.8%, the purchase of newly erected dwellings increased by 0.5%, and the purchase of established dwellings decreased by 6.7%.

#### ORIGINAL ESTIMATES

- There were 41 745 dwelling units financed during the month, up 1.9% on February 1996 and up 5.7% on March 1995.
- Fixed rate loan commitments accounted for 22.3% of total dwelling finance commitments in March, the highest proportion since the inception of the series in July 1991.
- The refinancing of 9 379 dwellings accounted for 22.5% of the total number of dwellings financed during the month.
- During March 1996, 83.7% of commitments were made by Banks, 5.9% by
   Permanent Building Societies and 10.4% by Other Lenders. For March 1995 the proportions were 87.6%, 5.3% and 7.1% respectively.

## **HOUSING** FINANCE NOTES

#### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
April 1996	11 June 1996
May 1996	15 July 1996
June 1996	13 August 1996

#### SENSITIVITY ANALYSIS

Readers should exercise care when interpreting this month's trend estimates because they will be revised when next month's seasonally adjusted estimates become available. For further information, see Explanatory Notes 13 and 14.

The graph below presents the effect of two possible scenarios on the previous trend estimates:

- **1** The April seasonally adjusted estimate of number of dwellings financed is *higher* than the March seasonally adjusted estimate by 4%.
- **2** The April seasonally adjusted estimate of number of dwellings financed is *lower* than the March seasonally adjusted estimate by 4%.

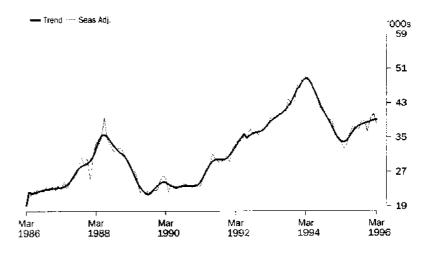
The percentage change of 4% was chosen because the average absolute percentage change of the seasonally adjusted series, based on the last 10 years of data, has been 4%.

NAMOEB			PUBLISHE	PUBLISHED			_	
NANCED			1 0 0 2 / 3 / 1 2 /	1 ODEIGHED			2	
_	'000s				rises by 49	6 on Mar 1996	falls by 4%	6 on Mar 1996
1	[60		estimate	% change	estimate	% change	estimate	% change
Published trend		1995						
2	54	October	38 083	0.9	38 099	1.1	38 157	1.1
-	48	November	38 287	0.5	38 301	0.5	38 404	0.6
		December	38 534	0.6	38 533	0.6	38 585	0.5
	42	1996						
	36	January	38 794	0.7	38 807	0.7	38 671	0.2
		February	39 018	0.6	39 052	0.6	38 601	-0.2
A J A O D F	\ 130	March	39 164	0.4	39 256	0.5	38 407	-0.5
1	.996	April			39 333	0.2	38 051	-0.9
		(new)						

W. McLennan Australian Statistician

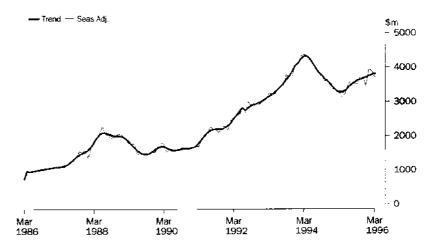
# SECURED HOUSING FINANCE: Trend/Seasonally adjusted

NUMBER OF DWELLINGS FINANCED The trend estimate for the number of dwellings financed increased by 0.4% in March to 39 164. Seasonally adjusted, the number of dwellings financed was down 6.4% on the previous month.



VALUE OF COMMITMENTS

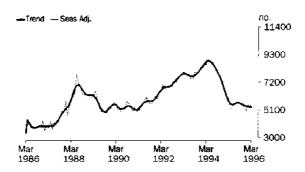
The trend estimate for the value of owner-occupied housing commitments for March 1996 was \$3,816.1 million, up 0.6% on February. Seasonally adjusted, the value of commitments fell 5.0% on the previous month. The average borrowing was \$97,600 in original terms.



#### NUMBER OF DWELLINGS FINANCED

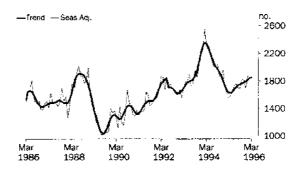
CONSTRUCTION OF DWELLINGS

The trend estimate for the number of dwellings financed in March was 5 335, a decrease of 0.1% from the previous month and 7.7% lower than in March 1995. Seasonally adjusted, finance was committed for 5 244 dwellings, 6.8% lower than in the previous month.

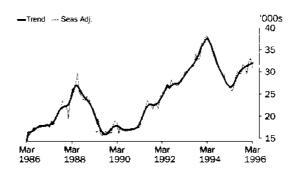


PURCHASE OF NEW DWELLINGS

The trend estimate for the number of dwellings financed was 1 851, an increase of 0.8% on February and 13.5% higher than in March 1995. The trend estimate has been continuously increasing since May 1995. Seasonally adjusted, finance was committed for 1 853 dwellings, an increase of 0.5% on the previous month.



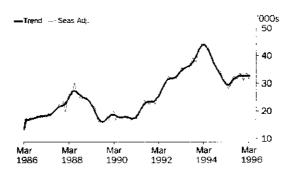
PURCHASE OF ESTABLISHED DWELLINGS The trend estimate for the number of dwellings financed was 31 978, up 0.4% on February and 20.0% higher than in March 1995. The trend estimate has been continuously increasing since April 1995. Seasonally adjusted, finance was committed for 30 954 dwellings, a decrease of 6.7% on the previous month.



# NUMBER OF DWELLINGS FINANCED

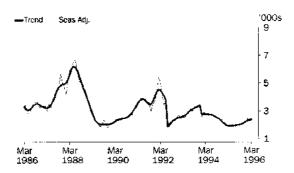
BANKS

The trend estimate for the number of dwellings financed in March 1996 was 32 628, down 0.2% on February but 9.6% higher than in March 1995. Seasonally adjusted, finance was committed for 31 630 dwellings, a decrease of 6.0% on the previous month.

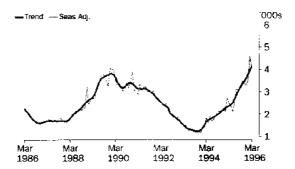


PERMANENT BUILDING SOCIETIES

The trend estimate for the number of dwellings financed in March 1996 was 2 399, an increase of 2.0% on February and 24.4% higher than in March 1995. Scasonally adjusted, finance was committed for 2 363 dwellings, 1.2% higher than in the previous month. The graph below contains breaks in series when Permanent Building Societies converted to Banks. See Explanatory Note 6.



OTHER LENDERS The trend estimate for the number of dwellings financed in March 1996 was 4 136, 4.1% up on February and 74.2% higher than in March 1995. Seasonally adjusted, finance was committed for 4 058 dwellings, a decrease of 12.6% on the previous month. In original terms, those commitments made by Mortgage Managers and funded by securitisers accounted for 5.2% of all dwelling finance commitments in March 1996.



	Constructio	on of dwellings	Purchase o erected dw	•	Purchase o dwellings <sup>2</sup>	of established	Total	
Month	Number	\$m	Number	\$m	Number	* \$m	Number	\$m
2 1 2 8 P 3 8 B		* * * * * * * * * * * * * * * * * * * *		ORIGINAL	****	*********		
1995								
January	5 053	438.6	1 386	145.8	22 049	2 005.4	28 488	2 589.8
February	5 868	511.9	1 531	162.5	26 796	2 553.7	34 195	3 228.1
March	6 841	634.7	1 758	181.8	30 899	2 984.3	39 498	3 800.8
April	4 785	452.7	1 411	146.1	23 061	2 250.5	29 257	2 849.3
May	6 122	580.4	1 762	184.8	29 393	2 900.6	37 277	3 665.8
June	6 0 1 0	556.8	1 818	188.3	30 347	2 996.9	38 175	3 742.0
July	5 718	542.8	1 822	183.3	29 335	2 845.9	36 875	3 572.0
August	6 249	580.7	1 893	191.1	31 316	2 993.0	39 458	3 764.8
September	5 587	507.7	1 718	176.4	29 114	2 800.1	36 419	3 484.2
October	5 264	492.7	1 870	185.0	30 761	2 945.0	37 <b>89</b> 5	3 622.7
November	5 753	538.6	1 885	194.1	32 977	3 179.7	40 615	3 912.4
December	4 545	419.2	1 466	153.8	27 329	2 627.4	33 340	3 200.4
1996								
January	4 356	407.4	1 567	164.0	27 096	2 587.2	33 <b>019</b>	3 158.7
February	5 563	523.8	1 818	190.7	33 594	3 183.0	40 975	3 897.4
March	5 767	569.7	1 979	196.6	33 <del>999</del>	3 309.6	41 745	4 075.9
	*****		CEAC	ONALLY ADJU	CTED	*******		
1995			SEAS	ONALLY ADJU	13150			
January	6 501	577.0	1 713	182.3	27 350	2 595.6	35 564	3 355.0
February	6 108	541.8	1 628	170.9	27 341	2 628.5	35 077	3 341.3
March	5 819	544.4	1 544	160.6	26 684	2 565.4	34 047	3 270.4
April	5 217	487.6	1 597	165.8	25 660	2 479.7	32 474	3 133.2
May	5 382	513.6	1 666	171.1	26 402	2 569.6	33 450	3 254.4
June	5 641	528.3	1 741	177.0	28 588	2 799.4	35 970	3 504.7
July	5 803	540.5	1 757	181.8	30 033	2 909.2	37 593	3 631.5
August	5 750	520.3	1 691	172.7	29 694	2 855.6	37 135	3 548.6
September	5 564	509.0	1 693	175.4	29 622	2 818.3	36 879	3 502.7
October	5 545	517.7	1 824	181.5	31 796	3 031.4	39 165	3 730.5
November	5 610	512.4	1 820	187.0	31 280	3 057.8	38 710	3 757.2
December	5 006	469.9	1 691	174.3	29 689	2 822.8	36 386	3 467.0
1996	0 000	10010				_ +		
January	5 357	518.6	1 873	198.9	32 252	3 213.3	39 482	3 930.8
February	5 624	533.2	1 843	190.8	33 167	3 172.3	40 634	3 896.4
March	5 244	522.6	1 853	187.3	30 954	2 993.4	38 051	3 703.2
********				* * * * * * * * * * *	******			• • • · · · · · · · · · · · · · · · · ·
4005			TR	END ESTIMAT	ES			
<b>1995</b> January	6 559	583.3	1 731	180.2	27 857	2 644.3	36 148	3 407.8
•	6 127	554.3	1 667	173.3	27 085	2 593.3	34 879	3 320.9
February March	5 778	532.4	1 631	169.4	26 659	2 572.1	34 068	3 273.9
March April	5 7 78 5 5 <b>69</b>	532.4 519.9	1 625	169.4 168.4	26 683	2 587.8	33 877	3 276.1
May	5 500	515.8	1 643	169.7	27 163	2 638.5	34 306	3 324.0
June	5 540	518.4	1 679	172.6	28 020	2 718.9	35 239	3 409.9
July	5 613	521.6	1 715	175.4	28 978	2 801.0	36 305	3 498.1
July August	5 <b>646</b>	521.6 520.7	1 713	177.3	29 777	2 867.6	37 160	3 565.6
September	5 620	520.7 516.1	1 750	178.7	30 388	2 920.8	37 757	3 615.6
October	5 541	510.1 510.2	1 762	180.4	30 780	2 960.0	38 083	3 650.5
November	5 450	506.3	1778	182.8	31 058	2 994.4	38 287	3 683.5
December	5 <b>390</b>	506.9	1799	185.5	31 34 <b>6</b>	3 031.6	38 534	3 724.1
CALACTION	0.350	G.DOO	T 133	100.0	OT 046	0.001.0	70 007	J 127.1
1996	5 356	510.4	1.819	188.0	31.619	3 064 7	38 794	3 763 1
	5 356 5 338	510.4 515.3	1 819 1 837	188.0 190.1	31 619 31 843	3 064.7 3 089.6	38 794 39 018	3 763.1 3 795.0

<sup>&</sup>lt;sup>1</sup> Excludes alterations and additions.

<sup>&</sup>lt;sup>2</sup> Includes refinancing.

			Permanent	building				
	All banks		societies		Other lend	ers	Total	
Month	Number	\$m	Number	\$m	Number	\$m -	Number	\$m
# E • * * * * * * * * * *		* * <b>* * * * * * * * * *</b>	•••••	* * * * * * * * * * * * * * * * * * *	•••••	********	**********	
1995			O	RIGINAL				
January	25 143	2 275.8	1 536	138.9	1 809	175.1	28 488	2 589.8
February	29 700	2 796.9	1 970	171.9	2 5 <b>2</b> 5	259.3	34 195	3 228.1
March	34 614	3 328.1	2 079	178.6	2 805	294.1	39 498	3 800.8
April	25 441	2 476.9	1677	149.0	2 139	223.4	29 257	2 849.3
May	32 759	3 236.9	2 266	201.3	2 252	227.6	37 277	3 665.8
June	33 487	3 285.6	2 108	<b>18</b> 6.6	2 580	269.8	38 175	3 742.0
July	32 110	3 118.4	1 701	151.7	3 064	301.9	36 875	3 572.0
August	34 085	3 225.9	2 244	199.6	3 129	339.4	39 458	3 764.8
September	31 193	2 980.3	1 973	184.6	3 253	319.2	36 419	3 484.2
October	32 121	3 067.0	2 097	186.5	3 677	369.2	37 895	3 622.7
November	34 511	3 322.1	2 282	211.1	3 822	379.2	40 615	3 912.4
December	28 293	2 713.8	1 986	<b>18</b> 7.2	3 061	299.5	33 340	3 200.4
19 <b>9</b> 6								
January	27 968	2 <del>6</del> 72.4	1 932	180.8	3 119	305.5	33 019	3 158.7
February	34 059	3 220.3	2 517	228.9	4 399	448.2	40 975	3 897.4
March	34 941	<b>3 40</b> 0.2	2 479	240.3	4 325	435.4	41 745	4 075.9
	*******			*******	• • • • • • • • • •	* * * * * * * * * *		1
			SEASON	ALLY ADJUST	ED			
1995						000 5	25.504	2 255 2
January	31 499	2 961.8	1 965	172.9	2 100	220.3	35 564	3 355.0
February	30 406	2 899.8	1 918	165.3	2 753	276.2	35 077	3 341.3
March	29 70 <del>6</del>	2 862.3	1 868	157.8	2 473	250.3	34 047	3 270.4
April	28 156	2 721.9	1 917	170.6	2 401	240.7	32 474	3 133.2
May	29 317	2 869.3	2 016	176.6	2 117	208.5	33 450	3 254.4
June	31 387	3 048.2	1 978	175.4	2 605	281.1	35 970	3 504.7
July	32 595	3 147.1	1 866	166.5	3 132	317.8	37 593 37 135	3 631.5 3 548.6
August	32 015	3 038.3	2 052	183.1	3 068	327.2 322.7	37 135 36 879	3 502.7
September	31 696	2 993.9	1970	186.1	3 213	355.7	39 165	3 730.5
October	33 598	3 <b>188</b> .7	2 044	186.1 205.2	3 523	334.3	38 710	3 757.2
November	33 139	3 217.7	2 194		3 377 3 312	321.3	36 386	3 467.0
December	30 905	2 934.6	2 169	211.0	3 312	323.3	50 500	J 401.0
<b>1996</b> January	33 559	3 340.1	2 434	218.2	3 489	372.5	39 482	3 930.8
February	33 659	3 228.6	2 334	208.1	4 641	459.7	40 634	3 896.4
March	31 630	3 078.0	2 363	230.1	4 058	395.1	38 051	3 703.2
Morer	01 000	<b>Q B</b> 1 <b>B</b> 1 <b>B</b>						
4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	********		TRENI	D ESTIMATES	***********		***************************************	••••
1995			TITELL	5 601111111120				
January	31 795	2 996.1	2 078	183.1	2 274	228.6	36 148	3 407.8
February	30 571	2 913.4	1 984	173.2	2 324	234.3	34 879	3 320.9
March	29 767	2 866.4	1 928	167.4	2 374	240.1	34 068	3 273.9
April	29 533	2 862.2	1 909	166.0	2 435	247.8	33 877	3 276.1
May	29 860	2 896.7	1 918	168.0	2 528	259.4	34 306	3 324.0
June	30 625	2 962.2	1 940	171.6	2 673	276.1	<b>35 239</b>	3 409.9
July	31 482	3 026.6	1 959	175.6	2 864	295.9	36 305	3 498.1
August	32 129	3 071.9	1 981	180.1	3 050	313.6	37 160	3 565.6
September	32 529	3 102.4	2 020	185.9	3 208	327.4	37 757	3 615.6
October	32 671	3 120.5	2 081	192.8	3 330	337.2	38 083	3 650.5
November	32 681	3 135.9	2 158	200.5	3 448	347.0	38 287	3 683.5
December	32 701	3 155.4	2 234	207.6	3 600	361.1	38 534	3 724.1
1996								_
January	32 710	3 170.8	2 300	213.7	3 784	378.6	38 794	3 763.1
February	32 691	3 179.9	2 353	219.0	3 973	396.2	39 018	3 795.0
March	32 628	<b>3 18</b> 0.9	2 399	223.4	4 136	411.8	39 164	3 816.1

<sup>1</sup> Excludes alterations and additions. Includes refinancing.

TOTAL NUMBER OF DWELLINGS.....

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	Number	Number	Number	Number	Number	Number	Number	Number	Number
* * * * * * * * * * * * * * * * * * *	*******	*****		ORIGINA		*******			0 x * r * b a x
1995									
January	8 271	6 188	5 706	2 643	4 071	753	255	601	28 488
February	10 792	7 810	6 530	2 629	4 513	862	374	685	34 195
March	12 677	8 814	7 317	3 228	5 234	1 038	365	825	39 498
April	9 465	6 632	5 323 6 930	2 390 2 923	3 793 4 984	803 1 003	271 393	580 765	29 257 37 277
May	12 203 12 697	8 076 8 015	7 063	2 923 3 290	4 964	1 003	384	762	38 175
June July	11 565	8 133	7 215	3 290	4 836	991	336	786	36 875
August	11 761	9 162	7 748	3 307	5 247	1 007	388	838	39 458
September	11 085	8 052	7 272	3 161	4 786	930	415	718	36 419
October	11 057	8 787	7 634	3 257	5 097	954	367	742	37 895
November	12 492	8 998	7 840	3 593	5 197	1 035	473	987	40 615
December	9 792	8 229	6 063	2 981	4 292	864	373	746	33 340
1996					· _ <b></b>		- · <del>-</del>	- ·-	
January	9 230	8 022	6 264	<b>2 96</b> 5	4 727	840	290	681	33 01 <del>9</del>
February	12 110	9 990	7 609	3 482	5 5 <b>63</b>	911	428	882	40 <del>9</del> 75
March	12 732	9 799	7 674	3 694	5 <b>582</b>	987	375	902	41 745
· / * • • • • • • • • • •	* * * * * * * * * * *		« « <b>» » « « » » » » • •</b>						*****
1995			SEAS	ONALLY AD	)JUSTED <sup>2</sup>				
January	10 933	7 883	6 716	3 011	4 967	857	323	795	35 564
February	10 667	8 360	6 276	2 719	4 614	869	345	643	35 077
March	10 285	8 109	6 226	2 760	4 446	885	301	682	34 047
April	10 367	7 471	6 042	2 708	4 199	848	318	632	32 474
May	10 351	6 602	6 156	2 705	4 267	852	372	644	33 450
June	12 851	7 823	7 160	3 063	4 571	1 015	385	700	35 970
July	11 877	8 145	7 524	3 137	4 853	1 024	360	841	37 593
August	11 001	8 447	7 102	3 036	4 804	979	369	775	37 135
September	11 080	8 321	7 488	3 310	5 054	1 028	415	735	36 879
October	11 723	8 741	7 727	3 401	5 336	1 027	363	790	39 165
November	11 746	8 358	7 284	3 426	4 911	970	431	974	38 710
December	11 633	9 137	7 313	3 256	5 296	987	415	925	36 386
1996									
January	11 025	9 253	6 665	3 126	5 2 <b>1</b> 1	891	339	848	39 482
February	11 786	10 424	7 0 <del>6</del> 7	3 432	5 571	873	377	790	40 634
March	11 454	10 124	7 452	3 549	5 294	948	351	829	38 051
* * * * * * * * * * * * * *		*****		• * • • • • • • • • • • • • • • • • • •	* * * * * * * * * * * *		* * * * * * * * *	****	
1995			IR	END ESTIM	MIES				
January	11 088	8 398	6 891	2 895	5 093	904	312	805	36 148
February	10 794	8 076	6 521	2 808	4 782	876	322	734	34 879
March	10 687	7 772	6 304	2 762	4 521	867	332	681	34 068
April	10 785	7 566	6 294	2 768	4 373	881	341	662	33 877
May	11 019	7 524	6 483	2 828	4 373	913	351	671	34 306
June	11 298	7 648	6 798	2 931	4 504	952	362	700	35 239
July	11 522	7 884	7 138	3 062	4 699	987	375	739	36 305
August	11 601	8 130	7 379	3 182	4 871	1012	386	779	37 160
September	11 577	8 373	7 476	3 262	5 011	1018	393	817	37 757
October	11 507	8 595	7 433	3 302	5 108	1 005	396	846	38 083
November	11 472	8 826	7 319	3 316	5 175	980	395	863	38 287
December	11 505	9 127	7 219	3 329	5 237	955	389	869	38 534
1996 January	11 526	9 476	7 150	3 349	5 298	933	380	866	38 794
February	11 531	9 816	7 116	3 377	5 354	916	370	857	39 018
March	11 510	10 124	7 086	3 398	5 387	901	359	844	39 164
THE POPE	11010		, 000			~~~			I

 $<sup>^{\,1}</sup>$  Excludes alterations and additions, includes refinancing,

<sup>&</sup>lt;sup>2</sup> Sum of States and Territories may not equal Australian estimate (see Explanatory Notes 9 to 12)





TOTAL VALUE OF COMMITMENTS.....

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
			•••••	****		*****	« » » » » » » »		# # 1 # 9 · · ·
1995				ORIGINA	¥L				
January	872.8	525.9	508.4	210.3	344.3	47.2	23.8	57.1	2 589.8
February	1 196.3	664.2	584.6	215.4	405.0	57.5	36.6	68.4	3 228.1
March	1 450.9	763.5	667.9	260.7	47 <b>1</b> .4	68.7	37.3	80.5	3 800.8
April	1 098.8	580.8	487.8	192.8	348.9	53.7	27.0	59.4	2 849.3
May	1 423.1	725.4	645.2	236.9	451.8	66.5	39.8	77.0	3 665.8
June	1 473.9	714.3	660.2	268.2	445.9	67.0	36.6	75.9	3 742.0
July	1 311.5	729.0	680.7	243.5	433.1	66.3	32.3	75.6	3 572.0
August	1 314.8	813.5	709.7	256.3	476.4	68.7	45.0	80.4	3 764.8
September	1 243.8	702.9	683.6	241.5	438.5	63.8	39.4	70.9	3 484.2
October	1 266.0	753.4	713.9	246.9	462.7	66.9	36.4	76.5	3 622.7
November	1 434.8	786.7	725.3	271.3	484.0	70.3	43.1	96.8	3 912.4
December	1 118.4	719.4	564.1	231.2	397.1	59.6	36.3	74.3	3 200.4
1996									
January	1 045.6	714.1	587.0	226.9	429.3	59.1	29.3	67.4	3 158.7
February	1 353.9	872.8	713.8	264.6	501.4	63.3	40.7	86.8	3 897.4
March	1 503.2	851.9	730. <b>7</b>	284.8	<b>51</b> 0.5	69.4	37.1	88.4	4 075.9
	* < + < 9 9 m * * * * 1	• > • < < > > • <	«ΔΑΝΙΝΙΚΑ SFΔS	SONALLY AI	 DIJISTED <sup>2</sup>	· # * > 4 *	«	,.,	******
1995			02.10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3300120				
January	1 217.0	678.6	610.0	241.7	431.6	51.7	29.7	77.4	3 355.0
February	1 209.1	716.6	552.1	222.8	413.3	59.1	33.7	69.0	3 341.3
March	1 185.0	705.7	573.6	217.9	407.8	58.2	32.0	69.5	3 270.4
April	1 189.3	657.4	556.5	215.7	384.1	57. <b>0</b>	29.6	63.5	3 133.2
May	1 180.1	595.1	579.8	218.0	388.1	56.0	37.9	64.6	3 254.4
June	1 466.5	693.8	664.6	246.3	408.1	68.1	36.8	68.4	3 504.7
July	1 324.3	737.4	702.1	250.4	434.2	69.8	35.8	81.6	3 631.5
August	1 245.4	748.9	650.9	237.9	427.5	66.9	40.2	72.5	3 548.6
September	1 252.4	728.3	694.0	255.3	452.8	69.4	40.5	71.6	3 502.7
October	1 327.2	755.4	719.8	261.9	483.5	71.4	37.0	79.9	3 730.5
November	1 366.9	715.3	675. <del>9</del>	264.2	465.6	65.7	39.1	97.9	3 757.2
December	1 298.6	778.7	683.3	255.9	496.0	66.7	40.1	84.8	3 467.0
1996									
January	1 325.9	833.2	643.6	241.0	491.6	60.0	35.3	84.6	3 930.8
February	1 339.6	913.2	647.4	259.9	496.4	63.2	35.3	84.7	3 896.4
March	1 360.3	893.6	710.2	267.3	486.8	65. <b>2</b>	34.9	84.8	3 703.2
	# K * < + 2 * * * T * *			CND FOTI			* * * * * * * * *		
1995			l In	REND ESTIN	WHIED.				
1995 January	1 226.5	716.5	627.9	231.0	452.8	58.4	29.2	77.5	3 407.8
•	1 212.6	695.4	596.0	231.0	432.6	57,4	30.7	72.3	3 320.9
February March		677.1	596.0 578.5	225.0 221.9	428.4 408.2	56.9	32.3	68.5	3 273.9
March April	1 215.3		580.2	222.5	406.2 396.3	56.9	33.7	67.0	3 276.1
April May	1 233.1	667.4 670.1	600.3	222.5 226.8	396.3 395.3	56.9 57.3	35.7 35.1	67.1	3 324.0
May	1 258.1		600.3 63 <b>1</b> .4	233.8	395.3 404.9	57.3 67.9	36.4	68.8	3 409.9
June Note	1 284.4	684.1 702.9	663.1	242.2	420.9	68.5	37.7	71.8	3 498.1
July August	1 303.4	702.9 718.9	684.6	242.2 249.8	420.9	68.9	38.7	75.5	3 565.6
August September	1 310.5	733.1	693.3	249.6 254.5	457.4 453.9	68.9	39.2	79.2	3 615.6
September October	1 310.0	733.1 747.2	690.8	254.5 256.2	455.9 467.8	68.1	39.2 39.1	82.4	3 650.5
October	1 308.3	747.2 765.8			467.8 477.9	66.8	39.1 38.6	84.6	3 683.5
November	1 312.7		682.6	256.4			38.6 37.8	86.0	
December	1 325.4	793.8	676.0	256.6	485.4	65.4	21.0	00.U	3 724.1
<b>1996</b> January	1 336.1	828.1	671.9	257.0	490.8	64.2	36.8	86.7	3 763.1
February	1 344.3	862.0	670.7	257.9	494.6	63.4	35.9	86.8	3 795.0
		893.1	669.1	258.3	495.5	62.7	35.2	86.4	3 816.1
March	1 349.1	053.1	009.1	200.3	480.0	92.1	35.2	OU.4	3 010.1

<sup>&</sup>lt;sup>1</sup> Excludes alterations and additions. Includes refinancing,

Sum of States and Territories may not equal Australian estimate (see Explanatory Notes 9 to 12)

#### TYPE OF BORROWER

	FIRST HOM	ME BUYERS.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		OTHER				
	Number of dwellings financed	Number as per cent of total	Value of commitments	Average borrowing size	Number of dwellings financed	Number as per cent of total	Value of commitments	Average borrowing size	
Month		%	\$m	\$1000		%	\$m	\$'000	
1995	••• • • • • • • • • • • • • •	* * * * * * * * * *			****		* . · · · * * * <b>*</b> * * *	• • • • • • •	
January	6 472	22.7	576.5	89.1	22 016	77.3	2 013.3	91.4	
February	7 <b>96</b> 5	23.3	723.1	90.8	26 230	76.7	2 505.0	95.5	
March	9 132	23.1	833.2	91.2	30 366	76.9	2 967.6	97.7	
April	6 439	22.0	601.7	93.4	22 818	78.0	2 247.6	98.5	
May	8 570	23.0	794.2	92.7	28 707	77.0	2 871.6	100.0	
June	8 013	21.0	744.0	92.9	30 162	79.0	2 998.0	99.4	
July	7 672	20.8	709.7	92.5	29 203	79.2	2 862.3	98.0	
August	8 225	20.8	740.4	90.0	31 233	79.2	3 024.5	96.8	
September	7 5 <b>98</b>	20.9	681.3	89.7	28 821	79.1	2 802.9	97.3	
October	7 991	21.1	726.7	90.9	29 904	78.9	2 895.9	96.8	
November	8 539	21.0	767.4	89.9	32 076	79.0	3 145.0	98.0	
December	7 218	21.6	648.5	89.8	26 122	78.4	2 551.9	97.7	
1996									
January	7 382	22.4	685.9	92.9	25 637	77.6	2 472.7	96.5	
February	8 130	19.8	760.6	93.6	32 845	80.2	3 136.8	95.5	
March	8 625	20.7	814.1	94.4	33 120	79.3	3 261.8	98.5	

#### TYPE OF LOAN

	FIXED RAT	E			OTHER	OTHER				
	Number of dwellings financed	Number as per cent of total	Value of commitments	Average borrowing size	Number of dwellings financed	Number as per cent of total	Value of commitments	Average borrowing size		
Month		%	\$m	\$1000		%	\$m	\$'000		
1995						********	*******			
January	3 656	12.8	341.0	93.3	24 832	87.2	2 248.8	90.6		
February	3 812	11.1	351.1	92.1	30 383	88.9	2 877.0	94.7		
March	3 591	9.1	335.3	93.4	35 907	90.9	3 465.6	96.5		
April	2 047	7.0	201.1	98.2	27 210	93.0	2 648.2	97.3		
May	2 539	6.8	241.2	95.0	34 7 <b>38</b>	93.2	3 424.6	98.6		
June	3 792	9.9	402.7	106.2	34 383	90.1	3 339.3	97.1		
July	5 758	15.6	609.5	105.9	31 11/	84.4	2 962.5	95.2		
August	6 618	16.8	659.4	99.6	32 840	83.2	3 105.4	94.6		
September	5 568	15.3	556.9	100.0	30 851	84.7	2 927.3	94.9		
October	6 074	16.0	612.4	100.8	31 821	84.0	3 010.2	94.6		
November	7 105	17.5	705.5	99.3	33 510	82.5	3 206.9	95.7		
December	5 <b>826</b>	17.5	584.6	100.3	27 514	82.5	2 615.9	95.1		
1996										
January	6 4 1 5	19.4	626.6	97.7	26 604	80.6	2 532.1	95.2		
February	7 258	17.7	720.8	99.3	33 717	82.3	3 176.6	94.2		
March	9 301	22.3	950.3	102.2	32 444	77.7	3 125.6	96.3		

 $<sup>^{\</sup>rm 1}$  Excludes alterations and additions. Includes refinancing.



# SECURED HOUSING FINANCE COMMITMENTS, Summary Table: Original

	Total new housing commitments <sup>‡</sup>	Refinancing	Alterations and additions	Total	Commitments advanced during month	Cancellations of commitments during month	Commitments not advanced at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1995	*******	*******	• • • • • • • • •	• • • • • • • • • •	* > = * * * > > < < * * * * * *		• • • • • • • • • • • • •
January	2 240.9	348.9	231.5	2 821.4	2 828.4	195.7	6 902.0
February	2 794.3	433.8	306.3	3 534.4	3 145.7	215.4	7 103.3
March	3 248.1	552.7	340.5	4 141.3	4 331.0	220.9	6 654.0
April	2 431.3	418.0	266.4	3 115.7	3 168.7	189.9	6 417.8
May	3 119.2	546.6	291.8	3 957.6	3 518.5	258.5	6 722.2
June	3 064.2	677.9	303.8	4 045.8	3 754.1	218.4	6 772.6
July	2 882.1	689.9	263.6	3 835.6	3 745.8	206.2	6 725.8
August	3 043.7	721.2	291.7	4 056.6	3 610.2	176.4	7 156.7
September	2 815.6	668.6	297.1	3 781.3	3 638,4	174.0	7 180.0
October	2 919.0	703.7	282.8	3 905.5	3 567.9	172.6	7 311.8
November	3 139.8	772.6	318.3	4 230.6	3 749.8	174.3	7 622.6
December	2 601.3	599.2	267.6	3 468.0	3 479.7	178.5	7 436.9
1996							
January	2 551.6	607.1	261.0	3 419.6	3 047.9	200.8	7 584.2
February	3 115.2	782.2	309.3	4 206.7	3 497.3	219.5	8 090.0
March	3 268.9	807.0	327.9	4 403.8	3 834.2	239.9	8 391.9
	<sup>1</sup> Excluding refin	anning					

## IMPACT ON HOUSING FINANCE ESTIMATES

The ABS began collecting separate information on the level of refinancing in July 1991. Up until that time refinancing was included with statistics of finance for established dwellings. Growth in refinancing in recent years has led to requests for trend estimates of total commitments for housing finance excluding commitments for refinancing.

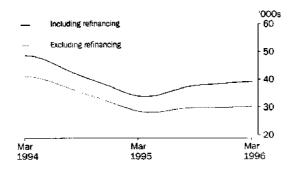
Preliminary seasonally adjusted and trend estimates for dwellings refinanced are now available from July 1991 based on the actual recorded level of refinancing. These should be used with caution as there is still an insufficient number of observations to produce estimates as reliable as others in this publication.

The table below compares the seasonally adjusted and trend estimates, and trend growth rates in housing finance, both inclusive and exclusive of refinancing, for the most recent fifteen month period. The graph opposite illustrates this comparison on an extended time frame.

## TOTAL DWELLINGS FINANCED-Including & excluding refinancing

	ORIGINAL	GINAL SEASONALLY ADJUSTED			TRËND				
	Dwellings refinanced	Total dwellings financed	Dwellings under new finance excluding dwellings refinanced	Dwellings refinanced	Total dwellings financed	Dwellings under new finance excluding dwellings refinanced	Dwellings refinanced	Month to month change in total dwellings financed	Month to month change ir dwellings under new finance
Month	Number	Number	Number	Number	Number	Number	Number	%	%
1995									
January	4 158	35 564	30 064	5 500	36 148	30 616	5 531	-3.7	-3.9
February	4 882	35 077	29 852	5 <b>225</b>	34 879	29 474	5 405	-3.5	-3.7
March	6 302	34 047	28 616	5 431	34 068	28 633	5 43 <del>6</del>	-2.3	-2.9
April	4 764	32 474	27 283	5 <b>1</b> 91	33 877	28 214	5 664	-0.6	-1.5
May	6 293	33 450	27 769	5 681	34 306	28 258	6 048	1.3	0.2
June	7 <b>43</b> 3	35 970	28 677	7 293	35 239	28 685	6 554	2.7	1.5
July	7 812	37 593	30 219	7 374	36 305	29 216	7 089	3.0	1.9
August	8 296	37 135	29 795	7 340	37 160	29 615	7 545	2.4	1.4
September	7 624	36 879	29 582	7 297	37 757	29 841	7 917	1.6	8.0
October	8 235	39 165	30 437	8 728	38 083	29 882	8 200	0.9	0.1
November	9 070	38 710	29 767	8 943	38 287	29 858	8 428	0.5	-0.1
December	7 129	36 386	28 358	8 028	38 534	29 892	8 642	0.6	0.1
1996									
January	7 050	39 482	30 931	8 551	38 794	29 981	8 813	0.7	0.3
February	9 302	40 634	30 854	9 780	39 018	30 078	8 940	0.6	0.3
March	9 379	38 051	29 538	8 513	39 164	30 148	9 016	0.4	0.2

HOUSING FINANCE,
INCLUDING &
EXCLUDING
REFINANCING: TREND



The table below shows the contribution of refinancing to percentage monthly movements in trend estimates of housing finance for the most recent fifteen month period.

# TOTAL DWELLINGS FINANCED-Contribution of components to monthly growth: Trend

COMPONENT	OF	TOTAL	MOVEMENT
ATTRICUTABL	C T	Λ	

	Month to month		
	change in total dwellings	Dwellings under	
	financed including	new finance excluding	Dweilings
	tnose refin <b>anced</b>	dwellings refinanced	refinanced
Month		Percentage points	Percentage points
1995			
January	-3.7	-3.3	-0.4
February	-3.5	-3.2	-0.3
March	-2.3	-2.4	0.1
April	<del>-</del> 0.6	-1.2	0.7
May	1.3	0.1	1.1
June	2.7	1.2	1.5
July	3.0	1.5	1.5
August	2.4	1.1	1.3
September	1.6	0.6	1.0
October	0.9	0.1	0.8
November	0.5	-0.1	0.6
December	0.6	0.1	0.6
1996			
January	0.7	0.2	0.4
February	0.6	0.2	0.3
March	0.4	0.2	0.2

Commitments made by mortgage managers for secured bousing finance for owner occupation are included in the 'other lenders' and 'total lenders' categories in this publication. The table below shows the level of lending commitments by mortgage managers to individuals for construction and purchase of dwellings, commencing from July 1995. Data for the more significant mortgage managers, where available, has been included for earlier months elsewhere in this publication under 'other lenders', but not shown separately. More comprehensive data are only available from July 1995 when the annual adjustment to the population of the monthly survey underlying these statistics introduced a number of additional mortgage managers. The data in the following table are on an original basis; seasonally adjusted data will not be available for some years as a large number of observations are needed to produce reliable seasonal factors.

Care should be exercised in the interpretation of these statistics as:

- only those mortgage managers identified as significant lenders are included;
- only those commitments funded by securitisers are included. Commitments made by
  mortgage managers acting as agents or brokers for other financial institutions are
  excluded from this table. Such commitments are reported by those lending
  institutions providing the finance and are included in the lender type category
  relating to those institutions; and
- commitments made by mortgage managers for investment housing are excluded. The
  value of those commitments is included in the 'other lenders' and 'total lenders'
  categories of the ABS's Commercial Finance standard data service (5643.0./i0.002).

#### SECURED HOUSING FINANCE COMMITMENTS BY MORTGAGE MANAGERS

	Total dwelling commitments <sup>2</sup>		Refinancing		Total new dwelling commitments <sup>2</sup>	
Month	Number	\$m	Number	<b>\$</b> m	Number	\$m
1995						
July	1 537	186.3	691	81.0	846	105.3
August	<b>1</b> 673	216.7	776	94.7	897	122.0
September	1 497	184.0	756	90.4	741	93.5
October	1 743	220.1	813	100.7	930	119.4
November	1 900	231.6	871	102.3	1 029	129.4
December	1 257	161.5	583	72.2	674	89.3
19 <del>9</del> 6						
January	1 287	160.8	538	63.0	74 <del>9</del>	97.8
February	2 319	291.1	1 145	141.9	1 174	149.3
March	2 171	272.7	<b>96</b> 5	116.8	1 206	155.9

<sup>&</sup>lt;sup>1</sup> Excludes alterations and additions. Includes refinancing.

<sup>&</sup>lt;sup>2</sup> Excludes alterations and additions, and refinancing.

INTRODUCTION

**1.** This publication presents statistics of secured housing finance commitments made by significant lenders to individuals. The commitments are for the construction or purchase of owner–occupied dwellings.

SCOPE

- **2** The scope of the survey comprises the following types of lenders:
  - Banks
  - Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Organisations mising funds through the secondary mortgage market for approved home buyers under State government housing schemes
- Other financial corporations registered under the Financial Corporations Act 1974
- Other providers of consumer finance registered with State credit tribunals, including mortgage managers.

COVERAGE

- **3** The statistics cover significant lenders only. Significant lenders are the largest lenders to individuals for the construction and purchase of owner–occupied dwellings. They account in aggregate for at least 95% of the Australian total and at least 90% of each State total of finance commitments for housing.
- **4** An annual collection is conducted to maintain coverage of significant lenders. In addition, new lenders are included in the series as their level of lending for owner occupied housing becomes significant.
- **5** All banks and permanent building societies qualify as significant lenders and are therefore covered by these statistics. The category 'other lenders' includes a large number of small lenders that do not qualify as significant lenders and therefore are excluded from the survey. Although their omission does not have a serious impact on the overall coverage of lending activity, the statistics for 'other lenders' are affected to a greater extent by this coverage constraint.
- **6** Changes in the classification of lenders (for example, the conversion of a permanent building society to a bank) are reflected in the 'type of lender' statistics from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly Bulletin in the section on Technical Notes to Tables. In July 1995, a permanent building society converted to a bank and this change is reflected in the 'type of lender' statistics in Table 2. This is the only such change affecting these statistics for the period covered by tables in this publication.

REVISIONS

**7** Revisions to previously published statistics are included in the publication as they occur.

COMMITMENTS NOT ADVANCED

- **8** Commitments not advanced at the end of the period are calculated as follows:
  - Balance of unadvanced commitments at the end of the previous period
- Total new housing commitments (including refinancing)
- Alterations and additions
- = Total commitments
- Cancellations of commitments
- Commitments advanced during the period
- Commitments not advanced at the end of the period

SEASONAL ADJUSTMENT

- **9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects' (arising from the varying amounts of activity on different days of the week and the varying reporting practices of the lenders). Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non–seasonal influences (for example, a change in interest rates) from the series
- 10 In late 1995, as part of its annual translysis of the housing finance series, the ABS reviewed the trading and seasonal patterns for the bank component to account for changes in bank reporting practices. Over the period from early 1990 to April 1995, each of the 4 major banks had changed from reporting for the 4 or 5 weeks ending on the last Wednesday of each month to calendar month reporting. The results of the reanalysis were included in the October 1995 issue of *Housing Finance for Owner Occupation, Australia, Supplement* (5609.0), released on 15 January 1996.
- 11 Two other developments in recent years may induce some change in the trading day and seasonal patterns of housing finance data. These comprise the changes in the classification of some major financial institutions (in particular, the conversion of building societies into banks) and the recent expansion of activity by mortgage managers. Estimation of seasonal adjustment and trading day factors that reflect the full effect of all these changes will not be possible until a sufficient number of years of data have been collected. Accordingly, the trend estimate data provide the most reliable indicator of underlying movement in housing finance commitments.
- **12** State component series appearing in Tables 3 and 4 have been seasonally adjusted independently of the 'by purpose' or 'by lender' series appearing in Tables 1 and 2 and the Australian total series appearing in Tables 1 to 4. Therefore, the sum of the State components is unlikely to equal the corresponding Australian total series. There is also some evidence that the State component series are affected by the changes mentioned in Explanatory Note 11 and the changed reporting practices of banks outlined in Explanatory Note 10. While some allowance has been made for the changed reporting practices of banks in the Australian total series, this has not yet been reflected in the State component series. In these circumstances, and pending the completion of a reanalysis of seasonal adjustment factors for the State series over the next few months, the trend series provide a more reliable indicator of the underlying movement in these series.

TREND ESTIMATES

**13** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13-term Henderson-weighted moving average to all months of the respective seasonally adjusted series except the last six months. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *A Guide to Interpreting Time Series* — *Monitoring Trends': an Overview* (13/18.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.

#### TREND ESTIMATES (continued)

**14** While the smoothing technique described in paragraph 12 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

#### RELATED PUBLICATIONS

- 15 Users may wish to refer to the following publications:
- Building Approvals, Australia (8731.0)
- Building Activity Australia: Dwelling Unit Commencements (8750.0)
- **16** Users may also wish to refer to the following statistical products which are available through subscription to a standard data service:
- Personal Finance, Australia (5642.0.40.002)
- Commercial Finance, Australia (5643.0.40.002)
- Lease Finance, Australia (5644.0.40.002)

#### SYMBOLS AND OTHER USAGES

n.p. not available for publication

n.y.a not yet available

Alterations and additions

Alterations and additions cover all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Average borrowing

Average borrowing is calculated as follows:

Total value of lending commitments per month Total number of dwellings financed per month

Average borrowing does not necessarily represent the average loan size per dwelling. For instance, average borrowing separately reflects first and second mortgages, committed in separate months, which apply to the same dwelling.

Commitment

A lending commitment is a firm offer of housing finance. It either has been, or is normally expected to be, accepted. Included are commitments to provide housing finance to employees and commitments accepted and cancelled in the same month.

Commitment value

The commitment value for a contract of sale is the dwelling's sale value less any deposit.

Construction of dwellings

Construction of dwellings represents commitments made to individuals to finance, by way of progress payments, the construction of owner–occupied dwellings.

**Dwelling** 

A dwelling is either a house or other dwelling. A house is a single self-contained place of residence detached from other buildings. An other dwelling is a single self-contained place of residence other than a house. Examples of other dwellings are individual flats, home units, town houses, terrace houses, etc.

Dwelling units

Dwelling units refers to the number of houses and other dwellings for which commitments have been made, either on the security of first mortgage or on contract of sale.

Established dwelling

An established dwelling is one which has been completed for more than twelve months prior to the lodgement of a loan application, or which has been previously occupied.

First home buyers

First home buyers are persons entering the home ownership market for the first time.

Fixed rate loan

Fixed rate loans have a set interest rate which cannot be varied, either upward or downward, for a minimum period of two years. Capped loans are not categorised as fixed rate loans because their interest rate can vary within a two year period.

Mortgage Manager

Mortgage managers obtain funds from financial institutions and through securitisation to lend for housing finance. In general, they manage the loans that they originate on behalf of the wholesale lenders. To avoid double counting, only those mortgage manager commitments funded by securitisers are included in the housing finance statistics. Those commitments made by mortgage managers acting as agents/brokers for other financial institutions are reported by those institutions.

Newly erected dwelling — A new dwelling that has been completed within twelve months of the lodgement

of a loan application, and the horrower will be the first occupant.

Refinancing Refinancing represents a commitment to refinance an existing loan where the

refinancing lender is not the lender who made the original loan. Excluded are an institution's refinancing of its own loans and the refinancing of loans to fund a

change of residence. The latter is treated as a new lending commitment.

Secured housing finance This is all secured commitments to individuals for the construction or purchase

of houses and other dwellings for owner occupation, regardless of type of

security. Commitments for housing that will be occupied by persons other than

the owner(s) are excluded.

The state of the s

**Self-contained** The dwelling includes bathing and cooking facilities.

Significant lenders Significant lenders are those lenders who committed funds of more than

\$21 million Australia-wide during the calendar year 1994.



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